# UNDERSTANDING CENTRA MERICA

FIFTH EDITION



Global Forces, Rebellion, and Change

John A. Booth Christine J. Wade Thomas W. Walker

## Understanding Central America

### Global Forces, Rebellion, and Change

FIFTH EDITION

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To Patti, to Greg, and to Anne

#### Contents

List	of Tables and Illustrations	ix
Pref	face to the Fifth Edition	xi
Ack	nowledgments	xiii
	of Acronyms	χν
1	Crisis and Transformation	1
2	Global Forces and System Change in Central America	15
	Poverty and Its Causes 17	
	Regime Change in Central America 28	
	Discussion 42	
3	The Common History	47
	Conquest to 1838 47	
	1838 to the Present 51	
4	Costa Rica	61
	Historical Background 62	
	Weathering Global Forces 65	
	The Economic Development Model Transformed 69	
	Changes in Politics and Parties 72	
	Contemporary Costa Rican Politics 75	
	Conclusions 77	

vi Contents

5	Nicaragua Historical Background 81 Global Forces and Insurrection 84 The Revolution 88 Replacing the Revolution 97 Contemporary Nicaraguan Politics 102 Conclusions 107	81
6	El Salvador Historical Background 111 Global Forces and Insurrection 114 Government and Politics Since the Peace Accord 126 Conclusions 133	111
7	Guatemala  Historical Background 135  Global Forces and Conflict 139  The Civilian Transitional Regime and the Civil War 144  The Peace Accords and Contemporary Guatemalan Politics 148  Conclusions 156	135
8	Honduras Historical Background 159 Weathering Global Forces 163 Contemporary Honduran Politics 171 Conclusions 177	159
9	Political Participation, Political Attitudes, and Democracy Citizen Participation 182 Citizen Attitudes 191 Factors Shaping Attitudes and Participation 198 Conclusions 205	181
10	Power, Democracy, and US Policy in Central America The Problem of Power 212 Democracy 213 Mobilization 215 The Roots of US Policy in Central America 219 Communism in Central America 222 Demobilization in Central America 225	211

Contents vii

	Conclusions 239	
11	Reflections and Projections	243
	Relections: Repression, Mobilization, and Democratic	
	Transition 243	
	Projections: Prospects for Democratic Consolidation 248	
	Conclusions 263	
Арр	endix	267
Note	es	279
Abo	ut the Authors	325
Inde	2X	327

#### Tables and Illustrations

#### Tables

1.1	Basic Socioeconomic Data on Central American Countries	8
2.1	Dynamics of Poverty in Central America	19
2.2	Recent Economic Data on Central American Governments	26
2.3	Central American Regime Types, 1970–2009	30
9.1	Political Participation Rates, Central American Nations, 2008	183
9.2	Political Attitudes, Central American Nations, 2008	192
9.3	Possible Sources of Low Legitimacy Norms Among Central Americans	201
<b>A.</b> 1	Selected Economic Data for Central America, by Country, 1960–2008	268
A.2	Selected Social Data for Central America, by Country, 1960–2004	270
A.3	Mean Annual US Military and Economic Assistance to Central America, 1946–1992	272

Tables and Illustrations

X

A.4	Central American Rebel Groups, 1959–1989	273
A.5	Comparative Data on Central Government Expenditures	274
A.6	Selected Presidential Election Results by Percentage of Valid Vote, Central America	274
<b>A.</b> 7	Distribution of Legislative Seats by Party Resulting from Legislative Elections, Central American Countries	276
Figu	res	
2.1	Change in Democracy Levels from the Early 1980s to the Early 2000s	43
2.2	Evolution of Political Violence and Repression over Time	44
9.1	Effects of Low, Mixed, and High Legitimacy on Attitudes and Political Behavior, Central America, 2008	205
Pho	tographs	
	Central Americans	12
	The Triumph	89
	The Contra War	92
	The End of an Era	99
	Primero de Mayo (May Day) Demonstration in El Salvador, 1988	123
	FMLN Rebels	125
	Coming to a Head in November 1989	127
	Grassroots Mobilization	217
	Sociopolitical Demobilization	231
Map	,	
_	Central America	xxiv

#### Preface to the Fifth Edition

We have extensively updated this edition of *Understanding Central America* from the fourth edition. For the fourth edition, multiple transformations of the region—the formal democratization of several countries, the end of several civil wars, and the adoption of new, neoliberal economic development models—required a major rearrangement of the book. This fifth edition follows the same organization as the fourth but contains extensively updated chapters to incorporate developments up through November 2009, including the Honduran coup d'état of June 2009 and its domestic and diplomatic aftermath. Chapter 9, on political participation and public opinion, integrates new survey data on the region from 2008, and, where possible, traces trends in behavior and attitudes from the 1990s through 2008.

#### Acknowledgments

We owe many people and institutions in Central America and the United States our sincerest thanks for their time, support, encouragement, and patience. For support that has gotten us into the field during the years when our book was written and updated, we thank the Latin American Studies Association; the Advisory Council on Church and Society of the United Presbyterian Church, USA; the Inter-American Dialogue; the International Human Rights Law Group; the Washington Office on Latin America; Hemispheric Initiatives; Alice McGrath; the University of North Texas; the Heinz Foundation, University of Pittsburgh; Ohio University; Washington College; and the Carter Center. For collaboration in Central America we gratefully acknowledge the assistance of the Facultad Latinoamericana de Ciencias Sociales (FLACSO) and the Centro Superior Universitaria Centroamericana (CSUCA) in Costa Rica, the Asociación y Estudios Sociales (ASIES) in Guatemala, and the Confederación Nacional de Profesionales (CONAPRO) Héroes y Mártires in Nicaragua. For generously granting Thomas Walker the right to reuse some material he had originally written for a Presbyterian Church publication (incorporated into Chapters 1 through 3 and Chapter 10), we are indebted to the United Presbyterian Church, USA. We gratefully acknowledge the cooperation of the U.S. Agency for International Development, the Latin American Public Opinion Project (LAPOP), and Mitch Seligson, then of the University of Pittsburgh, now at Vanderbilt, for earlier access to the public domain survey research data employed in Chapter 9. We gratefully acknowledge the generous financial support for acquisition of the 2008 survey data from LAPOP from Professor T. David Mason, the Elizabeth Rhodes Peace Research Fund, and the Johnie Christian Family Peace Professor Endowment of the University of North Texas.

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#### Acronyms

ACC

ATC

BPR

CBI

CACM CAFTA Campo) (N)

Civil Society Association (Asociación de la Sociedad Civil) (G)\*

	, , , ,
AID	Agency for International Development
AL	Liberal Alliance (Alianza Liberal) (N)
ALBA	Bolivarian Alliance for the Américas (Alianaza Bolivariana para
	las Américas)
ALIPO	Popular Liberal Alliance (Alianza Liberal Popular) (H)
ALN	Nicaraguan Liberal Alliance (Alianza Liberal Nicaragüense)
AMNLAE	Luisa Amanda Espinosa Nicaraguan Women's Association
	(Asociación de Mujeres Nicaragüenses Luisa Amanda Espinosa)
AMPRONAC	Association of Women Confronting the National Problem
	(Asociación de Mujeres Frente a la Problemática Nacional) (N)
ANEP	National Association of Private Enterprises (Asociación Nacional
	de Empresas Privadas) (ES)
APRE	Alliance for the Republic (Alianza para la República) (N)
ARDE	Revolutionary Democratic Alliance (Alianza Revolucionaria
	Democrática) (CR-based Contra forces)
ARENA	Nationalist Republican Alliance Party (Alianza Republicana
	Nacionalista) (ES)
ASC	Assembly of Civil Society (Asamblea de la Sociedad Civil) (G)

Central American Common Market

Caribbean Basin Initiative

Central American Free Trade Agreement

Rural Workers' Association (Asociación de Trabajadores del

Revolutionary Popular Bloc (Bloque Popular Revolucionario) (ES)

xvi Acronyms

CC	Court of Constitutionality (Corte de Constitucionalidad) (G)
CD	Democratic Convergence (Convergencia Democrática) (ES)
CDC	Civil Defense Committee (Comité de Defensa Civil) (N and H)
CDS	Sandinista Defense Committee (Comité de Defensa Sandinista) (N)
CDU	United Democratic Center (Centro Democrático Unido) (ES)
CEB	Christian base communities (comunidades eclesiales de base)
CEH	Historical Clarification Commission (Comisión de Esclarificación
	Histórica) (G)
CGUP	Guatemalan Committee of Patriotic Unity (Comité Guatemalteco
	de Unidad Patriótica)
CIA	Central Intelligence Agency
CICIG	International Commission Against Impunity in Guatemala
	(Comisión Internacional Contra la Impunidad en Guatemala)
CODEH	Human Rights Committee of Honduras (Comité de Derechos
	Humanos de Honduras)
COSEP	Superior Council of Private Enterprise (Consejo Superior de la
	Empresa Privada) (N)
COSIP	Superior Council of Private Initiative (Consejo Superior de la
	Iniciativa Privada) (N)
CPC	Citizens' Power Councils (Consejos del Poder Ciudadano) (N)
CPI	consumer price index
CRIES	Regional Coordinating Body for Economic and Social Research
	(Coordinadora Regional de Investigaciones Económicas y
	Sociales)(N)
CRM	Revolutionary Coordinator of the Masses (Coordinadora
	Revolucionaria de Masas) (ES)
CSE	Supreme Electoral Council (Consejo Supremo Electoral) (N)
CSJ	Supreme Court of Justice (Corte Supremo de Justicia) (G)
CST	Sandinista Workers' Federation (Central Sandinista de
	Trabajadores) (N)
CUC	Peasant Unity Committee (Comité de Unidad Campesina) (G)
DC	Christian Democratic Party (Partido Demócrata Cristiano) (G)
DINADECO	National Community Development Directorate (Dirección
	Nacional de Desarrollo de la Comunidad) (CR)
DNC	Joint National Directorate (Dirección Nacional Conjunta) (N)
DNU	National Directorate of Unity (Dirección Nacional de Unidad) (H)
ECLAC	Economic Commission for Latin America and the Caribbean
	(Comisión Económica para América Latina y el Caribe)
EG	Encounter for Guatemala (Encuentro por Guatemala)
EGP	Guerrilla Army of the Poor (Ejército Guerrillero de los Pobres) (G)
EPS	Sandinista People's Army (Ejército Popular Sandinista) (N)

Acronyms xvii

**ERP** Revolutionary Army of the People (Ejército Revolucionario del Pueblo) (ES) ERP-27 Army of Patriotic Resistance (Ejército de Resistencia Patriótica) (H) ESAF Enhanced Structural Adjustment Facility EXA export agriculture FAL. Armed Forces of Liberation (Fuerzas Armadas de Liberación) (ES) FAO Broad Opposition Front (Frente Amplio Opositor) (N) FAPU United Popular Action Front (Frente de Acción Popular Unida) (ES) FAR Revolutionary Armed Forces (Fuerzas Armadas Revolucionarias) (G) FARC Revolutionary Armed Forces of Colombia (Fuerzas Armadas Revolucionarias de Colombia) Armed Forces of National Resistance FARN (Fuerzas Armadas de Resistencia Nacional) (ES) **FDCR** Democratic Front Against Repression (Frente Democrático Contra la Represión) (G) **FDN** Nicaraguan Democratic Force (Fuerzas Democráticas Nicaragüenses) **FDNG** New Guatemala Democratic Front (Frente Democrático Nueva Guatemala) FDR Revolutionary Democratic Front (Frente Democrático Revolucionario) (ES) **FGEI** Edgar Ibarra Guerrilla Front (Frente Guerrillera Edgar Ibarra) (G) Morazán Front for the Liberation of Honduras **FMLH** (Frente Morazanista para la Liberación de Honduras) Farabundo Martí National Liberation Front **FMLN** (Frente Farabundo Martí de Liberación Nacional) (ES) FNT National Workers' Front (Frente Nacional de Trabajadores) (N) FOL Forward Operating Location

FOSALUD Fund for Health Solidarity (Fondo Solidario para la Salud) (ES) FP-13 January 13th Popular Front (Frente Popular 13 de Enero) (G)

FPL Popular Forces of Liberation

(Fuerzas Populares de Liberación) (ES)

FPN National Patriotic Front (Frente Patriótico Nacional) (N)

FPR Lorenzo Zelaya Popular Revolutionary Forces (Fuerzas Populares

Revolucionarias "Lorenzo Zelaya") (H)

FRG Republican Front of Guatemala (Frente Republicano de

Guatemala)

FSLN Sandinista National Liberation Front (Frente Sandinista de

Liberación Nacional) (N)

xviii Acronyms

**FUR** United Front of the Revolution (Frente Unido de la Revolución) (G) **FUSEP** Public Security Forces (Fuerzas de Seguridad Pública) (H) GANA Grand National Alliance (Gran Alianza Nacional) (G) GDP gross domestic product HIPC World Bank's Heavily Indebted Poor Countries Costa Rican Electrical Institute (Instituto Costarricense de ICE Electricidad) Illegal Immigration Reform and Immigrant Responsibility Act IIRIRA **IMF** International Monetary Fund INE National Statistical Institute (Instituto Nacional de Estadística) (G) 28th of February Popular Leagues (Ligas Populares 28 de LP-28 Febrero) (ES) MAS Solidarity Action Movement (Movimiento de Acción Solidaria) (G) United Nations Mission in Guatemala (Misión de las Naciones MINUGUA Unidas en Guatemala) MLN National Liberation Movement (Movimiento de Liberación Nacional) (G) MLP Popular Liberation Movement (Movimiento de Liberación Popular) (ES) MNR National Revolutionary Movement (Movimiento Nacional Revolucionario) (ES) Popular Movement for Liberation (Movimiento Popular de MPL Liberación) (H) MPU United People's Movement (Movimiento Pueblo Unido) (N) 13th of November Revolutionary Movement MR-13 (Movimiento Revolucionario del 13 de Noviembre) (G) MRP-Ixim People's Revolutionary Movement-Ixim (Movimiento Revolucionario del Pueblo-Ixim) (G) Sandinista Renovation Movement (Movimiento de Renovación MRS Sandinista) (N) NAFTA North American Free Trade Agreement OAS Organization of American States OPEC Organization of Petroleum Exporting Countries Nationalist Democratic Organization ORDEN (Organización Democrática Nacionalista) (ES) ORPA Organization of the People in Arms (Organización del Pueblo en Armas) (G) Citizen Action Party (Partido de Acción Ciudadana) (CR) PAC Civil Self-Defense Patrols (Patrullas de Autodefensa Civil) (G) PAC

National Advancement Party (Partido de Avance Nacional) (G)

Central American Parliament (Parlamento Centroamericano)

PAN

PARLACEN

Acronyms xix

**PCH** Honduran Communist Party (Partido Comunista de Honduras) PCN National Conciliation Party (Partido de Conciliación Nacional) (ES) **PCS** Communist Party of El Salvador (Partido Comunista de El Salvador) PDC Christian Democratic Party (Partido Demócrata Cristiano) (ES) **PDCG** Christian Democratic Party of Guatemala (Partido Demócrata Cristiano de Guatemala) **PDCH** Christian Democratic Party of Honduras (Partido Demócrata Cristiano de Honduras) Guatemalan Labor Party (Partido Guatemalteco del Trabajo) **PGT** PID Institutional Democratic Party (Partido Institucional Democrático) (G) PINU Innovation and Unity Party (Partido de Inovación y Unidad) (H) PLC Liberal Constitutionalist Party (Partido Liberal Constitucionalista) (N) Honduran Liberal Party (Partido Liberal de Honduras) PLH PLN Liberal Nationalist Party (Partido Liberal Nacionalista) (N) PLN National Liberation Party (Partido de Liberación Nacional) (CR) PML Libertarian Movement Party (Partido Movimiento Libertario) (CR) PΝ The National Party (Partido Nacional) (H) PNC National Civil Police (Policía Nacional Civil) (ES) PNDH National Plan for Human Development (Plan Nacional para el Desarrollo Humano) (N) PP Patriot Party (Partido Patriota) (G) PR Revolutionary Party (Partido Revolucionario) (G) PRTC Revolutionary Party of Central American Workers (Partido Revolucionario de Trabajadores Centroamericanos) (CR) PRTCH Revolutionary Party of Central American Workers of Honduras (Partido Revolucionario de Trabajadores Centroamericanos de Honduras) PRTCS Revolutionary Party of Central American Workers (Partido Revolucionario de Trabajadores Centroamericanos) (ES) Revolutionary Party of Democratic Unification (Partido PRUD Revolucionario de Unificación Democrática) (ES) **PSD** Democratic Socialist Party (Partido Socialista Demócrata) (G) PTS The Political Terror Scale

RN Nicaraguan Resistance (Resistencia Nicaragüense) Structural adjustment agreements

(CR)

**PUSC** 

SAA

Social Christian Unity Party (Partido de Unidad Social Cristiano)

xx Acronyms

TPS Temporary protected status

TSE Supreme Electoral Tribunal (Tribunal Supremo Electoral) (CR,

ES, and G)

UCN Union of the National Center (Unión del Centro Nacional) (G)

UDEL Democratic Liberation Union (Unión Democrática de

Liberación) (N)

UDN Democratic National Union (Unión Democrática Nacionalista) (ES)

UFCO United Fruit Company

UN United Nations

UNAG National Union of Farmers and Ranchers

(Unión Nacional de Agricultores y Ganaderos) (N)

UNDP United Nations Development Program

UNE National Unity of Hope (Unidad Nacional de la Esperanza) (G)

UNO National Opposition Union (Unión Nacional Opositora)

(N and ES)

URNG Guatemalan National Revolutionary Union

(Unidad Revolucionaria Nacional Guatemalteca)

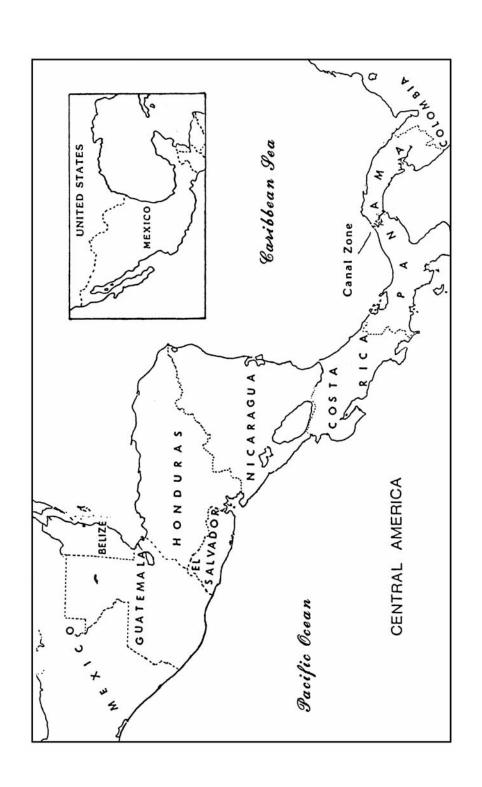
USAID US Agency for International Development

USDEA US Drug Enforcement Agency
USSR Union of Soviet Socialist Republics

VCE Let's Go with Eduardo (Vamos con Eduardo [Montealegre]) (G)

<sup>\*</sup>Abbreviations of countries:  $CR = Costa\ Rica;\ ES = El\ Salvador;\ G = Guatemala;\ H = Honduras;\ N = Nicaragua$ 

### Understanding Central America



## *1*Crisis and Transformation

Central America lies so close to the United States that from Miami or Houston one can fly to Managua or Guatemala City more quickly than to Chicago or Boston. The region's five countries, each profoundly shaped by proximity and trade with the United States, had roughly 20 million people in 1975 and attracted little of the world's attention, but that soon changed. For two decades after World War II, the area had seemed a placid geopolitical backwater of the United States. Despite its mostly despotic regimes, Central America was poor but friendly to US interests. The region was making moderate progress under an economic strategy that gave development planning roles to its governments and the regional common market. Yet in the early 1960s revolutionary groups appeared, followed by economic crises and political unrest in the 1970s. Central America then surged into world headlines as its governments, aided by the United States, cracked down on rapidly multiplying opposition. By the late 1970s waves of state terror, revolutionary insurrection, counterrevolution, and external meddling engulfed the region, taking over 300,000 lives, turning millions into refugees, and devastating economies and infrastructures.

By the first decade of the twenty-first century, the region had calmed remarkably from the turbulent 1980s. Constitutional, elected civilian governments had become the norm. US policymakers' geopolitical concerns about the isthmus had waned, and political news from the region became scarce in the US media. But economic problems remained grave in several countries. Poor economic performance, low evaluations of some Central American governments by their citizens, and high political participation rates marked Honduras and Guatemala as having an elevated potential for political instability. In a shocking reversal of the region's democratic progress, the Honduran army on June 28, 2009, removed and exiled the constitutionally elected president, Manuel Zelaya, a mere seven months before the end of his term.

The first two editions of *Understanding Central America* focused on the tidal wave of violence during the 1970s and 1980s and tried to explain why great revolutionary movements wracked three Central American countries while the other two remained relatively politically stable.<sup>2</sup> We argued, based on scholarly theories of revolution, that grievances arose from regionwide economic problems and from the political repression of mobilized demands for reform. When regimes in Nicaragua, Guatemala, and El Salvador violently refused to accommodate these demands, their opponents and would-be reformers coalesced and radicalized into revolutionary political opposition. In Nicaragua insurrection culminated in a rebel victory and eleven years of social revolution under the Sandinistas. In El Salvador and Guatemala civil war resulted in protracted stalemates eventually followed by negotiated peace and a significant alteration of the status quo. In striking contrast, political stability—while threatened—prevailed in Honduras and Costa Rica. Their governments undertook modest economic and political reforms and kept repression at moderate levels.

External actors, especially the United States, struggled to shape these events by providing political and material resources to the political actors. The United States worked hard, devoting enormous diplomatic and political energy and spending several billion dollars trying to determine winners and losers locally and affect institutions and policy. This outside manipulation of Central American politics profoundly affected all five countries and became most visible in the countries at war, where it intensified and prolonged their conflicts.

In the third edition of this book we expanded our focus to explain regime changes in the region—whether arising from revolutionary impulses or those managed by elites to prevent revolution. It struck us that by the late 1990s each Central American nation, starting from different regime types and following sharply divergent paths, had arrived at one common regime type—a sort of minimalist electoral democracy. While hardly ideal democracies in execution, these civilian-led, constitutional, electoral regimes were sharply different from and less abusive than most governments in place in the 1970s.<sup>3</sup> This convergence on the same type of governance in five adjacent countries could hardly have been coincidental. We concluded that the regime change process regionwide resulted from the interaction of global economic and political forces with the politicoeconomic realities and actions of internal political actors.<sup>4</sup> Certain contextual forces and actors, we argued, pushed Central America's key players to settle on formal electoral democracy as their new preferred regime type, rather than returning to their traditions of military or personalistic authoritarianism.

By 2004, as we wrote the fourth edition, Central America's political violence and repression were well below their civil war levels, human rights performance was somewhat better than in prior decades, and the region's five major nations practiced at least a minimalist formal electoral democracy. The Cold War had

ended, and US fears of Communist expansion in the hemisphere had thus subsided to non-crisis levels. This had persuaded the United States to live with leftist parties participating openly in governance in the isthmus, as long as the left did not win actual control anywhere. Again there was moderate economic progress in at least part of the region, which now employed a new strategy of economic development, neoliberalism, that much more openly than ever exposed Central America to the larger world economy. With its political systems thus moved toward electoral democracy, its economies liberalized, and the anti-Communist geopolitical imperative of prior decades receding, Central America had gradually faded from the world's headlines.

But had the region in the early 2000s resumed its prior status of a placid geopolitical backwater of the United States, or had it merely slipped from the sight of the media? Now that the region's epochal spasm of violence had receded and democracy, even in a limited form, had developed, should one at this juncture even pay much attention to Central America?

We believe that the answer is still very definitely yes as we offer this fifth edition, which we have extensively revised and updated. One reason why Central America remains important lies in that very wave of extreme violence in the 1970s and 1980s and its diminution, and in the common adoption of formal electoral democracy throughout the region thereafter. These large waves of shared turmoil and change across several nations allow us to understand certain great forces beyond the nation-state. These forces compelled diverse sets of such apparently independent actors as the local elites of five Central American nations to reach common outcomes by following shared plans not entirely of their own devising. While there is much worth knowing about Central America in its own right, the region's experience with these greater meta-national forces may tell us much about how individual nations and groups of nations interact with the world environment. Honduras' sudden deviation from the democratic model in 2009 raised stark questions about how well democracy had consolidated in the isthmus. Could democracy be restored in Honduras? Might the Honduran coup presage future problems for its Central American neighbors?

Another reason why Central America should retain our attention resides in its ongoing poverty. An estimate for 1999 put the number of direly poor Central Americans at around 20 million—two-thirds of the region's populace. By 2004, that number had increased by 3 million.<sup>5</sup> Despite decades of turmoil, change, and realignment, the misery and dismal prospects of millions of its citizens had remained remarkably stable. Old sources of poverty were persisting, and new ones had developed as Central America's economies opened themselves up to the world through neoliberalism. Examining how both global and local forces had affected Central America's poor will tell us something about how capitalism had evolved and functions in Latin America and the developing world.

A third reason to study Central America is its population growth and migration. Central America's combined population had risen to 39 million by 2009, and over half of the region's citizens faced limited economic opportunity. One result of this was migration. The US Census Bureau estimated that in 2009 approximately 1.6 million Central Americans lived in the United States.<sup>6</sup> Many of these Central American–born residents of the United States had, of course, fled from the civil wars of the 1980s and, over the longer term, from poverty, in search of jobs. The trend continued into the first decade of the twenty-first century, hundreds of thousands of Central Americans seeking economic opportunity as migrant workers or as residents of Mexico and Costa Rica.

Understanding how global economic forces interact with local ones will also help us anticipate the impact on Central America of the major world economic slowdown that began in 2008. Economic downturns in the developed world usually bring about much more severe recessions in developing countries, so we expect that this global slump will for several years adversely affect the region and its citizens. As we were writing this, Central America's economies were already slowing down. Workers in the region were losing their jobs, and millions of Central Americans living abroad began to send less of their diminished earnings back to their families in the region. A fourth reason to study Central America is that, as if persistent poverty and migration were not problems enough, its societies and political systems must cope with daunting new and old social and political pathologies. The end of civil wars and military and police reforms, paradoxically, failed to improve the security of many citizens. Police reform in Guatemala and El Salvador caused crime waves, as cashiered corrupt former policemen became wellorganized gangsters while the reformed new police lacked the resources to counter them effectively. Youths repatriated to Central America from inner cities in the United States brought with them criminal gangs that were soon the scourge of several countries. Security forces responded to youth gangs and to impoverished street children alike with draconian violence. Assassinations of political figures remained disconcertingly common in several countries. Newspapers regionwide reported a stream of political corruption scandals, one of which briefly landed a former Nicaraguan president, Arnoldo Alemán, in prison. Examining these problems can illumine the local and global forces behind them and the raft of difficulties that the region's civilian political leaders must overcome for democracy to consolidate and for economic development to ameliorate poverty.

A shorthand term for these big forces that act on Central America is *globalization*. *Globalization* refers to compelling systemic forces that act above and beyond the level of the nation-state, and above and through international institutions, bypassing national borders to affect local actors. Global forces have pressed on the political and economic actors of Central America and pushed them in similar directions and at the same times. What are these global forces? World-scale economic

forces generate markets, commodity price cycles, and market crises that shape domestic economies and determine the success or misery of nations and of the rich and poor within nations. Changes in the structure of the global economy, trade, and class systems force realignments of domestic economic organization and classes. New ways of organizing the world economic and political arenas produce new ideologies to justify institutions and new operating policies for institutions. These globalized belief systems and policies constrain local actors by favoring some, weakening others, and reshaping national institutions to fit global needs and preferences. We believe Central America's revolutions, regime changes, economic development strategies, evolving classes, worsening social problems, and persistent poverty in recent decades all reveal the impact of the global upon the local.

The "Central America" upon which we focus in this book consists of Guatemala, El Salvador, Honduras, Nicaragua, and Costa Rica.<sup>7</sup> We will not address Belize and Panama individually. Although Belize is technically Central American, that English-speaking microstate only became independent from Great Britain in 1981 and has a history fairly distinct from the region's other states. Panama, though often lumped with the other countries of the region, is technically outside Central America. Its pre-Columbian indigenous cultures were South American, and from the beginning of the national period until 1903, Panama was an integral (though poor) part of the South American republic of Colombia. "The five," however, share a common political heritage from the colonial period, during which Spain administered them as a unit. During the early national period (1823 to 1838) they formed a single state called the United Provinces of Central America. In the late nineteenth century, several ill-fated attempts at reunification occurred. In the 1960s the five joined to form a common market. More recent unification efforts include a common regional parliament and shared trade agreements with the United States. Out of this history comes a sense of Central American national identity and, among a surprisingly large segment of the region's educated elite, a hope that someday the larger homeland might be reunited.

Central America, as defined above, is small. Its combined land mass of 431,812 square kilometers is barely larger than that of California (404,975 square kilometers). Moreover, its estimated total 2009 population of around 38.8 million was similar to California's. The country with the smallest surface area, El Salvador, is smaller even than Maryland, whereas the largest, Nicaragua, is barely larger than Iowa. In population, the five varied in 2009 between a low of 4.6 million in Costa Rica (similar to South Carolina) and a high of 14 million in Guatemala (similar to Ohio). Central America's population has more than doubled since the 1970s, but the rates of population growth have diminished in recent decades due to rapid urban growth and out-migration to the United States and elsewhere (see Appendix, Table A.2). Central America's natural resources are modest. However, had

different political systems and economic models prevailed across Central America during the nineteenth and twentieth centuries, there certainly would have been enough arable land to provide adequate sustenance for the present population, while at the same time producing some primary products for export. Yet responses to international market demands by the region's elite led to land-ownership concentration, an overemphasis on export, and inadequate production of consumer food staples. Instead of growing beans, corn, rice, plantain, and cassava for local consumption, big landholders normally concentrated on lucrative exports such as coffee, cotton, sugar, and beef. Central America also has a variety of, but not abundant, mineral resources. One possible recent exception is Guatemala, with its nickel and its modest oil reserves. Historically, Nicaragua has been viewed as the logical site for a future trans-isthmian waterway. However, the building of the Panama Canal and the development of modern air and surface communication have rendered that potential unlikely to be developed. In Nicaragua, however, there still occur periodic discussions about reviving the canal idea or some version of it.

Central America's main resource is clearly its people. Contrary to the ethnic stereotypes often held by North Americans, Central Americans are as hardworking as most other humans on this planet. To verify that statement, one need only observe the bustle of most Central American cities at daybreak, or follow the activity of a typical Central American through the long hours of his or her daily routine. Central Americans are also remarkably resilient. The strength with which they have faced more than their share of hardship—including intense repression, occasional civil war, foreign occupation, and such frequent natural disasters as volcanic eruptions, earthquakes, hurricanes, mudslides, and floods—impresses outside observers, especially those used to fairly safe natural and human-made environments.

Despite their similarities of geography and juxtaposition to the world outside the isthmus, there are some sharp differences among the Central American nations (see Table 1.1). For example, in economic development, Costa Rica in 2007 had a gross domestic product (GDP) per capita (a comparative measure of overall economic activity per citizen) of \$5,085. (For comparison, US GDP per capita then was around seven to eight times higher than Costa Rica's.) Costa Rica's GDP per capita was more than \$1,500 greater than that of its nearest rival in the region, El Salvador. And with 3.6 and 5.7 times more GDP per capita than Honduras and Nicaragua respectively, Costa Rica's economy in 2007 far outperformed its poorest neighbors. Are such stark economic differences inevitable in the region? Not at all. In 1950, the countries of Central America had much more similar levels of economic activity than they do today; the richest (El Salvador) had only 1.8 times the GDP per capita of the poorest (Nicaragua). But as Table 1.1 reveals, overall national economic activity changes from 1950 to 2007 differed enormously. While

Costa Rica's GDP per capita rose 301 percent over this period and Guatemala's rose 114 percent, Nicaragua's actually grew by only 19 percent. Masked by the data's fifty-year span is something that makes this startling fact even worse: Nicaragua's GDP per capita actually doubled from 1950 to the early 1970s but was subsequently beaten back to pre-1950 levels by war, revolution, a US-imposed economic embargo, and disinvestment by its elites. During these same five decades Costa Rica's government, a politically stable democracy, pursued a development strategy that invested in its citizens' human development (especially education and health care) more than any other country in the isthmus. Thus Costa Ricans weathered the half century's storms much better and emerged in better shape than their neighbors, enjoying higher prosperity, literacy, and life expectancy and much lower rates of working children and infant mortality than their neighbors. Recent economic growth rates somewhat mirror the five-decade history of economic development, with more prosperous Costa Rica growing fastest. From 1990 to 2007 Costa Rica's GDP per capita increased by 63 percent, while the others ranged from 29 to 37 percent (see Table 1.1).

These comparisons of economic change strongly argue against the inevitability of poverty, at least within Central America itself. Even starting out poor and with scarce resources, Costa Rica's development strategy and democratic government produced great success. And Honduras, the second-poorest country in the region in 1950 (GDP per capita in constant 2000 US dollars was \$773) and governed largely by its armed forces until 1985, achieved the region's second-highest levels of overall investment and government spending on social programs. Thus by 2000 Honduras managed to more than double its average economic activity level and to do so despite a fourfold population increase. In dismaying contrast, Nicaragua, the nation most torn by political violence, boomed economically until the early 1970s but then regressed through the ravages of insurrection, revolution, economic embargo, and a second civil war. Table 1.1 reveals that choices made by Guatemala's leaders over five decades have left only 72 percent of its population over fifteen literate, kept life expectancy the lowest and infant mortality the highest in the region, and created the circumstances in which over a quarter of children ten to fourteen years old work (see Table 2.1). These developments have occurred despite a 114 percent increase in Guatemala's GDP per capita between 1950 and 2007. These contrasting facts reveal that local political and economic elites, even though constrained by global forces and their own resources, had much to say about economic development and human welfare outcomes.

Even well-intentioned Central American elites, however, now face tough domestic and global obstacles. Table 1.1 highlights other characteristics of the populations of some Central American countries that pose problems. Guatemala, for instance, would long have to struggle with the question of how to integrate the approximately two-thirds of its population that is indigenous and much of which

Table 1.1 Basic Socioeconomic Data on Central American Countries, c. 2000

Costa Rica	El Salvador	Guatemala	Honduras	Nicaragua
P. 1.1. 2000 ( .1 1.1.	•11•			
Population 2009 (estimated, in	,			
4.62	5.70 <sup>b</sup>	14.02	7.47	5.75
Gross domestic product per cap				
3,123	1,639	1,290	1,061	681
Gross domestic product per cap				
5,085	$3,547^{\rm b}$	1,665	1,420	885
Percent change in GDP per capi	ta from 1990 to	o 2007 <sup>a</sup>		
63	37	29	34	30
Percent change in GDP per capi	ta from 1950 to	o 2007 <sup>a</sup>		
301	67	114	84	19
Percent growth rate of GDP per	capita 2007a			
5.2	2.8	2.9	3.9	1.7
Percent of Afro-origin population	on (c. 2000)			
2		_	5	13
Percent of self-reported indigen	ous population	n (c. 2000)		
1	7	66	15	5
Literacy of population aged 15 a	and older 2005			
96	81	72	78	68
Literacy of population aged 15 a			, 0	
88	58	45	51	54
Internet users per 100 people (2		15	31	31
28	10	10	5	3
Life expectancy at birth (2000–2		10	3	3
78	71	69	71	71
Infant mortality per 1,000 live b			/ 1	/1
11	26 26	39	31	26
	20	39	31	20
Infant mortality 1990–1995	40		42	40
15	40	55	43	48
Change in infant mortality from			10	22
-4	-14	-16	-12	-22
Mean annual percentage growth				
1.9	1.8	2.5	2.0	1.3
Percent urban population 2005				
62.6	57.8	50.0	47.8	56.9

<sup>&</sup>lt;sup>a</sup>Authors' estimate from ECLAC (2008).

Sources: United Nations Economic Commission for Latin America and the Caribbean (ECLAC), Statistical Yearbook for Latin America and the Caribbean 2007, http://websie.eclac.cl/anuario\_estadistico/anuario\_2008, accessed July 29, 2008; Alan Heston, Robert Summers, and Bettina Aten, Penn World Table Version 6.2, Center for International Comparisons of Production, Income and Prices at the University of Pennsylvania, September 2006; Central Intelligence Agency, The 2008 World Factbook, https://www.cia.gov/library/publications/the-world-factbook/index.html, accessed July 30, 2008; World Bank, "Regional Fact Sheet from the World Development Indicators 2008: Latin America and the Caribbean," http://siteresources.worldbank.org/DATASTATISTICS/Resources/lac\_wdi.pdf; accessed July 30, 2008; David E. de Ferranti, et al., Inequality in Latin America: Breaking with History?, Washington D.C., The World Bank, 2004, http://www-wds.worldbank.org/external/default/WDSContentServer/WDSP/IB/2004/06/22/000160016\_20040622141728/Rendered/PDF/28989.pdf, accessed July 29, 2008.

<sup>&</sup>lt;sup>b</sup>The Salvadoran Central Bank and El Salvador's statistical bureau revised El Salvador's population estimates downward in 2009. The values cited here reflect the revised GDP per capita and population figures.

speaks no Spanish. Similarly, El Salvador would continue to confront an enormous social headache posed by the country's high density of population.

By the late twentieth century, a powerful global constraint known as *neoliberalism* confronted all Central American governments with important new rules and policy preferences promoted by powerful international economic actors. Under pressure from abroad in the 1980s and 1990s, all isthmian nations adopted neoliberal development strategies. No country in the region could deviate much from this austere capitalist development model, which stingily discourages governmental social spending and human-capital investment. In this neoliberal international environment, international trade and aid agreements blocked useful local policies that might improve the lot of the poor. At the beginning of the twenty-first century, no isthmian country could embrace even the social-democratic development model that Costa Rica followed from 1950 to 1985, much less a revolutionary development model like Nicaragua's in the early 1980s. For example, when concerns about a loss of domestic control over social spending in Costa Rica held up ratification of the Central America Free Trade Agreement from 2004 to 2007, the United States exerted great diplomatic pressure to secure eventual ratification.

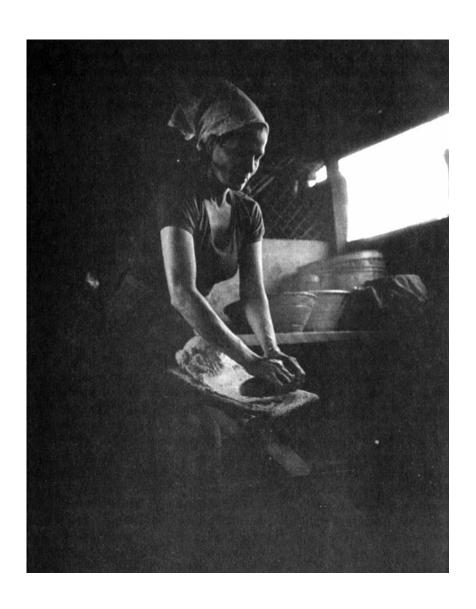
It is true that, despite institutional barriers to human development that we will detail in later chapters, the human resources of the region are a very positive factor. The dignity, determination, and remarkable humor of the Central American people must be taken as a cause for hope. Poverty in Central America has not always been inevitable. But we believe it is increasingly difficult these days for isthmian governments to reduce poverty—even assuming national leaders and other elites might acquire a new determination to move in that direction.

In sum, Central America is small in size and population, poor in resources, and beset by problems. As the twenty-first century began, these problems affected mostly the region's own people, although emigration, elevated levels of violence, and an increase in drug trafficking held some threat for the region's Latin American neighbors and for the United States. Its small nation-states had been riven by severe internal strains that had quieted as the twenty-first century began. Isthmian countries were and are pushed and pulled by international pressures, both economic and political, that have as often intensified domestic strains as reduced them. The deepening US involvement there in the 1980s and the efforts that numerous Latin American and European nations made to promote negotiated settlements to the various open and latent conflicts in the region at that time made these strains and conflicts worthy of serious study. Globalization and its contemporary effects on the region deepen our need to understand Central America and its place in the world.

US interests and involvement in the isthmus have fluctuated widely over the past century and a half. A period of protracted US inattention to Central America

after World War II contrasted with intense US concern in the late 1970s when Nicaraguans rebelled against the Somoza regime. Although they lavished attention on Central America, the Carter and Reagan administrations treated and described the region so differently as to bewilder many observers—including academic and policy experts, and especially Central Americans themselves. The first Bush administration remained powerfully involved in Central America but gave the region much less noisy public attention than had its predecessors. <sup>10</sup> With the Cold War clearly over and with problems in the Balkans and Middle East looming, the Clinton and second Bush administrations paid much less visible attention to Central America. But not having forgotten the isthmus entirely, they labored assiduously to keep neoliberal economic policies on track and to block leftist parties from winning national elections in El Salvador and Nicaragua. Despite US efforts during the second Bush administration, two leftists won Central American presidencies anyway—Nicaragua's Daniel Ortega Saavedra, in 2006, and El Salvador's Mauricio Funes Cartagena, in March 2009. The incoming Obama administration thus encountered a Latin America in which several governments had shifted somewhat to the left in recent elections. At the time of this writing, four of the five Central American presidents were self-described leftists.

The waning of frontline US attention as geopolitical winds changed did not eliminate Central America's endemic poverty, its problems with development strategies and political order, or its constant need to adjust to evolving global forces. In our effort to help the reader understand Central America, we will examine these pressures and problems and consider the relative importance of evolving domestic and external influences on the region.

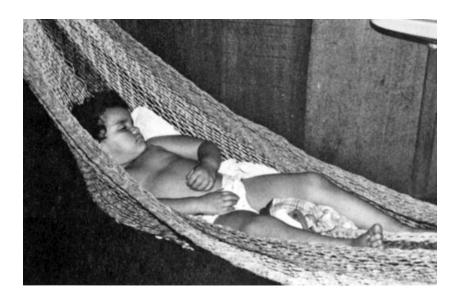






CENTRAL AMERICANS (photo of baby in hammock by John Booth; other photos by Steve Cagan)





#### 2

# Global Forces and System Change in Central America

This chapter focuses on explanations for Central America's two principal problems of the recent past and likely future—political and economic system change. We believe these are interrelated, driven by common forces, which we sketch out below and illustrate in subsequent chapters. Despite certain differences among them, Central American nations have marked commonalities of history, global context, and political and economic development. These similarities strongly suggest that much that affects Central America is part of a larger world dynamic. We contend that common forces led to Central America's rebellions, and that many of the same forces shaped the overall process of regime change that eventually led from authoritarianism toward electoral democracy and economic development strategies.<sup>1</sup>

The main thrust of our theory about system change in Central America comes from some fairly simple premises. First, the economic and the political arenas of human activity are very entangled. Much of what occurs in what we think of as the political world stems from economic forces, and political decisions affect economic outcomes. Second, nations—their governments, their economies, and thus their citizens—exist within an evolving international or global environment. Thus local problems can quickly become global problems and cycle back to the local. For example, a pipeline explosion in Iraq (a local problem) can quickly elevate world market oil-price futures (a world problem), which in turn can raise fuel costs for consumers, from Ohioans heating their homes in winter to bus and taxi owners in Honduras.

A third premise is that inequality exists within and between societies and that outcomes usually follow power. Within nations there exist hierarchies of minorities of elites (those who control resources and institutions) and non-elites

(ordinary citizens who are less well off and less powerful). In the world of nations, there are hierarchies of more powerful and weaker states. Elites from different societies often cooperate across national boundaries for mutual benefit, while non-elites find this more difficult. Elites from large nations often successfully cooperate with each other as individuals, through organizations, or through governments and multilateral institutions to promote their interests and those of their nations. The elites of small nations sometimes promote small-nation cooperation, but tend not to be as successful getting what they desire as those of powerful nations. Small nations' elites often find it very advantageous to cooperate with external elites, especially those representing large and powerful interests, whether governmental or private. Increasingly over the last half of the twentieth century, private global economic elites operating above the level of the nation-state forged a world economy with new rules that favored global capital above the interests of even powerful nation-states.

Small nations, such as those of Central America, tend to be very sensitive to powerful global forces and actors. Their sensitivity to the political and economic world outside their borders derives from the very limits of their wealth, resources, populations, and military capacities. Central Americans, elites and non-elites alike, depend very heavily on what their countries export (commodities) and import (manufactured goods and energy). They also have large, powerful, and often pushy neighbors. In this globalized world, problems move across borders quickly, and powerful actors—whether bigger states, international organizations, or even global non-state elites—can usually (not always) compel the compliance or cooperation of others.

After World War II, Central American economies faced economic stagnation and deep poverty, which led the region's leaders to fear possible leftist revolutions. Isthmian governments thus collaborated on a regional economic integration scheme to promote capitalist economic growth and to preserve their regimes. Although successful for a while, that system crashed in world economic and domestic political crises during the 1970s and 1980s. Struggling to recover, Central American states—under heavy pressure from outside political and economic actors—eventually adopted a new, common economic development model. We seek to understand the region's persistent poverty, what governments have done and are doing about it, and how the region's economies fit into and move with the world economy.

The region has also experienced great political transformations directly related to the economic changes just mentioned. The political regimes prevalent until the 1970s, all but one of them authoritarian coalitions, passed through a long spasm of violence to become by the late 1980s and 1990s today's electoral democracies. Ironically, the very economic development programs designed to prevent leftist rebellions and preserve regimes in place circa 1960 actually promoted the violence that helped forge several new electoral democracies and change their ruling coalitions. Thus we also want to understand the region's political turmoil and its roots in economic change. We seek to explain the emergence of electoral democracy, and to explore its quality and prospects for the future.

We begin with a section examining Central America's poverty and its causes, with special attention to the economic situation of Central Americans at the beginning of the twenty-first century. We then inventory Central America's political regime changes from 1970 onward and put forward a theory to explain them.

#### **Poverty and Its Causes**

Commonsense interpretations of the causes of Central America's 1970s and 1980s turmoil often stress poverty. Indeed, poverty has always been a serious problem in the region. Even in relatively prosperous Costa Rica severe economic difficulties afflict many. Most experts and observers of the region recognize that poverty constitutes a persistent crisis of great human cost and cries out for social and economic reforms.

Common sense betrays us, however, if we attempt to explain Central America's 1970s and 1980s rebellions as simply the product of poverty. Most of the world's population lives in poverty, yet rebellion by those worst off is rare. Poverty alone cannot account for the revolts in Nicaragua, El Salvador, or Guatemala. Indeed, if poverty alone were sufficient to cause rebellions, Honduras should have exploded with popular fury long before Nicaragua or El Salvador. We thus encounter the paradox that among Central America's five nations, the poorest historically (Honduras) and the richest (Costa Rica) have been the most stable, while those that had the most rapid industrialization and economic growth in the 1960s and 1970s have been the most unsettled.

To affirm that poverty alone did not cause Central America's rebellions, however, is not to say that poverty did not contribute. In fact, there is an important link between *becoming* impoverished and popular unrest. Large segments of Central America's poor and middle classes *became* much worse off during the 1970s and early 1980s. It was not the grinding, long-term deprivation of persistent poverty, but this change—impoverishment, declining living conditions—that motivated much of the region's unrest. In this section we focus on the nature of Central American poverty—the long-standing, grinding deprivation that affects large segments of the population. We summarize some of what this severe poverty means for the lives of contemporary Central Americans. In the following country chapters we will examine how impoverishment contributed to popular unrest and rebellion in the 1970s and 1980s, and the prospects for its eventual abatement.

#### **Poverty Measured**

The human condition in Latin America generally lies somewhere between the extreme deprivation and despair of parts of Africa and the relative prosperity of North America, Europe, and Japan. Within Latin America, the economic indicators for Central America as a whole fall well below the median for the entire region. Latin America in 2007 had a gross domestic product (GDP) per capita (in constant 2000 US dollars) of roughly \$4,730. Only the relatively wealthy Costa Rica, with a GDP per capita of \$5,085, exceeded that figure. The other four ranged from El Salvador, with a 2007 per capita GDP of \$3,547, down to Nicaragua, with \$885.<sup>2</sup>

GDP per capita figures require some explanation and context. First, for comparison, overall economic activity in the United States in 2007 (GDP per capita), at \$38,000, was over nineteen times that of the average for Central America (\$1,962).³ Second, remember that the "average" indicated GDP in per capita figures is a statistic that distorts reality. GDP per capita divides annual total value of goods and services produced in a given country by the total population. In Central America, where a small minority controls most of the resources and earns most of the income, averaging the income of the wealthy with that of the rest of the population gives per capita GDP values that grossly overstate the real condition of most people. Indeed, the real income per capita of the poorer half of the population in most of Central America probably runs between \$500 and \$1,000 per year. Finally, while "average" Salvadorans thus struggled to make do on roughly one-twentieth of what the average US citizen had to work with, they and other Central Americans faced prices for many consumer products—food, clothing, health care—almost as high as those in the United States.

Table 2.1 presents dramatic data about poverty's dynamics. Severe income inequality characterizes most of Central America. In four countries in the late 1990s almost two-thirds of the population lived on less than US\$2 a day. Twenty-six percent of Costa Ricans had incomes below the regional poverty line in the early 1990s; that figured improved to 20.5 percent in 2004. In the early 1990s, from 54 to 81 percent of the rest of Central Americans' incomes were below the poverty line. Very modest improvement by 2004 left the number in poverty in those countries ranging from 48 to 75 percent. Moreover, these data provide no assurance that the ranks of the more than 20 million Central Americans who remained trapped below the \$2 per person per day poverty standard (constituting truly deep poverty) in 2004 will not grow considerably as the growing world recession takes hold in 2009 and beyond.

Table 2.1 illustrates the importance of income distribution to poverty. Even in Costa Rica, with the region's highest national average income, the wealthiest tenth (decile) of the people earned, on average, 25 times more income than the poorest tenth. Compared to the rest of the region, however, Costa Rica's income ratio

TABLE 2.1 DYNAMICS OF POVERTY IN CENTRAL AMERICA

	Costa Rica	El Salvador	Guatemala	Honduras	Nicaragua
EDUCATIONAL	INEQUALITY	•			
Percent of popul					
ages 6–12	96	86	77	85	85
ages 13-17	66	70	53	52	62
ages 18–23	34	27	21	20	28
Mean years scho	oling (populati	on over 25),			
In 1960	3.9	1.7	1.4	1.7	2.1
In 2000	6.0	4.5	3.1	4.1	4.4
Percent of popul	ation over 25 w	rith no schoolii	ng, c. 2000		
	9.4	35.0	47.1	25.9	18.0
Gini index of edu	acation inequal	itya, populatio	n ages 25–65,	c. 2000	
	29.7	47.3	61.8	47.7	48.3
nicol (Entro)					
INCOME INEQUAL Percent below po		v 1990s (Hamr	nill)		
	26.2	54.0	64.6	80.5	73.6
Percent below po	verty line, late	2004 (Hammil			
	20.5	47.5	$56.0^{\rm b}$	74.6	69.3
Percent of famili	es with female l	heads of house	hold, 2004 (%	change since 1	990)
	27.6	32.2	19.3	25.7	32.2
	(+8.7)	(+5.5)	(+2.4)	(+4.3)	(+4.1)
Percent of childr	en ages 10–14 v	vho work			
	3.5	8.4	27.7	15.5	12.2
Percent of indivi	duals living on	less than \$2.00	US per day, la	ate 1990s	
	30	63	68 <sup>c</sup>	75	72
Ratio of incomes	of wealthiest 1	0% to poorest	10% of popul	ation, c. 2000	
	25.1	47.4	63.3	49.1	56.2
Gini index of inc		<sup>a</sup> , c. 2004			
	0.46	0.46	0.62b	0.55	0.56

<sup>&</sup>lt;sup>a</sup>The Gini index is a measure of inequality that ranges from zero (perfect equality) to 1.00 (perfect inequality); the higher the index score, the greater the inequality among members of a population. <sup>b</sup>Value for Guatemala is for 2000.

SOURCES: David E. de Ferranti, et al., *Inequality in Latin America: Breaking with History?*, Washington D.C., The World Bank, 2004, http://www-wds.worldbank.org/external/default/WDSContentServer/WDSP/IB/2004/06/22/000160016\_20040622141728/Rendered/PDF/28989.pdf, accessed July 29, 2008; Matthew Hammill, "Growth Poverty and Inequality in Central America," Serie Subregional de la CEPAL en México, United Nations, Economic Commission for Latin America, Social Development Unit, Mexico, D.F., 2007.

<sup>&</sup>lt;sup>c</sup> Authors' estimate based on percent below poverty line and GDP per capita from de Ferranti et al., *Inequality in Latin America: Breaking with History?* 

between the richest and poorest deciles appears modest. In sharp contrast, the next-highest rich-to-poor income ratio was El Salvador's, at 47, and the other countries' ratios ranged upward, to as high as 63 in Guatemala. Thus the wealthiest 10 percent of Guatemalans earned, on average, 63 times more income per person than those among the poorest tenth. Put concretely, if we estimate, not unreasonably, that the poorest Guatemalans each eked out a living on \$500 per year around the year 2000, the wealthiest tenth of Guatemalans would have enjoyed a comfortable \$31,500 apiece.

Education can provide one way out of poverty, but data reveal the difficulties Central Americans confront. Literacy among those fifteen and older in 2005 ran from a high of 96 percent in Costa Rica to a low of 68 percent in Nicaragua. Honduras, El Salvador, and Guatemala registered 78 percent, 81 percent, and 72 percent literacy, respectively (see Table 1.1). In addition, many who can read have only basic education because elite-dominated systems have long placed scant emphasis on public education. Table 2.1 illustrates this with data for 2000: Except for Costa Rica's 96 percent attendance rate, from 14 to 23 percent of Central Americans ages six to twelve did not attend school. Secondary school-age attendance rates are worse. Attendance rates for higher education (ages eighteen to twentythree) ranged from only one in five Guatemalans and Hondurans to a regional high of one in three Costa Ricans. The average total schooling of adults (over age twenty-five) was highest in Costa Rica, at 6 years, and then ranged downward from 4.5 years in El Salvador to only 3.1 in Guatemala. Almost half of Guatemala's adult population and a third of El Salvador's had no schooling. An index of inequality of education among those between twenty-five and sixty-five years of age in 2000 reflected great distortions in access to education. On a scale running from 0 (everyone having equal education) to 100 (very unequal education), Costa Rica had a low score of 30; Nicaragua, Honduras, and El Salvador scored in the high forties; and Guatemala scored a highly unequal 62.

For the region as a whole, therefore, one may fairly say that the typical Central American is poor—meaning poorly fed, housed, and educated, and with little or no access to medical care or cultural and recreational opportunities.4 Modest improvements in income occurred in the 1990s and early 2000s, but these gains appeared very vulnerable to looming world economic problems in 2009.

Basic food production illustrates some of the problems stemming from greater economic inequality. Land in the region is very inequitably distributed. Typically, the rich and powerful control the best land and on it grow export products rather than food staples. In a capitalist economy, this makes good sense to landowners because export products earn greater profits than domestically marketed staples. But over time this process has allowed export producers to progressively buy up and concentrate land in fewer hands, and so countries produced fewer staples in relation to population. Meanwhile, the prices of these scarcer staples rose inexorably with population growth and thus forced the common citizen to make do on less and cheaper food. At present, Central Americans generally eat very little animal protein, deriving their essential amino acids, instead, from corn and beans. But even these foods are expensive because costly imported staples have replaced insufficient domestic production.

Conditions and trends are somewhat better in public health. Especially since World War II, improved techniques against several communicable diseases have allowed international health organizations and Central American governments to reduce the frequency of certain killer diseases. This has lowered death rates and raised life expectancies, which for 2000 to 2005 ranged from a regional mean of around 69 to 71 years for four countries, but was a respectably high 78 in Costa Rica (see Table 1.1). Costa Rica, whose governments excelled for decades in providing decent, low-cost health care to much of the populace, widely beat out its neighbors in reducing infant mortality. Costa Rica for 2000 to 2005 reported 11 infant deaths per 1,000 live births (similar to advanced industrial countries). El Salvador and Nicaragua, in contrast, reported 26 infant deaths per 1,000, Honduras 31, and Guatemala 39.

Improved preventive medicine has extended the life span of Central Americans, but most still faced serious health problems in the early twenty-first century. Local hygiene normally remained poor. Most rural and many urban houses lacked interior plumbing, and many lacked even backyard latrines. Except for Costa Rica, the curative medical system was grossly inadequate. Private medical care—nearly as expensive in Central America as in the United States—lay mostly beyond the reach of many. Hospitals, doctors, and pharmaceuticals in most countries remained scarce, expensive, and usually consistently available only to the wealthy and a minority of the urban middle class. As a result, good health was largely a matter of privilege or luck. That said, Table 1.1 reveals that that national efforts to provide better health services were having beneficial effects. Between 1990–1995 and 2000–2005 all Central American nations reduced infant mortality rates. Nicaragua made the most progress, reducing infant mortality by 22 per 1000 live births.

High natural population growth rates exacerbate poverty. For 2000 to 2005, annual population growth rates were 1.3 percent in Nicaragua, 1.8 percent in El Salvador, 1.9 percent in Costa Rica, 2.0 percent in Honduras, and 2.5 percent in Guatemala (see Table 1.1). If Central America's current rates of growth persist, its population will reach 61 million by 2040—an increase of 56 percent.<sup>5</sup> The population grows rapidly for several reasons. Advances in public health have reduced death rates. Second, the median age of four of five countries is around twenty (as opposed to around thirty in the United States). Thus a substantial proportion of the female population is of childbearing age. Costa Rica's median age is the highest, at 27.5.<sup>6</sup>

Finally, high fertility is normally related to poverty and low levels of urbanization. While poverty persists, much of Central America has significantly urbanized in recent decades. As Table 1.1 shows, Costa Rica in 2005 was the most urban (63 percent urban population), followed by El Salvador and Nicaragua (58 and 57 percent, respectively). Guatemala's population was half urban in 2005, and 48 percent of Hondurans lived in urban areas. Urbanization makes education more widely available to women and encourages wider use of birth control. Persistent high population growth makes efforts to reduce social inequities and improve living conditions more difficult, but some progress has occurred. The much higher population growth rates of previous decades have begun to tail off across the region as urbanization has increased and the median age has risen.

## The Causes of Poverty

Poverty in Central America is neither completely natural nor inevitable. Foreigners once argued that Central Americans were poor because they were racially inferior. For instance, one geography text used widely in US primary schools in the 1920s claimed that "except where white men have established plantations, the resources [of Central America] are poorly developed. Most of the Indians, mestizos, and negroes are poor and ignorant . . . few care to work hard. More white men are needed to start plantations and to fight tropical diseases." Today we recognize such statements, also found in prominent encyclopedias of the same era, to be racist nonsense. Likewise, one cannot maintain that the region lacks sufficient resources to support its human population. El Salvador *is* overpopulated. But Central America as a whole has enough good land not only to produce some primary products for export and foreign exchange but also to grow sufficient staples to feed its people. And though not exceptionally blessed in this regard, the region also has some mineral resources and significant hydroelectric energy resources and potential.

In fact, much of Central America's poverty is largely a human artifact—produced by exploitation of the many by the region's powerful upper classes as they operate within the larger world economic system. Powerful foreign interests often joined and supported Central America's local elites in this exploitative behavior. Evidence that it need not have been so—that human volition caused much of the region's poverty—leaps out of some of the data in Tables 1.1 and 2.1. In these facts, one repeatedly finds that Costa Rica has done better than its neighbors in economic growth, economic equality, poverty reduction, providing education and literacy, and promoting its citizens' health. Moreover, Costa Rica accomplished these things while also exporting agricultural commodities and having only modest resources. It also did so despite starting the second half of the twentieth century ranked second in per capita income behind El Salvador. How did Costa Rica do so much better by its citizens than its four northern neighbors since 1950? The

answer, we contend, stems from the political will of Costa Rican leaders. Even though they shared the same disadvantageous economic context of the rest of Central America, Costa Rica's leaders adopted and kept democracy, abolished the armed forces, moderated income inequality, and invested in education and health over the long haul. The leaders of the other nations did not make these choices, at least not consistently enough to do the job.

Dependency. What developed over time and accounts for much of the Central American economic system, was what many scholars call dependency.<sup>8</sup> Though there is some disagreement on specifics, most experts view dependency as a complex political, economic, and social phenomenon that retards the human development of the majority in certain privilege-dominated Third World countries with heavily externally oriented economies. In such countries, even during periods of rapid economic growth, the benefits of growth normally do not meaningfully "trickle down" to the majority of the people. The dependistas (dependency theorists) argue that the social stagnation of dependent countries derives from the combination of an income-concentrating, externally oriented, and externally conditioned form of capitalism with political systems controlled by privileged minorities who benefit from such poorly distributed growth.

We hasten to emphasize that in order for the dependency syndrome—with all of its negative human consequences—to exist, a country must have both an externally oriented economy (specializing in commodity exporting) and a socially irresponsible political elite. External economic orientation, though essential, is not enough alone to cause the socially regressive dependency syndrome. The Korean and Japanese economies are both heavily externally oriented, but their elites seem to have a greater sense of social responsibility than Latin America's and have allowed growth to promote generally improved living standards. Cuba from 1959 to the collapse of the Socialist bloc and Soviet Union in 1989 provides another example of dependence without the poverty-generating dependency syndrome. Critics of Cuba argue that the island republic's revolutionary government simply replaced dependence on the United States with dependence on the Socialist bloc. Quite so. However, a crucial difference was that the Cuban political elite distributed the income from its externally dependent economy so as to significantly improve general levels of public health, education, and nutrition. Thus while dependent on the Soviet bloc for aid, Cuba for a time avoided the dependency syndrome per se.

Capitalist development in dependent countries such as those of Central America differs sharply from what occurred in the industrialized countries. In the Western industrial nations common citizens became crucially important to the economy as consumers. In the United States for much of the twentieth century, for instance, domestic consumers absorbed much of the industrial production. So for at least a century it was not in the US ruling class' interest to exploit common citizens to the extent that they could no longer consume. In an internally oriented

economic system like that of the United States, income redistribution through the graduated income tax, social-welfare programs, and a free labor movement actually served the interest of the moneyed elite as well as that of the common citizen. However, in dependent Third World countries, the tiny upper and middle classes that control the political systems derive most of their income directly or indirectly from exports or from the products manufactured by multinational corporations that the upper and middle classes—but not the masses—consume. In such a system the common citizen becomes important not as a consumer but as a vulnerable source of cheap labor.

Under this type of system, average citizens have little opportunity to lift themselves up by the bootstraps because they have little access either to the means of production or to the riches that flow therefrom. By its nature, the elite-run dependency system produces an inexorable concentration of both property and income. In rural areas, stimulated by the growing lure of high profits through export, the rich and the powerful simply buy out or drive poor peasants from the land. In the cities, local elites and foreign enterprises dominate the usually modest industrial production. Foreign firms enjoy huge advantages in technology and brand recognition that tends to retard the formation of locally based industry. Nevertheless, the local elites benefit from contracts, services, and employment for the educated few, as well as occasional payoffs and bribes. Meanwhile, only limited advantages accrue to a host country from the presence of foreign firms that export both profits and earnings from licenses, patents, and materials sold at inflated prices by parent companies. They tend to use capital-intensive rather than labor-intensive technology, thus draining foreign exchange for the purchase of costly industrial equipment and providing limited "trickle-down" in the form of wages. And finally, by obtaining much of their capital locally, they dry up domestic capital that might otherwise be available to native entrepreneurs.

This system favors a privileged local elite and its foreign associates while ignoring the interests of the vast majority. Elites face powerful economic disincentives to improve the miserable condition of the masses. Any switch to a more socially responsible, mixed economic system could involve much economic dislocation and personal sacrifice that many among Central America's dominant elites simply would not accept without a fight. Indeed, the two main Central America experiments with such a more socially responsible, state-led development model only arose at least in part from violent political conflicts—the Costa Rican civil war of 1948 and the Nicaragua revolution of 1979.

At this point, one might reasonably ask why the dependency system developed in Central America while a consumer-driven economy arose in North America. And why have the great bulk of the Central American people not been able to alter a system that is so contrary to their interests? Much of the answer to the first question lies in the distinct ways in which North America and Central

America were colonized. European nonconformists originally settled North America seeking a new life and greater freedom. These people tamed the land with their own labor and eventually developed into a large class of freeholders. North America did develop an aristocracy of sorts, but it never completely dominated the common citizen.

In Central America, the conquistadores sought quick riches. They superimposed their administration over that of the indigenous peoples and immediately began exacting tribute in gold and slaves. Within decades, the Spaniards plundered the region's gold and decimated much of its native population by slavery and contagion with European diseases. The Spanish mercantile system steadily drained resources from the region. Subjugated masses of indigenous peones, mestizos, and eventually, black slaves and mulattoes supplied most of the physical labor. Only in Costa Rica, with few easily exploitable resources and not many native peoples, did even a few Spaniards come to till the soil. Costa Rican economic and political elites, absent a coercible indigenous workforce, learned to coopt and cajole their working classes.

Small wonder, then, that nearly five centuries later, the four northern countries of Central America had severe mass poverty and huge class disparities, whereas Costa Rica had developed a relatively more democratic, egalitarian, and socially just system. Evidence that elite decisions underlie these within-region differences stands out in certain facts: After 1950 Costa Rica's governments directed far more of their national budgets to social spending (health, education, and welfare) than other Central American governments. Costa Rica consistently dedicated more of its budget to social welfare partly because, after 1949, it had no armed forces to support. The Costa Rican governments' overall spending and social spending as a percent of GDP were nearly always greater than those in other isthmian countries. Even after sharp curtailment under international pressure in the 1990s, Costa Rica's 1998 social welfare spending was 16.8 percent of GDP, compared to the next-best effort (Nicaragua at 12.7 percent) (see Table 2.2). In contrast, the Salvadoran government's social spending—a crude measure of elite commitment to reducing poverty—was at 4.3 percent of GDP, the region's least, but exceeded modestly by Guatemala (6.2 percent) and Honduras (7.4 percent).

This also leads us to the answer to the second question as to why the mass of citizens have not changed these systems for the better: Rather than docilely accept their imposed and sorry lot, numerous groups have revolted when things got rapidly worse: Indigenous peoples resisted the conquistadores. Peasants revolted against land concentration caused by the late-nineteenth-century Liberal reforms and the spread of coffee cultivation. Peasants and workers under Nicaraguan nationalist Augusto C. Sandino resisted US occupation from 1927 to 1933. Workers led by El Salvador's homegrown Communist Agustín Farabundo Martí revolted in 1932. Nicaraguans en masse successfully rebelled against the Somoza regime in

	Costa Rica	El Salvador	Guatemala	Honduras	Nicaragua	
Government spending overall as percent of gross domestic product in 2007						
	15.5	14.6	13.1	19.0	23.2	
Government social spending as percent of gross domestic product, c. 1998						
	16.8	4.3	6.2	7.4	12.7	
External debt a	as percent of gros	s domestic pro	duct in			
1982	110.3	42.0	17.6	69.4	121.5	
1991	73.0	36.7	29.8	118.9	649.1	
2007	13.8	24.5	11.1	41.7	93.8	

Table 2.2 Recent Economic Data on Central American Governments

Sources: Economic Commission for Latin America and the Caribbean, www.websie.eclac.cl/sisgen/ConsultaIntegradaFlashProc.asp, accessed January 25, 2009; Interamerican Development Bank, www.iadb.org/gl/, accessed January 25, 2009; Interamerican Development Bank, Economic and Social Progress in Latin America, 1983 Report (Washington, DC, 1983), country profiles; Interamerican Development Bank, Economic and Social Progress in Latin America, 1992 Report (Washington, DC, 1992), country profiles.

1978 and 1979. And mass-based insurrections took place in El Salvador and Guatemala beginning in the late 1970s.

Such struggles between popularly based movements and those in power, however, have usually been very unequal. The entrenched elites have typically enjoyed huge advantages in military, economic, and propaganda resources. And the privileged elites have normally also counted on the support of foreign powers—Spain in the colonial period and the United States in the twentieth century. During the Cold War, Central America's ruling classes learned that merely by labeling their opposition as "Bolshevik" or "Communist" they could usually win US support, ranging from direct armed intervention to economic and military aid. From 1946 through 1992 the United States provided US\$1.8 billion in military assistance to the region (98 percent of it to Guatemala, El Salvador, Honduras, and to prerevolutionary Nicaragua) to shore up authoritarian regimes against challenges from the left (see Appendix, Table A.3).

During the 1960s the United States assisted Central American governments economically via the Alliance for Progress. From 1962 through 1972 the Alliance provided US\$617 million (see Appendix, Table A.3) in aid to help build Central America's roads, ports, schools, and service infrastructures. This complemented the five-nation Central American Common Market's (CACM) effort to promote a jointly state-directed, import-substitution industrialization program and customs union. Intended to advance both economic-development and security objectives, the CACM stimulated rapid economic growth, but national elites

mismanaged the distribution of its benefits. Following a very distinct strategy from that of Costa Rican leaders, the regimes of Guatemala, El Salvador, and Nicaragua resisted sharing the benefits of growth with most citizens.

Afflicted by rising oil prices and falling commodity prices in the mid-1970s, the Common Market development model failed spectacularly. For every isthmian country this crisis brought high inflation, unemployment, and foreign debt while sharply lowering productivity and real wages. Worsening circumstances mobilized many citizens in protest, and some to violence, destabilizing several governments. Despite US\$5.6 billion in economic aid from 1977 to 1988 (see Appendix, Table A.3) plus assistance from other nations, turmoil blocked Central America's economic recovery. Eventually under pressure from the United States and the major world multilateral lending organizations such as the International Monetary Fund, all five countries embraced a new economic model known as *neoliberalism* and embarked on programs of *structural adjustment*, economic reforms mandated by foreign lenders.

The new strategy of neoliberalism went hand-in-hand with regional and international political efforts to end the civil wars and promote electoral democracy. That outside elites and Central American leaders pushed together for peace, democratization, and neoliberal economic reform is no accident. Robinson summarizes:

As the transnational ruling bloc emerged in the 1980s and 1990s it carried out a "revolution from above," involving modifications in global social and economic structures through the agency of [transnational system] apparatuses aimed at promoting the most propitious conditions around the world for . . . the new global capitalist production system. This global restructuring, the so-called "Washington consensus," [or] neo-liberalism, is a doctrine . . . [that calls for] worldwide market liberalization, . . . the internal restructuring and global integration of each national economy . . . [and] an explicitly political component . . . [that] revolved around the promotion of "democracy." 10

The transnational apparatuses pushing the neoliberal model in Central America included the US Agency for International Development (USAID) and several multilateral lending entities such as the International Monetary Fund and Interamerican Development Bank. Together they exacted internal political and economic "reforms" from debt-ridden Central American nations in exchange for critically needed loans to keep their economies functioning.

Pushed energetically by international lenders, the United States, and Europe, this neoliberal development model advocated certain basic changes: (1) downsizing government by laying off public employees; (2) balancing public budgets by

cutting programs and subsidies to food, transport, and public services; (3) privatization of state-owned enterprises; (4) deregulation of private enterprise; (5) currency devaluations to discourage imports and encourage investment; and (6) sharp reduction of tariff barriers to foreign trade. Neoliberalism's external and domestic advocates believed such measures would eliminate inflation, increase productivity, stimulate international trade (especially exports), and lay a foundation for future economic growth. Although many would be dislocated and suffer in the short run, long-term economic growth would eventually "trickle down" to everyone.

For Central Americans with a sense of history, neoliberalism portended mixed blessings. It shares many characteristics with the raw liberalism of the region's economic model of the late nineteenth and early twentieth centuries. In the short term peace and democracy plus monetary and price stability brought parts of the region economic recovery through improved growth, investment, and trade. Operating under the new rules mandating economic austerity for the state, Central American governments substantially reduced the heavy foreign debt they had accumulated by the early 1990s (see Table 2.2). On the other hand, because these policies, including debt repayment, reduced governments' capacity to protect and assist their citizens, they also had great potential to worsen the disparities between the rich and poor and to hurt the small middle class. Ironically, then, after achieving hard-fought political reforms, Central Americans found their governments still pursuing (or in Costa Rica's case newly pursuing) economic policies that might aggravate economic and social inequality—one of the central problems that contributed to the violence of the 1970s and 1980s.

Whether the newly democratic institutions born of those struggles will allow Central American nations to prevent impoverishment remains to be seen. Will their elites somehow balance growth with equity, as Costa Rica did for five decades, or will the old elites' greedy habits take hold again and become the norm for new elites? In short, will neoliberalism accommodate socially conscious government policies, or will it provide an excuse to stifle them?

## Regime Change in Central America

We turn now to the recent transformations of the political systems of Central America, and specifically of their political regimes. Observers concur that much changed in the isthmus since 1970 but disagree about the meaning of these changes overall and in individual cases. We believe regional political transformations and the economic processes just discussed are related and largely driven by common forces.

Regimes are coherent systems of rule over mass publics normally established among a coalition of a nation's dominant political actors. The coherence of a system of rule refers to a persistent and identifiable set of political rules determining access to power and decision making. Political regimes thus stand distinct from the particular governments or administrations that operate under the same general rules. For instance, Costa Rica has had a single civilian democratic regime since the 1950s, consisting of a series of constitutionally elected presidential administrations. Likewise, Guatemala in the 1970s had a military authoritarian regime, subdivided into governments headed by various president-generals.

A new regime differentiates itself from its precursor when change occurs in both the fundamental rules of politics and the makeup of its ruling coalition (a regime shift). We propose seven basic regime types that roughly cover the Central American experience between 1970 and 2004: military authoritarian, dominated by a corporate military establishment in coalition with a narrow range of civilian sectors; personalistic military, the only case of which was Nicaragua, dominated by the Somoza family and military in coalition with segments of the Liberal and Conservative parties and key financial sectors; reformist military, dominated by reformist military elements and willing to liberalize or democratize the political system; civilian transitional, with elected civilian rulers backed by a strong military and mainly incorporating center and rightist parties. There are also a revolutionary regime (dominated by a weakly restrained revolutionary party with a center-left coalition) and a revolutionary transitional regime (civilian-dominated and moving toward accommodating the revolutionary party and toward constitutional restraints), which only occurred in Nicaragua. Finally, civilian democratic regimes have elected, civilian, constitutionally restrained governments, broad ruling coalitions, and political competition open to parties from left to right.

Table 2.3 displays Central America's political regimes since 1970 according to this scheme. Over three decades only Costa Rica remained politically stable. Among the other four countries we count thirteen regime shifts (changes between categories). <sup>12</sup> Nicaragua's 1978–1979 insurrection culminated in a four-and-a-half-year period of revolutionary rule until internationally observed elections took place in 1984. With new members in the ruling coalition and National Assembly and top public officials separated from the revolutionary armed forces, the new revolutionary transitional regime's National Assembly drafted a new constitution (1985–1987), the promulgation of which instituted constitutional civilian democracy in 1987. El Salvador and Guatemala traversed three similar stages after military authoritarian rule: In both, a military-led transitional regime during civil war engineered changes that led to a civilian transitional regime; the settlement of each war eventually ushered in a much more inclusive civilian democratic government. Honduras' military regime, anxiously eyeing neighboring

El Salvador	Guatemala	Honduras	Nicaragua
MA	MA	MA	PM
RM (1979)	RM (1982)	RM (1980)	Rev (1979)
CT (1984)	CT (1985)	CT (1982)	RevT (1984)
CD (1992)	CD (1996)	CD (1996)	CD (1987)
		De facto** (20	009)
	RM (1979) CT (1984)	RM (1979) RM (1982) CT (1984) CT (1985)	RM (1979) RM (1982) RM (1980) CT (1984) CT (1985) CT (1982)

TABLE 2.3 CENTRAL AMERICAN REGIME TYPES, 1970–2009\*

Nicaragua's revolutionary turmoil at the end of the 1970s, moved quickly toward transitional civilian democratic rule. The military retained veto authority for a long time—full civilian democracy came only in 1996. Hopes for consolidation of full civilian democracy proved vain. The democratic regime of Honduras failed dramatically in June 2009 when a constitutional dispute between President Manuel Zelaya, his critics, and the head of the armed forces became a coup d'état. The army arrested the Honduran president and exiled him to Costa Rica, and the National Congress named Roberto Micheletti as interim president.

How and why did these regime shifts occur? We examine both what caused the changes and the mechanisms or processes of change.

Causes. Several factors, interacting in complex ways, drove most regime change: Rapid economic growth in the 1960s followed by severe reversals in the 1970s impoverished many and generated widespread mobilization and demands for political and economic reform. Grave economic problems and mass unrest also undermined authoritarian coalitions. Violent resistance to and repression of those demanding reform by some governments drove opposition unification, radicalization, and revolutionary insurrection. Fear of a revolution like Nicaragua's prompted the militaries of other nations, some with US aid, to initiate very gradual political changes and eventually to accept transitional civilian regimes with liberalized rules. During the wars themselves, the failure of the armed forces to defeat the insurgents added impetus to calls from international actors (neighboring Latin American states, Europe, and the Catholic Church) to accept negotiated regime change. Finally, the end of the Cold War convinced the

<sup>\*</sup>Note: Explanation of regime types notation: CD = civilian democratic, CT = civilian transitional, MA = military authoritarian, PM = personalistic military, RM = reformist military, Rev = revolutionary, and RevT=revolutionary transitional. See text for fuller explanation of types. Date of inception of new regimes is in parentheses.

<sup>\*\*&</sup>quot;De facto" refers to a CD regime that experiences significant deviation from constitutional democracy. In this case the Honduran coup d'état of June 28, 2009 instituted a *de facto* regime. As this went to press in early November of 2009, the outcome of the coup and the situation of the Honduran de facto regime remained to be determined.

<sup>&</sup>lt;sup>a</sup>Uninterrupted from 1949 to present.

United States in the early 1990s that it was now in its interest to accept or promote rather than resist the negotiated settlements all Central American regimes had agreed to in principle in 1987.

*Processes.* If these were the likely causes, how did the changes occur? A widely based mass insurrection initiated the revolutionary regime in Nicaragua by defeating the authoritarian Somoza regime in 1979. The Nicaraguan revolutionary government enacted party and electoral laws similar to those of Western Europe and Costa Rica in 1983 and won internationally observed elections in 1984. In the ensuing revolutionary transitional period the National Assembly wrote a new constitution that took effect in 1987, ushering in the civilian democratic regime.

The overthrow of Somoza and beginning of the Nicaraguan revolution in 1979 were political earthquakes that motivated regime change elsewhere in the isthmus. Despite certain differences among them, military coups d'état ushered in transitional military episodes in El Salvador, Guatemala, and Honduras. The new military regimes in El Salvador and Guatemala at first continued high levels of repression. Their critics rightly remained quite skeptical that meaningful changes in political rules might have taken place. But gradually the military transitional leaders produced new constitutions (some exculpating the military for their crimes while in power). They then allowed elections that brought civilians to nominal power while permitting at least some formerly excluded centrist and center-left civilian groups back into the political arena.

Isthmian nations have much of their history, global contexts, and political and economic development in common. As noted, these common attributes demonstrate that Central America exists within a larger world dynamic that constrains its component states in similar ways. Just as common forces caused Central America's three great national revolts in the 1970s, the same forces influenced the overall process of regime change leading from authoritarianism toward electoral democracy. In fact, the revolutionary movements were key steps in the process of regime change that led to the region's formal democratization.

## A Theory of Regime Change in Central America

Our explanatory argument integrating Central America's insurrections and other regime changes employs elements of regime change theory and the dependency and world-system theories already discussed. We will briefly review the political science literatures on regime change, revolution, and democratization and show the considerable extent to which the three overlap and inform each other. These common features lead us toward a more general explanation of the recent remarkable transformation of Central American politics.

Students of regime change examine the causes, processes, and outcomes of regime change. Barrington Moore explored how the characteristics of several established regimes and the interaction of their various social classes shaped the

particular characteristics of new regimes. 13 Guillermo O'Donnell examined the role of military-middle class coalitions as bureaucratic authoritarianism replaced civilian governments in Argentina and Brazil. 14 The contributors to Guillermo O'Donnell et al.'s The Transitions from Authoritarian Rule examined the nature of authoritarian regimes and the causes and processes involved in the breakdown of authoritarian governments of southern Europe and Latin America. 15 Mark Gasiorowski has employed quantitative analysis to account for factors that contribute to regime change. 16 Dietrich Rueschemeyer and Evelyne and John Stephens' Capitalist Development and Democracy contends that regimes shift toward democracy when organized working- or middle-class groups have sufficient power to undermine the wealth of entrenched elites. In essence, threatened elites coopt those below with political reform.<sup>17</sup> Carles Boix takes a slightly different tack, contending that democratic regimes arise when pressed by masses from below, if key elites have mobile capital (for example, industrial or financial assets) rather than fixed assets (extensive landholdings or mineral deposits). Capital mobility, he believes, makes elites more flexible and willing to negotiate concessions to those pressing them for change.<sup>18</sup>

In sum, despite the difference among these theories, the regime-change literature clearly views regimes as systems of rule over mass publics established among a coalition of a nation's dominant political actors. Regime coalition members benefit from inclusion in the regime. Social and especially economic change can generate and mobilize new political actors who may seek inclusion into the ruling coalition and its benefits. They may or may not be admitted by those within the regime (details of why concessions occur are disputed). Contented, indifferent, unorganized, or effectively repressed populations and groups do not seek inclusion in the regime, nor do they violently rebel. Strong, flexible regimes with satisfied allies rarely collapse or wage war against their populations.

Charles Anderson's classic work explains that Latin American regimes have corporatist tendencies, meaning that new actors usually win admission to the regime coalition only when they prove themselves capable, if excluded, of destabilizing the existing regime. Regime transformations in the region therefore often involve conflict because excluded forces must fight for inclusion.<sup>19</sup> This view accounts for the well-documented case of Costa Rica's last regime shift. The narrowly based coffee grower-dominated quasi-democracy of the 1930s was disrupted first by emergent Communist-led unions, who made a pact with the reformist president to enact key social protections in the early 1940s. Six years later, middle-class actors and elements of the coffee elite coalesced to rebel in a brief but violent civil war in 1948. The latter forces forged a new regime after winning the civil war.<sup>20</sup>

The second relevant literature concerns political violence and revolution, part of which involves regime change. We have extensively reviewed this literature in earlier editions, so we merely highlight key portions here.<sup>21</sup> First, for a rebellion to occur a fundamental basis of conflict must exist that defines groups or categories of affected persons that provide "recruiting grounds for organizations."<sup>22</sup> What bases of conflict are most likely to lead citizens to widespread rebellion, a phenomenon that John Walton usefully designates the *national revolt*?<sup>23</sup> Walton, Theda Skocpol, Jeffrey Paige, Mancur Olson, David Mason, and many others argue that rapid economic change and evolving class relations typically drive the mobilization required for a violent challenge to a regime.<sup>24</sup> For agrarian societies, inclusion into the world capitalist economy through a shift to heavy reliance upon export agriculture may harm huge sectors of the peasantry, urban poor, and middle sectors and thus provide large numbers of aggrieved citizens.

Once motivated, groups must organize and focus their struggle for change upon some target, most likely the regime in power. Rod Aya and Charles Tilly have shown that effective organization for opposition requires the mobilization of resources. They emphasize the key role of the state in shaping rebellion. The state is not only the target of the rebels, but it also reciprocally affects the revolt as it both represses rebels and promotes change.<sup>25</sup> Walton, Skocpol, Jack Goldstone, and Ted Gurr concur that once a contest over sovereignty begins, political factors such as organization and resource mobilization by both sides eventually determine the outcome.<sup>26</sup> Goldstone, James DeFronzo, and Bill Robinson particularly emphasize the contribution to successful revolutionary movements of both external actors and interelite competition, elite alienation, and factors that may weaken the state's capacity to act.<sup>27</sup> Perhaps the most satisfactory explanation is that offered by Timothy Wickham-Crowley.<sup>28</sup> Rejecting single-factor theories, he argues that Latin American history in recent decades demonstrates that successful insurrection requires a combination of four factors: the right social conditions in the countryside; an intelligent and flexible guerrilla movement; a despicable target regime ("mafiacracy"); and the right international conditions. The last of these can include economic forces (e.g., falling international commodity prices that impoverish and thus mobilize local actors) and political ones (e.g., something that distracts a hegemonic actor from its normal clients, or overt decisions not to intervene on behalf of a regime).

The third literature is the growing body of scholarship on democratization. What domestic forces lead to democratization, the process of moving from an authoritarian to a democratic regime? The four main explanations focus on political culture, political processes, social structures and forces (both domestic and external), and elites. The cultural approach argues that the ideal of political democracy can evolve within a society or spread among nations by cultural diffusion among elite and mass political actors.<sup>29</sup> Elite and mass preferences for democracy promote its adoption and help sustain it. Process approaches examine the mechanics of and paths toward democratic transition.<sup>30</sup> In these emphases they resemble and overlap the regime change literature.

Structural theories emphasize how shifts in the distribution of critical material and organizational resources among political actors can lead to democracy.<sup>31</sup> Democratic regimes emerge when the distribution of political and economic resources and the mobilization of actors permit formerly excluded actors to disrupt the extant authoritarian coalition. Elites are more likely to allow democratization when they enjoy capital mobility rather than capital rigidity (such as having wealth-based large landholdings). Another structural approach examines the imposition of democracy by external actors.<sup>32</sup> The fourth approach examines the roles of leaders.<sup>33</sup> Key societal elites must engineer specific democratic arrangements (elite settlements) and agree to operate by them. The broader the coalition of political forces involved, the more stable and consolidated a democratic regime will be. Weak elite commitment to constitutional democratic norms can undermine a democratic regime as opportunistic elites act undemocratically to seek their narrow advantage. Robinson's explanation of the emergence of what he calls "polyarchy," a minimalist variant of formal electoral democracy, encompasses aspects of structural democratization theory (global economic and political forces and institutions impinge on the local) and elite democratization theory (external, international, and global elites cooperate with and impose democratic rules of the game on local elites).34

While different in emphasis, these three literatures have much in common. All three concern regime change or efforts to promote it, although the democratization literature emphasizes transition in one particular direction. Elements of all three envision a polity as having numerous actors, whose makeup and roles can evolve, and they all treat political regimes as coalitions of key actors that survive through successful mobilization of resources in and around the state or governmental apparatus. All three recognize that regimes can experience crisis, whether through challenge from without, deterioration from within, or the erosion of state capacity. All have causal explanations for change, although there are divergent emphases and outright disagreements both within and between fields over the importance of such factors as psychology, political culture, leaders and elites, masses, and social structures. However, the more sophisticated treatments in the revolution/violence and democratization literatures tend to treat causality as both complex and multiple.

Finally, each of these fields and a substantial literature on foreign policy recognize that international constraints can shape regime change.<sup>35</sup> Foreign governments, international institutions and other actors from outside a nation can act as players in domestic economics and politics. They can strengthen a prevailing regime by supporting it, or can weaken it through opposition or withheld support. External actors can supply resources to domestic actors, altering their capacity to act and relative strength. Key external actors can pressure domestic actors to adopt certain policies or regime types, employing as inducements such

vital resources as money, trade, arms, and political cooperation. The international context can also constrain a nation's regime type by demonstration effect—having mostly democratic neighbors makes it easier to adopt or retain a democratic regime.

Though these bodies of literature do not explicitly address this matter, we believe that by drawing from these elements we may advance the following outline of a theory of regime change: Political systems are, for our purposes, nation-states with defined populations and territorial boundaries. Political systems exist within an international context consisting of various types of actors, including nation-states, formal and informal alliances among nations, corporations, the world political economy, international organizations, and political and ideological groupings. Political regimes are coherent systems of rule over mass publics established among a coalition of the nation's dominant political actors. Political actors within nations include individuals but, more importantly, encompass organized groups, factions, ideological groupings, parties, interest sectors, or institutions, each pursuing objectives within the political system and each with resources to bring to bear. Actors may or may not constitute part of the regime coalition, the group of actors who dominate and benefit most from the state, its resources, and its policy-making capacity.

Political regimes persist based upon two things: They must constantly manage the state and economy well enough to retain coalition members' loyalty. And they must continuously keep actual and potential outside-the-regime actors (both domestic and external) content or indifferent or, if neither of these, keep them disorganized, uninterested, distracted, immobilized, or otherwise effectively repressed. Many factors can potentially destabilize a regime. International or domestic economic forces may disrupt the political economy (harm a nation's established economic system or the security of a regime coalition's members or other actors). Such forces may include rapid economic growth followed by a sharp downturn, or a sharp recessive episode by itself. Powerful external actors (a major regional power or hegemon, for instance) may withdraw support and resources from a regime or may shift from tacit support to active opposition, thus creating a permissive external environment for opponents. Ideologies or different real-world polities may suggest alternative political and economic rules (republicanism instead of monarchy, socialism instead of capitalism, or civilian democracy instead of military authoritarianism) to key actors within or outside the regime coalition.

A regime experiences a crisis when such forces (1) undermine the loyalty and cooperation of some or all of the coalition members, (2) undermine the resource base and capacity of the regime to respond to challengers, or (3) mobilize external actors against the regime. Regime crises can take various forms based upon the severity of the challenge and distribution of resources among actors. Regime coalition members may renegotiate the regime's political rules and benefits and

deny significant adjustments to outside actors. Regimes may make policy changes to mollify aggrieved outside actors. Regimes may initiate cooptative incorporation of new coalition members to quell a disruptive challenge; this will typically involve reforming extant political rules and payoffs. Outside-the-regime actors may initiate a violent challenge to the regime's sovereignty via a coup d'état, insurrection, or even an external invasion. Inside-the-regime actors may also employ a coup to displace incumbents or, more interestingly, to initiate a new regime. It is also possible for leaders of a regime voluntarily to institute regime change on their own terms, even in the absence of a regime crisis, although one might reasonably expect such transformations to take place in response to anticipated challenges to the regime or polity. (Whatever the motivation, we consider this combination of alterations—change in the coalition membership plus an adjustment of the rules—to constitute the minimum adjustments necessary to be classified as a regime change.)

The evolution and outcome of a regime crisis will depend upon the ability of the regime and its challengers to mobilize and deploy their respective resources. The closer the regime and its challengers are to resource parity and the stronger both are, the longer and more violently they will struggle over power. A dominant actor (such as the military) in a weak to moderately strong regime confronted with a significant but potentially growing opposition might initiate a regime change (cooptative reform including new actors to minimize expected damage to its interests. We have such a regime type, "military transitional," above, in discussing Central American cases.) Other things equal, a strong, flexible, resource-rich regime will be likely to reform and/or successfully repress or continue to exclude its opponents and to survive. A weak regime confronting a strong opposition coalition may be overthrown and replaced by a revolutionary regime likely to then exclude some of the old regime's coalition. A protracted crisis, especially a lengthy civil war, eventually increases the likelihood of a negotiated settlement and regime transformation with new political and economic rules, redistributed benefits, and the inclusion into the political game of both former challengers and old-regime actors.

The settlement upon a new regime will derive from the eventual resolution of forces among the various political actors, and may, in turn, depend heavily upon the role of external actors. A single regime shift may not bring enough change to permit political stability. Military reformism (a transitional military regime), for instance, although intended to pacify a polity by including certain new actors and by enacting policy reforms, may utterly fail to satisfy violent, ideologically antagonistic opponents. Despite establishing a new coalition, new rules, and new policies, a revolutionary regime may quickly attract direct or indirect external opposition. If important actors (internal or external) remain unsatisfied or unsuccessfully repressed, the new regime may be unstable. Protracted instability for a newly constituted regime, we believe, increases the likelihood of its failure and further regime shifts.

### **Explaining Regime Change in Central America**

From the common elements of the theories examined above we offer the following propositions to account for the origin and development of regime change in Central America since the 1970s. The argument emphasizes the world economic and geopolitical and ideological context and its evolution, the regimes present in the 1970s and the causes of the crises that undermined them, regimes' and actors' responses to crisis, and the interplay of resources and external forces that shaped the ultimate outcome.

The Evolving Context from the US Viewpoint. The geopolitics of the Cold War predominated on the world scene in the 1970s and set the context for Central American geopolitics. US policy was preoccupied with the threat of the Soviet Union (and eventually also Cuba) and their perceived desire to expand their influence within the Western Hemisphere. The United States therefore tended to regard most of the region's political and economic reformists and the opponents of Central America's friendly, anti-Communist, authoritarian regimes as unacceptable potential allies of pro-Soviet or pro-Cuban communism. Civilian democracy, though an ideological preference of the United States, remained secondary to security concerns in this tense world environment. US promotion of civilian democracy was therefore seen as too risky because it might encourage leftists.

Central America's authoritarian regimes thus usually enjoyed the political, military, and economic support of the United States. Indeed, US military personnel trained Latin American officers during the Cold War using special manuals that explicitly advocated the use of illegal detention, torture, and murder (state-sponsored terror) against a wide spectrum of groups opposed to pro-US regimes. This behavior created a profound contradiction between the proclaimed values of the United States and the reality of US policy in the region. It also caused some Central Americans in the center and on the left to be highly skeptical of the virtues of formal electoral "democracy" as practiced against a backdrop of unprecedented levels of state terror under pro-US regimes.

US thinking regarding the ideological geopolitics of Central America took several twists and turns from the late 1970s through the early 2000s. In the latter half of the 1970s, Congress and the Carter administration came to view the inhumane anti-Communist authoritarian regimes of Nicaragua, Guatemala, and El Salvador as unacceptable. This policy change encouraged Central America's reformists and revolutionaries and briefly created a more favorable international environment for regime change. After the Sandinistas' victory in 1979, however, US human rights policy in Central America was "put on the back burner," and Washington once again began advising Central American regimes to clamp down on

"subversives." When that posture ran up against congressional opposition in the first few years of the Reagan administration, US diplomats once again began stressing democracy by insisting on formal elections in pro-US countries, albeit against a background of state terror. This policy was continued under the first President Bush until the end of the Cold War in 1989-1990. After that Washington's second-order preference for civilian democracy could come to the fore, thus allowing support for the peace process and the emergence of cleaner, more inclusive elections in El Salvador and Guatemala. Under the second President Bush US commitment to formal democracy slipped. The White House applauded the unsuccessful 2002 attempted coup against constitutionally elected Venezuelan president Hugo Chávez. The United States also interfered in elections in Brazil, Bolivia, El Salvador, and Nicaragua by telling voters there that to elect leftist candidates would be viewed negatively and could lead to unspecified US sanctions. Such warnings notwithstanding, Nicaragua in 2006 and El Salvador in 2009 elected leftist leaders. In 2009 the Obama administration reversed field from the posture of its predecessor in 2002, by forcefully stating its opposition to the coup that ousted Honduran president Manuel Zelaya and by imposing sanctions upon the resulting de facto government.

The Evolving Context from Central American Viewpoints. Prior to 1979 many leftists in Central America shared Fidel Castro's profound distrust of US-sponsored electoral democracy. (Most moderate reformers likely preferred real electoral democracy but were repressed by US-sponsored regimes.) However, from the time of their victory in 1979, many Sandinistas viewed electoral democracy as compatible with the economic/participatory democracy it sought to construct. The FSLN (Frente Sandinista de Liberación Nacional, or Sandinista National Liberation Front) also viewed electoral democracy as a stratagem that might enhance the acceptability of their revolution to the openly hostile United States and to their Central American neighbors. Thus in 1983 and 1984 they enacted a well-designed electoral system for selecting the government.

Whatever they initially envisioned as their ideal post-victory government, the insurgents in El Salvador (by 1982) and Guatemala (by 1986) had decided not to fight for all-out victory but rather for a negotiated settlement including demilitarization and civilian rule in which they would be able to take part. Much later, with the Cold War waning and the US opposition to negotiated settlements ended, the armed forces of each nation—exhausted by the long civil wars—decided they could accept electoral rules of the game, with the leftists included, in exchange for peace and institutional survival.

Certain emergent capitalist sectors sympathetic to trade liberalization, involved in nontraditional exporting and linked to transnational capital, emerged to challenge traditional economic elites for control of private-sector organizations and rightist parties. These groups embraced electoral democracy as a key to

peace, neoliberal economic reforms, and revitalized economies. Operating both through business-dominated organizations and political parties and supported by powerful external actors like USAID and the IMF, these transnationally oriented groups would eventually become dominant ruling coalition members across the region, and play major roles in negotiating peace and running transitional governments and post-settlement governments, and managing economic policy.

The June 2009 Honduran coup offered a useful cautionary note. Just as elites can embrace democracy because it is useful to them, they may also turn away from it or fail to embrace it completely. Honduras' democratic breakdown demonstrated that, at least for many among its elites, support for constitutional democratic rules of the game was highly contingent. The crisis dragged on for months as the de facto government and its elite backers resisted international mediation seeking to restore president Zelaya to power.

The Views of Other Actors. European nations, other Latin American nations, and such international organizations as the United Nations and Organization of American States once largely deferred to US influence in the region. However, during the 1980s they became increasingly fearful that the isthmian civil wars and US intervention could escalate further. These external actors therefore embraced and promoted electoral democracy as the mechanism for promoting their interest in the pacification of Central America. The preference for formal democratization at first put Europe at odds with the strenuous US military and diplomatic efforts to contain Central American leftist movements. Eventually, especially with the Cold War's waning, the shared concern of major industrial powers for a healthy global capitalist environment operating along neoliberal lines contributed to the emergence of the Washington consensus favoring formal democracy (and neoliberal economic policies).

The Catholic Church in the isthmus was influenced by liberation theology in the 1960s and 1970s, a phenomenon that encouraged social mobilization, which in some cases contributed to insurrection. By the 1980s, however, the institutional Church reined in and downplayed liberation theology while emphasizing formal democratization and improved human rights as a means toward achieving social justice. Catholic hierarchs on balance became more politically conservative. Some variation in practice and policy remained, as indicated by the performance differences among Church human rights offices in the region. With the main exception of Nicaragua in the 1970s, evangelical Protestants (growing rapidly in number since the 1960s) tended to either eschew politics or identify during elections with conservative and sometimes antidemocratic forces.

The 1970s Regimes. In the early 1970s only Costa Rica among the region's nations had a broadly inclusive, constitutional, civilian-led democratic regime. It had evolved from that country's 1948 civil war and 1948–1949 revolution.

The other four nations had military-dominated authoritarian regimes: Nicaragua's was a personalistic military regime dominated by the Somoza clan, a narrow coalition of key business interests and parts of the two major parties. Guatemala and El Salvador had corporately run military authoritarian regimes, allied with some business and large-scale agricultural interests and with the collaboration of weak political parties. Honduras had a military authoritarian regime that incorporated one of the two strong traditional political parties and tolerated a very strong but anti-Communist labor sector.

Causes of Regime Crises. A wave of economic problems afflicted all Central American countries in the late 1970s and early 1980s. Rapidly escalating oil prices and resultant inflation, the deterioration of the Central American Common Market (in the mid- and late 1970s), and natural or economic catastrophes (e.g., the 1972 Managua earthquake, 1978–1979 Common Market trade disruptions) greatly reduced real income and employment among working-class and some white-collar sectors.

The grievances caused by increasing inequalities, declining real income, economic/natural catastrophes, and the political dissatisfactions of would-be competing elites led in the mid- and late 1970s to various events: the development of opposition parties; the rapid growth of agrarian, labor, neighborhood, and community self-help organization; and reformist demands upon the state and protests of public policy. Regime coalitions experienced some defections, and the economic resources of all five regimes eroded.

Regime Responses to Crisis. In both the short and long term, Central American regimes responded quite differently to unrest, mobilization, and demands for change. In the short term, the divergences were most striking. Where regimes responded to demands with ameliorative policies to ease poverty and permit the recovery of real wages, with political reform, and with low or modest levels of force or repression, protests failed to escalate further or subsided.

Costa Rica's regime did not shift. Honduras' military authoritarian regime voluntarily returned nominal control to civilians and the armed forces gradually reduced military tutelage of national politics. In contrast, regimes in Nicaragua, El Salvador, and Guatemala in the short run rejected ameliorative policies and with US assistance sharply escalated repression by public security forces. They then experienced increased protests and opposition organization and resource mobilization. In the longer run, the regimes that responded with violent repression and refusal to ameliorate the effects of economic crisis found themselves facing violent, broadly based insurrections. They struggled to mobilize the economic and political resources to resist the revolts, including seeking external assistance, especially from the United States. They also eventually undertook extensive policy changes in their struggles to manage, repress, divide, and isolate their violent challengers. Nicaragua under Somoza was the least flexible. Military authoritarian

regimes in El Salvador and Guatemala were overthrown from within by military reformers whose transitional regimes gradually adopted more flexible policies that eventually moved toward civilian transitional regimes.

*Outcomes.* The outcomes of Central America's regime crises depended upon the relative success of each regime in mobilizing and maintaining domestic and external material support and organization. Failure to stabilize the situation (to placate or repress enough outside-the-regime actors) led to regime shifts.

In Nicaragua, Somoza lost direct US and regional support and vital economic resources, helping the Sandinistas oust him and establish the revolutionary regime. The Somoza wing of the old Liberal Party was discredited and Somoza's National Guard was defeated and disbanded. The Sandinistas formed a center-left coalition and governed by revolutionary rules for several years. Under the revolutionary regime, top FSLN leaders dominated the executive, the Sandinista armed forces replaced all security forces, and center and right political forces grew increasingly unhappy with the regime. There was some division within the FSLN between a more "vanguardist," less democratic faction on the one hand and more genuine democrats on the other. Perhaps because the revolutionary regime knew it was in the world media spotlight and needed to retain as much international support as possible, the democratic faction prevailed. Somocista Liberals and an increasing number of other disaffected economic and political elements formed various outside-the-regime forces, including the US-backed Contra rebels. The revolutionary regime's response to this challenge and the counterrevolutionary war included nearly continuous economic and political reform, including adopting democratic electoral rules and holding the 1984 election. The resulting elected revolutionary transitional regime's National Assembly began drafting a new constitution. We consider the adoption of the constitution in early 1987 the beginning of civilian democratic rule in Nicaragua because it formalized the rules of the political game along traditional liberal-democratic lines, with clear division of powers and checks on executive authority.<sup>38</sup>

The Honduran military regime, faced in 1979 with domestic turmoil and the Nicaraguan revolution next door, preemptively initiated transition to civilian democracy. The traditional Liberal and National parties dominated the fairly inclusive transitional civilian regime. However, flush with massive political, economic, and military resources, earned by cooperating with US efforts to defeat the revolutionary left in Nicaragua and El Salvador, the armed forces retained great power and influence. This delayed transition to civilian democracy until after the military's power was eventually trimmed by further reforms in the mid-1990s. As noted, democracy failed in Honduras with the June 2009 ouster and exile of President Zelaya. The military that had engineered the transition to civilian rule in the 1980s suddenly abandoned its temporary subservience to civilian rule and resumed its traditional role of interfering in national politics, this time in collaboration

with the Honduran Congress and Supreme Court. Whether the resulting de facto government would survive, would be replaced by an elected government in early 2010 on the regular constitutional schedule, or Zelaya would return to office remained to be determined at this writing.

A 1979 coup d'état in El Salvador and another in Guatemala in 1982 instituted ostensibly transformation-oriented military regimes (although their reformist intent early on appeared questionable). These governments at first repressed moderates and centrists who remained outside the regime coalitions while they attempted but failed to defeat leftist rebel coalitions. The failure of this strategy, plus pressure from the United States (a major resource supplier to the Salvadoran regime), led the transitional military regimes to complete the transfer of nominal power to civilian transitional governments. These transitional civilian regimes, although weak, governed with broader coalitions and liberalized rules. This behavior won over some of the political center in each country, depriving the rebel coalitions of important allies and resources and contributing to the stagnation of both civil wars. The Central American Peace Accord of 1987 provided a mechanism for eventual negotiations between the parties to the stalemated civil conflicts. Military exhaustion, US exasperation with the Central American quagmires, the rise of new domestic transnational elites, and the Cold War's end moved all actors' positions. The United States, other outside actors, national militaries, the civilian reformist regimes, and the rebels all eventually embraced more inclusive civilian democracy and some economic reforms, position changes that helped settle both wars.

#### Discussion

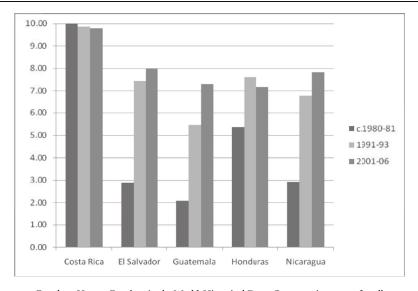
What has regime change actually meant? Many observers have expressed doubts about the quality of the new regimes in Central America, deriding them as "democracy light" or "low-intensity democracy" to emphasize their shortcomings. Robinson uses the term "polyarchy" to describe these civilian electoral regimes that remain dominated by elites and unresponsive to the interests of mass publics despite the rupture with open authoritarianism. The 2009 Honduran coup underscores just how fragile these regimes may be.

We share many of these misgivings, but nevertheless reject the idea that regime change lacks political meaning for the ordinary citizen. Impressionistic evidence that democracy, however flawed, has made life less dangerous and fearsome has been seen by the authors in the bearing of Central Americans on recent trips to the region. Citizens express more support for their governments than they did a decade ago (see Chapter 9). Evaluations by outside observers as summarized in Figure 2.1 show how much democracy measures have improved since the early

Discussion 43

FIGURE 2.1 CHANGE IN DEMOCRACY LEVELS FROM THE EARLY 1980S TO THE EARLY 2000S

(measure combines and averages Polity IV and Freedom House scores on a scale of 0=least democratic to 10=most democratic).

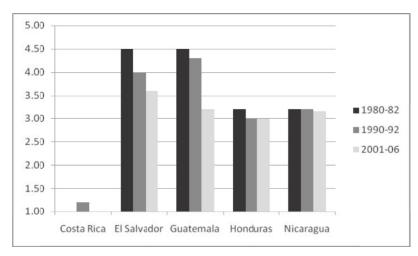


Sources: Freedom House, *Freedom in the World*, Historical Data, Comparative scores for all countries from 1973 to 2008, http://www.freedomhouse.org/uploads/FIWAllScores.xls, accessed August 14, 2008; and Polity IV, Integrated Network for Societal Conflict Research (INSCR), 2007 Time Series data, http://www.systemicpeace.org/inscr/pv42007.xls, accessed August 14, 2008.

1980s. For each country, the left-hand bar represents a composite democracy measure ranging from 0 (the lowest) to 10 (the highest possible score) in 1980 to 1981, while the middle bar corresponds to the 1991 to 1993 period and the right-hand bar to 2001 to 2006.<sup>39</sup> Starting at the highest possible level of democracy registered by the rating agencies in the early 1980s, Costa Rica's score changed only negligibly during the twenty-six-year period. In contrast, real change stands out in the scores for the other four nations. Each country's scores increased sharply over the decades, and all finished well in the democratic end of the scale by the 2000s. El Salvador, Guatemala, and Nicaragua moved from well in the non-democratic part of the scale (below 5.0) to scores above 7.0, on the democratic end of the scale.<sup>40</sup> (Honduras' democracy score for 2009 would obviously fall sharply, but remained outside the scoring period and data available for this analysis.)

Levels of violence and repression have also declined somewhat in some countries from the early 1980s (left-hand bar for each nation in Figure 2.2), through the early 1990s (middle bar), and into the early 2000s (right-hand bar). Costa Rica's score hovered near 1.0, the lowest score across the entire period. Levels of

FIGURE 2.2 EVOLUTION OF POLITICAL VIOLENCE AND REPRESSION OVER TIME (1=very low, 5 =very high; values are means for each period for the Political Terror Scale, a combination of the U.S. State Department and Amnesty International ratings.



Source: Mark Gibney, Political Terror Scale 1980–2006, accessed August 13, 2008 at http://www.politicalterrorscale.org/comparisons.html. The Political Terror Scale is a combination of two scored based on the U.S. Department of State ranking of repression and violence and on the Amnesty International score of repression and violence. Gibney's documentation describes the meanings of the scores as: "Level 5: Terror has expanded to the whole population. The leaders of these societies place no limits on the means or thoroughness with which they pursue personal or ideological goals. Level 4: Civil and political rights violations have expanded to large numbers of the population. Murders, disappearances, and torture are a common part of life. In spite of its generality, on this level terror affects those who interest themselves in politics or ideas. Level 3: There is extensive political imprisonment, or a recent history of such imprisonment. Execution or other political murders and brutality may be common. Unlimited detention, with or without a trial, for political views is accepted. Level 2: There is a limited amount of imprisonment for nonviolent political activity. However, few persons are affected, torture and beatings are exceptional. Political murder is rare. Level 1: Countries under a secure rule of law, people are not imprisoned for their view, and torture is rare or exceptional. Political murders are extremely rare."

violence and repression in El Salvador and Guatemala dropped from 4.5 in the early 1980s (with civil wars still under way) to levels between 3.2 and 3.6 on the five-point PTS scale by the 2000s. PTS scores in Nicaragua and Honduras changed little from the early 1980s to the early 2000s, although the nature of the violence there did evolve, something not shown by the PTS scale. That four of five countries have violence and repression scores of 3.0 or higher in the early 2000s testifies to the failure of their governments on several scores. They have not managed criminal behavior (gangs, narcotics trafficking) rooted in social pathologies (extreme poverty, gang members deported from the United States, homeless children in urban areas), and police have responded very heavy-handedly to such crime and problems.

These dry statistics have real meaning for real people in Central America. Repression scores and rights and liberties and democracy indexes are not mere numbers. They stand for political murders and rights abuses by government. Improved democracy scores reflect an enhanced ability to exercise rights and liberties and an improved quality of government. Improved scores mean that fewer Central Americans are being murdered and repressed by their governments than two decades ago. Many flaws remain in these performances. Even Costa Rica could do better on civil liberties, according to Freedom House. The other four nations obviously have considerable room to improve. The security situation in Honduras and Nicaragua (PTS scores) was middling in the early 1980s and improved little with further democratization. But regime change to even low-intensity democracy in several countries filled the glass of political freedom at least part way up, if not to the brim. The glass may empty quickly. The de facto government that seized power in Honduras in 2009 suspended constitutional protections and security forces implemented heavy repression of protests.

Since the 1970s, Central American polities have undergone dramatic transformations: Rapid, inequitable economic development drove mass mobilization and protest that shattered several seemingly stable, US-backed authoritarian regimes. These authoritarian breakdowns occurred variously through military-led transformation, violent insurrection, and revolutionary transition. From such disparate initial outcomes, however, a new and coherent pattern emerged in the late 1980s and 1990s-all of Central America's governments became civilian electoral democracies. The outcome has brought measurable improvements in the freedom and political lives of citizens of at least three of the region's five countries, opportunities for further progress notwithstanding. Democratic regimes can break down, too, as the Honduran coup of 2009 demonstrated. The coup, driven largely by internal forces operating counter to the preferences of key international actors including their next-door neighbors, broke the regional pattern of constitutional electoral democracy. Whether this democratic breakdown would prove lasting or serve as a harbinger of antidemocratic changes elsewhere in the isthmus could be the most important questions about Central America for some time to come.

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## The Common History

One great truth about Central America is that, while there exist many similarities among the five countries, there are also significant differences. Both similarities and differences arose largely from the early history of the region as it experienced conquest, the colonial period, independence, union with Mexico, and fifteen years of common political identity as part of the United Provinces of Central America.<sup>1</sup>

## Conquest to 1838

Spanish conquest profoundly affected the nature of Central America's present-day societies. Spain conquered the territories that are today Nicaragua, Honduras, El Salvador, and Guatemala in the two decades following the first Spanish penetration in 1522. Spain imposed its rule upon those indigenous peoples lucky enough to survive the tremendous depopulation of the region caused by enslavement and exposure to Old World diseases. Costa Rica's experience soon set it apart from the other four countries. Spaniards did not settle there until the 1560s because, unlike the other areas, it offered no easily exploitable resources in either gold or native slaves. Indeed, the hostile indigenous inhabitants resisted European encroachment. In the end, the Spanish neither pacified nor conquered Costa Rica's original inhabitants, but either exterminated them or pushed them into remote areas. Thus the population of the Central Valley of Costa Rica became heavily Iberian and a racially distinct and exploited underclass never developed.

In the rest of Central America, however, the Spaniards imposed their dominion despite active and passive resistance by the native people. Although this period meant annihilation for many, some original populations survived. When the Spaniards arrived, they encountered millions of indigenous people in what are today the four northernmost countries of Central America. By coopting and

controlling native *caciques* (chiefs), the bearded foreigners proved very effective in extracting local riches in the form of gold and native slaves. In addition, the conquistadores unwittingly brought with them a variety of diseases to which Old World populations had become partially immune or resistant. The native peoples, having no natural immunity, perished in large numbers.

It is estimated that in western Nicaragua alone, a population of over 1 million declined to a few tens of thousands by the end of the conquest. It is unlikely that the Spaniards killed very many natives outright. Rather, careful historical research indicates that the Spanish exported as many as half a million indigenous Nicaraguans to Panama and Peru as slaves. Most subsequently died either in passage to their destination or in slavery within a year or two thereafter. The bulk of the rest of the populace apparently succumbed to disease.<sup>2</sup> Only in Guatemala did large numbers of indigenous peoples survive, perhaps partly because the conquistadores found it harder to completely subjugate the relatively more advanced society they encountered there. Perhaps, too, the cooler climates of the mountainous parts of Guatemala presented a less congenial environment for the spread of disease.

The drastic reduction in the native population was not the only change wrought by the conquest in the region of northern Central America. Prior to the conquest, labor-intensive agriculture typified this area. The common people grew corn, beans, peppers, and squash on land consigned to them by their caciques. Although obliged to turn over part of the crop to the chief as tribute, the rest they controlled for home consumption, barter, or sale in local markets. By the end of the conquest, depopulation had converted most of the indigenous farmlands back to jungle. The economy had become externally oriented, with the Spaniards controlling the region's human and natural resources to produce articles for trade among the colonies and with the mother country. The remaining indigenous population (still more numerous than their white masters) supplied the labor that produced the gold, silver, timber, and cattle products (hides, tallow, and dried beef) for export. Most of the wealth that this economy produced went to the white elite. The culture and process of dependent underdevelopment had begun.

Many aspects of culture changed practically overnight as the conquistadores sought to impose their religion, language, and ways on the conquered. Of course, nowhere was native culture *completely* obliterated. In Guatemala, where hispanicization was least effective, the indigenous peoples retained their languages and hid many aspects of their old religion under a patina of Catholicism. Even in El Salvador, Honduras, Nicaragua, and Costa Rica, where the native populations were the most decimated, some indigenous traits remained. For instance, to this day, everywhere in the region, corn and beans (native staples) constitute the heart of local cuisine. Moreover, many indigenous place names remain, as do the names of hundreds of common objects, from peppers and turkeys to grindstones. Yet, by and large, Central America was hispanicized. Spanish became the lingua franca

Conquest to 1838 49

except in rural Guatemala and certain remote regions elsewhere. A mystical, elitesupporting, pre-Reformation version of Catholicism became the nearly universal religion. Even the cities, often built on or next to the sites of pre-Columbian centers of habitation, eventually took on Spanish characteristics, with the typical Iberian arrangement of plazas, cathedrals, and public buildings.

The conquest established new class patterns. The larger pre-Columbian societies of Central America had been ordered hierarchically, with chiefs and associated elites dominating the masses. That may have allowed the Spaniards so easily to superimpose themselves on the system. But what became most different after the conquest was a new racial configuration of class. With the exception of Costa Rica, what emerged was a highly unequal, two-class society, with people of Spanish birth or descent constituting the ruling upper class and everyone else comprising a downtrodden lower class. Within the lower class, there eventually evolved a subsystem of stratification as the biological union between Spaniards and native women produced mestizos, who though never considered equals by the Spaniards, nonetheless held higher social status than persons of pure indigenous stock.

During the rest of the colonial period, from the late sixteenth century to 1821, the Viceroyalty of New Spain (Mexico) nominally ruled over the Kingdom of Guatemala, which included the territory of today's five modern countries of Central America (plus Chiapas in present-day Mexico). In fact, however, the viceroyalty had little control over the kingdom, which in practice was administered directly by Spain. In turn, the nominal capital, Guatemala, only loosely controlled the other provinces of Central America. Underpopulated, geographically isolated, and economically insignificant, the tiny Costa Rican colony became a neglected backwater, helping to account for its distinctive evolution. Elsewhere, resentment grew between the provinces and the central administration in Guatemala as the newly emerging system of dependency inevitably caused the greatest development to take place in that administrative center. Even within individual provinces, such as Nicaragua, regional differences and rivalries developed and festered. Therefore, while Central Americans shared a common experience, seeds of division and disintegration germinated.

Besides these political factors, other important economic and social patterns that emerged during the conquest persisted into the colonial era. Costa Rica's relative backwardness and isolation led to a more self-contained economy. A persistent labor shortage, relatively equal land distribution, access to unclaimed crown lands for poor farmers, and the lack of an easily exploitable indigenous population produced a large class of free farmers unused to subjugation by the colony's leading families. Though such factors can easily be given too much importance, they appear to have set Costa Rica on a path that helped it develop a fairly successful liberal, democratic political system by the mid-twentieth century—decades before its neighbors would do so.

In contrast, in the rest of Central America, an externally oriented, elitecontrolled, dependent pattern of economic activity became ever more entrenched. The Spanish first exploited the region's human and material resources to produce cacao, silver, gold, timber, and cattle products for export. Later, export production expanded to include indigo and cochineal for the blue and red dyes needed by a growing European textile industry. As in present-day Central America, fluctuations in external demand produced periods of boom and bust in the local dependent economies. New groups joined the population. The colonies imported slaves to replace some of the labor supply lost with the decimated indigenous population, and later there arose mulatto offspring of white-black unions. The social and economic gap between the European and criollo<sup>3</sup> elite and the non-European majority remained wide. With the premium placed on export and maximizing profits for the elites, the masses were generally allowed to consume only at a subsistence level. It is small wonder that the four republics of northern Central America are typified to this day by wide social and economic disparities generated by centuries of control by socially irresponsible economic elites.

Central America passed from colonial rule to formal independence with almost no violence. When Mexico broke from Spain in mid-1821, Central America also declared its independence. In January 1822, it joined the Mexican empire of Agustín de Iturbide. El Salvador resisted union with Mexico but was incorporated by force of arms. However, by mid-1823, soon after the abdication of Agustín the First, Central America tired of its association with Mexico and declared its independence. Only the former Central American province of Chiapas chose to remain a part of the larger country to the north. From then until 1838, the isthmus was fused—legally, at least—into a federation called the United Provinces of Central America, or the Central American Republic.

At first Central Americans felt enthusiasm about the union. The idea made good sense. Clearly, a federated republic could be stronger politically and economically than would five tiny independent nations. Yet from the start, several factors undermined the success of the United Provinces. First was the long history of resentment of Guatemala by the outlying provinces. This resentment grew as Guatemala, the largest of the five states, received eighteen of the forty-one seats in the congress (according to the principle of proportional representation) and therefore dominated policy making. Second, although the constitution of 1824 declared the states to be "free and independent" in their internal affairs, it also contained nationalist and centrist features that undermined the provinces' autonomy. Finally, rivalry between emerging Liberal and Conservative factions of the ruling elite generated conflict both within each province and across provincial boundaries. Meddling in their neighbors' affairs became a common practice of Central American leaders. These factors saddled the union with constant tension and recurrent civil war. The experiment finally came unglued in 1838, as first

1838 to the Present 51

Nicaragua and later the other countries split from the federation. Despite several reunification efforts later in the nineteenth century, the bitterness and national rivalries that had destroyed the United Provinces in the first place sufficed to block its resurrection.

#### 1838 to the Present

Continuing poverty and hardship for most of the region's people have marked the era since the disintegration of the Central American federation. The patterns of dependency and elite rule that took firm root in each of the republics except Costa Rica during the colonial period continued through the nineteenth century and into the twentieth century. Costa Rica, too, eventually developed debilitating external economic dependencies. Overall, although the region as a whole experienced occasional surges of development, it seldom benefited the majority of Central Americans.

After independence, Central America's tiny, privileged elites—those who had inherited economic power and social standing—continued to use their control of government to repress popular demands. They perpetuated for their own benefit an essentially unregulated, externally oriented, "liberal" economic system. Except in Costa Rica, the continued existence of Liberal-Conservative factionalism, relatively large indigenous communities to supply forced labor, and the emergent hacienda system all helped strengthen the military's political role. Armies (at first belonging to individual caudillos) fought civil wars, subdued peasants who had been forcibly deprived of their land, and implemented forced labor laws against these new "vagrants." This heavy military involvement in economic and political life retarded the development of civil political institutions and spawned both military rule and considerable political violence. Central American nations spent most of the period from 1838 until 1945 under either civilian or military dictatorships. Even Costa Rica showed little democratic promise. Although less turbulent than its neighbors, it experienced elite rule, militarism, dictatorship, and political instability well into the twentieth century.

#### **Politics**

In the nineteenth century, the basic conflict within the elite was between those people who came to call themselves Conservatives and those who described themselves as Liberals. Before independence and in the first decades afterward, the Conservatives advocated authoritarian, centralized government (sometimes even monarchy), greater economic regulation, and a continuation of special privileges for the Catholic Church. Liberals espoused limited representative democracy, decentralized government, free trade and reduced economic regulation, and

a separation of church and state. Conservatives tended to come from more traditional large-scale landholders who had benefited from crown licenses and export monopolies. Liberals were more likely to be the disgruntled large landowners who lacked crown licenses to export their crops or urban elites concerned with commerce.

One important difference was that whereas Conservatives generally remained wedded to more traditional economic practices, the Liberals—who by the late nineteenth century had come to dominate all the Central American nations advocated "modernization" within an externally oriented, laissez-faire economic framework. Specifically, Liberals championed new export products—such as coffee and bananas—and development of government institutions and material infrastructure (highways, railroads, and ports) to facilitate growth in the export economy. Liberals also strove to reduce the role of the Catholic Church in some countries. And, to promote exports, they enacted legislation that stripped most indigenous communities of lands once reserved for them by the Spanish crown. Despite such early contrasts and after considerable warfare between the two factions, by the late nineteenth century, ideological and policy differences between Liberals and Conservatives had largely vanished. Liberals, when in power, ruled in an authoritarian manner and eventually reached accommodations with the Church, thus eliminating a long-standing difference between the parties. Conservatives eventually came to support laissez-faire economics and the expansion of coffee production.

The Liberal and Conservative parties degenerated over time into ideologically indistinguishable clan-based political factions. Conservatives generally ruled in the mid-nineteenth century but Liberal regimes eventually supplanted them. Liberal hegemony in Central America thereafter lasted well into the twentieth century and, as it died, spawned an extreme right-wing form of militarism that plagued Guatemala, El Salvador, and Honduras until the 1990s. One should not confuse the Central American meaning of "Liberal" with the vernacular meaning of that word in the United States. Central American Liberals were exponents of classical Liberal economic policies (capitalism) and republican government. They held elitist attitudes, advocated essentially unregulated free enterprise, and generally believed the proposition that "government is best which governs least." Indeed, in the US political system today, modern conservatives would likely find themselves very much at home with the economic policies of nineteenth-century Central American Liberals. The modernization that liberalism brought simply tended, in most countries, to accelerate the concentration of wealth and income in the hands of the elite and to increase the dependency of local economies on the international economic system.

Eventually, however, Central American liberalism drew fire from more popularly oriented political movements motivated by the Great Depression and World War II's economic dislocations. In Costa Rica, challenges to Liberal dominance

1838 to the Present 53

and political reforms began in the late nineteenth century and a labor movement developed in the early decades of the twentieth. In the mid-1940s, the government of Rafael Calderón Guardia allied with Communist-dominated labor unions and the Catholic Church to curtail liberalism with labor and social security legislation. In 1948 and 1949, a social-democratic revolution went even further by retaining Calderón's reforms, abolishing the army, and giving the state significant new economic regulation and planning roles. In El Salvador during the 1930s, local Liberals responded to depression-driven labor and peasant discontent by ruling through the military. An abortive labor and leftist uprising in 1932 gave the army and landowners leave to massacre 30,000 peasants. The military kept control of the presidency for the next five decades, and by the 1970s sometimes acted independently on economic policy and ignored the wishes of its former Liberal masters.

In Guatemala in 1944, social democrats overthrew a "modernizing" dictator, Jorge Ubico, and began a mild form of democratic revolution that accommodated indigenous groups and organized labor. Although a successful CIA-sponsored counterrevolution took place in 1954, the military, not civilian Liberals, took power and ruled the country into the 1980s. In Nicaragua, US armed intervention favored Conservatives between 1909 and 1927. The United States then switched sides and helped put the Liberals back in power, but this led to the establishment of the Somoza family dictatorship. The Somozas ruled Nicaragua from 1936 until a mass-based insurrection brought the social-revolutionary Sandinista National Liberation Front (Frente Sandinista de Liberación Nacional, FSLN) to power in 1979. Many Nicaraguan Liberals exiled themselves in the United States and waited for the Sandinista revolution to end in 1990 before returning to national politics. In traditional Honduras, Liberals and Conservatives (the National Party) alternately held formal office under the watchful eye of an overweening military throughout the 1980s and into the 1990s. It was only in the mid-1990s that Honduras' civilian leaders began to come to power in a real sense.

Interestingly, the "neoliberalism" that would come to dominate the region in the late twentieth and early twenty-first centuries would, in many ways, harken back to the crude liberalism prevalent at the turn of and into the twentieth century. Like its forerunner, neoliberalism would promote free trade, largely unregulated capitalism, and a role for government limited mainly to "housekeeping" activities and promotion of trade. And, like nineteenth-century liberalism, it would tend to accentuate inequitable distribution of income and property even as it achieved sometimes impressive economic growth.

#### External Involvement

International pressures battered Central America after 1850. Great powers (particularly Britain and the United States) pursued economic, political, and security interests in the region. Britain carved out the colony of British Honduras, from

the Guatemalan territory of Belize, and the Miskito Protectorate, from eastern Nicaragua, to promote and protect British mining, timber, and geopolitical interests. British influence was greatest during the first half of the nineteenth century, but thereafter US influence increasingly supplanted the British. Foreign intervention exacerbated the Central American nations' well-established penchant for interfering in each others' internal affairs and led to international disputes within the region and overt and covert military and political intervention by outside powers. Tennessean William Walker undertook the most flagrant (but not the only) intervention into Nicaragua. Contracted by business partners of Cornelius Vanderbilt in an effort to take over Vanderbilt's transit route across the isthmus, Walker brought mercenaries to Nicaragua in 1855. In league with out-of-power Liberals, he formed an army and toppled the Conservative government. The United States quickly recognized the fledgling Liberal government of Walker, who announced his intention to reinstitute slavery, make English the official language, and seek US statehood.

Conservatives in power in the other four Central American nations agreed to send troops to oust Walker. War ensued in 1856, with Conservative forces partly financed by the British and by Vanderbilt. Walker capitulated in 1857 and fled Nicaragua under US protection. He soon attempted another filibuster, but Honduras captured and executed him in 1860. This 1856–1857 struggle against William Walker's takeover of Nicaragua, known as the National War, briefly rekindled interests in reunification of Central America, reinforced Conservative political hegemony in Nicaragua for many years, and contributed to anti-US nationalism among Central Americans.<sup>4</sup>

By 1900 the dominant outside power in the isthmus, the United States, energetically promoted its economic and security interests. US diplomats served US banks by peddling loans to the region's governments. US customs agents seized Central American customs houses to repay the loans, and US marines intervened in domestic political problems in Honduras, Nicaragua, and Panama. Transit across the narrow isthmus, in particular a ship canal, especially motivated Washington. When President Theodore Roosevelt could not win agreement from either Colombia or Nicaragua for a proposed canal lease agreement, he sent US troops in 1903 to ensure that local and foreign insurgents could "liberate" Colombia's province of Panama. This intervention secured for the United States the right to build a canal through what then became the Republic of Panama. When Nicaragua's president José Santos Zelaya contemplated making a canal deal with Germany in 1909, the United States helped foment a Conservative rebellion against him and landed US troops to back it up. Zelaya resigned, and the new government gave the United States a canal-rights treaty that effectively guaranteed that Nicaragua would never have a canal. US marines returned to Nicaragua in 1912 and remained there most of the period until 1933.

1838 to the Present 55

The United States under Franklin Roosevelt flirted with good-neighborliness toward Central America during the 1930s. During World War II, security interests led to heavy US assistance to train and modernize Central America's armies. During the Cold War that developed after 1945, the United States emphasized containment of communism by backing anti-Communist regimes. It enlisted other Central American governments to help oust the reformist civilian government of Guatemala in 1954 and to reinforce the Somoza regime after the catastrophic Managua earthquake in 1972.

Fidel Castro's overthrow of the Batista regime in Cuba in 1959 reinforced the US tendency to concentrate its Central American policy upon the containment of communism. US economic and military assistance strengthened the region's armies, pursued counterinsurgency against leftist rebels, promoted regional economic integration and development, worked to divide organized labor, and undermined political reformers of the left and center. The Carter administration's novel emphasis on human rights (1977 to 1979) led to aid cutoffs for abusive military governments in Guatemala and El Salvador and to declining US support of Nicaragua's Somoza regime.

When the FSLN-led popular rebellion toppled Anastasio Somoza Debayle from power in 1979, however, US policy in Central America shifted sharply back toward the thirty-year tradition of containment of communism. Washington lifted its military aid ban for El Salvador and involved itself deeply in trying to block the growing rebellion there. Always pursuing containment, the US tactic of allying openly with military despots was modified slightly under the Reagan and subsequent administrations, which found it useful, in dealing with a very reluctant Congress, to at least appear to be promoting electoral democracy as the best model for the isthmus. The United States policy had two prongs: On one hand, it encouraged elections and nominal transition to civilian rule. On the other, it promoted and financed a large counterrevolutionary force to fight Nicaragua's Sandinista government; devoted massive economic, military, and political aid to bolster nominally civilian governments (under military tutelage) in El Salvador and Honduras; and invaded Panama to overthrow its military government in 1989. Even after the Cold War ended in 1989, the Sandinistas lost power, and the Salvadoran and Guatemalan insurgents signed peace accords, the United States seemed unable to transcend its habitual Cold War attitudes in Central America.<sup>5</sup> US diplomats repeatedly interfered in Central American elections, to discourage voting for leftist parties. The practice continued into the early 2000s.

### Economic and Social Change

In the economic arena, Central America has specialized in exporting agricultural commodities since 1838. After 1850 coffee gradually became a major export throughout the region (except Honduras). During the twentieth century, other

commodity export production developed (bananas, cacao, cotton, sugar, and beef), and like coffee, each of these products was subject to great world market price swings. Cyclical recessions and depressions in the international economy hit Central America hard. Industrialization was slow, the extreme inequalities in the class systems intensified, and dependency upon imported food and manufactures grew.

Coffee production wrought major socioeconomic changes in the late nine-teenth century: It concentrated landownership in the hands of major coffee growers, millers, and exporters, who in several countries constituted new national economic elites that promoted and protected their interests by controlling (or sharing control of) the state.<sup>6</sup> Other export crops had regional importance with similar effects on the distribution of wealth and political power.

The agro-export elites eventually had to enlist the national armed forces to suppress popular discontent. Together they opposed socioeconomic reform so tenaciously that their rule has been labeled "reactionary despotism." Writing about the 1970s and 1980s, Baloyra described the reactionary coalitions of Central America as

bent on the preservation of privilege [and their] monopoly of public roles and of the entrepreneurial function. . . . The dominant actors of the reactionary coalitions of Central America do not believe in suffrage, do not believe in paying taxes, and do not believe in acting through responsible institutions. Their basic ideological premise is that the government exists to protect them from other social groups in order to continue to accumulate capital without the restraints created by labor unions, competition, and government regulation.<sup>8</sup>

During the 1950s and 1960s Central American investors began the extensive cultivation of grains for the regional market and cotton for the international market. Except for Honduras,<sup>9</sup> each Central American nation by the mid-1970s had greatly reduced its smallholding- and subsistence-agricultural sector (small farmers) and had greatly expanded migrant wage-labor forces. A large rural labor surplus developed, cityward migration by unemployable campesinos swelled, domestic food production shrank, and landownership and agricultural production became still more concentrated in fewer hands. National dependency upon imported foodstuffs rose throughout the region, as did the number of citizens directly affected by imported inflation.

Following the 1959 overthrow of Fulgencio Batista in Cuba, <sup>10</sup> Central American governments despaired of the region's slow growth rates. In 1960 they formed the Central American Common Market (CACM) to spur regional economic integration, foreign investment, intraregional trade, and industrialization. A stated

1838 to the Present 57

rationale was to diversify and increase production so that wealth might "trickle down" to the poor and undercut the potential appeal of socialism. The CACM's objectives converged in 1961 with those of the US Alliance for Progress, which sought to bolster the capitalist development model. The Alliance sought to undercut the left by greatly increasing public development aid to Central America and thus encouraging private investment. During the 1960s, to varying degrees in each nation, the CACM and Alliance brought a surge in domestic and foreign investment. It concentrated in the capital-intensive production of consumer goods, manufactured mainly with imported raw materials and fuel. Gross domestic products and GDPs per capita grew rapidly into the early 1970s, mainly because of a rapid increase in industrial production and productivity while input prices remained stable.<sup>11</sup>

Students of the CACM agree, however, that its industrial boom failed to absorb the rapidly growing labor supply and in some nations shifted wealth and income away from working-class groups. The number of factory and middle-class jobs grew because of industrialization and economic diversification until the early 1970s, but rural and urban unemployment simultaneously rose throughout the region. Moreover, the CACM's development model began to exhaust its potential for growth in the 1970s. Prices of imported industrial raw materials spiraled upward after 1967—input costs rose 150 percent from 1968 to 1976. These higher costs reduced investment rates, productivity, output growth, and the competitiveness of Central American products. 12 In Nicaragua, El Salvador, and Guatemala, the industrial sector's share of exports declined markedly (averaging roughly 6 percent overall) from the 1970-1974 to the 1975-1979 period. Balance-ofpayments pressures afflicted all the Central American economies in the 1970s because of declining terms of trade (the relative costs of imports versus exports), a recession in the world economy, and higher foreign interest rates. According to Weeks, "each government in effect decided to pursue a separate strategy to weather the crisis, rather than a collective one."13 By the end of the 1970s the CACM accord began to break down, and in the 1980s the breakdown was complete.

After World War II socioeconomic change accelerated in Central America. Population almost doubled between 1960 and 1980 and high growth rates persisted. The expanding commercial agricultural sector and the increasing concentration of landownership forced peasants off the land and thus swelled both agricultural labor migration and the region's urban populations. Enhanced educational programs increased school attendance and literacy, and raised participation in higher education everywhere in the isthmus. Ownership of radio and television receivers and of broadcast facilities spread. Roads were improved and means of transportation developed. Such changes made communication easier and faster and spread awareness of national problems. Economic activity shifted away from agriculture and toward manufacturing and services. Overall economic

activity (measured as GDP per capita) more than doubled between 1960 and 1980. However, this growth was unevenly distributed, and as noted, a sharp recession reduced production regionwide in the late 1970s and the 1980s.

The wrenching economic strains of the 1970s caused cascading political and economic difficulties, detailed in the country chapters. At the macrosocial level, Central American nations tried to borrow their way through recession and political crisis. All multiplied their foreign debt severalfold while their economies eroded. Interest payments on this debt undermined economic recovery efforts, made governments more dependent on foreign lenders, and eventually forced them to undergo neoliberal structural adjustment programs in the late 1980s and 1990s. By 2000, under neoliberal policies, Costa Rica and El Salvador had found new sources of growth in assembly plant production, nontraditional exports, and tourism so that their economic growth resumed and their foreign debt shrank. During the 1990s El Salvador and Costa Rica had recovered enough to well surpass their 1980 levels of gross domestic product (GDP) per capita, and some analysts believed trade liberalization had "been an effective means to bring growth and development to the Central American region."14 The benefits were uneven, however. Between 1980 and 2004 neither Guatemala, Honduras, nor Nicaragua had experienced real net economic growth. Tragically, Nicaragua's 2004 per capita GDP was only 56 percent of its per capita GDP in 1970. Still reeling from a decade of externally financed civil war and economic destabilization, Nicaragua had become one of the hemisphere's historically most dramatic cases of economic collapse.15

The second great consequence was both macro- and microsocial—enormous political turmoil. At the macrosocial level, it aggravated economic crisis throughout the 1980s by disrupting production and frightening away capital. At the microsocial level, the living conditions of rural and urban lower-class citizens deteriorated while they witnessed the rapid enrichment of economic elites. This impoverishment and growing inequality stimulated class conflict in the form of regionwide mobilization of protest, opposition, and demands for economic and political reform. Some governments violently repressed such mobilization, which brought about revolution in Nicaragua and lengthy civil wars in El Salvador and Guatemala. These, combined with deepening economic crisis and escalating foreign intervention in Central American affairs, sparked a series of regime changes in the region's governments between 1979 and 1996. Only Costa Rica—the sole democracy in the region in the 1970s—escaped regime change during this tumultuous era.

In summary, the rapid but inequitable economic growth of the 1960s and 1970s caused economic policies and class conflict that transformed Central America both politically and economically in the 1980s and 1990s. Political change was generally toward electoral democracy and lessened repression and

violence. The economic results varied widely, however. All countries suffered in the crisis of the 1970s and 1980s, and all eventually adopted the neoliberal economic model as their best hope for development. It worked best in Costa Rica and El Salvador, whose economics recovered and began to grow again. But the other three nations either remained stagnant or shrank further into misery. Corbacho and Davoodi trenchantly summarize the economic situation in Central America as follows: "Poverty and inequality are higher in Central America than in Latin America. Latin America, in turn, is the most unequal region of the world. While poverty . . . declined modestly in the 1990s, inequality in Central America has risen and continues to be high and persistent." As we wrote this in 2009, Central Americans enjoyed more freedom and democracy than in the 1970s, but many of them were also poorer, and their economic prospects were bleak. The coup d'état in Honduras in 2009 shocked Hondurans and the region. It provided a setback for democracy and offered a strong caution to those who might have believed that democracy had consolidated itself in the isthmus.

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## 4 Costa Rica

A slogan on a popular T-shirt sold to tourists in Costa Rica proclaims "¡Costa Rica es diferente!" (Costa Rica is different). Evoking the country's stable democracy and high levels of social development, the expression makes the national tourism agency's pitch but also states the myth of Costa Rican exceptionalism. Schools, the media, and popular tradition still inculcate Costa Ricans with the notion that their country stands apart from the rest of Central America's dictatorships, political violence, and underdevelopment. The truth of Costa Rica's distinctiveness is manifest, yet as the twenty-first century began there was less to the myth than met the eye. For most of the nineteenth and twentieth centuries Costa Rica clearly differed from its neighbors in important and visible ways. In its economy, however, Costa Rica always experienced the same international commodity price swings and dependent development as its neighbors. From the 1950s on, however, Costa Rica's governments simply managed these economic problems better, easing their impact on citizens and masking underlying similarities to neighbors.

But as the twentieth century ended, Costa Rica was gradually becoming more like its neighbors in both politics and economics. As formal electoral democracy and improved human rights spread region-wide, Costa Rica became less politically distinctive because other isthmian regimes adopted systems more like Costa Rica's. But in the economic arena, it was Costa Rica that evolved toward a model common across Central and Latin America. Global economic system changes compelled Costa Rica to abandon a post–civil war development strategy that served its people well for decades. Forced like its neighbors to adopt a neoliberal economic development model, Costa Rica reconfigured its links to the world economy and changed domestic welfare policies. Neoliberalism may have begun pushing Costa Rica gradually toward the human development levels of other Central American nations as the policies and services that once distinguished it were steadily eroded.<sup>2</sup>

As we argued in Chapter 2, Central American nations have experienced shifting global political and economic forces from the establishment of Spanish colonialism to the present. At key junctures global forces have imposed dramatic alterations in isthmian economies and political arrangements. Local conditions, resources, and actors have shaped and channeled these common external pressures to produce divergent local effects. Costa Rica's evolution through these forces has been the most distinctive almost from the outset, but one should not lose track of the similarities in pressures driving change.

#### **Historical Background**

Deviant from certain key patterns set in the rest of Central America during the colonial period, Costa Rica remained an exception to many isthmian social, economic, and political norms until the 1990s. Rather isolated from the rest of Central America because of distance and rugged terrain, Costa Rica remained more racially and economically homogeneous than its neighbors. This does not mean that Costa Rica lacked social disparities or that it remained economically self-contained. Rather, Costa Rica's social inequities were never great enough to let one class or race completely dominate others to the detriment of the majority as elsewhere in the isthmus. Despite embracing export agriculture, Costa Rica never fully developed the dependency system prevalent elsewhere in the isthmus, with its tremendous human costs.

The roots of eventual Costa Rican democracy were planted in the nineteenth century, although true democratic rule would not consolidate until the midtwentieth century. From 1824 to 1899, one Costa Rican government in five ended by coup d'état and the military ruled the country 44 percent of the time.<sup>3</sup> During most of that epoch, moneyed rural families governed the country. Such elections as did occur were indirect, confined to a tiny, literate elite, and often rigged. However, certain economic trends and political reforms prevented a total domination of Costa Rican national politics by a landed oligarchy. The first dictator president, Braulio Carrillo (1835 to 1842), for instance, increased the already fairly large number of small farmers by distributing municipal lands to the inhabitants. He also promoted coffee cultivation and included small farmers, in contrast to elsewhere in Central America. This helped form a class of smallholding yeoman farmers that continuously renewed itself by expanding the agricultural frontiers.

The incipient landed elite continued to rule the country until its control was broken by the military, which greatly expanded after the 1857 Central American war. The military's leader, Liberal dictator Tomás Guardia (1870 to 1882), took power and attacked the wealthy by confiscating some of their properties and exiling a number of their leaders. Guardia contracted foreigners to construct new

roads and railways needed to move coffee to market. In the late nineteenth century, a labor shortage kept rural wages high as coffee production spread. By then market forces in the rapidly growing coffee industry had begun to concentrate land ownership and thus had pushed many smallholders off the land. In order to secure the labor essential to the nation's wealth, large coffee farmers had to pay decent wages and the government had to pass reformist public policies. Costa Rican peasants and workers therefore generally experienced less exploitation and repression than found elsewhere in Central America.

Despite the militarization of politics during the Guardia dictatorship, precursors of democracy developed in the second half of the nineteenth century. Elections, though indirect, elite-dominated, and often fraudulent, became important by the 1840s. The growth of commerce, government, transport, immigration, and urban centers swelled the number of people available for and interested in political activity. The modernizing Liberals (Guardia and his civilian successors) greatly increased education spending and thus literacy by 1900. Because the ability to read was a key criterion for voter eligibility, increasing literacy also expanded suffrage.<sup>4</sup>

By 1889 an economic slowdown and the Liberals' anti-clericalism generated support for an opposition Catholic Union Party and its presidential candidate José J. Rodríguez. Backed by the Catholic Church, Rodríguez won the vote among the electors, but the army tried to block him from taking office. Incited by the Church, angry citizens took to the streets and forced the army to back down. This election, often incorrectly cited as the birth of Costa Rican democracy, was nevertheless significant because it forced the military to respect an opposition victory and because ordinary citizens mobilized to defend an election. After Rodríguez, however, authoritarian elite rulers and election fraud returned.<sup>5</sup>

From 1905 to 1914, presidents Cleto González Víquez and Ricardo Jiménez Oreamuno further broadened suffrage, established direct popular election of public officials, and permitted free and open opposition campaigns for office. A military regime led by the Tinoco brothers seized power in 1917 during the hard times associated with World War I. In 1919 popular protest and an invasion by exiled elites toppled the Tinoco regime, Costa Rica's last military government. Civilian, constitutional rule continued thereafter, and the Costa Rican electorate expanded continuously.

The completion of the Atlantic railroad led to the development of an additional export crop, bananas. The foreign-owned banana industry, concentrated in the sparsely populated Atlantic coastal lowlands, had little effect on Costa Rican politics in the early twentieth century. Later, as hard times developed, labor organizers led by Communists organized the banana plantations, and union influence and political power grew. By the 1940s, the deep economic slump caused by the Great Depression and World War II had caused great social dislocations. This

pitted against one another factions of the political-economic elite, working classes and unions, and an emerging middle class. In the early 1940s, President Rafael Calderón Guardia, a popular medical doctor and reformist coffee aristocrat, broke with the rest of the coffee-growing political class. Bidding to dominate the government, he allied with the Communist labor unions and the Catholic Church. Assisted by Communist legislators, Calderón enacted and began implementing Costa Rica's first labor and social security laws.

Calderón's alliance with the Communists and, in 1948, electoral fraud and legislative tampering with the presidential election results provided pretexts for a brief but violent civil war. A coalition between elite politicos angry at Calderón and middle-class elements, dominated by a junta of social democrats led by José "Pepe" Figueres Ferrer, rebelled. The rebels defeated the government within a few months. From that time to the 1990s, the country's social democrats—the National Liberation Party (Partido de Liberación Nacional, PLN), led for three decades by Figueres—set the tone of Costa Rican political life. In keeping with a well-established tradition of political accommodation, the victorious National Liberation junta retained Calderón's social reforms for workers. The junta went even further by nationalizing the banking and insurance industries. A constituent assembly rewrote the constitution in 1949. The new constitution enfranchised women and blacks and abolished the army, the latter an act that would ensure future political stability. In late 1949, the junta turned the presidency over to the rightful winner of the 1948 election, Otilio Ulate, who was not a part of the National Liberation movement.

When the PLN and Figueres first won the presidency in 1954, they began expanding the social legislation initiated under Calderón. Increasingly broad segments of the populace received health and social security coverage. Even the conservative coalition governments that periodically replaced the PLN in power preserved and expanded such social welfare policies. After 1949, successive governments held scrupulously honest elections at regular intervals under the auspices of a powerful and independent Supreme Electoral Tribunal. When defeated at the polls, the PLN willingly gave over control of the presidency and Legislative Assembly to an amorphous conservative opposition coalition. The PLN won the presidency seven times and the opposition won it six times between 1949 and 1998. Opinion surveys showed that Costa Rican citizens strongly supported democratic civil liberties and alternation in power by the competing parties.

In sum, Costa Rica's center-left social democratic PLN governments took power and consolidated a new political and economic regime in the 1940s and 1950s despite the prevailing trends elsewhere in the isthmus. Similar post–World War II movements favoring democracy appeared in Guatemala, Honduras, Nicaragua and El Salvador, but eventually all failed. Instrumental in the failure of pro-democracy mobilization around Central America were US anti-Communist policies that aided and encouraged national armed forces and rightist elites to

block the left as it fought for reform. In contrast, in Costa Rica the pro-democracy reformers had defeated the Communists in the 1948 civil war and thereafter contained their influence. This put Costa Rica's new regime on the good side of the United States and helped it survive where others nearby would not.

Despite developing a model constitutional democracy and the consolidation of electoral democracy, not all remained well in Costa Rica. From the 1970s forward commodity price shifts, great-power geopolitics, civil war in neighboring nations, and an evolving international economy repeatedly disturbed Costa Rica's political and economic systems, challenged its institutions, and forced frequent adjustment to ever-changing realities.

#### **Weathering Global Forces**

Costa Rica experienced the same global economic forces as its neighbors during the 1970s and 1980s, which generated some internal unrest. Nevertheless, it escaped without regime change the violent strife that afflicted much of the isthmus. Costa Rica's relative stability was no accident—it resulted from elites' decisions in the 1970s and 1980s to alleviate some of the erosion of popular living standards and to avoid brutal political repression. These decisions stemmed partly from late-nineteenth-century rulers and landowners accommodating peasants to secure a labor supply. At mid-twentieth century both Calderón Guardia and his PLN successors employed political and economic reforms to placate and stabilize mobilized working and middle classes. This tradition of elite accommodation of mobilized lower sectors, we believe, provided Costa Rica's leaders a model that allowed them to preserve stable electoral democracy in the 1970s and 1980s despite grave challenges.

The government's task proved difficult over the longer term. Costa Rica's post–civil war social democratic development model relied on state-led development projects and Central American Common Market (CACM)–coordinated import-substitution industrialization that enlarged the government's payroll and economic role. Costa Rica also had social welfare programs, ambitious for a developing country, that dated from the 1940s and grew during the 1950s and 1960s. Industrialization aside, in the 1970s Costa Rica's economy and the government's budget still depended heavily on international market prices for its exports (coffee, bananas, and goods sold to the CACM) and its imports (especially vital petroleum). Problems arose, however, when skyrocketing oil costs after 1973 and simultaneously falling export prices caused inflation, layoffs, and a public revenue crunch.

Sources of Class Conflict. How did the Costa Rican variant of the Central American crisis of the 1970s arise? The Central American Common Market brought accelerated economic growth and industrialization in the 1960s and early 1970s.

Costa Rican per capita gross domestic product rose at an average annual rate of 3.4 percent from 1962 through 1971, and at an average of 2.6 percent from 1972 through 1979. Per capita GDP in constant 1986 dollars almost doubled from 1960 to 1980. Among Central American nations, Costa Rica had the largest share of its workforce (16 percent) in manufacturing by 1983. By 1987, Costa Rica (at 23 percent) ranked second in the isthmus in terms of manufacturing's contribution to domestic production. The agricultural sector workforce shrank from 51 percent to 29 percent between 1960 and 1980. Commerce, services, and government all expanded in Costa Rica as the nation rapidly modernized and urbanized.

The prevailing theory about the onset of rebellion in Central America in the 1970s contends that severe declines in real working-class wages and living conditions mobilized many people into labor, political, and protest organization and activity. Because many urban and rural wage earners in Central America had little or no margin of safety, a drop in their real earnings (wages corrected for inflation) could catastrophically reduce their ability to survive. Such a rapid erosion of life chances provided a powerful impetus to join political or labor groups seeking redress of such problems.

Data on Costa Rica reveal that wage workers lost ground relative to other income earners in the mid-1970s, but recovered much of their purchasing power by 1978 or 1979. An index of working-class wages shows that Costa Rican workers' real pay rates fell in 1975 and 1976, but recovered and then began to exceed earlier levels by the late 1970s. Wages fell again in 1982 but began an immediate recovery in 1983–1984 and remained relatively high through the rest of the 1980s. While working-class earnings and living standards declined in Costa Rica during the mid-1970s, the losses were less severe and sustained than those in Guatemala, Nicaragua, and El Salvador, because the Costa Rican government found ways to let real wages recover much of their earlier purchasing power. From 1982 until the late 1990s Costa Rican workers gained ground against inflation fairly steadily.

Income Distribution. Another insight into economic class disparity in Costa Rica comes from shifts in the distribution of income among classes. One measure of changing income inequality during the 1970s is the share of national income paid out as employee compensation; decreasing employee compensation would suggest a shift of income away from salaried and wage-earning workers and toward investors and entrepreneurs. Data reveal that between 1970 and 1975, the employee-compensation share of all national income fluctuated somewhat, but tended to increase. During the 1960s and early 1970s, Costa Rican public policy redistributed income toward the middle three-fifths of the populace, mainly at the expense of the richest fifth. In both relative and absolute income trends, Costa Rica clearly contrasts with what the evidence will later show for Nicaragua, El Salvador, and Guatemala. In Costa Rica, wages fluctuated during the 1970s and early 1980s, but generally recovered after short-term declines. In the three other countries, wages declined but did not recover, increasingly aggrieving those losing out.

Wealth. During the 1970s Costa Rica also avoided sharp increases in class inequality observed to have occurred in Nicaragua, El Salvador, and Guatemala. Although Costa Rica was a member of the CACM and was also hit by rapid energy-driven consumer price increases of the mid-1970s, data reveal that in Costa Rica these factors affected wealth distribution less than elsewhere in the isthmus.

Costa Rica's social democratic economic development model and low military expenditures brought that nation into the 1970s with a social welfare system and economy that attenuated inflation's impact on popular living conditions. Data comparing Costa Rica's spending on social programs to other isthmian nations' appear in Table A.5 (see Appendix). In the 1970s and early 1980s Costa Rica's ratio of spending for social services versus defense was between four and five times greater than that of its nearest competitor in Central America. The benefits of these policies became manifest in Costa Rica's higher literacy, greater longevity, and lower mortality rates. As noted above, income distribution in Costa Rica actually became modestly more egalitarian during the 1960s and 1970s, helping to prevent the rapid movement of wealth toward the upper classes observed in Nicaragua, Guatemala, and El Salvador.

In Costa Rican agriculture, concentration of land ownership grew steadily in the 1960s and early 1970s, but the availability of some land that could still be colonized until the late 1960s and the still-growing banana industry absorbed much of the surplus agricultural work force. Moreover, during the 1974 to 1978 period, Costa Rica developed an aggressive and successful program of land reform that distributed land to numerous peasants and staved off the deterioration of living standards for many.<sup>13</sup> Additionally, the growth of employment in urban services and manufacturing absorbed much of the surplus agricultural population and prevented the sharp growth of rural unemployment and poverty through the late 1980s.<sup>14</sup>

Popular Mobilization. The Costa Rican government carefully managed citizen mobilization in one critical arena—labor—but encouraged it in others. On the one hand, following the 1948 civil war, the government worked to fragment the national union movement (including industrial workers, service workers, and white-collar public employees) among competing, party-affiliated confederations in order to curtail union power. On the other hand, and in notable contrast, during the 1960s and early 1970s the government itself used social promoters to help organize communal self-help organizations. Hundreds of community development associations, largely uncoordinated among themselves, worked on local projects and made small demands to legislators for funds for local improvements. The community development movement, promoted by the state itself, was at first fairly docile and easier to coopt than leftist-led unions had been in the 1930s and 1940s.

By the 1970s, however, union membership began to expand.<sup>16</sup> Then the oil-price and inflation shocks from the global economy stirred popular

mobilization.<sup>17</sup> Unions became more militant. Industrial disputes rose sharply during 1975 and 1976, when real wages declined, but subsided when wages recovered in the late 1970s. Wage disputes rose again in 1982 after real wages fell again, then leveled off in 1983 and 1984 when earnings once again recovered purchasing power. Austerity measures included public-employee layoffs, service cuts, and sharp consumer price increases in the late 1980s and early 1990s.<sup>18</sup> Civil society, including government-promoted community organizations, became more restive in response. Hard times brought numerous strikes and demonstrations, but wage and policy concessions eventually quelled them.<sup>19</sup>

Costa Rica's system of political parties remained stable in the 1960s and 1970s; the social democratic National Liberation Party (PLN) alternated in power with a coalition of moderately conservative parties under the Unity banner. The traditional Unity coalition of conservative parties reorganized and institutionalized itself into the Social Christian Unity Party (Partido de Unidad Social Cristiano—PUSC) in 1985. Radical-left parties won a few seats to the Legislative Assembly during the 1970s, but they were weak outside the union movement. As living standards of most Costa Ricans declined during the 1980s, mobilization of demands by a broad array of interest groups increased and public approval of the government declined. Organized labor attempted but failed to forge a militant general labor confederation. Voting for leftist parties—long considered a bell-wether of protest—declined in the 1982 and 1986 national elections. Costa Rica's more radical parties and labor became increasingly estranged and divided in the early and mid-1980s. Polls revealed that even in the midst of a severe recession, most citizens remained loyal to the regime.

In sum, although Costa Rica experienced increased organization and protest, no dramatic increase in anti-regime organization or coalition formation developed from the late 1970s through the early 1990s.<sup>20</sup> Unlike Nicaragua, Guatemala, and El Salvador, Costa Rica experienced no significant challenge to the sovereignty of the state.

Government Response to Popular Mobilization. Central American regimes all experienced popular mobilization during the 1970s and 1980s, but they responded to it very differently. In contrast to Costa Rica, the Salvadoran, Guatemalan, and prerevolutionary Nicaraguan regimes reacted violently to popular organization and protest. Although their regimes were quite different in the late 1970s and early 1980s, Costa Rica (a democracy) and Honduras (a military government) each addressed popular mobilization relatively moderately. This prevented the mobilization of new opponents to the government angered by repression, and thus avoided escalating conflict.

Costa Rica kept an open, constitutional regime with clean elections and considerable popular access to public officials. Costa Rican officials typically responded to mobilized demands by accommodating rather than repressing them.

Even when demands escalated into civil disobedience, demonstrations, strikes, and riots, the government usually responded with moderate force and used study and compromise to defuse conflict. For instance, Costa Rican rulers met violent civil disturbances—land invasions in the early 1970s; the Limón riot of 1979; banana workers' strikes in 1980, 1981, and 1982; and street vendors' strikes in 1991—with moderate official force so that deaths among protesters were rare. Different administrations from both PLN and PUSC sought to accommodate diverse demand-makers by negotiating with them, forming panels of inquiry, or making conciliatory policy gestures.

As later chapters will spell out, Central America's major national revolts of the 1970s and 1980s (Nicaragua, El Salvador, Guatemala) arose from sharp increases in inequality and decreases in popular living standards during the mid-1970s. These grievances drove popular mobilization that demanded redress of the working majorities' wages and living standards. Costa Rica also experienced this mobilization but responded to it by allowing workers' wages to recover, with other ameliorative policies and with typically low repression. This combination of amelioration of grievances and low repression defused popular anger, demobilized much protest, and prevented an upward spiral of conflict that in three neighboring nations caused open rebellions against the regimes. Thus Costa Rica's political regime survived the onslaught of globally driven economic uncertainty and turmoil by following the national political and economic elite's long-standing accommodative traditions. But the global strains of the 1970s and 1980s nonetheless left marks on Costa Rica—not of political regime change but transformations in its economic development model and in the political party system.

### The Economic Development Model Transformed

As noted above, simultaneously declining export revenues and upwardly spiraling energy costs pushed Costa Rica into a severe economic crisis. Rapid inflation drove down demand and real wages, which further reduced consumer demand. The governments of the mid- and late 1970s and early 1980s, rather than curtail public spending to address shrinking state revenues, borrowed abroad to finance the growing public deficit. In the short term this lightened the impact of the economic crisis on the Costa Rican public, but in the middle term it disastrously affected the government's financial health. Foreign debt as a share of GDP rose from 12 percent in 1970 to 147 percent in 1982. Foreign interest payments consumed a third of export earnings and further weakened the public and private sectors. Similar difficulties and escalating civil wars elsewhere in Central America combined to collapse Costa Rica's regional markets and to drive away tourists and foreign capital. In 1981 the administration of Rodrigo Carazo Odio found its

foreign reserve coffers empty and defaulted on Costa Rica's foreign debt. This pushed the currency (the colón) into a ten-year slide that eroded 90 percent of its value.<sup>22</sup>

When the PLN's Luis Alberto Monge became president in 1982, these dire economic predicaments forced him to seek international assistance that would come with high costs. One source of help sprang from US wishes to secure a southern base for its efforts to unseat Nicaragua's Sandinista revolution. The Reagan administration pressured Costa Rica, and Monge agreed to collaborate with the Nicaraguan counterrevolutionaries and their American helpers. In exchange the United States compensated Costa Rica with over US\$1.1 billion in aid during the mid-1980s, much of it in the unusual form of outright grants instead of loans. These funds effectively delayed Costa Rica's reckoning with its sick economy while addicting it ever more to external aid. By 1985 a second source of international aid had to be invoked.

The flow of US grants for pro-Contra activities ended when Monge's successor, PLN president Oscar Arias Sánchez, in 1987 successfully advanced the Central American Peace Accord and sharply reduced Costa Rica's cooperation with the Contras. Although Costa Rican peace initiatives would soon win Arias the Nobel Peace Prize, the Reagan administration opposed them and retaliated with sharp aid cuts that reduced economic output and increased inflation.

Costa Rica's second source of external aid, borrowing from intergovernmental lenders and individual nations, also came heavily conditioned. As Robinson details, the emergence of "global" capitalism in the late twentieth century had begun to draw Central America into the evolving global economy and society.<sup>23</sup> This would involve replacing the previous epoch's traditional agro-exports and import-substitution industrialization (ISI) development orientation with a neoliberal economic model emphasizing free-market capitalism, a smaller public sector, liberalization of markets, privatization of public-sector enterprises, and reorientation of production toward nontraditional exports. The principal promoters of the new style of global capitalism included the US government and other major capitalist countries, plus several international lenders (the Interamerican Development Bank, International Monetary Fund, Paris Club). These institutions, their policies heavily influenced by the United States' heavy voting weight on their policy boards, shared and promoted a neoliberal agenda for economic reform in developing countries.

These states and organizations combined to effectively force Costa Rica into three structural adjustment agreements (SAAs) in 1985, 1989, and 1995, with the Monge, Arias, and Figueres Olsen administrations, respectively. In exchange for the credit essential to restructure Costa Rica's foreign debt and keep the deeply indebted, foreign reserve–starved state and economy afloat, the United States, International Monetary Fund, Paris Club, and Interamerican Development Bank

forced Costa Rica to enact neoliberal economic policies that revolutionized its development model. Supported by conservative domestic economic interests and by the neoliberal PUSC (which fortuitously avoided having to sign any of the SAAs), Costa Rica trimmed its public-sector payroll, social service programs (education, health), and infrastructure investment, privatized most of the nation's many publicly owned enterprises and banking, and cut subsidies to agricultural commodity producers, public utility consumers, and housing. The government began energetically promoting nontraditional exports, reducing trade barriers, and substantially integrating Costa Rica into the global economy.<sup>24</sup>

Successive governments in San José, through both legislation and executive decrees, adopted the neoliberal economic model (public-sector wage cuts and layoffs, privatization, and reductions in public services), which deviated from the social democratic development model in place since the 1950s.<sup>25</sup> These policy changes generated citizen mobilization and protest, but, as in the 1970s, again the government responded with amelioration. Repression remained low, real wages were kept up, and social assistance and housing subsidy programs rose sharply. Income distribution among classes remained fairly stable into the 1990s despite the economic turmoil. Voting for leftist parties remained low. Outside of protest mobilization, there appeared three significant signs that economic difficulties and the change of the economic model angered Costa Ricans: Voters ousted the governing party in successive elections in 1990, 1994, and 1998. Voter turnout in the 1998 election dropped from the usual level in the 80 percent range to only 71 percent and then failed to recover in the 2002 national election. The two-party system in place since the rise of the PUSC began to change, marked especially by a crisis in the long-dominant National Liberation Party.<sup>26</sup>

In contrast to these political discontents, the new development model's short-and middle-run economic successes made Costa Rica a poster child for neoliberalism. Its emphasis on nontraditional exports and liberalization of the economy, the settlement of the region's civil conflicts in the 1990s, and Costa Rica's significant human capital advantages together stimulated a period of rapid economic growth that continues at this writing. During the 1990s Costa Rica's combined rate of investment between government and private sector sources was high for the region in relative terms, but had contracted somewhat by 2000. Government spending on social services far exceeded any other country in the area. GDP per capita grew by nearly 25 percent between 1990 and the early 2000s, driven by a tourism boom, domestic and foreign investment, new computer assembly and online-services industries, and expanded textile manufacturing.<sup>27</sup>

In the early 2000s, problems arising under the new Costa Rican development model were still developing. According to Robinson, they included some of the following: Deregulation had allowed a new private banking system, increasingly dominated by international capital and promoting integration into the world

capitalist economy. Investment in traditional agriculture and agricultural extension services had declined, as had production of domestically consumed agricultural commodities. These changes had pushed rural populations to urban areas in search of employment. Investment in industry, however, had lost ground to investment in the commercial sector and services. The informal sectors (petty commerce and services—often street vendors, unlicensed taxis, etc.) had grown rapidly, drawing those unable to find formal-sector employment. Female participation in the workforce had risen sharply without a proportionate accompanying public investment in family social services and child care. Large numbers of Nicaraguan immigrants had flooded Costa Rica to assume lower-skilled jobs in nontraditional agriculture, construction, and domestic service. Nicaraguan immigrant workers, vulnerable to police and immigration authorities, experienced employer victimization while exerting downward pressure on wages and undermining Costa Rican worker organization and mobilization efforts.<sup>28</sup>

The publication of data on income, inequality, and poverty lags behind social change, so we could not at this writing fully assess whether these negative trends would continue in Costa Rica. The evidence is conflicting. Inequality worsened measurably in the 1990s and early 2000s but then diminished slightly by a 2008 estimate.<sup>29</sup> The share of people living in poverty in 2004 was 20.5 percent, a level reduced from 26.2 percent in the early 1990s (see Table 2.1). In 2007 Costa Rica's GDP per capita was 67 percent higher than in 1990 (see Table 1.1), the best economic performance in the region.

In sum, external forces assisted by the debt crisis of the 1980s forced Costa Rica to adopt a neoliberal development model. Yet even when forced to adopt this set of distributively stingy policies, Costa Rican governments found ways to cushion some of the economic blows to citizens, managed a short-term macroeconomic turnaround, and found new industries to bolster economic output over the longer run. Time and future research will reveal whether the less advantageous macro- and microeconomic trends of the late 1990s and early 2000s will limit the well-being of poorer Costa Ricans. Throughout this difficult period, the overarching framework of the constitutional democratic regime established in the late 1940s and early 1950s remained solidly in place.

### **Changes in Politics and Parties**

Despite the survival of the constitutional democratic regime, the revolution in the Costa Rican economic system began to affect the Costa Rican party system.<sup>30</sup> Scholars believe globalization and neoliberalism have had two main impacts on Latin American political parties: At the macro level, the structural constraints they impose have undermined ruling social democratic parties by undercutting

their preferred redistributive and protectionist public policies, alienating workingand middle-class supporters of social democratic parties and boosting other parties more amenable to neoliberal reforms. At the micro level, social democratic parties have divided ideologically and lost programmatic focus as they became unable to campaign on either their traditional programs or required neoliberal reforms. Campaigns have thus turned to personalistic or populist electoral appeals to distract voters' attention from unpalatable economic options.<sup>31</sup> Similar effects have been observed for Costa Rica and its parties, undermining the longdominant social democratic PLN and benefiting the newer PUSC. (See Appendix, Tables A.6 and A.7 for selected presidential and legislative election results.)

The PLN. Neoliberalism harmed the social democratic National Liberation Party because PLN presidents had to sign and implement all three structural adjustments accords. As Costa Rica's leftist parties declined in the 1970s and early 1980s, popular-sector interests within the PLN lost importance while the party's own emerging advocates of neoliberalism gained ground. The neoliberal imperative drove wedges between traditionalist social democrats and the PLN's neoliberal reformers. Having to govern while implementing structural adjustment also alienated the party's neoliberal technocrats in office from those Liberacionistas contemplating future presidential candidacies.<sup>32</sup>

By the late 1980s the PLN's message to voters, longtime supporters, and activists became muddled, as its actions in power undermined traditional Liberación ideology and policies. The PLN lost its perennial control of the Legislative Assembly from 1990 on and won the presidency only once during the 1990s. The PLN presidential vote share shrank steadily after 1986, when Arias captured 52.3 percent. The struggling party in 1994 nominated for president José Maria Figueres Olsen, son of PLN founder and two-time president José Figueres Ferrer. The family name helped the party win the presidency in 1994 but not a Legislative Assembly majority. Figueres Olsen had to implement the unpopular 1995 structural adjustment agreement, and his administration experienced several scandals. This record further eroded Liberación's support in elections, including the defection of some of its core voters. Turnout in the 1997 PLN presidential primary election fell sharply because of "the negative weight of an unpopular Liberación administration, . . . [and] a very fragmented party." 33

Other factors—not all related to neoliberalism, to be sure—divided the party and reduced its discipline and appeal to voters and insider activists. These include the adoption of presidential primaries completely open to non-PLN members, the domination of presidential campaign organizations over the traditional party apparatus, and growing preeminence of technocrats over long-term party loyalists and activists. The rapid shift to retail campaigning (dominated by television) in the 1980s and the adoption of a primary nominating election for the presidency by the PLN combined to break down the PLN's tradition of face-to-face

and grassroots organization and support. By the twenty-first century, Liberación seemed in dire straits. In the 2002 election the party split and many of its voters and top leaders defected to the new Citizen Action Party (Partido de Acción Ciudadana—PAC). As a result the PLN's presidential vote was only 31 percent, and it captured only 30 percent of the Legislative Assembly seats, its worst performance in five decades.<sup>34</sup> The PLN staged a comeback in 2006, although much of the PLN's success in the 2006 elections could be attributed to the persona of Oscar Arias. His return helped to increase the presidential vote share to 40 percent. The PLN also increased its share of the Assembly seats by 37 percent.

PUSC. As much as globalist pressures for neoliberalism harmed the PLN, they favored the formation and growth of the Social Christian Party. Rafael Angel Calderón Fournier's administration (1990 to 1994) in principle embraced structural adjustment, which had seriously lowered the short-term economic wellbeing of most Costa Ricans. By good luck, however, the party escaped any PUSC government having to actually sign a structural adjustment agreement. Thus the PLN got most of the blame for the resulting austerity policies. When the PUSC took power, it worked to offset the widespread decline of living standards in the 1980s and early 1990s and to avoid the political fallout by diverting public infrastructure and health and education spending into palliative social programs in housing and temporary welfare assistance.<sup>35</sup> In 2004, twin corruption scandals broke in Costa Rica implicating both immediately former PUSC presidents Calderón and Rodríguez and members of their administrations in various acts of bribe taking and campaign finance violations. Foreign firms appeared to be implicated in both cases. By 2006 the PUSC had all but collapsed from a lack of voter support.36

PAC. The PAC was founded in 2000 following a split in the PNL. By emphasizing citizen participation, transparency, and anti-neoliberalism, the party capitalized on the growing disenchantment with the status quo. The party reached out to popular organizations and promised to allocate 50 percent of its legislative seats to women, 10 percent higher than required by the 1996 quota law.<sup>37</sup> For a new party the PAC did very well in the 2002 elections; presidential candidate and party leader Ottón Solís captured 26 percent of the vote. The PAC's nearly 22 percent of the legislative vote won fourteen of fifty-seven seats in the Legislative Assembly (Asamblea Legislativa). By 2006, it was clear that the PAC had displaced the PUSC as the second party in Costa Rica's duopoly. Arias narrowly defeated Solís, who won nearly 40 percent of vote. The PAC also became the second-largest party in the legislature with seventeen seats.

Other Parties. The number of parties in Costa Rica increased from four in the 1953 Asamblea election to twenty-seven in 2006. The proliferation of small parties accelerated during the 1990s and early 2000s. Meanwhile, older parties of the left shrank and lost their representation in the Legislative Assembly. Several small

regional parties, some of them also of long standing, contested the 2006 legislative election but none won seats.<sup>38</sup> The Libertarian Movement Party of Costa Rica (Partido Movimiento Libertario de Costa Rica—PML) was the most successful smaller party to emerge in the wake of growing discontent. The Libertarians won six seats (one more than PUSC) and 9 percent of the 2006 legislative vote.

Party System Legitimacy. We must ask whether party government could remain legitimate in Costa Rica under the onslaught of such difficulties. Would these trends threaten the vaunted democratic political system? Surveys after 1990 expressed citizens' declining satisfaction with parties and other national institutions and a waning interest in politics. Trust in parties in general declined between the early 1990s and 2002 and remained low thereafter. Costa Ricans reported the lowest support for their parties of any Central Americans in a 2008 survey.<sup>39</sup> Voter turnout declined steadily: from 80 percent in 1998 to 70 percent in 2002 and 65 percent in 2006—the lowest in recent history. Third-party votes in 1998 roughly doubled their levels in the previous three elections and then trebled again in 2002. In 2006 twenty-seven deputies from parties other than the PLN or PUSC were elected, six more than in 2002. 40 Because neither the PLN nor the PUSC could garner sufficient votes in 2002 to win the presidential election outright, the country conducted its first-ever runoff presidential election in 2002. The PLN struggled badly in 2002 and lost the presidency to the PUSC (see Appendix Table A.6). The PLN, however, came back in 2006 to narrowly defeat the PAC, which had effectively broken away from the PLN. As noted, the PUSC seemed to collapse entirely in the 2006 election. Costa Rica's political malaise, partly due to the shortcomings of the PUSC and PLN, had not, at this writing, spread into a larger disaffection of its citizens with the constitutional regime and democracy. It therefore remained an open question whether the party system would restabilize with two dominant parties, or whether the PLN might also collapse like the PUSC, leading to further realignment.

### **Contemporary Costa Rican Politics**

The political and economic impact of the neoliberal model was palpable. Throughout the 1980s real wages and public investment, most notably in the areas of health and education, declined.<sup>41</sup> Between 1990 and 2000 Costa Rica fell twenty places to forty-eighth in the Index of Human Development.<sup>42</sup> In 2006 Costa Rica was ranked fiftieth, two places behind Cuba.<sup>43</sup> While overall poverty declined, there was evidence that the poorer segments of the population had grown increasingly vulnerable. The Gini coefficient measuring income inequality rose from .46 in 1996 to .50 in 2003. Although income inequality declined to .48 in 2008, the predominant longer-term trend since the 1990s had been toward

greater income inequality.<sup>44</sup> Thus not even Costa Rica could blunt the effects of neoliberal policies.

Costa Rica's economy grew rapidly during the late 1990s due to the plant construction and sales of microchip producer Intel. But the 2000 to 2003 period was one of stagnation, driven by declining prices for coffee and bananas and a drop in sales by Intel, which revealed the country's reliance on a few key exports. Although remaining significantly better off than the rest of the region, unemployment and inflation increased. To manage its mounting deficit, the government cut spending and investment. Additionally, successive administrations experienced tremendous pressure from domestic elites and the international community to privatize several key state-owned enterprises—especially telecommunications—in an effort to forestall a potential fiscal crisis and meet IMF conditionality. The structure of the plant of the p

Economic stagnation and neoliberal policies proved a volatile mix in the early 2000s. The administrations of both Rodríguez and Abel Pacheco de la Espriella pursued privatization amid both legislative and popular opposition to such policies. Rodríguez oversaw legislation that made it possible for foreign investors to provide public services. In 2000 the legislature approved the privatization of the Costa Rican Electrical Institute (ICE). Following some of the largest demonstrations in the country's history, the measure was ruled unconstitutional by the Constitutional Tribunal.<sup>48</sup> Public-sector employees were increasingly at odds with government policy. In 1999 some 15,000 striking teachers protested wages and disinvestment. 49 Large strikes by public workers, including those from the energy and telecommunications sectors and teachers, continued through the Pacheco administration. Pacheco, who pledged to address poverty during his campaign, instead deepened austerity measures to further cut spending. The Pacheco administration was plagued by public protest, legislative stagnation, and internal division. By July 2003 the president's approval rating fell to 10 percent, further conveying the increased dissatisfaction with politics as usual.<sup>50</sup> Adding to the dissatisfaction, extreme poverty increased from 5.1 percent in 2003 to 5.6 percent in 2004, due to high inflation driven by a 16 percent increase in food prices.<sup>51</sup> The economy recovered from 2004 through 2008, but a looming international recession held prospects for a sharp contraction in 2009 and beyond.

The debate over CAFTA dominated the 2006 election. PLN candidate Arias, like most of the candidates, supported the agreement. While the PAC's Solís did not embrace CAFTA, he did not reject it, either, arguing instead for the renegotiation of terms of the agreement and a dialogue with civil society. Both candidates pledged to address poverty and inequality, albeit by different means. Arias defeated Solís by about a single a percentage point, 40.5 to 40.3 percent (see Appendix Table A.6), the narrowest margin of victory in the country's history and with voter turnout also at its historic low. The PLN also won twenty-five seats in the legislature, followed by the PAC with seventeen seats (see Appendix Table A.7).

Conclusions 77

Nearly 40 percent of the seats in the legislature were held by women, the highest percentage in the region.

The debate over CAFTA did not end with the election. The TSE recommended that CAFTA should be submitted to a popular referendum. The Legislative Assembly concurred, making Costa Rica the only country to approve the measure through a popular vote. Although the treaty's constitutionality was challenged in advance of the referendum, the Supreme Court upheld its provisions.<sup>52</sup> CAFTA had grown increasingly unpopular among Costa Ricans during the previous two years of protests and criticisms; support slipped from 47 percent in 2005 to only 39 percent in 2007.<sup>53</sup> President Arias and business groups campaigned energetically in favor of the yes vote. An incendiary internal government memorandum surfaced less than a month before the vote. It proposed creating a "campaign of fear," by linking the anti-CAFTA campaign to regional leftist leaders Castro, Chávez, and Ortega and suggested reducing the municipal funds of mayors who were not supportive.<sup>54</sup> Despite the resulting scandal and resignation of one of the vice presidents linked to the memo, Costa Ricans approved the treaty 51.6 percent to 48.4 percent. The subsequent passage of thirteen enabling laws delayed final implementation until January 2009. Costa Rica was the last country to implement the agreement.

The implementation of CAFTA would necessitate the enactment of policies to offset the costs of CAFTA, particularly lost tax revenues that would lead to cuts in social spending.<sup>55</sup> Fiscal reform was key to reducing poverty and ameliorating inequalities brought about by neoliberal policies. Arias' promise to reduce poverty by 4 percent during his tenure had some measure of success, assisted by a brisk recovery from the slump of the early 2000s. The Costa Rican economy grew at a higher rate than the rest of the region, 8.8 percent in 2006 and 7.3 percent in 2007. Inflation remained elevated at about 10 percent and offset some of the gains of economic growth. According to INEC, poverty declined 3.5 percent and extreme poverty declined by 2.3 percent between 2005 and 2007. While the impending recession in 2009 would likely slow Costa Rica's economy, the country was much less dependent on remittances than its neighbors, leaving the country less vulnerable in that regard.

#### **Conclusions**

During the 1970s, Costa Rica at least partly ameliorated the growing difficulties afflicting working-class victims of rapid economic change and carried it off with low repression. Second, policy permitted working-class wages to recover or retain purchasing power, and shifted some wealth and income to certain lower-class groups. This combination of moderate repression and some accommodation of

working-class interests, contrasted with high repression and no accommodation in Somoza's Nicaragua, Guatemala, and El Salvador, kept Costa Rica relatively politically stable.

Costa Rica's consolidated democratic regime weathered the 1970s and 1980s intact, but the country nevertheless experienced two major middle-term effects from its shifting role in the international political economy. External pressures both structural and political forced Costa Rica to abandon its long-standing social democratic economic model and embrace neoliberalism. This transformation undermined the traditional platform of the National Liberation Party and began to diminish its electoral success and erode its position as the system's dominant party. The new Social Christian Unity Party, more amenable to neoliberalism, formed and grew into a formidable competitor for the PLN. The PUSC appeared to have replaced the PLN as the dominant party in the political system when a series of scandals caused the PUSC to collapse in 2006.

By the early 2000s Costa Rica's erstwhile social democratic development model of the 1950s through the 1980s had vanished, and under the new development model the state reduced its promotion of equality-enhancing economic policies and human development. Such policies and their effects had once distinguished Costa Rica from its Central American neighbors and for decades validated the country's exceptionalist myth. Not only had this economic transformation begun to affect citizens' well-being, but it had surprisingly rapid effects on a once-stable political party system. The decline of the PUSC and the rise of the PAC were symptomatic of a growing dissatisfaction with the status quo. Shrinking margins in the legislature necessitated that the once-dominant PLN work with minority parties to enact its agenda, pulling the party toward the right. Whether this would give rise to a lasting change in the party system remained to be seen. The controversy surrounding CAFTA perhaps best exemplified the tension between those who wished to continue the neoliberal model and those who wished to preserve Costa Rica's welfare state. The long struggle over CAFTA led thousands of Costa Ricans into the streets, an expression of an increasingly polarized society.

### **Recommended Readings and Resources**

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# 5 Nicaragua

Nicaragua is potentially one of the richest countries in Central America, with abundant arable land, considerable hydroelectric, thermal, and (possibly) fossil energy reserves, and significant timber and mineral resources. It also has access to two oceans and a lake and river system that could make it an ideal site for an interoceanic waterway. Yet Nicaraguans today are among the poorest Central Americans and Latin Americans. The paradox arises from the extreme degree to which patterns of dependency established in the colonial period became institutionalized, and in the twentieth century were then deepened by war and geopolitics. Despite paroxysms of war, revolution, and counterrevolution, Nicaragua's perennially fractured political and economic elites continue to fail to advance the country's development.

### **Historical Background**

Nineteenth-century Nicaragua was plagued by civil wars and foreign interference. During the first several decades, the Liberal and Conservative elites, based in the cities of León and Granada, respectively, struggled with each other to control the national government. At the same time, Britain and the United States—both actively interested in building a transoceanic waterway—maneuvered against each other in an attempt to insert themselves into the power vacuum left by Spain.

At mid-century, foreign interference and the Liberal-Conservative conflict both came to a head in a war. In the late 1840s the British and Americans had almost come to blows over a British attempt to seize the mouth of the San Juan River. In the resulting Clayton-Bulwer Treaty (1850), the United States and Britain mutually renounced the right to embark on any unilateral exploitation of 82 5 NICARAGUA

the region. However, the California gold rush of the 1850s deepened US interest in Central America as a shortcut between the eastern and western coasts of North America. In 1855 one of two competing transit companies in Nicaragua and Panama became embroiled in Nicaragua's Liberal-Conservative clash. That year the Liberals, in exchange for help in the business dispute, imported a small mercenary army of North Americans commanded by adventurer William Walker to help them defeat the Conservatives. As we noted, the plan backfired when the flamboyant Tennessean seized power for himself. This left Nicaragua's Liberals so discredited by association with the "gringo" interloper that the Conservatives ruled virtually unchallenged until 1893.

In the nineteenth century, globalization in the guise of spreading coffee cultivation brought Nicaragua profound social and economic changes. Before 1870, intra-elite turmoil and relatively low foreign economic control had permitted Nicaragua to develop an internal market and a surprisingly large free peasantry. One foreign observer stated: "Peonage such as is seen in Mexico and various parts of Spanish America does not exist in Nicaragua. . . . Any citizen whatever can set himself up on a piece of open land . . . to cultivate plantain and corn." This pattern changed radically when growing international demand for coffee brought its widespread cultivation to Nicaragua. Coffee production required new lands and cheap labor. Accordingly, in the 1870s the elite began to dispossess the peasant and Indian farmers in much of the northern highlands, using chicanery, self-serving legislation, and violence. No longer self-sufficient, former peasants had few options except peonage on coffee plantations. When some of the victims of the process rebelled in the War of the Comuneros of 1881, the elite-run government contained the uprising by killing thousands of the poorly armed insurgents.

Coffee production at the expense of peasant smallholding accelerated under a modernizing Liberal dictator, José Santos Zelaya (1893 to 1909). Zelaya also built educational and governmental infrastructure (censuses, archives, a more modern army) and defended the interests of Nicaragua and Central America against a burgeoning imperialist urge in the United States. After the United States decided to build a transisthmian canal in Panama, Zelaya began to seek a canal deal with US rival naval powers Germany and Japan. To protect its canal monopoly, in 1909 the United States encouraged Zelaya's Conservative opposition to rebel against him and then landed marines to protect the rebels. In 1909, Zelaya resigned and in 1910 the Liberals relinquished power to the minority Conservative Party. By 1912, however, the Conservatives had made such a mess of public affairs that a combined Liberal-Conservative rebellion occurred. That revolt was put down only after US marines physically occupied Nicaragua.

From 1912 to 1933, with the exception of a short period in the mid-1920s, the United States maintained an occupation force in Nicaragua. US-dominated governments in this era generally followed Washington's dictates, even when clearly

contrary to Nicaraguan interests. The Chamorro-Bryan Treaty of 1916, for example, gave the United States rights to build a canal in Nicaragua. The Americans had no intention of constructing such a canal; they simply wanted to block possible competition for the US-built waterway just completed in Panama. In 1928, another puppet government under US pressure gave Colombia several important Nicaraguan islands, including San Andrés, to mollify Colombian resentment of the US role in taking Panama from Colombia in 1903.

And finally, during the latter part of this period, the United States forced Nicaragua to create a modern constabulary combining army and police. A movement to resist US occupation of Nicaragua sprang up in 1927, led by the charismatic local guerrilla-patriot Augusto C. Sandino. US marines could not put down Sandino's resistance, so the constabulary—the Nicaraguan National Guard (Guardia Nacional)—was significantly enlarged to assist in the struggle. The war was a standoff, and the United States eventually withdrew its troops at the turn of the year 1932 to 1933. The National Guard then became the vehicle by which its first Nicaraguan commander, Anastasio Somoza García, created and consolidated the Somoza family dictatorship, which subsequently brutalized and oppressed Nicaragua for over four decades.

As the first Nicaraguan commander of the National Guard, Anastasio Somoza García had Sandino assassinated in 1934 and used the guard to seize political power in 1936. Thereafter, three Somozas held power from 1936 until 1979. Somoza García was either president or the power behind puppets until his assassination in 1956. His son, Luis Somoza Debayle, ruled directly or through surrogates until 1967. Luis' younger brother, Anastasio Somoza Debayle, was "elected" to the presidency in 1967 and held power from then until 1979. Throughout this period, the Somoza dynasty rested on two primary pillars of support: the United States and the Nicaraguan National Guard. A Somoza always commanded the Guard and purposely isolated it from the people. They allowed the Guard to become thoroughly corrupt to ensure its loyalty to the Somozas. The Guard became a sort of Mafia in uniform, running prostitution, gambling, and protection rackets, taking bribes, and extorting kickbacks for various legal and illegal activities.

US support for the Somozas was secured in two ways: personal ingratiation and political subservience. The Somozas were masters at cultivating Americans. Each was educated in the United States, spoke fluent vernacular English, and knew how to be a "good old boy" among ethnocentric, often homesick North American diplomats and visitors. On the political plane, the Somozas always supported US policy, be it anti-Axis during World War II or anti-Communist thereafter. They allowed Nicaragua to serve as staging grounds for the CIA-organized exile invasions of Guatemala (1954) and Cuba (1961), contributed a small force to participate in the US occupation of the Dominican Republic in 1965, and offered to send Nicaraguan troops to fight in both Korea and Vietnam.

84 5 NICARAGUA

As a result, US support for the Somozas usually remained strong and visible. Especially after the beginning of the Alliance for Progress in 1961, the United States gave Nicaragua many millions of dollars in aid for social and economic projects (despite ample evidence that the Somozas and their accomplices stole much of the aid). US ambassadors were normally unabashedly pro-Somoza. What is more, during the 1960s and 1970s, the dictatorship received US military support far out of proportion to that of other Central American countries (see Appendix, Table A.3). By the time the Somozas were finally overthrown, their National Guard was the most heavily US-trained military establishment in Latin America.

#### **Global Forces and Insurrection**

Effects of Rapid Economic Growth. Under the direction of the Somozas and the stimulus of the Central American Common Market and Alliance for Progress, Nicaragua underwent rapid industrialization and expansion of commercial export agriculture during the 1960s and early 1970s. Overall economic growth statistics were impressive; per capita gross domestic product rose an average of almost 3.9 percent each year for the decade 1962 to 1971, and an average of 2.3 percent annually between 1972 and 1976, by far the fastest increase in the region.<sup>2</sup> This brought other social change: Between 1960 and 1980 Nicaragua had Central America's biggest surge in urban population and manufacturing output and its biggest decline in the agricultural workforce (see Appendix, Tables A.1 and A.2).

Despite impressive growth, government policies prevented the benefits from this new economic activity from reaching poorer Nicaraguans. The regime repressed unions and kept wages—normally set by the regime—low. Consumer prices rose moderately between 1963 and 1972. But after the 1973 Organization of Petroleum Exporting Countries (OPEC) oil embargo, escalating oil prices drove inflation up to almost 11 percent a year from 1973 through 1977. Real earnings of ordinary Nicaraguans (wages corrected for inflation) peaked in 1967, then began a long slide that by the late 1970s ate away a third of their 1967 purchasing power. Another measure of workers' welfare, employees' share of national income, increased during the 1960s but fell sharply in 1974 and 1975. Thus wage-earning Nicaraguans suffered a palpable drop in their ability to feed and shelter their families.

Income inequality between rich and poor Nicaraguans had become very great by 1977, when the wealthiest fifth of the people earned 59.9 percent of the national income, while the poorer half were left with only 15.0 percent.<sup>4</sup> The devastating Managua earthquake of December 24, 1972, probably triggered this income shift away from wage earners when it put tens of thousands of white- and blue-collar workers out of work.

Nicaragua's middle class experienced a decade of improving living standards during the 1960s but suffered a sharp reversal as of 1973. Middle-class employment shrank markedly in the mid-1970s when the earthquake destroyed many small businesses and commercial jobs. Nine thousand manufacturing jobs (about 13 percent of the total) disappeared from 1972 to 1973, as did 15,000 service-sector jobs (over 7 percent of the total). New jobs shifted to the lesser-paying construction sector, which nearly doubled in size by 1974, and to the informal sector.<sup>5</sup> The government levied a stiff surtax to finance reconstruction on those still employed, but corrupt officials stole much of its proceeds. The workweek was increased by as much as 25 percent without increasing pay.<sup>6</sup>

During the Central American Common Market (CACM) boom, employment failed to keep up with rapid growth in the workforce. Underemployment—an inability to find full-time work or acceptance of agricultural wage labor because of insufficient farmland for family subsistence farming—affected up to five times as many as were unemployed. Unemployment rose from below 4 percent in 1970 to 13 percent by 1978 despite rapid economic growth.<sup>7</sup> Hardest hit were workers the earthquake left jobless and peasants forced off the land by the rapid expansion of agricultural production for export.

In agriculture, concentration of land ownership increased from the 1950s through the 1970s, especially in the fertile and populous Pacific zone. High cotton prices permitted speculating largeholders to squeeze subsistence cultivators off the land and into the oversupplied wage-labor market.<sup>8</sup> "The process of agricultural development was a concentrator of both land and income." In the 1950s and 1960s the government gave progressively preferential treatment in trade, credit, and financial policies and material-technical support to agro-industries belonging to the Somozas and their cohorts.

During the 1960s and 1970s, Nicaragua's three major capitalist factions, which centered around the Banco de América, the Banco Nicaragüense, and the Somoza family interests, began to converge. Once separated from each other by regional, clan, and political party differences, these investor factions increasingly prospered and intertwined their interests under the CACM. Following the Managua earth-quake, however, the Somoza faction became aggressively greedy, undermining other investor groups. Growing political and labor unrest caused many Nicaraguan capitalists to doubt whether the regime could sustain growth. Anastasio Somoza Debayle's upper-class support began to erode in the mid-1970s, which prevented the unification of the bourgeoisie.

By both relative and absolute measures of income and wealth, poor and middleclass Nicaraguans lost some of their share of overall national income and wealth, and suffered a sharp drop in their real earning power during the 1970s. Even some wealthy Nicaraguans lost ground in the 1970s. Such losses doubtless gave many Nicaraguans strong economic grievances.

Popular Mobilization. The decline of working-class wages in the late 1960s and early 1970s revitalized the nation's long-suppressed industrial labor movement, 11 which stepped up organization, work stoppages, and strikes in pursuit of wage gains in 1973–1975. 12 The erosion of middle-class living standards also expanded union membership and organization and brought strikes by such public-sector workers as teachers and health personnel. Catholic social workers, missionaries, and priests began organizing unions among Pacific-zone peasant wage laborers in the 1960s. As a tool for teaching the gospel, Catholic social promoters also organized hundreds of small Christian base communities (comunidades eclesiales de base, CEBs) among urban and rural poor people. CEBs, joined by Protestantorganized groups after the Managua quake, encouraged community self-help activism and demanded better urban services and housing. 13 Peasant unions increasingly pressed for wage gains, especially after 1975. 14

As the economy deteriorated, especially after 1974, Nicaraguan private-sector pressure organizations grew and more boldly criticized the government. Such private-sector groups as the business leader–dominated Democratic Liberation Union (Unión Democrática de Liberación—UDEL) called for political and economic reform.

New opposition political parties (particularly, the Social Christian Party) became active in Nicaragua in the 1960s and 1970s. <sup>15</sup> New anti-Somoza factions of the old Conservative and Liberal parties developed during the 1970s. Elements from the Conservative Party united with the Social Christian Party and the anti-Somoza Independent Liberal Party in the National Opposition Union (Unión Nacional Opositora—UNO) to contest the 1967 national election. Student opposition to the regime grew rapidly during the 1970s. The Sandinista National Liberation Front (Frente Sandinista de Liberación Nacional—FSLN), the only surviving rebel group of some twenty guerrilla bands that had appeared between 1959 and 1962, greatly expanded its links to and support from university student groups during the 1970s. <sup>16</sup>

Government Repression and Its Effect on Opposition. President Anastasio Somoza Debayle declared a state of siege and began a program of demobilization in late December 1974 after an embarrassing FSLN hostage-taking incident. During the resultant three-year reign of terror in rural areas, the National Guard murdered several thousand mostly innocent people suspected as subversives or possible FSLN sympathizers. During a brief lifting of the state of siege because of Carter administration pressure, public protests against the regime rose rapidly. The government reacted by redoubling repression, especially in urban areas. The National Guard targeted and murdered hundreds of youths suspected of pro-Sandinista sympathies. From 1977 on, the guard conducted an intensifying war against the citizenry that drove thousands, especially young people, to join the FSLN.

Following the January 1978 assassination of Pedro Joaquín Chamorro, editor of the opposition newspaper *La Prensa*, bourgeois elements redoubled their efforts against the Somoza regime. Key business interests such as the Superior Council of Private Initiative (Consejo Superior de la Iniciativa Privada—COSIP) joined with unions and moderate parties to support general strikes, and to form the Broad Opposition Front (Frente Amplio Opositor—FAO). Strongly backed by the United States and Nicaragua's Catholic hierarchy, the FAO strove unsuccessfully to negotiate an end to the Somoza regime lest the FSLN overthrow it.<sup>18</sup>

Popular uprisings spread across urban Nicaragua between August and October 1978. On August 23, 1978, a small Sandinista unit seized the National Palace, taking more than 2,000 hostages, including most members of the Chamber of Deputies. They negotiated the release of sixty Sandinistas from prison, a ransom, and safe passage out of the country. Days afterward, opposition leaders called a successful general strike. In September, thousands spontaneously attacked National Guard posts and drove the regime's troops out of several communities. These revolts in Masaya, Rivas, Jinotega, Matagalpa, Estelí, and Managua typically occurred without much FSLN coordination. The National Guard crushed each uprising, slaughtering civilians and damaging property and public services.

The FSLN, split for several years over tactics, eventually realized that popular outrage had rendered its internal debate sterile. The three Sandinista factions quickly reunified in 1979 under the Joint National Directorate (Dirección Nacional Conjunta—DNC) and built a network of wealthy and prominent supporters embodied by the Group of Twelve (Grupo de los Doce). When the FAO-regime negotiations collapsed in early 1979, moderate and even conservative anti-Somocistas turned to the Sandinistas as the last option to defeat the regime. In 1979 the FSLN forged the United People's Movement (Movimiento Pueblo Unido, MPU) and National Patriotic Front (Frente Patriótico Nacional, FPN) coalitions, confederations that united virtually the entire opposition. Under the military leadership of the FSLN, the MPU and FPN were committed to the defeat of the Somoza regime. In May 1979 an FSLN-led provisional government formed in San José, Costa Rica, to formally embody the opposition's revolutionary claim to sovereignty.

By opening its military ranks to all regime opponents and by forging broad alliances, the FSLN won extensive resources for the final offensive against the regime. Its military ranks ballooned from fewer than 500 troops under arms in mid-1978 to between 2,500 and 5,000 by June 1979. The revolutionary coalition in 1979 enjoyed effective control over parts of northern Nicaragua, sanctuary for bases and political operations in Costa Rica, and diplomatic support from France and various Latin American regimes. FSLN agents purchased weapons from private dealers in the United States and took delivery at a base camp in Honduras. Cuba, Venezuela, Panama, and Costa Rica assisted arms shipments to the FSLN

for the final offensive. Whenever FSLN forces entered a community in combat, many local residents would spontaneously fight alongside them or otherwise assist, vastly enhancing the guerrillas' strength and capabilities.

The Outcome. The FSLN-led coalition's unity, material resources, popular support, military capacity, and external backing all grew rapidly in late 1978 and 1979. The coalition's revolutionary government in exile in 1979 took advantage of enthusiastic support from Costa Rica, where it enjoyed political sanctuary and popular sympathy and where the FSLN had secure bases. Within Nicaragua, FSLN troops enjoyed massive voluntary popular support in combat against the National Guard.

The Somoza regime's strength faded in 1978 and 1979 while its opposition grew. Numerous spontaneous popular uprisings against the government took place in late 1978. The regime lost the support of virtually all social classes and interest sectors, save portions of Somoza's Liberal Nationalist Party (Partido Liberal Nacionalista—PLN) and the National Guard. PLN and regime supporters—many corrupt and anxious to escape with their wealth—began leaving Nicaragua. The flow of deserting Somocistas became a flood after National Guard troops casually murdered ABC reporter Bill Stewart before the network's cameras on June 20, 1979. The tyrant's associates sensed that this horrible deed had stripped away their remaining legitimacy outside Nicaragua.

The Carter administration had announced its opposition to Somoza's continued rule, a big loss for the regime. The United States struck new aid to Nicaragua from the 1979 budget and blocked pending deliveries by some of Somoza's arms suppliers. Although the US government wanted Somoza out, it also tried ineffectually to keep the Sandinistas from power. The Organization of American States and numerous Latin American regimes had openly sided with the opposition by 1979. The National Guard fought tenaciously against the Sandinistas and Nicaraguan people but was progressively encircled and pushed back toward Managua during the seven-week final offensive. Having looted the national treasury of dollars, Somoza ultimately gave up and left Nicaragua for Miami on July 17, 1979. When the guard collapsed two days later, the Sandinista-led rebel coalition took power. These dramatic events mark the first great regime change we examine in Central America in the 1970s and 1980s, Nicaragua's passage from personalistic military rule to revolution. This regime change started both a long process of transformation and violent resistance in Nicaragua, and prompted much change elsewhere in the isthmus (Chapters 6 through 8).

### The Revolution

The revolutionary government faced many problems. The war had killed 50,000 people—almost 2 percent of the populace. (An equivalent loss to the United

THE TRIUMPH. FSLN militia guard checkpoint in Northern Nicaragua; jubilant citizens destroy the horse from Anastasio Somoza's statue in Managua, July 1979 (photo by Thomas Walker)





States today would be nearly 5 million—some 125 times the US death toll in the Vietnam War.) There were also an estimated \$1.5 billion in property losses, plus all-important export and domestic crops unplanted. The new government had inherited \$1.6 billion in international debts from the old regime. To its chagrin, the new government realized that it would have to assume and pay Somoza's debt to remain creditworthy in international financial circles. Grave and long-standing problems of public health, housing, education, and nutrition, all exacerbated by the war, awaited the new regime.

In power, the Sandinista-led revolutionary coalition sought to destroy the Somoza regime and its economic power base, to replace its brutality and inequities with a fairer, more humane, and less corrupt system, and to reactivate the economy. The Sandinistas themselves wanted to move the economy toward socialism in order to improve the lot of the lower classes, to build a participatory democracy under their own leadership, and to integrate all Nicaraguans into the national social and political system. Others in the coalition disagreed about much of the Sandinistas' revolutionary program and hoped to wrest power from or share it with the FSLN. Such differences over the ends of the revolution quickly established the lines of political conflict and shattered the anti-Somocista alliance.

US-Nicaraguan Relations and the Contra War. The Sandinistas feared that the United States might try to reverse the Nicaraguan revolution, as it had other reformist or revolutionary Latin American governments (Guatemala in 1954, Cuba in 1961, the Dominican Republic in 1965, and Chile in 1973). Although the Carter administration had criticized and opposed Somoza, it had worked tenaciously to keep the Sandinistas from power. Even before the FSLN took over, President Carter authorized the CIA to fund certain segments of the press and labor movement.<sup>19</sup>

The Carter administration offered the new regime a nervous gesture of friend-ship in the form of diplomatic recognition, emergency relief aid, and the release of suspended loans from prior years' aid packages in 1979, and a new \$75 million loan commitment in 1980. In 1979 and 1980 the Sandinistas had fairly good working relations with the United States but warily regarded US links to several thousand national guardsmen who had escaped to Honduras and the United States. First the Argentine military and then the CIA organized the ex-Somocista forces, which began to conduct terrorist attacks on Nicaragua from their Honduran refuge.<sup>20</sup> In 1981 the incoming Reagan administration began trying to reverse the Nicaraguan revolution and destabilize the Sandinista government. Reagan accused Nicaragua (with little evidence) of trafficking arms to El Salvador's rebels and cut off the balance of the Carter administration's \$75 million loan and wheat purchase credits.

The United States thereafter steadily escalated its harassment, pressure, and aggression against Nicaragua. Military pressure included massive aid to build up the Honduran military, continuous "maneuvers" in Honduras, and intensive espionage from air, sea, and land. The United States worked continuously to isolate Nicaragua diplomatically from its neighbors in Central America. These pressures, sweetened with generous US aid, persuaded both Honduras and Costa Rica to provide sanctuary to anti-Sandinista rebels. The United States blocked a possible peace agreement among Central American nations negotiated by the Contadora nations (Mexico, Panama, Colombia, and Venezuela). Washington convinced multilateral lending and development agencies to cut off credit to Nicaragua, and on May 7, 1985, embargoed trade with Nicaragua. US propaganda—as energetic as it was inaccurate—discredited and defamed the revolutionary government of Nicaragua and exalted the Sandinistas' enemies.

The centerpiece of the Reagan administration's strategy for Nicaragua was a proxy military-political effort to topple the Sandinistas. In 1981 Reagan gave the CIA \$19.8 million to support and augment an exile army of anti-Sandinista counterrevolutionaries known as the Contras. Their nucleus consisted of former National Guard officers and soldiers and political allies of the former dictator. From 1982 on, attacks across the Honduran border occurred almost daily. Contra forces regularly sabotaged bridges and other economic targets and had taken almost a thousand civilian and military lives within Nicaragua by the end of 1982.

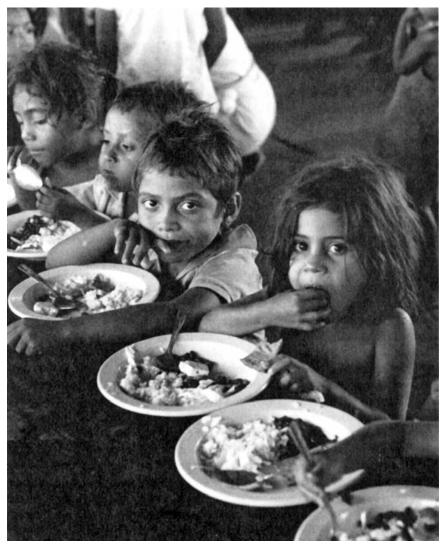
The Revolution 91

By 1983 there existed major Contra groups; the most important were the Honduras-based Nicaraguan Democratic Force (Fuerzas Democráticas Nicaragüenses—FDN), the Costa Rica—based Revolutionary Democratic Alliance (Alianza Revolucionaria Democrática—ARDE), and two Miskito Indian groups. A Contra political directorate was organized by the United States to present a palatable public front and facilitate continued funding by Congress. In 1983 the Contras began extensive guerrilla operations within Nicaragua, especially in the rugged northeast and southeast. The CIA added to the destruction by blowing up Nicaraguan oil storage tanks and pipelines and mining harbors on both coasts. The CIA also supported the Contras with intelligence, funding, and training (including a style manual on sabotage for Contra foot soldiers and a more sophisticated training book for Contra leaders that recommended assassination of pro-Sandinista civilians).<sup>21</sup>

By 1985 the Contras had 15,000 persons under arms but had achieved few successes against the Nicaraguan military. They had, however, established a clear record of economic sabotage and atrocities and had killed 13,000 people. In the mid-1980s, the US Congress reacted to these developments by withdrawing funding for the Contra war and legally restraining US efforts to topple the Sandinistas. The Reagan administration responded with covert efforts to fund and assist the Contras that included operations (some flatly illegal) by the National Security Council's Col. Oliver North and other executive agencies. North brokered an illicit arms deal with Iran to provide off-the-books funds for the Contras. The United States also promoted huge gifts of cash to the Contras by private domestic donors, compliant foreign governments, and allegedly even drug-smuggling interests.<sup>22</sup>

When these efforts came to light in October 1986 they became known as the Iran-Contra scandal, and placed further US funding to the Contras in doubt. Reagan then pressed the Contras to intensify their offensive. Supported by a CIA-run military supply operation in 1987, this offensive brought the war to its destructive peak and raised the death toll for the entire war to just under 31,000. Despite more combat operations within Nicaragua, the Contras' military successes remained limited. After the Central American Peace Accord was signed in August 1987, the Contras eventually entered negotiations with the Sandinista government (1988), and the war began to wind down. The new Bush administration called for continued US aid to help hold the Contras together. Direct US aid to the Contras by 1989 had totaled over \$400 million. In the long run, they would not be formally disarmed and disbanded until mid-1990, months after the Sandinistas lost the externally manipulated election of February 1990.

The Revolutionary Government. What kind of government elicited such antagonism from three US administrations? The FSLN consolidated its political dominance over the new government by early 1980 but kept other coalition members on the junta, in the cabinet, and in the Council of State (Consejo de Estado). Though the FSLN's nine-man DNC held ultimate veto power over the nature of



THE CONTRA WAR. Peasant children in a feeding program at a war-refugee agricultural self-defense resettlement camp (photo by Steve Cagan)

the government and its programs, the Sandinistas created a pluralist system that encouraged representatives of the upper-class minority to participate. Upper-class, business, and various political party interests, although in the coalition, could not control policy and therefore became increasingly antagonistic toward the FSLN. The regime maintained a dialogue with major business interests and with a coalition of opposition parties.<sup>23</sup>

The Revolution 93

The Sandinistas promoted their own brand of democracy emphasizing popular participation in making public policy and services and programs for the poor. At first scornful of national elections because the dictatorial old regime had always manipulated them, the revolutionary government in mid-1980 announced its intention to postpone national elections until 1985. Immediately after the rebel victory, however, local elections had taken place all over Nicaragua. The Sandinistas also promoted numerous grassroots organizations of women, workers, peasants, youth, children, and neighborhoods. Through these organizations hundreds of thousands of Nicaraguans debated and voted on issues, worked on local problems, took part in national health and literacy campaigns, petitioned their government, and met with officials of governmental bodies and national organizations. Encouraged by the regime, organized labor grew rapidly. Labor's demands for higher wages, however, soon ran afoul of government needs for economic austerity and the FSLN desire for dominance within the movement.

The Sandinistas argued from the outset that the new system must tolerate diversity of political opinion because they had come to power as part of a coalition, because they sought a mixed economy that necessitated cooperation by the privileged classes, and because the international climate required political pluralism for the survival of the revolution. When the junta added new pro-Sandinista groups to the Council of State in 1980, several other party groups cried foul and began to coalesce into an open opposition to the government. The climate for political opposition within the revolution remained open, but not completely free. Other parties suffered from constraints on their press coverage and public activities under the state of emergency decreed in response to the Contra war in 1982, and pro-regime crowds (*turbas*) sometimes harassed critics of the regime, especially between 1982 and 1984.

The Council of State passed opposition-influenced election and party laws that set elections for president and National Assembly (to replace the junta and Council of State) in November 1984. The government lifted most restrictions on parties and the press for the campaign; it allowed free and uncensored access to government radio and television. A vigorous campaign ensued among seven parties. International election observers and the press<sup>24</sup> concurred that no fraud or intimidation by the FSLN occurred. Observers found the election marred by US pressure that contributed to a conservative coalition's decision not to participate and one party's presidential candidate attempting to drop out late in the campaign. Daniel Ortega Saavedra, DNC member and coordinator of the junta, became president with 63 percent of the total vote. Opposition parties divided about one-third of the National Assembly.

The National Assembly immediately became a constituent assembly tasked to write a new constitution. Contrary to US criticism, the constitution drafting was open and democratic. The resulting document provided for the rule of law,

protection of human rights, checks and balances, and competitive elections to be held at six-year intervals.<sup>25</sup> The new election system, constitution, and government structures formalized and institutionalized the revolutionary regime. It left the Sandinistas in power, but presiding over a regime that had much in common with other electoral democracies—the government accepted constitutional restraints and could be replaced in an election.

Despite the external attacks and obstruction, the Sandinistas began their revolution successfully. They shaped a new governmental system, reactivated and reshaped much of the war-ravaged economy, and implemented numerous social programs. They provided expanded health services, and national vaccination and health education campaigns significantly lowered rates of polio, malaria, and infant mortality. A massive literacy crusade raised literacy rates from slightly under 50 percent to about 87 percent. Agrarian reform programs promoted increased national self-sufficiency in food production, formed thousands of cooperative farms, and distributed considerable farmland to individuals and cooperatives.<sup>26</sup>

The growing Contra war, however, forced the government to reorganize to defend the revolution and postponed or undermined many social and economic programs. By 1987 over half of the national budget went for military expenditures, and the armed forces had been expanded to 60,000 regulars and 100,000 militia. Social reforms; medical, health, and educational programs; and public services suffered from the heavy military spending. Medical care deteriorated, garbage pickup and water service in Managua were curtailed, schools went without supplies and repairs, buses and taxis rusted for lack of parts and repairs. From 1979 through 1983 regular visitors to Nicaragua noticed evident material progress, but from 1984 on signs of decay and lost ground proliferated.

The Sandinistas' human rights performance, though not perfect, was good for a revolutionary regime and considerably superior to that of Somoza and all other Central American governments except Costa Rica.<sup>27</sup> The government moved swiftly to prevent its own supporters and forces from perpetrating human rights abuses in the chaotic days after seizing power. It established a new Sandinista Police and Sandinista Popular Army and worked to curtail abuse of authority by their officials. It humanely treated captured National Guard troops and officials, who were investigated, tried for their crimes, and sentenced. International human rights agencies have criticized the unfair procedures of the Special Tribunals used to try the 6,300 former guardsmen, but these special courts dismissed charges against or acquitted 22 percent of the prisoners. Despite the heinous crimes of some, no one was executed. By 1985 more than half of those sentenced had completed their sentences, been pardoned, or been released.<sup>28</sup>

Despite *La Prensa*'s receiving US CIA funding,<sup>29</sup> the regime allowed the opposition daily newspaper to operate for several years without censorship. During that period, however, the government briefly closed the paper several times for

The Revolution 95

publishing false information in violation of the press law. Under the mounting pressure of the Contra war, the revolutionary government in 1982 decreed a state of emergency that suspended many civil guarantees. This implemented prior censorship of news content of all media, including the FSLN's own *Barricada*. In 1984 before the election censorship eased and most civil rights were restored. Deepening war in 1985 and 1986 brought the reinstitution of many rights restrictions. The government closed *La Prensa* indefinitely in June 1986 for endorsing US aid to the Contras, <sup>30</sup> but permitted it to reopen without prior censorship after the Central American Peace Accord was signed in 1987.

Two areas of human rights proved problematic for the revolutionary government. In 1982 the growing Contra war prompted relocation of 8,000 Miskito Indians from their homes in the war zone along the Río Coco. Poorly handled, the relocation angered Miskitos, caused thousands to flee, and led many to join anti-Sandinista guerrilla groups. "The external conflict created a context in which Miskito demands for self-determination were seen by the Sandinistas as separatist and related to US efforts to overthrow the government by arming indigenous insurgents and by attempting to turn world opinion against the Sandinistas through false accusations of 'genocide.'" Real abuses of Miskito rights worsened tensions in the area, but no credible observers concurred with US charges of a genocide of the Miskitos. By late 1983 the government changed course and began autonomy talks with Atlantic Coast indigenous peoples, aimed at increasing local self-determination. In 1985 it permitted the Miskitos to return to their homes, tensions subsided, and Miskito support for the Contras waned. The autonomy law passed in 1987.

Religious practice remained generally free in Nicaragua under the revolution, but the government became increasingly intolerant of those who expressed antiregime political goals through religious practice or groups. The government admitted many foreign missionaries of various sects and permitted churches to take part in the literacy crusade of 1980 and 1981. Many Catholics and numerous Protestant congregations had provided logistical support to the FSLN during the insurrection and supported the new government. The Catholic Church hierarchy, however, strongly and increasingly opposed Sandinista rule. Church-regime conflict became overt by 1982. Missionaries from certain Protestant sects were denied entry to Nicaragua, and pro-FSLN groups on one occasion occupied properties of one sect before being evicted by the police.<sup>34</sup>

Relations between the government and Catholic Church nosedived during and after the trip of Pope John Paul II to Nicaragua in 1983. Each side apparently deliberately provoked the other during the planning and execution of the visit. Archbishop Miguel Obando y Bravo—long hostile to the Sandinistas—had become the leader of the internal opposition by 1984. From that time through the end of the Sandinista period, Obando (elevated to cardinal in 1985) and Catholic

bishops repeatedly denounced government policy. Despite some efforts to seek dialogue with the Church, the Sandinista government periodically closed Catholic Radio and deported a dozen foreign-born priests active in opposition politics. In 1986, when Bishop Pablo Antonio Vega endorsed US aid for the Contras, the government exiled him.<sup>35</sup> Following the signing of the Central American Peace Accord in 1987, Vega and other priests were permitted to return to Nicaragua.

In summary, assailed by increasing domestic criticism, worsening economic woes, and the continued Contra war, the revolutionary government's human rights performance began to deteriorate in 1982. Things improved around the 1984 election, but declined again after 1985. Repression of government critics and opponents remained much less violent than in Guatemala and El Salvador but included intimidation, harassment, and illegal detention of opponents, independent union leaders, and human rights workers; press censorship; curtailment of labor union activity; and poor prison conditions. In 1988, however, the human rights climate improved again as the government offered concessions to the opposition and announced national elections for early 1990.<sup>36</sup>

The Economy. Economic policy, moderate and pragmatic, diverged from models followed by other Marxist-led governments. The revolutionary government accepted the international debt it inherited from the Somoza regime, and obtained hundreds of millions of dollars in grants and "soft" loans from mostly Western governments and international organizations. And though it confiscated the properties of the Somozas and their cohorts, it preserved a private sector that accounted for between 50 and 60 percent of GDP. Early on, the economy recovered much of its prewar production. Agrarian reform did not heavily emphasize state farming, but rather responded to peasant demands for individual or cooperative smallholdings.<sup>37</sup> Though error-plagued, agrarian policy included credit and pricing policies to encourage production by the largest, export-oriented private farmers. US pressures to curtail Western credit to and trade with Nicaragua forced increasing reliance on the Eastern bloc for credit, other aid, and trade in the mid-1980s.<sup>38</sup>

Nicaraguan capitalists nevertheless felt insecure and reluctant to invest under the revolution. Contributing to their sense of insecurity were the business sector's lack of control of politics, the Sandinista leadership's Marxist philosophy, and substantial change in the rules of the economic game when the revolutionary government nationalized the import-export sector, a key source of profits and of control over the business environment. Moreover, industry suffered from the general decline of the Central American Common Market's import-substitution development model, a worldwide recession, and the US credit and trade embargoes.<sup>39</sup>

The Sandinista government adopted several policies to benefit the majority of poor Nicaraguans—wage increases, food price subsidies, and expanded health,

welfare, and education services. As economic austerity pressures grew, however, the newly expanded labor movement was legally prohibited from striking (many strikes were nonetheless tolerated). Because taxes fell short of needs, the government borrowed heavily abroad. Security and social welfare spending eventually exceeded tax and foreign credit resources. To maintain continued critically needed foreign credit, the government by 1986 began enacting currency devaluations and cuts in food subsidies and social programs.

The war, economic mismanagement, austerity measures, withdrawal of Soviet-bloc economic aid, and declining public and private investment drove rapid inflation of consumer prices. 40 Shortages grew rapidly between 1985 and 1989, and popular living standards and services deteriorated. "Urban wages in 1988 had fallen, according to some statistics, to only 10 percent of 1980 levels." Inflation reached 1,200 percent in 1987 and then a mind-boggling 33,602 percent in 1988. Only new and harsher austerity programs in late 1988 and early 1989 brought inflation for 1989 down to 1,690 percent. 42 These policies, however, weakened social services and benefits for the common citizen and threw thousands of government employees out of work.

### **Replacing the Revolution**

The 1990 Election. By 1989 the US-orchestrated Contra war and policies of economic strangulation had brought severe economic hardship to Nicaraguans. US policy makers knew that, in any democratic system, when economic conditions get bad, voters tend to vote incumbents out of office. Washington also knew that the Nicaraguan people had wearied at the Contra war's destruction, not the least of which was the 30,865 who had died by the end of 1989.<sup>43</sup> Thus by the late 1980s internal conditions in Nicaragua had changed so radically that US strategy toward the 1990 elections altered significantly from that of 1984.

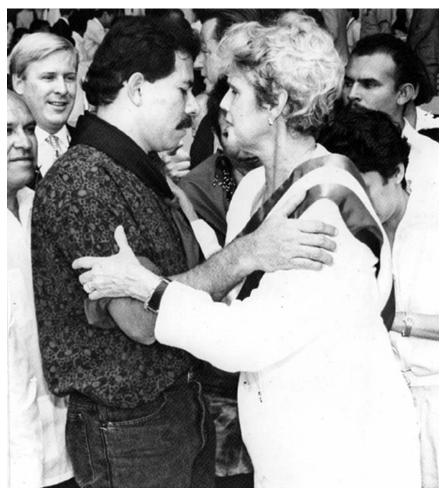
The US strategy for Nicaragua's 1990 election followed two tracks. One was to denounce the electoral laws, procedures, and conditions in case the Nicaraguan people might defy conventional wisdom and reelect the FSLN. The groundwork was thus laid to denounce as fraudulent an unexpected Sandinista victory. The second track was to work to ensure opposition victory. Washington used millions of covert and promised overt dollars<sup>44</sup> to weld a united opposition, the National Opposition Union (Unión Nacional Opositora—UNO), out of fourteen disparate and squabbling microparties<sup>45</sup> and then to promote its candidates—in particular, presidential candidate Violeta Barrios de Chamorro. The United States thus "micromanaged the opposition"<sup>46</sup> and applied massive external pressure on the electorate. The Contra war escalated sharply from voter registration in October 1989 onward.<sup>47</sup> President Bush called President Ortega "an animal . . . a bull

in a china shop,"<sup>48</sup> and received Violeta Chamorro at the White House. The United States promised that both the war and the economic embargo would end should she win.

Despite widely credited pre-election polling indicating the contrary, UNO scored a clear-cut victory on February 25, 1990. Chamorro won about 55 percent of the valid presidential votes compared to Daniel Ortega's 41 percent. Of ninety-two seats in the National Assembly, UNO captured fifty-one, the FSLN won thirty-nine, and two independent parties took one apiece. (See Appendix, Tables A.6 and A.7, for selected presidential and legislative election results.) On April 25, 1990, Daniel Ortega placed the sash of presidential office on the shoulders of Chamorro.

The Chamorro Years, 1990 to 1997. The Chamorro era provides challenges to interpretation.<sup>49</sup> On the one hand, the new administration's economic and social policies were harshly austere. Per capita GDP stagnated from 1990 through 1996, the worst economic performance in Central America, and real wages remained far below their levels in prior decades (see Appendix, Table A.1).<sup>50</sup> Indeed, according to the United Nations Development Program's Human Development Index (based on per capita income, education levels, and life expectancy), Nicaragua's rank among nations had dropped from 85th in the world when Chamorro took office to 117th by the time she left.<sup>51</sup> On the other hand, her administration tamed runaway inflation and, after several years, restarted modest economic growth (see Appendix, Table A.1). President Chamorro worked hard to make peace and bind up the political wounds of the Nicaraguan family. She viewed reconciliation as essential for successful governance in the short run and eventual democratic consolidation.

The Chamorro administration did not introduce economic neoliberalism to Nicaragua. The Sandinistas had first implemented harsh structural reforms in the late 1980s in response to hyperinflation caused mainly by spending on the Contra war. But the Chamorro administration embraced neoliberalism with enthusiasm and intensified its implementation. "The Nicaraguan government signed its first Contingency Agreement with the IMF in 1991, and then signed a comprehensive Enhanced Structural Adjustment Facility (ESAF) with the Fund in 1994, followed by a second ESAF in 1998."52 Government properties were privatized, public expenditures cut, budgets balanced, and tariffs lowered. The downsizing of government, cutbacks in social services, privatization of state enterprises, and credit policy that favored export agriculture over peasant production of domestic foodstuffs combined to exacerbate the misery of ordinary Nicaraguans. For example, the US Agency for International Development (USAID), in managing US loans and thus shaping agricultural credit policy, imposed "efficiency criteria" that starved the peasant agricultural sector. "Deprived of credit and other state services and therefore the means to compete in the market, peasants were forced to



THE END OF AN ERA. Revolutionary president Daniel Ortega places the sash of office on the shoulders of his US-approved successor, Violeta Barrios de Chamorro, on April 25, 1990 (photo courtesy of *Barricada*)

sell their land."<sup>53</sup> Unemployment, underemployment, drug addiction, crime, homelessness (especially among children), and domestic violence all soared.

Other social programs changed rapidly after the Sandinistas were voted out. Ideologically conservative administrators reshaped public education drastically. They replaced carefully drafted Sandinista-era textbooks with US-approved and financed generic texts, many of them years out of date. The demobilization of the Contras and the bulk of the national armed forces threw tens of thousands of young men into the economy with little training or experience. The Chamorro

administration failed to fulfill promises to give land and resettlement benefits to ex-combatants. Sporadically, throughout the 1990s, rearmed Contras, ex-Sandinista military, and mixed units of both renewed guerrilla activity or took up banditry in rural areas. Organized armed conflict gradually declined, but remnants remained into the late 1990s.<sup>54</sup>

Despite losing almost 3 percent of its population in the insurrection and Contra wars between 1978 and 1990, Nicaragua overall progressed toward national reconciliation and democratic consolidation in the Chamorro years. Grassroots organizations representing the poor played a significant role. The Rural Worker's Association (Asociación de Trabajadores del Campo—ATC), the National Union of Farmers and Ranchers (Unión Nacional de Agricultores y Ganaderos—UNAG), and mixed groups of ex-combatants helped negotiate the privatization of state farms and transfer of some land to former workers and ex-combatants. The National Workers' Front (Frente Nacional de Trabajadores—FNT) did the same in the privatization of urban state-owned properties. When the government was unresponsive, grassroots groups demonstrated and protested to force government respect for their interests.

President Chamorro resisted pressures from the United States and domestic right-wingers to engage in a vengeful "de-Sandinization" program. Instead, she wisely allowed Sandinista General Humberto Ortega to remain as head of the military. Thus assured that there would not be an anti-Sandinista bloodbath, the FSLN accepted the rapid demobilization of the army from over 80,000 to less than 15,000 (and by 1998 to 12,000). On the part of the military, "senior commanders recognized that the only way to guarantee the military's survival was to sever its partisan ties to the FSLN and accept increased civilian control."55 In addition, the Chamorro government, the FSLN leadership, and a wide spectrum of politicians engaged in frequent bargaining, negotiation, and pact making. This ultimately resulted in a majority consensus in the National Assembly, which made possible the promulgation of a new Military Code (1994) that unlinked the armed forces from the FSLN, some revisions of the 1987 constitution (1995), and the passage of a Property Stability Law 209 (1996) that set a framework for dealing with property disputes arising out of the revolutionary period. Clean elections held on the Atlantic Coast in 1994 also boded well.

However, many problems arose. President Chamorro's gestures of reconciliation toward the Sandinistas alienated parts of the diverse UNO coalition. A nasty dispute over constitutional reforms to strengthen the National Assembly, expand the Supreme Court, and prevent presidential self-succession paralyzed the government for much of 1994 and 1995. Many ex-UNO party leaders had won positions as mayors in Nicaragua's largest cities. Nurtured with USAID funding destined exclusively for municipalities that had voted the Sandinistas out, these individuals cultivated popular support with public works patronage. Under their

leadership, the old Liberal Party—the majority party of Nicaragua until corrupted by the Somozas—resuscitated as various splinter groups and then fused under the banner of the Liberal Alliance (Alianza Liberal—AL).

A leading figure of this era was Arnoldo Alemán, a lawyer and farmer who had been a Liberal since the Somoza era. During the revolution he developed a hatred for the Sandinistas because they nationalized the bank he worked for, seized his agricultural properties, and put him under house arrest while his wife was dying. Elected mayor of Managua in 1990, Alemán governed the city as a neopopulist. His US-aid funds paid for visible public works programs and patronage and jobs for supporters. He courted poor constituents and blamed the Sandinistas for the country's problems. With financial and moral support from Cuban and Nicaraguan exiles in Miami, he and other Liberal mayors built the Liberal Alliance. Alemán won the AL presidential nomination for 1996.

The Sandinistas experienced serious problems during the Chamorro administration. As lame ducks in 1990, the FSLN government passed unseemly laws transferring much state property to top Sandinistas (dubbed "la piñata"). Out of power, the old guard discredited itself further by clinging to leadership when challenged during a party reform effort in 1994. Support for these policies reignited serious questions about party leadership and internal democracy, and factions within the party became increasingly critical of the party's direction.<sup>57</sup> A schism resulted; the breakaway Sandinista Renovation Movement (Movimiento de Renovacion Sandinista—MRS) in 1995 took the vast majority of the intellectual and leadership talent out of the FSLN, leaving mainly hard-line supporters of former president Daniel Ortega, now the party's virtual caudillo.<sup>58</sup> Ortega easily won the FLSN presidential nomination.

The 1996 Election and Alemán Administration. For many, the 1996 election left much to be desired. In the highly polarized pre-election atmosphere, the right wing had insisted on a series of last-minute changes in the electoral law and personnel of the Supreme Electoral Council (Consejo Supremo Electoral—CSE). These changes and inadequate funding caused confusion, disorganization, and increased partisanship on electoral boards around the country. Anomalies occurred in voter registration, the campaign, preparation and delivery of materials, operation of polling places, voting, vote reporting, and vote tabulation. Ultimately the Supreme Electoral Council threw out the votes from hundreds of precincts.

However, the Liberal Alliance triumphed by a margin that made the discarded presidential votes immaterial. AL presidential candidate Alemán (51 percent of the vote) beat perennial FSLN candidate Ortega (38 percent). With 86 percent of the electorate voting, the Liberals took forty-two National Assembly seats, the FSLN thirty-six seats, and nine minor parties split fifteen seats. Both Ortega and another presidential candidate denounced the Liberal victory as illegitimate, but later the FSLN accepted the outcome.<sup>59</sup>

### **Contemporary Nicaraguan Politics**

Harboring a hatred of the Sandinistas and having not participated in the bargaining that rewrote the rules of the political game in the mid-1990s, Alemán and his AL plurality in the Assembly questioned the Chamorro-era laws on the military and property and the 1987 constitution. The AL and allies maneuvered to deprive the FSLN of their rightful number of seats on the executive body of the National Assembly, which caused a prolonged period of retaliatory general strikes, demonstrations, angry invective, renewed armed insurgency, FSLN boycotts of the National Assembly, constitutional challenges, sporadic attempts at public dialogue, and behind-the-scenes bargaining between the leaders of the two major political forces. Eventually, international and domestic pressure forced a compromise. In late 1997 negotiations between the FSLN and the government resolved the thorny property issue with a quickly passed Law of Urban and Rural Reformed Property after a brief debate. It guaranteed formal land titles for many of the smallholder beneficiaries of untitled property distribution during the 1980s and 1990s, indemnified people who lost property, and required major beneficiaries of la piñata to pay for their larger confiscated houses.<sup>60</sup>

By 1998 and with the settlement of the property issue, a "new normalcy" was beginning to emerge in Nicaragua. The International Monetary Fund renewed support that had been suspended for two years; and a multilateral donors' group of various countries and organizations pledged loans of \$1.8 billion over four years to promote macroeconomic stability, the development of agriculture, and governability. A second round of clean (though low-turnout) local elections were held in the Atlantic region. As this was happening, however, the leaders of the two major parties each suffered personal scandals. Escalating rumors of corruption engulfed Alemán and would eventually lead to his prosecution and imprisonment. For his part, Ortega's thirty-year-old stepdaughter accused him of having sexually abused her for many years.<sup>61</sup> Although Alemán delayed his legal difficulties until after leaving office and Ortega clung to his role as leader of the FSLN, both leaders suffered irreparable damage to their prestige. Nor did Nicaragua's economic and political elite unite itself under neoliberal globalist leaders as others did in Central America during this era. Robinson identifies two feuding capitalist groups, one modernizing and externally oriented group identified with the Central Bank, globalist think tanks, and US and multilaterally backed financial institutions, the other linked to the old "agro-export oligarchy...imbued in the traditional politics of partisan corruption and patronage."62 Political and economic leadership would remain divided and national economic development largely stagnated.

Late in 1998, hurricane Mitch unleashed widespread flooding, deaths, and infrastructure damage that worsened Nicaragua's already deeply depressed economy and challenged the Alemán administration. Much of the north of the country suffered heavily, with severe damage to areas producing most of the nation's basic grains and coffee. The storm killed over 2,800 people, destroyed or damaged almost 42,000 homes, left 65,000 in shelters, and overall harmed 370,000 people—roughly one Nicaraguan in twelve. Hurricane Mitch's damage to the economy would persist for several years.

In 1999 with the economy still reeling from the storm, the caudillos of the FSLN and AL again unexpectedly conspired to their mutual benefit. With both men facing legal problems, Ortega and Alemán forged a broad pact to reform the constitution and electoral law. One provision guaranteed losing presidential candidates and the immediate ex-president seats in the Legislative Assembly, which brought with it immunity from prosecution for both leaders. The Alemán-Ortega pact also packed the Supreme Court, strengthened both party leaders within their own parties, and rewrote the electoral law to especially advantage the Liberal Constitutionalist Party (Partido Liberal Constitucionalista, PLC) and FSLN at the expense of all other smaller parties and political movements. Immediate impacts of the new law included a sharp curtailment of the number of smaller-party deputies elected to the 2001–2006 Assembly and a reduction of the number of parties certified to compete in future votes. The pact also led to increased defections from the FSLN. Many defectors viewed it as an attack on the most basic principles of the Sandinista movement—democracy and pluralism. 63

In 2001 the Liberal Alliance nominated Alemán's vice president, business leader Enrique Bolaños Geyer, to run for the presidency against FSLN nominee Daniel Ortega. Ortega led Bolaños in the polls until shortly before the election. However, following the September 11 terrorist attacks in the United States, the Bush administration engaged in a smear campaign against Ortega, labeling him a "terrorist." The notion that the US "war on terror" could spread to Nicaragua under an Ortega administration, revived memories of the Contra war. In addition, the United States convinced the Conservatives to align with the Liberals to prevent ticket-splitting among the right. In the end, Bolaños prevailed, winning 56.3 percent of the vote to Ortega's 42.3 percent. The Sandinistas won thirty-eight Assembly seats to the AL's comfortable majority of fifty-one. The Conservative Party, once second to the Liberals, captured only one Assembly seat and almost suffered decertification as a party. Though fallen from their revolutionary era dominance, the Sandinistas had clearly supplanted the Conservatives as the Liberals' opposition in the post-revolutionary political system.

Shortly after his election, Bolaños worked with the National Assembly to repeal the amnesty law for ex-presidents embodied in the Alemán-Ortega pact as a part of his anti-corruption campaign. In 2002 the National Assembly stripped Alemán of his immunity and he was immediately placed under house arrest on charges of laundering \$100 million to party candidates and embezzling \$1.3

million for his own personal enrichment. In 2004 Alemán was sentenced to a twenty-year jail term, only to have his conviction overturned in January 2009 by the Supreme Court.<sup>65</sup> Bolaños himself was beset by charges of campaign finance fraud, which led his opponents to call for his impeachment. Bolaños sought the aid of the OAS in fighting off what he charged to be a politically motivated attempt by both Alemán and Ortega supporters to remove him from office.

Bolaños' pursuit of Alemán's prosecution was a major source of conflict within the PLC, which was controlled by Alemán supporters. President Bolaños eventually left the party and helped to found the Alliance for the Republic (Alianza para la República—APRE), a center-right alternative to the PLC, in advance of the 2004 municipal elections. The FSLN benefited from the problems on the right, picking up seats throughout the country. Most importantly, the FSLN won the mayoralty of Managua. The beleaguered PLC lost some 100,000 votes while Bolaños' party also had a poor showing.<sup>66</sup> It was, however, a shallow victory for the Sandinistas as abstention rose above 50 percent, and was more than 70 percent in some areas.<sup>67</sup>

In November 2004 a series of constitutional reforms passed by the National Assembly were intended to undermine the authority of the president. The reforms would give the Assembly the power to appoint government ministers, diplomats, and other executive appointees.<sup>68</sup> President Bolaños resisted the reforms, and the resulting impasse between him and the FSLN-PLC faction in the Assembly paralyzed the country.<sup>69</sup> The crisis was only settled when Bolaños agreed not to challenge the reforms, provided implementation was delayed until after the 2006 elections. The FSLN dropped its insistence that Bolaños be removed from office and allowed the Central American Free Trade Agreement (CAFTA) to pass. Speculation was rife, however, that amnesty for Alemán was the driving force behind the agreement.

Once again the FSLN nominated Daniel Ortega as its presidential candidate for the 2006 elections. He selected former Contra Jaime Morales as his running mate. The selection of Morales was part of a greater campaign strategy to soften Ortega's image, guided by the theme of "reconciliation." As in 2001, the Sandinista red and black party colors were eschewed in favor of pink, and messages of peace, love, and God were campaign staples. Ortega also secured the support of the Catholic Church by repairing his relationship with Cardinal Miguel Obando y Bravo and supporting a ban on therapeutic abortions just days before the elections. His campaign was one of contradictions. While vowing to fight poverty, Ortega also espoused his belief in market forces and CAFTA.

Ortega faced a divided right and party of his former comrades in the MRS. Eduardo Montealegre, minister of the presidency and minister of foreign relations under Alemán, broke from the PLC in 2005 in opposition to Alemán's continued control of the party. He ran on the newly formed Nicaraguan Liberal Alliance

(Alianza Liberal Nicaragüense, ALN) ticket in coalition with the Conservative Party (PC). US ambassador Paul Trivelli all but publically endorsed Montealegre, known for his anti-corruption, anti-pact, pro-market views. Both Liberal campaigns centered on offering a "democratic" alternative for the left. The PLC nominated José Rizo Castellón, vice president under Bolaños. Rizo ran an "anti-Castro candidacy," focusing on Ortega's past and ties to Fidel Castro and Hugo Chávez. Herty Lewites, the popular former mayor of Managua, was expelled from the FSLN as a traitor for suggesting that Ortega compete for the nomination in a party primary. Following his expulsion, Lewites ran as the presidential candidate for the Sandinista Renovation Movement (MRS). Lewites died in July 2006, months before the election, and was replaced by economist Edmundo Jarquín.

U.S. intervention again plagued the campaign, with warnings of the consequences of an Ortega victory emanating from various US sources. Venezuela also entered the fray on the other side, sending oil and fertilizer to FSLN municipalities.<sup>73</sup> Ortega won with 38 percent of the vote, 5 percent less than he had garnered in 2001. Montealegre received 29 percent, Rizo (PLC) 26 percent, and Jarquín (MRS) only 6 percent. It was hardly a mandate for Ortega and the FSLN, as 62 percent of voters chose other candidates. Daniel Ortega owed his victory to the split among Liberals and the very low threshold for victor (35 percent to avoid a runoff) set by the electoral law.<sup>74</sup> The FSLN and PLC dominated the National Assembly with thirty-eight and twenty-five seats respectively. The ALN won twenty-four seats and the MRS won five. Voter turnout, while down slightly, was still a respectable 70 percent.

President Ortega's social policies took aim at Nicaragua's overwhelming poverty. In 2007 46 percent of the population lived in poverty; rural poverty was much higher. According to the UNDP, as much as 80 percent of the population lived on less than US\$2 per day. During his first year in office, Ortega unveiled free education, health, and literacy programs. The Zero Hunger program gave livestock, including pregnant heifers, to program participants. The government also established a microcredit program to provide low-interest loans to women. While popular, the programs were plagued by a lack of resources and, critics suggested, a lack of transparency. Ortega also established neighborhood committees, Citizens Power Councils (CPCs), to administer anti-poverty programs at the local level.<sup>75</sup> The councils were part of the National Plan for Human Development (Plan Nacional para el Desarrollo Humano, PNDH), and were headed by Ortega's wife, Rosario Murillo. Proponents argued that the CPCs were expressions of people power, open to participation regardless of political affiliation; 50 percent of La Prensa poll respondents said they contributed to citizen participation.<sup>76</sup> Critics suggested that the CPCs undermined civil society and claimed that they were political tools reminiscent of Sandinista Defense Councils (CDS) during war.<sup>77</sup> The CPCs were politically unpopular with the opposition, as the PLC, ALN, and MRS

banded together to vote to nullify the presidential decree that established the committees. Ortega vetoed the measure; the Supreme Court upheld the veto.

The Nicaraguan economy was growing at a slower pace than the regional average, reaching only 3.7 percent in 2006 and 3.8 percent in 2007. Additionally, inflation remained high at 16 percent. The cost of the basic food basket increased to \$393 in 2007, a 165 percent increase over 2006. Unemployment and underemployment remained persistent problems. As in Honduras, migration and remittances increased dramatically in the post-Hurricane Mitch era. The Inter-American Development Bank estimated that remittances from Nicaraguans abroad grew from \$345 million in 1999 to nearly \$1 billion in 2008. Crime, while significantly lower than in the rest of the region, also increased. There was some relief in the form of debt forgiveness under the Heavily Indebted Poor Countries Initiative (HIPC) and other debt reduction programs, which reduced the country's external debt to 59 percent of GDP. Ortega courted assistance from a number of sources, some of them clearly at odds with one another. In addition to negotiating IMF loans, much of the aid for his ambitious social agenda came from Venezuela through its aid program Alternativa Bolivariana para las Américas (Bolivarian Alternative for the Americas— ALBA). The relationship with Venezuela was particularly important as Nicaragua depended heavily on petroleum to provide its electricity, as exemplified by the rolling blackouts and energy crisis that plagued the country from 2005 to 2007.

The 2008 municipal elections took place against a backdrop of violent protests and reprisals against regime critics. The Supreme Electoral Council (CSE) ruled that the MRS and the Conservative Party had not fulfilled CSE legal requirements for public support in the previous election and were thus no longer eligible to participate in the elections. Critics labeled this CSE ruling as intended to narrow the field and prevent votes from siphoning away from the larger parties. In another controversial move, the CSE denied accreditation to major international and independent (nonpartisan) internal election observers. This ruling was particularly disconcerting from a country that had welcomed election observers for the five national elections held since 1984. The changing electoral atmosphere was accompanied by a distinct change in the Nicaraguan electorate, as confidence in political parties, elections, and various institutions declined between 2004 and 2008. Additionally, President Ortega's policy of monitoring and intimidating civil society organizations had a significant, negative impact on civil society activism.

In November 2008 municipal elections were held for 146 of 152 municipalities. The CSE reported that the FSLN had won 105 municipalities, followed by the PLC with 37 and the AL with 4. The FSLN won 13 of 17 departmental capitals, including Managua and León. There was immediate protest of the landslide results. Allegations of fraud included, but were not limited to, the annulment of ballots (7 percent of the total cast), intimidation from CPCs at polling stations, limited

Conclusions 107

access for opposition parties at polling stations, undistributed voter identification cards, early poll closures, vote counts in excess of registered voters, and the invalidation of votes. Enternational observation teams present, however, found no evidence of fraud. Montealegre, who ran on a coalition ticket with the PLC and Vamos con Eduardo (Let's go with Eduardo—VCE), claimed that he had won the Managua mayor's race. This contradicted CSE tallies, which gave the seat to FSLN candidate and former boxing champion Alexis Argüello. Leading figures within the Sandinista movement, including former culture minister Father Ernesto Cardenal, spoke out against the alleged fraud. He United States and European Union responded by freezing aid. Months later, the United States cut \$62 million from a \$175-million program with the Millennium Challenge Corporation citing concerns over the transparency of the elections. At the date of this writing, however, no claims of fraud had been presented to the CSE.

The 2008 elections and the machinations behind the scenes reinforced the FSLN-PLC pact, and the prominence of Ortega and Alemán as party caudillos. The two parties controlled the courts and, by extension, were able to shape the electoral field. With Alemán's conviction overturned, he announced his intention to run on the PLC ticket in 2011. Ortega was contemplating ways to stay in power after his term ended. One possibility included constitutional reforms to change Nicaragua from a presidential to a parliamentary system, meaning that as long as the FSLN controlled the legislature Ortega could govern as prime minister and not have to face popular reelection.<sup>87</sup>

### **Conclusions**

Global economic forces, economic assistance from the United States, and cooperation among Central American regimes in response to recessions of the 1940s and 1950s led to the formation of the Central American Common Market. It produced rapid economic growth in the 1960s and 1970s that, because of internal policies aggravated by the 1972 Managua earthquake and 1973 oil price spike, worsened living conditions for the majority of working-class Nicaraguans. This mobilized many people into the political arena in the mid-1970s in search of better working and living conditions or modest reforms. When the Somoza regime brutally cracked down on its critics, the repression caused alliances to be forged among a broad front of opponents, radicalized their originally narrow demands into revolutionary ones, and united the opposition behind the once-weak FSLN. The new rebel coalition marshaled progressively greater resources, whereas those of the regime deteriorated, leading the revolutionaries to power.

The beginning of the revolutionary transformation of Nicaragua in July 1979 was a moment of Central American history no less important than the National

War of 1857 or the establishment of the Panama Canal. However, when the Sandinistas consolidated their domination over the revolution, they catalyzed powerful internal and external political forces into more drastic actions in the isthmus. The revolutionary government made important steps toward democracy and responded to external and domestic critics by setting up an election system, holding the 1984 election, and adopting the 1987 constitution. Internal opposition to the FSLN's program continued to develop, and the United States mobilized and financed an armed counterrevolution from abroad. Eventually, the Contra war and related programs of economic strangulation caused such economic deterioration and misery that a majority of the Nicaraguan people voted to replace their revolutionary government with one acceptable to Washington. The April 1990 administration change from Daniel Ortega to Violeta Barrios de Chamorro dramatically confirmed Nicaragua's transition to democracy, which had begun with the election of 1984 and was completed with the promulgation of the constitution of 1987.

Viewed from the vantage point of 2009 Nicaragua presented ample cause for concern. The country's dramatic social deterioration—generated by the Contra war and externally imposed economic strangulation—had been accelerated by government indifference and increasingly strict neoliberal "reforms" in the post-Sandinista period. The sad effect is clearly reflected in the dramatic decline in Nicaragua's standing in the United Nations Human Development Index mentioned above. In addition, corruption, political polarization, and truly squalid, self-serving deal making among elites had become common features on the political landscape. The pact served to undermine Nicaraguan democracy, as the FSLN and PLC continued to limit political space. Allegations of fraud in the 2008 municipal elections damaged the credibility of the FSLN at home and abroad.

That being said, Nicaragua fared better than other countries in the region in several respects. Nicaragua generally evaded the region's crime wave, and extrajudicial killings and political assassinations were practically nonexistent. The FSLN's policies benefited the poor and helped redress somewhat their economic decline under prior administrations. Finally, Nicaraguans were generally more satisfied with their government and supportive of democracy than some others in the region—despite the Pact.

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# *6* El Salvador

To the casual visitor El Salvador's most striking characteristic is its overpopulation. Foreigners sometimes argue that the tiny country lacks the resources to support its teeming population, but other densely populated countries (the Netherlands, Japan, China) manage to feed their people. El Salvador's real problem is extreme maldistribution of resources brought about, as in the rest of northern Central America, by centuries of external dependence and elite control.<sup>1</sup>

After thirteen years of extreme political violence as insurgents challenged military regimes and their civilian elite allies for power in the 1980s and early 1990s, El Salvador's warring factions agreed to adopt formal civilian democracy. In 1992, the country became more stable—and did so more quickly—than most observers would have expected. Given the historical record of El Salvador's elites, its government's embrace of very conservative economic policies, and the nation's role in the world economy, the country appeared likely to indefinitely maintain debilitating socioeconomic inequalities. Yet by the early twenty-first century El Salvador was arguably more politically peaceful than at any time in the previous century.

## **Historical Background**

During most of its first century after independence in 1823, a Liberal elite controlled El Salvador. Guatemalan intervention occasionally imposed Conservative rulers, but they were exceptions. Like their regional counterparts, Salvadoran Liberals staunchly advocated free enterprise and economic modernization to better link the country to the world economy. They promoted economic and service modernization to build up agricultural exports. The elite regarded the mestizo and indigenous masses both as obstacles to progress and as an essential labor supply.

112 6 EL SALVADOR

El Salvador entered the national period with most of its economy built around the production, extraction, and export of indigo dye. By the mid-nineteenth century, cheaper European chemical dyes sharply cut international demand for the deep blue colorant, forcing El Salvador's elite to turn to coffee production. The best land for coffee was the higher, volcanic terrain previously disdained by large landowners. The mountain slopes, however, were occupied by mestizo and indigenous communal farmers whose ancestors had been displaced from the valley floors by the Spanish. The would-be coffee growers used their control of the government to appropriate good coffee land.

In 1856, the state mandated individual communes to plant at least two-thirds of their lands in coffee or be confiscated. The policy wiped out many communes lacking the considerable capital necessary to buy and plant coffee trees and wait several years for a crop. Those that survived the 1856 law collapsed in the early 1880s when legislation simply outlawed communal holdings. The government also passed "vagrancy" laws that effectively forced the now-landless peasants to work on the coffee plantations. Outraged by this legalized theft of their land and forced-labor schemes, peasants launched several unsuccessful popular uprisings in the late nineteenth century. Coffee's promoters prevailed, and the privileged classes brought El Salvador into the twentieth century with one of the most unequal patterns of land distribution in all of Latin America. A coffee elite, henceforth known (inaccurately) as the "fourteen families," controlled a lion's share of the country's resources. Coffee cultivation continued expanding into the twentieth century. In 1929, for instance, the socially conscious editor of La Patria wrote: "The conquest of territory by the coffee industry is alarming. It . . . is now descending into the valleys displacing maize, rice and beans. It is extended like the conquistador, spreading hunger and misery, reducing former proprietors to the worst conditions—woe to those who sell!"2

By the 1930s, the situation reached a political breaking point. The Great Depression had lowered the demand and price for Salvadoran exports. Predictably, the coffee elite attempted to cushion this blow by cutting the already miserable wages of the plantation workers. Meanwhile popular hopes for justice were greatly fueled by an aberrant period of democratic reform in 1930 to 1931 and then dashed by the rise of yet another reactionary dictatorship, led by General Maximiliano Hernández Martínez. The turmoil and economic travail spawned an ill-coordinated peasant uprising in January 1932, which the government and landowners crushed with the massacre of over 30,000 peasants (few actual insurgents). The promoter of these uprisings, a charismatic Marxist intellectual, Augustín Farabundo Martí, was captured before the revolt and shot and beheaded in its wake. His memory, like that of Sandino in Nicaragua, would continue to affect the country decades later.

The five decades following the rise of General Hernández Martínez and the 1932 massacre (known to this day as the Slaughter—la Matanza) forms an epoch in Salvadoran history. Whereas before the Liberal elite normally ruled through civilian dictators drawn from among themselves, they henceforth entrusted the government to an uninterrupted series of military regimes. Ruling dictatorially, Hernández Martínez protected the interests of the coffee elite and initiated modernization projects that some of the elite opposed. Post-World War II demands for reform from labor and middle-class elements and from within the military ended the Hernández Martínez regime in 1944. In 1948 the armed forces restructured its system of rule by establishing a military-dominated political party, the Revolutionary Party of Democratic Unification (Partido Revolucionario de Unificación Democrática—PRUD). Despite its name, the party promoted neither revolution, democracy, nor unity but instead provided the military "an impressive machine of patronage and electoral mobilization." In 1960 the PRUD was replaced by its own clone, the National Conciliation Party (Partido de Conciliación Nacional—PCN).

After 1948 the Salvadoran military—supported by much of the national bourgeoisie, which it defended—ruled essentially on behalf of itself and became increasingly powerful and corrupt. Military rule developed a cycle of "change" that maintained the status quo. Responding to popular unrest and national problems, progressive young military officers who pledged to institute needed reforms would overthrow an increasingly repressive regime. Then conservative elements of the army with backing from the oligarchy would reassert themselves and drop the recent reforms. This would provoke civil unrest, followed by increased repression, disaffection by another reformist military faction, and a new coup.<sup>4</sup>

One such cycle produced the PRUD between 1944 and 1948. Another cycle culminated in the PRUD's restructuring itself into the PCN in 1961. On January 25, 1961, just after John F. Kennedy's inauguration in the United States, a conservative coup encouraged by the Eisenhower administration took place in El Salvador. Although Kennedy recognized the new government, under the aegis of the Alliance for Progress he apparently also pressured the interim junta to begin implementing mild democratic and social reforms.

The US-created Alliance for Progress and the Central American Common Market (CACM) promoted rapid economic growth in El Salvador. The government developed infrastructure while bourgeois elements and foreigners invested in manufacturing and commerce. The mid-1960s became a time of reformist rhetoric and growing popular hope for change. During this period the opposition Christian Democratic Party (Partido Demócrata Cristiano—PDC) formed. The PDC's popular leader, José Napoleón Duarte, espoused gradual reformism of the sort supported by the Alliance. Duarte twice won the mayoralty of San Salvador.<sup>5</sup>

114 6 EL SALVADOR

A significant process of political transition had begun, aided by rapid economic growth. But this reformism quickly faded in a now-familiar pattern. The mild reforms and the PDC's progress alarmed the oligarchy. El Salvador's establishment press had labeled President Kennedy a "Communist" for promoting agrarian reform. When the PDC's Duarte apparently won the 1972 presidential election, the military answered the oligarchy's call. The regime threw out the election results, installed rightist Colonel Arturo Armando Molina as president, and then arrested, tortured, and exiled the defrauded Duarte.

#### Global Forces and Insurrection

Effects of Rapid Economic Growth. The CACM, the Alliance for Progress, and new investment caused rapid economic growth in El Salvador. GDP per capita—overall economic activity in proportion to population—grew faster than 2 percent a year between 1962 and 1978. But as in Nicaragua, the benefits of general economic growth were very unevenly distributed. Consumer prices in El Salvador inflated at a mild rate of about 1.5 percent per year from 1963 to 1972. The OPEC oil price shock, however, drove inflation up to an average of 12.8 percent annually from 1973 through 1979.

In contrast to prices, real working-class wages in El Salvador declined sharply between 1974 and 1980. Wages lost an estimated one-fifth of their real purchasing power between 1973 and 1980. Moreover, Salvadorans' median income was consistently the second lowest in Central America. The reader should bear in mind that, taking into account the maldistribution of income, the disposable annual income of the poorest half of the population probably amounted to no more than a US dollar or two per day, while food and clothing costs were little less than they would have been in the much more prosperous United States. Thus even for those lucky enough to be employed throughout the CACM boom period, officially set wages thus steadily lost effective purchasing power.

Despite the rapid industrialization and productivity growth, the capital-intensive production of consumer goods generated relatively few new jobs for the growing workforce—just the opposite of what CACM and Alliance promoters hoped it would do. Moreover, changes in the agrarian economy pushed hundreds of thousands of peasants off the land, also swelling joblessness. Estimates place unemployment in El Salvador at around 16 percent in 1970. By 1978 the unemployment level, aggravated by oil prices and investor fear generated by the insurrection in Nicaragua, was estimated to have risen to 21 percent. After 1980 unemployment rose even more sharply because of the El Salvador's own developing insurrection. Nervous investors closed some plants and disrupted Central American trade forced others to close.<sup>7</sup>

During the 1970s, wealth became concentrated in fewer hands.<sup>8</sup> After 1950 much of the nation's best agricultural land had been converted to capital-intensive cultivation of export crops (in particular cotton) at the expense of subsistence-farming tenants, squatters, and smallholders. During the 1960s, pressure upon the land increased dramatically—the overall number of farms grew by 19 percent, but the land under cultivation shrank by 8 percent. The 1965 agricultural minimum wage law caused the number of *colonos* and *aparceros* (peasants cultivating for subsistence a plot of land donated by the owner) to drop to one-third of the 1961 level by 1971, and the amount of land so employed to drop to one-fifth of the earlier level.<sup>9</sup>

Thus, in the 1960s a dramatic change in Salvadoran rural class relations greatly increased rural poverty. There was a sharp increase in rental and ownership of tiny (less than 2.0 hectares) farms, but the average size of these small plots shrank. Despite an increase in the number of small plots, the number of newly landless peasants more than tripled between 1961 and 1971. Large farms (over fifty hectares) also shrank in number and size as their owners sold part of their holdings for capital to invest elsewhere. Many members of the rural bourgeoisie moved some of their wealth into the fast-expanding industrial sector during the 1960s and 1970s. They invested in modern, capital-intensive industries that generated large profits. Industrial production and industrial worker productivity grew rapidly while real industrial wages and level of employment actually declined.

Experts on the Salvadoran economy contend that workers' share of the burgeoning national income deteriorated while production and investment became more centralized. Major coffee growers invested roughly four times as much in industry as any other Salvadoran group, and attracted joint ventures with about 80 percent of the foreign capital invested in the country. Moreover, while total industrial output more than doubled between 1967 and 1975, the number of firms actually producing goods diminished by some 10 percent, concentrating wealth and income among the owners of the industrial sector. In Montgomery's words, "The old saying that 'money follows money' was never truer than in El Salvador. These investment patterns not only contributed to an ever-greater concentration of wealth, but confirm that the traditional developmentalist assumption that wealth . . . will 'trickle down' in developing nations is groundless." Orellana agreed: "The majority of Salvadorans, excluded from the benefits of that growth, were prevented from adequately satisfying their basic needs." Is

Although El Salvador's capitalist elite apparently grew both relatively and absolutely wealthier during the mid-1970s, this pattern changed abruptly in 1979. The Nicaraguan revolution's impact on El Salvador's economy, plus the onset of extensive domestic popular mobilization and political unrest within El Salvador itself in 1978, brought about a sharp decline in investment and economic growth, beginning in 1979. Falling coffee prices and the breakdown of Central American

116 6 EL SALVADOR

trade due to the exhaustion of the CACM import-substitution growth model accelerated the recession. El Salvador's rapid GDP growth of the mid-1970s reversed and became a 3.1 percent *decline* in overall production and a 5.9 percent *drop* in GDP per capita in 1979. This economic contraction became so severe and persistent that it required El Salvador years to return to 1980 per capita production levels. This deep depression not only harmed the interests of El Salvador's coffee producers and industrialists but also brought massive layoffs to their employees.<sup>14</sup>

In summary, the development model followed by the Salvadoran state under the Central American Common Market increased overall production as well as the share of national wealth controlled by the national capitalist class. The Salvadoran working classes became not only relatively but absolutely poorer during the 1970s, and markedly so. The purchasing power of working-class wage earners in El Salvador dropped sharply, beginning in 1973. Joblessness and underemployment rose steadily during much of the 1970s and accelerated late in the decade. When one considers the miserable earning power of the average poor Salvadoran, these facts compellingly demonstrate how gravely living standards eroded during this period. Such adversity, measured for most in such fundamentals as how much food they could put on the table each day, provided powerful political grievances to large numbers of Salvadorans.

Popular Mobilization. Although the military's PRUD-PCN Party always controlled the national government, new opposition parties from across the ideological spectrum appeared during the 1960s. <sup>15</sup> An early sign of growing political opposition was the appearance of two reformist parties: the social democratic National Revolutionary Movement (Movimiento Nacional Revolucionario—MNR) in 1959 and the Christian Democratic Party (Partido Demócrata Cristiano—PDC) in 1960. The Democratic National Union (Unión Democrática Nacionalista—UDN), a coalition of leftist elements, formed in 1967. <sup>16</sup> The PDC and MNR briefly formed a legislative coalition with dissident deputies from the ruling PCN in the late 1960s. This coalition anticipated a major reform push by the National Opposition Union (Unión Nacional Opositora—UNO), an electoral coalition of the PDC, MNR, and UDN. UNO's presidential candidate, José Napoleón Duarte, apparently won the 1972 election but was denied the office by fraud. UNO reportedly also won the 1977 presidential election, but was again defrauded of victory.

Myriad organizations (from unions to self-help organizations to peasant leagues), many promoted by the Church and by the new political parties, developed rapidly during the late 1960s and the 1970s. The number of cooperatives rose from 246 to 543 between 1973 and 1980. Tabor union membership among blue-collar and middle-class workers rose steadily from the late 1960s, reaching 44,150 in 1970 and 71,000 by 1977; several unions, especially those of public employees, began making more militant demands. The number and frequency of strikes rose dramatically in 1974 and following years as inflation ate away at living standards.

Development programs sponsored by the Catholic Church, PDC, and even the US Agency for International Development (USAID) swelled the number of working-class organizations in El Salvador during the 1960s and early 1970s. Catholic Christian base communities (CEBs) spread widely through urban and rural poor neighborhoods. In the 1970s CEBs increasingly made political and economic demands on behalf of the poor. Numerous peasant organizations also developed during this period, in part encouraged by the Molina regime's mid-1970s land reform proposals. Peasant leagues began demanding land reform and higher wages. The United Popular Action Front (Frente de Acción Popular Unida—FAPU), a coalition of labor, peasant, and university student organizations, and the Communist Party of El Salvador (Partido Comunista de El Salvador—PCS) formed in 1974. FAPU was the first of several such coalitions that would eventually build a very broad opposition network.

Between 1970 and 1979 five Salvadoran guerrilla organizations arose to challenge the PCN regime militarily (see Appendix, Table A.4). Each also forged a coalition with unions and other popular organizations after 1974. These five broad front coalitions greatly enhanced opposition capability and resources, facilitating strikes and mass demonstrations and providing other material resources for the armed opposition.

Government Repression and the Opposition. After 1970, successive military regimes responded to swelling popular mobilization with growing repression. <sup>19</sup> A rightist paramilitary organization with direct ties to public security forces, the Nationalist Democratic Organization (Organización Democrática Nacionalista—ORDEN), formed in the late 1960s. ORDEN, whose acronym spells the Spanish word for "order," recruited tens of thousands of peasants from among former military conscripts. It sought to suppress peasant organization and provided an anti-Communist militia. ORDEN quickly built a grisly record. It attacked and killed striking teachers in 1968 and thereafter became increasingly involved in the murder of persons involved in organizing workers, peasants, or political opposition to the regime.

President Molina (1972 to 1977) and his handpicked successor Carlos Humberto Romero (1977 to 1979), both military officers with close links to key sectors of the agrarian oligarchy, staunchly opposed political and economic reform. As the first guerrilla actions began to occur and labor and peasant organization membership grew after 1973, regular security forces became much more overtly repressive. In 1974 National Guard and ORDEN forces murdered six peasants and "disappeared" several others affiliated with a Church-PDC peasant league. On July 30, 1975, troops killed at least thirty-seven students protesting the holding of the Miss Universe pageant in San Salvador. Regular government troops in the capital massacred an estimated 200 UNO supporters as thousands protested fraud in the 1977 presidential election. From 1975 on, "death squads," a label that

118 6 EL SALVADOR

McClintock characterized as a misnomer employed deliberately to disguise political terror by regular security forces and ORDEN,<sup>20</sup> became increasingly active. (As discussed elsewhere in this book, their use in El Salvador is just one example of US-sanctioned death squad activity throughout the Americas beginning in 1969.)<sup>21</sup> Beginning with the public assassination of opposition legislator and labor leader Rafael Aguiñada Carranza in 1974, death squads assassinated and kidnapped dissidents, Catholic social activists, and priests and attacked Church property. Eighteen Catholic clergy and religious personnel, including Archbishop Oscar Arnulfo Romero, were murdered between 1977 and 1982.<sup>22</sup>

Levels of political repression in El Salvador reached such heights in the late 1970s that official mortality statistics began to reflect the curve of terror. Following a big increase in labor disputes in 1977–1979, two separate indicators of violence shot upward. The government's own annual tally of violent deaths, reported in official statistical abstracts, rose from normal background levels of an average of 864 murders per year for 1965–1966 to 1,837 in 1977, and then skyrocketed to 11,471 violent deaths in 1980.<sup>23</sup> A Catholic human rights agency reported that political murders rose from an average of about 14 per year for 1972 to 1977 to 299 per year for 1977 to 1978; 1,030 by 1979; 8,024 in 1980; and 13,353 in 1981.<sup>24</sup>

Statistics convey little of the intensity and nature of governmental abuse of human rights in El Salvador. The following violations became commonplace: searches of persons and residences on a massive scale; arbitrary, unmotivated, and unappealable arrests by secret police/military agencies; widespread and systematic use of physical and psychological torture; violent kidnappings; arbitrary and indefinite retention (often without charges) of prisoners; use of illegally obtained "confessions" extracted through torture or intimidation; official refusal to provide information about detainees; judicial corruption; extremely poor prison conditions; systematic impunity for human rights violators; government antagonism toward humanitarian, human rights, and relief agencies; and intimidation and harassment of prisoners or released prisoners and of their families. Among commonplace types of torture used by the military and police of El Salvador were the following:

Lengthy uninterrupted interrogations during which the prisoner is denied food and sleep; electrical shocks; application of highly corrosive acids to the prisoner's body; hanging of prisoners by the feet and hands; hooding prisoners [for long periods]; introduction of objects into the anus; threats of rape; disrespectful fondling and rape; threats of death; simulation of death of the prisoner by removing him from the cell, blindfolded and tied, late at night, and firing shots [toward the prisoner but] into the air; all manner of blows; . . . [and] threats of rape, torture, and murder of loved ones of the prisoner. Among the thousands of murdered detainees, the signs of torture

reach uncommon extremes of barbarism: dismemberment [of various types], mutilation of diverse members, removal of breasts and genitals, decapitation... and leaving of victims' remains in visible and public places.<sup>25</sup>

After this escalation of government repression in the mid-1970s, four large opposition coalitions formed. Each linked various labor, peasant, and student groups to one of the guerrilla organizations. FAPU formed in 1974, the Revolutionary Popular Bloc (Bloque Popular Revolucionario, BPR) in 1975, the 28th of February Popular Leagues (Ligas Populares 28 de Febrero, LP-28) in 1978, and the Popular Liberation Movement (Movimiento de Liberación Popular, MLP) in 1979. By allying with each other and with armed rebels, the opposition coalitions' constituent groups committed themselves to revolutionary action. Together these confederations could mobilize hundreds of thousands of supporters into demonstrations and strikes and could raise funds and recruits for the guerrillas. Guerrilla groups also raised large war chests by kidnapping wealthy Salvadorans for ransom. After mid-1979 arms flowed to the guerrillas from private dealers in Costa Rica. Other arms came through Nicaragua for a short period during 1980 and early 1981.<sup>26</sup>

Growing opposition mobilization, the escalation of regime and rebel violence, the incapacity of the Romero government to address national problems, career frustration among certain groups of military officers, and apprehension about the Sandinistas' victory in Nicaragua in July 1979 led to a first major regime change in El Salvador. Disgruntled senior officers and reformist younger officials ousted President Romero, a former general, on October 15, 1979. The coup temporarily allied these military factions with opposition social democrats of the MNR, the Christian Democrats (PDC), and some business factions. The Carter administration gambled that the reformist inclinations of the junta's members might stem the rising revolutionary tide and immediately endorsed the coup and reformist military regime it established.<sup>27</sup> The coup and new junta thus made palatable the redemption of US arms transfers to the Salvadoran military.

This new regime allowed some new civilian players (the MNR, PDC) and ousted some others (especially the PCN's Romero and his allies) and, with US encouragement, proposed socioeconomic reforms. Nevertheless, the new junta failed to stem the rapidly escalating official violence. Rightist elements quickly emerged on top and expelled some of the reformers in early 1980. This prompted the MNR and most of the Christian Democrats to abandon the junta. However, the support of the United States added a crucial new element to the political game and continued pressure for socioeconomic reform. The coup thus ushered in a reformist military regime that "signalled the exhaustion of traditional forms of political control and the search for a more viable system of domination. The old power apparatus was severely shaken."<sup>28</sup>

120 6 EL SALVADOR

The October 1979 coup briefly raised opposition hopes for major changes, but the quick restructuring of the junta and spiraling official violence soon alienated much of the center and left and changed opposition tactics. Further unification of the opposition took place early in 1980: The five guerrilla groups joined to form the Farabundo Martí National Liberation Front (FMLN) to increase their political and military coordination. Opposition forces then forged the Revolutionary Coordinator of the Masses (Coordinadora Revolucionaria de Masas—CRM) in January 1980 and continued massive strikes, protests, and guerrilla warfare. Several parties and mass coalitions, including the MNR and much of the PDC, then united into the Revolutionary Democratic Front (FDR). The FDR and FMLN soon allied to form the joint political-military opposition organization FMLN-FDR, which coordinated overall opposition revolutionary strategy, fielded some 4,000 troops and 5,000 militia, and controlled several zones of the country.

The FMLN-FDR adopted a platform for a revolutionary government, established governmental structures in their zones of control, and began planning to take over power.<sup>29</sup> In recognition of this powerful challenge to junta's sovereignty, Mexico and France recognized the FMLN-FDR as a belligerent force and thus increased the rebels' legitimacy. The FMLN-FDR's representatives operated openly in Panama, Nicaragua, Mexico, Colombia, and even the United States.

Outcome of the Challenge to Sovereignty. Momentum in the contest over sovereignty shifted toward the Salvadoran opposition in 1979 and 1980. The rebels had built a massive and cooperative popular base, acquired considerable financing, and mobilized several thousand men and women under arms. The October coup momentarily linked the major opposition parties, a reformist military faction, and key middle-sector proponents of democracy in an effort to implement major structural reforms and curtail government violence. Within weeks, however, rightist elements pushed moderates from the junta and escalated violence. This subverted the reformist opposition's tentative accession to power and blocked its reform attempts. The restructuring of the junta in early 1980 thus closed one middle (and less violent) path to change and convinced much of the moderate center-left into alliance with the armed opposition. On January 30, 1980, Guillermo Ungo and other moderates resigned from the junta and cabinet. When the junta reconstituted itself with more conservative elements of the Christian Democrats and government violence continued, the FDR formed (April 1980), followed by the FMLN (October 1980). By late 1980, guerrilla troops had seized effective control of much of Morazán, La Unión, and Chalatenango provinces, so that "1981 opened with the army badly stretched and the undefeated FMLN poised for a major offensive."30

The government found itself and its support in disarray. The first junta itself was divided, and had scant support from the mass organizations and almost none from the private sector. When the conservative remnant of the PDC joined the

junta in 1980, the major organization representing Salvadoran capital, the National Association of Private Enterprises (Asociación Nacional de Empresas Privadas—ANEP) boycotted the government in outrage. Rightist elements within and outside the military attempted several times to overthrow the junta. The poor battlefield performance of the armed forces' 15,000 ill-trained troops throughout 1980 appeared to foretell imminent doom for the regime.

Help for the junta came from outside the country. The US government decided to provide military aid to the failing Salvadoran military and thus profoundly altered the balance of forces between the regime and insurgents. Military aid and advice and economic assistance worth \$5.9 million sent during the waning days of the Carter administration began to rescue the Salvadoran regime. The incoming Reagan administration then greatly boosted US technical assistance and financing. By 1985, US military aid to El Salvador had reached the sum of \$533 million. Over the twelve years of the Salvadoran civil war, US aid (military plus civilian) totaled about \$6 billion.<sup>31</sup>

The Reagan administration, which heavily supported the PDC's Duarte, helped contain rightist opposition to the government and assisted with programs ranging from agrarian reform to constituent assembly elections.<sup>32</sup> US training, arms, munitions, aircraft, and intelligence held the Salvadoran army together long enough to increase its size and capability so that it could effectively fight the FMLN. Unlike what had occurred in Nicaragua, where aid was withdrawn, US assistance in El Salvador rescued the official armed forces and prolonged the conflict. "The principal reason for the extended nature of the war was the capacity of the junta to hold its piecemeal military apparatus together . . . to ward off guerrilla offensives [and hold] the population in a state of terror. . . . It could only have achieved this or, indeed, survived for more than a few weeks with the resolute support of the US, which Somoza was, in the last instance, denied."<sup>33</sup>

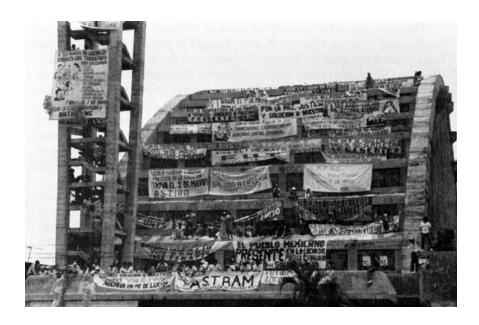
The development of the Salvadoran government after 1979 depended heavily upon several interacting forces—hard-liners in control of the armed forces, major business interests, extremist anti-Communist ideologues of the sort represented by Roberto D'Aubuisson and his Nationalist Republican Alliance Party (Alianza Republicana Nacionalista—ARENA), and the Carter, Reagan, and first Bush administrations. Indeed, another regime transformation occurred mainly because of pressure by the United States. These Salvadoran actors agreed to replace the junta with a transitional civilian-led government marked by the advent of constitutional reform and elections. The war still went badly for the military during the early 1980s, but massive US economic, military, and technical assistance held off the FMLN.

The right fiercely opposed much of the reform and especially including moderates in government, but their dependence on US aid undermined their resistance. Throughout most of the 1980s, the United States championed José Napoleón

Duarte's faction of the PDC as the only political force that could help legitimize the struggle against the armed opposition. Backed by the immense financial, technical, and political resources of the United States, Duarte was installed in the presidency and the PDC took a majority of the legislative seats via the 1984 presidential and 1985 legislative elections—both of very dubious quality.<sup>34</sup> Thus began a new and shaky civilian transitional government that would eventually provide the institutional and legal foundation for greater democracy. The short-term goal of the United States in 1984 was to establish new political rules with formal civilian leadership and to broaden the spectrum of participants. This liberalization would provide enough political space to moderates to keep them from aligning with the FMLN. Although detested as a "Communist" by the right and distrusted by the military, Duarte with his US backing was indispensable to both because they needed US aid to avoid defeat. US pressure upon the military and right was sufficient to protect the Duarte/PDC civil government, but could neither control radical rightist forces nor compel them to permit social reform. In a very real sense, Duarte formally held the office of president without ever really coming to power.

US presence in El Salvador during the Duarte period thus created an unstable and artificial coalition among highly incompatible elements. The Duarte government exercised no control over the security forces or war.<sup>35</sup> Duarte's early initiatives to negotiate with the FMLN-FDR were effectively blocked by both the Salvadoran military and the United States. Both wished to win the war rather than negotiate with the opposition. The constitution written in 1982 and 1983 effectively barred those aspects of agrarian reform that might have eased the social pressures contributing to the rebellion. The transitional government could not muster support from the business community or conservative parties for badly needed economic austerity measures. Duarte's main base of mass support, the PDC's allied labor unions, grew increasingly frustrated and uncooperative in the late 1980s. The inefficacy and growing corruption of the PDC, aggravated by internal divisions, led to the party's defeat by ARENA in the 1988 legislative elections. On March 19, 1989, moderate-appearing ARENA candidate Alfredo Cristiani won the presidential election, with party strongman Roberto D'Aubuisson discreetly in the background.

Presiding over this second administration in El Salvador's civilian transitional government, "Freddy" Cristiani came from one of his country's wealthiest aristocratic families. A graduate of Georgetown University, diplomatic and fluent in English, he quickly won acceptance by the US government and media as a worthy ally despite his affiliation with ARENA. In fact, although no champion of social justice, Cristiani proved more moderate than many had expected. Among Cristiani's negatives were that he did little to improve the quality of elections held during his presidency or to clean up the nation's corrupt judiciary. On the positive





PRIMERO DE MAYO (MAY DAY) DEMONSTRATION IN EL SALVADOR, 1988. People with signs representing grassroots organizations; government response (photos by Steve Cagan)

side, his ARENA credentials helped him with the armed forces and, with the assistance of the Central American Peace Accord and eventual US acquiescence, permitted him to negotiate for peace with the FMLN.<sup>36</sup>

War and Peace. The conflict in El Salvador during the 1980s became a bloody stalemate. The rebels held their own against and adapted to increasingly powerful and sophisticated military pressure until 1984-1985. FMLN troop levels rose to around 10,000 by 1984. However, US training, aid, and intelligence helped the regime's forces steadily gain ground in the mid-1980s as transport, logistics, and tactics improved. By 1986 government troop strength rose to 52,000 from the 1980 level of 15,000. By 1985-1986 this began to affect the rebels, whose strength in the field apparently shrank to about 5,000, where it remained roughly static into the late 1980s.<sup>37</sup> The rebel troop decline owed partly to growing government air power's shrinking the guerrilla-controlled zones, and partly to an FMLN strategy shift. Civilian casualties in rebel-held zones escalated. In 1988 and 1989 the guerrillas revealed new capacity to operate effectively in urban areas. When the ARENA-led congress refused to postpone the March 1989 presidential election in response to an FMLN offer to return to peaceful civic competition, the FMLN attempted to disrupt the election by causing widespread power outages and disruption of transportation.

A dispassionate summary of some of the horror of El Salvador's civil war includes the following: Virtually all objective observers attribute at least 80 percent of the country's 70,000 deaths between 1979 and 1992 to the military, the police, and ORDEN.<sup>38</sup> A Reagan administration, worried about retaining US Congressional funding for the Salvadoran government, pressured the country's military, police, and ORDEN to curtail sharply the numbers of deaths and disappearances in 1983 and 1984. Despite such efforts—in themselves revealing how much of the repression emanated directly from the security forces—increasing combat operations kept the casualty rate up in the mid-1980s. The violence was so bad that more than one in six Salvadorans fled the country. Even for those untouched by personal losses, the war, migration, and capital flight deepened the nation's depression and increased human misery. From 1980 through 1987 the economy slowed down by almost 10 percent of its 1980 per capita production level.<sup>39</sup>

The Central American Peace Accord, signed in Esquipulas, Guatemala, in August 1987, raised hopes for a negotiated settlement of the Salvadoran war, but little progress was made until the early 1990s. Starting in late 1982, the rebels had pushed for a compromise settlement rather than outright victory. In their opinion, a direct takeover of the government would have brought the type of US-sponsored surrogate war and economic strangulation they observed inflicted on the Sandinista revolution in Nicaragua. Throughout the 1980s, however, the United States and the Salvadoran right opposed a negotiated settlement, opting instead for outright victory. Accordingly, although the Salvadoran government



FMLN REBELS. Female guerrillas in northern Morazón Province, 1988 (photo by Steve Cagan)

went through the motions of engaging in sporadic negotiation, no real advance occurred for some time. Indeed, the Esquipulas agreement even triggered a sharp upswing in the number of murders by the "death squads"—security forces.

The year 1989 brought things to a head. That spring the FMLN offered to participate in the upcoming presidential elections if the government would agree to postpone them for a six-month period so democratic safeguards could be put in place.

The government went ahead with the elections without the FMLN. ARENA candidate Alfredo Cristiani, who campaigned on peace and economic recovery, easily defeated Christian Democrat Fidel Chávez Mena. Cristiani immediately began implementing neoliberal reforms, starting with the banking and financial sectors in hopes of establishing El Salvador as the financial center of Latin America.

Frustrated at having failed to secure a delay in the elections, the rebels escalated their military operations in outlying areas to demonstrate their strength and convince the government to negotiate seriously. When this pressure also failed, the FMLN in late 1989 mounted a major and prolonged military offensive in the

capital city, San Salvador. The military responded by murdering many noncombatants it viewed as sympathetic to the rebels. Most shocking were the murders of six prominent Jesuit priest-intellectuals, their housekeeper, and her daughter on the campus of the Central American University the night of November 16, 1989. High-ranking officers, including the chief of staff of the army and the head of the air force, authorized this atrocity perpetrated by a unit of the US-trained Atlacatl Battalion. <sup>41</sup> The guilty generals went free, but two years later a colonel and a lieutenant who had apparently acted under their orders became the very first Salvadoran officers convicted of human rights violations in the twelve-year history of that bloody war.

The guerrilla offensive of late 1989, the embarrassment of the Jesuit massacre and other atrocities, and the end of the Cold War apparently convinced the United States to opt for a negotiated settlement in El Salvador. As a Rand Corporation specialist who wrote a report on El Salvador under contract to the US Department of Defense put it, "The security concerns that impelled the policy have all but evaporated along with the East-West contest. . . . 'Winning' in El Salvador no longer matters much. A negotiated solution, or even 'losing' would no longer carry the same ominous significance." President George H. W. Bush decided in the early 1990s to support the peace process. This cleared the way for a marathon and ultimately successful effort by outgoing United Nations Secretary-General Javier Pérez de Cuellar to bring the warring parties together. Toward the end, US diplomats such as UN ambassador Thomas Pickering and assistant secretary of state Bernard Aronson pushed the Salvadoran government to make concessions. Finally, even ARENA founder Roberto D'Aubuisson—in a last public gesture before dying of cancer—endorsed the peace proposal.

#### Government and Politics Since the Peace Accord

The 1992 peace agreement began altering Salvadoran politics by ushering in a civilian democracy that allowed participation by a broad ideological spectrum. Under UN supervision, the government drastically reduced the size of the army and made progress in depoliticizing the services, retiring and reassigning senior officers, and reforming military education. The military abolished its infamous US-trained rapid-deployment forces, the Treasury Police, and the National Guard.<sup>43</sup> The government dismantled the National Police and replaced it with a new National Civil Police (Policía Nacional Civil—PNC). Under civilian authority, the PNC drew its personnel from both the FMLN and government ranks.<sup>44</sup> A "truth commission" began to investigate the civil war. In March 1993 El Salvador's Truth Commission Report found that 95 percent of the human rights abuses committed since 1980 were the fault of the armed forces and "death squads." Five





COMING TO A HEAD IN NOVEMBER 1989. The rebel offensive in San Salvador (photo by Arturo Robles, courtesy of CRIES, Managua); a scene from the aftermath of the murder of Jesuit intellectuals at the Central American University by a unit of the U.S.-trained Atlacatl Battalion (photo by Laurel Whitney, reprinted from *Envio* with the permission of the Central American University, Managua).

days later, a general amnesty law was passed by the legislative assembly ensuring that there would be no legal recourse, either criminal or civil, for crimes committed during the war. $^{45}$ 

The FMLN demobilized its forces by early 1993 and engaged openly in electoral politics. The 1994 elections, dubbed the "election of the century," marked the first truly democratic elections in El Salvador's history. Parties from across the political spectrum vied for seats in the legislature, mayoralities, and the presidency. The FMLN joined a center-left coalition with Democratic Covergence (Convergencia Democrática, CD) in the presidential election. While CD candidate Rubén Zamora managed to force a runoff, he was easily defeated by ARENA's Armando Calderón Sol in the second round of voting. ARENA also won thirty-nine seats in the Legislative Assembly, nearly double those won by the FMLN. (See Appendix, Tables A.6 and A.7, for selected presidential and legislative election results.)

Calderón Sol intensified the neoliberal reforms of his predecessor, privatizing the telecommunications and energy sectors and reducing tariffs. The economic growth that characterized the Salvadoran economy during the early 1990s declined later in the decade, resulting in increasing tensions between the industrialists and agrarian elites within ARENA.<sup>46</sup> Additionally, the neoliberal model had

done little to address poverty, unemployment, or the growing crime problem. Discontent with neoliberal policies helped the FMLN make significant gains in the 1997 legislative and municipal elections. While ARENA won the most seats, it lost nearly 210,000 votes (a reduction from thirty-nine seats to twenty-eight seats) while the FMLN gained nearly 82,000 (an increase from twenty-one seats to twenty-seven seats). The FMLN alone or in coalition also won fifty-four mayoralties, including San Salvador. The tensions within ARENA also aided the right-wing PCN, which increased its representation in the legislature to eleven in 1997, up from four in 1994. The Christian Democrats posted significant losses, dropping from eighteen to ten seats.

The repositioning of the FMLN as a political party was bolstered by its electoral successes, although there was considerable debate over the direction of the party. One faction, the *renovadores*, favored modernizing the party and finding a compromise with the neoliberals. The other, the *orthodoxos*, believed that the FMLN's potency at the ballot box was a sign that the party should outright reject the neoliberal model. Following a prolonged and heated nominating convention, the FMLN selected former guerrilla and renovador Facundo Guardado as its candidate for president in the 1999 elections. Guardado was easily defeated by ARENA's Francisco Flores, 52 to 29 percent. The sizable loss resulted in considerable fracturing within the FMLN as two groups began to vie for control of the party. Guardado blamed the orthodoxos for the loss while the orthodoxos blamed Guardado's abandonment of the socialist platform for the loss. Guardado resigned as the party's general coordinator, and the orthodoxos assumed control of the party.<sup>48</sup>

Like the two previous ARENA administrations, the Flores administration was committed to the implementation of the neoliberal model. The privatization program hit a snag in 1999 when plans to privatize the services within the health-care sector resulted in a five-month strike by health-care workers. Flores' unwillingness to negotiate with the workers played poorly during the campaign. According to one poll, only 37 percent rated Flores as doing a good job and a majority said that the economy and crime had gotten worse during the first year of his administration.<sup>49</sup>

The FMLN again benefited from the growing unpopularity of ARENA's policies and became El Salvador's largest political party following the 2000 municipal and legislative elections. The FMLN gained four seats in the Legislative Assembly and won seventy-seven (ten in coalition races) mayoralties. In what was expected to be a preview of the 2004 presidential election, FMLN coalition candidate and San Salvador mayor Hector Silva soundly defeated ARENA candidate and businessman Luis Cardenal in the mayoral race in the capital. ARENA's losses in the 2000 elections resulted in a major reshuffling of ARENA's executive committee, including the resignation of its director, former president Cristiani. The PCN

continued to take advantage of ARENA's losses, gaining three seats in the legislature and fifteen mayoralities. Many, however, chose not to vote. As evidence of the decreasing confidence in Salvadoran politics, voter turnout was only 38 percent—down from 45 percent in 1997. <sup>50</sup>

ARENA's poor showing in the election and El Salvador's economic malaise did not derail Flores' commitment to the neoliberal model. In a highly controversial move, Flores successfully pushed through the dollarization of the economy in January 2001. Two major earthquakes in January and February 2001 compounded the effects of El Salvador's economic slowdown. The quakes exposed the neglect of social services under the neoliberal program, as hospitals and other services were easily overwhelmed. Although seemingly resolved in 2000, the issue of privatizing certain health services reemerged prior to the 2003 municipal and legislative elections. Healthcare workers engaged in a second strike throughout the campaign. When San Salvador mayor Hector Silva intervened to mediate the conflict, the FMLN became furious and accused him of violating party procedure. The FMLN maintained its thirty-one seats in the Legislative Assembly while ARENA lost two seats in the 2003 municipal and legislative elections. Additionally, the FMLN retained its mayoral post in San Salvador despite losing very popular two-time mayor Hector Silva as a candidate.

Flores' tenure was marked by two prolonged health-care strikes, economic stagnation, and a troubling gang problem. By the end of Flores' tenure, the Salvadoran economy was characterized by its dependence on remittances. Combined with the FMLN's momentum from the 2003 elections, it appeared that ARENA could lose the 2004 presidential elections. To toughen its image prior to the 2004 presidential election, the Flores government pushed for harsh anti-gang measures. Known as *mano dura* (effectively, but not literally, "iron fist"), the legislation, which criminalized gang membership, was criticized by human rights advocates domestically and internationally.

Gangs and remittances were part of a complicated story about the changing nature of Salvadoran society. During the war Salvadoran emigration, primarily to the United States, increased dramatically.<sup>51</sup> However, emigration from El Salvador did not end with the war. By 2004 there were an estimated 1.5 million Salvadorans living in the United States.<sup>52</sup> Most Salvadorans who left the country were in search of work and security. Emigrants were overwhelmingly young, and about half were women.<sup>53</sup> Remittances increased from \$858 million in 1992 to \$2.5 billion in 2004. The influx of remittances provided a much-needed source of income to recipient families. Some analysts expressed concern that increasing emigration was contributing to the deterioration of the family, which left young Salvadorans vulnerable to the growing gang culture.<sup>54</sup> The repatriation of gang members beginning in the mid 1990s fueled the rise in post-war violence.<sup>55</sup> These factors, along with low youth employment rates and socioeconomic marginalization,

accelerated the growth of gangs in the country. The politicization of both issues increasingly dominated electoral campaigns.

The FMLN, firmly in the control of the orthodoxos, was again unable to turn its electoral successes in the legislative and municipal races into a presidential win in 2004. The selection of former commandante and Communist Party leader Shafick Handal as its presidential candidate was unpopular both at home and abroad. The US was extremely uneasy over the idea of an FMLN victory, as Handal vowed he would withdraw Salvadoran troops from Iraq and adamantly opposed the Central American Free Trade Agreement (CAFTA). Former US ambassador Rose Likins and other State Department officials warned of a deterioration in US-Salvadoran relations under a Handal administration.<sup>56</sup> ARENA's candidate, former sportscaster Antonio Saca, seized the opportunity to exploit a potential rupture in the relationship by focusing on the country's dependence on remittances, which exceeded \$2.5 billion annually. Several US congressmen also suggested that an FMLN victory should result in a review or termination of temporary protected status (TPS) for Salvadorans living in the United States and a reconsideration of remittance policies.<sup>57</sup>

In the end, Handal's unpopularity and US interference in the elections thwarted an FMLN victory. ARENA's Saca easily defeated Handal in the first round of voting, 57 percent to 36 percent. Former San Salvador mayor Hector Silva ran on the United Democratic Center (Centro Democrático Unido, CDU) coalition ticket with the Christian Democrats, but the CDU-PDC failed to win 5 percent of the vote. The 2004 presidential elections were the most polarized since the "elections of the century" a decade earlier. ARENA frequently invoked Cold War imagery and rhetoric, lambasting Handal as a terrorist bent on turning El Salvador into another Cuba. Surprisingly, the outcome of the election had little effect on the orthodox control of the FMLN and Handal remained at the helm of the party. For its part, ARENA was bolstered by Saca's resounding victory. Despite three successive, lackluster administrations, ARENA managed to win the election with a virtual unknown.

The Saca administration sought to distinguish itself from the three prior ARENA administrations by creating programs to alleviate poverty while continuing neoliberal policies. Programs such as the Common Health Fund (Fondo Solidario para la Salud—FOSALUD) and Solidarity Network (Red Solidaria) targeted some of the poorest municipalities in the country. Years of economic stagnation, a regressive tax system, and the growing public debt severely constrained the president's ability to fund these programs. By the end of Saca's term, the general perception was that poverty had actually increased. Ironically, the most effective tool for reducing poverty and inequality was money sent home by Salvadorans who left the country seeking a better life. In 2008 remittances were more than \$3.8 billion. Remittances offset El Salvador's trade imbalance and represented the single greatest source of foreign exchange. By 2006 remittances equaled almost 20 per-

cent of GDP, exceeding exports and foreign investment combined. Approximately one-quarter of Salvadoran households receive remittances.<sup>58</sup> Not only had remittances increased Salvadorans' purchasing power, but they also had a dramatic impact on poverty and inequality.<sup>59</sup>

President Saca strengthened the *mano dura* policies adopted by the Flores administration as El Salvador's crime wave continued unabated. While the Supreme Court declared the original law unconstitutional in April 2004, Saca proposed an enhanced "*super mano dura*" to replace it only months after entering office. <sup>60</sup> The new policy led to the arrests of some 11,000 alleged gang members in a single year. <sup>61</sup> These arrests, however, did nothing to reduce the country's crime wave. In fact, homicides actually *increased* following the implementation of the policy. The violence was not only costly in terms of human lives and infringed human rights, but economically as well. A 2005 UNDP study estimated that violence cost El Salvador nearly 12 percent of its GDP. <sup>62</sup> Crime also provided authorities with a useful excuse to crack down on popular protest. In October 2006, the Salvadoran government approved the Special Anti-Terrorism Law (*Ley Especial contra Actos de Terrorismo*), which criminalized common means of protest, such as demonstrations, marches, occupying buildings, and street blockades.

Crime was again a major theme in the 2006 legislative and municipal elections. The FMLN played on the rising insecurity and failed *mano dura* policies, while ARENA repeatedly suggested that the FMLN and gangs were in cahoots with one another. While some speculated that Shafik Handal's death a little more than a month before the elections might help the FMLN, the results were mixed. He FMLN won thirty-two seats, but lost fourteen municipalities, including five of seven departmental capitals. Additionally, the FMLN almost lost the mayoralty of San Salvador, a post it had held since 1997. The FMLN's Violeta Menjívar narrowly defeated ARENA candidate Rodrigo Samayoa by forty-four votes. On election night President Saca called the race for ARENA before the TSE had finalized the vote, which prompted the FMLN to send its supporters into the streets and to the hotel where the TSE was temporarily camped. Although ARENA lost San Salvador, its fortunes in the legislative and municipal elections improved for the first time in nearly a decade. The party gained seven seats in the legislature and increased its control of municipal governments from 111 to 147.

In 2007 the Salvadoran government conducted its first census since 1992. It revealed that the Salvadoran population was only 5.7 million, significantly lower than the 7.1 million population estimate.<sup>65</sup> Among the possible reasons for the gross overestimation are increased migration flows, declining birth rates, and errors in the 1992 census.<sup>66</sup> The consequences of this adjustment meant that some of El Salvador's indicators, such as per capita income, improved while others worsened. Already the most violent country in the hemisphere, the homicide rate was adjusted from 55 per 100,000 to 67 per 100,000.

The 2009 elections represented a major crossroads for Salvadoran democracy. ARENA had been in power for twenty years despite widespread dissatisfaction with the direction of the country. Additionally, the 2009 elections were the first time since the 1994 "elections of the century" that elections for every office in the country were to be held concurrently. Without explanation, the electoral tribunal separated the municipal and legislative elections from the presidential elections, which would have traditionally been held the same day. Elections for legislative and municipal seats were held two months prior to the presidential elections. While the FMLN increased its share of Assembly seats to thirty-five from thirty-two and also gained municipalities, it lost San Salvador, which it had held since 1997. Although ARENA lost two seats in the Assembly (down to thirty-two), its alliance with the PCN ensured that it would have a working majority in the legislature. Additionally, taking power in the capital city emboldened ARENA in advance of the presidential elections.

After bitter infighting within ARENA, Tony Saca's preferred choice for the party's presidential nominee prevailed. Rodrigo Avila, former director of the national police, viceminister of security, and deputy in the legislative assembly, was chosen by Saca despite rank and file discontent with his job performance. The FMLN selected popular journalist Mauricio Funes in an attempt to rebrand itself. Widely considered a moderate, Funes' candidacy deflected charges of radicalism that had plagued Guardado and Handal. The selection of former FPL leader Salvador Sánchez Ceren as his running mate, however, led some to suggest that the hard-liners within the FMLN would ultimately rule.<sup>67</sup>

As usual, ARENA's campaign invoked Cold War rhetoric and attempted to tie the FMLN to Hugo Chávez, Fidel Castro, and even Colombia's leftist guerrillas. They suggested that relations with the United States would suffer should the FMLN win, thus threatening remittance flows. In a speech to the American Enterprise Institute, Salvadoran foreign minister Marisol Argueta claimed that an FMLN victory would endanger US security interests. While a number of members of the US Congress pledged neutrality, US congressman Dana Rohrabacher renewed his threats from 2004. In an extension of remarks to the House Foreign Affairs Committee, Rohrabacher referred to the FMLN as a "pro-terrorist party" and "an ally of Al-Qaeda and Iran." He further contended that FMLN leadership trafficked arms to Colombia's rebels. He repeated his 2004 assertion that an FMLN victory should result in the termination of temporary protected status for Salvadorans in the United States, which would threaten remittances. Unlike the Bush administration in 2004, the Obama administration issued a statement of neutrality and pledged to work with the winning candidate in the days before the election.

The FMLN's Funes, on the other hand, proclaimed himself the candidate of change. This slogan, "This time is different," referred not only to his candidacy

Conclusions 133

but to the possibility of victory. Funes spent much of his campaign distancing himself from previous FMLN platforms. He pledged not to overturn dollarization and to remain within CAFTA, abandoning two of the FMLN's key previous issues. Funes led by a significant margin in early polls. Shortly after the municipal and legislative elections, the PCN, the PDC, and other parties withdrew their presidential candidates and threw their support to ARENA, which led to a tightening in the polls during the month before the elections. On election day, 5,000 election observers fanned out throughout the country. While there were some minor incidents, no evidence of systematic fraud was reported. Funes won the election, 51.3 to 48.7 percent. Ironically, voter turnout was down 5 percent from 2004, to 61 percent—perhaps due to the separate elections. The importance of this change in ruling parties cannot be underestimated. While it is clearly too early to predict how the FMLN will govern, Funes' cabinet appointments indicated that he planned to govern from the center.

#### **Conclusions**

El Salvador became a markedly different place after the peace accords. On the positive side, foreign assistance smoothed transition to civilian democracy, encouraged the formation of hundreds of civil society organizations, and trained former combatants for new occupations. The restructuring of the armed forces, dismantling of state security organizations, and creation of a new civilian police force were among the most important achievements in the Salvadoran peace process. The FMLN contested elections and won seats in the legislature, mayorships, and city councils. The FMLN's victory in the 2009 presidential elections represented an important step in the consolidation of democracy in El Salvador. Despite a contentious election campaign, ARENA accepted the results of the election and peacefully transferred power to the FMLN on June 1, 2009.

That said, serious problems remained. The human rights climate remained somewhat troubled and evidence persisted of potential for violent political repression. Violent crime, corruption and impunity, and political polarization threatened to derail El Salvador's peace. The politicization of key institutions, such as the judiciary and the electoral tribunal, hampered further democratic consolidation. The economy had grown dependent on remittances. By early 2009, there was already evidence that the global economic crisis was reducing remittance flows. Growing budget deficits and declines in exports and jobs would seriously challenge the ability of El Salvador's first leftist government to deliver on its promises. Expectations of the new government were high, but the costs of failing would likely be higher.<sup>71</sup>

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# *7* Guatemala

Guatemala's long, violent passage from military authoritarian rule to electoral democracy followed a different path from Nicaragua's but one similar to El Salvador's. The rapid economic change and repression that drove turmoil and regime change, however, were similar in all three nations. In Guatemala, as in El Salvador, rebels and power holders fought a protracted civil war marked by three regime changes, the last of which established a democracy, curtailed military power, and permitted former rebels into the political arena. Unlike El Salvador, Guatemala's military governments had largely kept rebels at bay without much visible involvement by the United States.

# **Historical Background**

Although Guatemala is unlike the rest of modern Central America in having a large, unintegrated indigenous population, it shares historical legacies with nineteenth-century Nicaragua and El Salvador. In all three countries, an early period of Liberal-Conservative conflict was followed by a consolidation of Liberal control. The Liberals implemented "reforms" that produced profound socioeconomic realignments and shaped contemporary social and political problems.

The Liberals took control of Guatemala in 1871 and with minor exceptions dominated it until the 1940s. Liberal dictator-president Justo Rufino Bárrios (1873 to 1885) pushed to modernize by building roads, railways, a national army, and a more competent national bureaucracy. He promoted the new crop, coffee, and encouraged foreign investment. Barrios opened Church and indigenous communal lands to cultivation by large landowners (latifundistas). By 1900 coffee accounted for 85 percent of Guatemala's exports. Landownership was increasingly concentrated in the hands of latifundist coffee growers, who also dominated

Guatemalan economics and politics. Forced from their land, indigenous Guatemalans fell prey to debt-peonage and "vagrancy" laws, enacted and enforced by the government dominated by coffee growers, which coerced them to labor on coffee plantations.

In the late nineteenth century, the construction of a railroad to the Atlantic coast created the banana industry. Early in the twentieth century, the US-based United Fruit Company (UFCO), formerly mainly a shipper/exporter, squeezed out Guatemalan banana growers. UFCO eventually owned key public utilities and vast landholdings. The Liberal development program continued in the twentieth century. In politics, Manuel Estrada Cabrera's brutal dictatorship (1898 to 1920) inspired Nobel laureate Miguel Angel Asturias' chilling novel of state terror, *El Señor Presidente*. Big coffee plantations, many foreign owned, continued expanding at the expense of small subsistence farmers.

When the world economy collapsed in 1929, Guatemala's exports plummeted and worker unrest grew. President Jorge Ubico assumed dictatorial control of government in 1931 and violently suppressed unions, Communists, and other political activists while centralizing power in the national government. Ubico continued to promote the development of government and economic infrastructure (banks, railways, highways, telephones, the telegraph, and electrical utilities). Although originally an admirer of European Fascists Mussolini and Franco, Ubico took the opportunity provided by World War II to confiscate over \$150 million in German-owned properties, mainly coffee plantations. He amended vagrancy laws to require the indigenous Indians work a certain number of days per year for the state and thus effectively converted the government into Guatemala's major labor contractor.

Labor unrest, middle-class democratization pressures, and a loss of US support caused Ubico to resign in 1944. Student- and labor-backed military reformers called for elections for later that year. Educator and former exile Juan José Arévalo Bermejo, who described himself vaguely as a "spiritual socialist," won the presidency. During his five-year term, Arévalo began numerous reforms: instituting social security, a labor code, professionalization of the military, rural education, public health promotion, and cooperatives. Arévalo vigorously encouraged union and peasant organization and open elections. Arévalo's economic policies, described as an "explicit attempt to create a modern capitalist society," did not address the root of the country's social problems—extreme maldistribution of land—a legacy of the "liberal" reforms.

In 1950 Guatemalans elected a young army officer, Jacobo Arbenz Guzmán, to succeed Arévalo. Arbenz sought to deepen the revolution's social reforms despite growing conservative and US opposition. In 1951 he legalized the Communist Party, called the Guatemalan Labor Party (Partido Guatemalteco del Trabajo—

PGT). The PGT began actively organizing labor and promoting agrarian reform. Over five hundred peasant unions and three hundred peasant leagues formed under the Arbenz government.<sup>2</sup> A 1952 Agrarian Reform Law began the confiscation and redistribution of farmland to 100,000 peasants.

Arbenz's reforms and peasants and worker organization threatened the rural labor supply system and shifted economic power toward workers and peasants and away from latifundists and employers. The threatened interests took action when Arbenz nationalized land belonging to United Fruit, offering compensation to the company at its previously declared tax value. This, of course, troubled several high Eisenhower administration officials with ties to UFCO. The nationalization, the presence of a few Communists in the government, and Arbenz's purchase of light arms from Czechoslovakia prompted the United States to label the Arbenz government Communist. In 1953 the United States set out to destabilize Guatemala's Arbenz administration with financial sanctions, diplomatic pressure in the Organization of American States, and Central Intelligence Agency (CIA) disinformation and covert actions. The CIA engineered a conspiracy with a disloyal rightist army faction. In June 1954 the tiny, CIA-supported National Liberation Army, led by Colonel Carlos Castillo Armas, invaded Guatemala. The armed forces refused to defend the government and Arbenz had to resign.<sup>3</sup>

Colonel Castillo Armas, head of the National Liberation Movement (Movimiento de Liberación Nacional—MLN), assumed the presidency with the backing of the United States and the Catholic Church. With ferocious anti-Communist propaganda, the counterrevolution dismantled the labor and peasant movements, killed and jailed thousands, repressed political parties, revoked the Agrarian Reform Law, and returned confiscated lands to their former owners. The government suppressed working- and middle-class and pro-revolutionary organizations and "there began a continuing . . . promotion of upper-sector interests." Military and business sectors gained political influence within the government. Foreign policy became closely identified with the United States, and US and multilateral aid programs promoted economic growth by financing extensive infrastructure development.

The MLN became a political party during the late 1950s, drawing together coffee plantation owners, municipal politicians and bureaucrats, owners of midsized farms, and certain military elements united in anticommunism and in their hostility toward the 1944–1954 revolution. Confusion followed Castillo's assassination in 1957 and the army imposed General Miguel Ydígoras Fuentes as president. The Ydígoras government promoted Guatemala's participation in the Central American Common Market (CACM), permitted CIA-backed anti-Castro Cuban forces to train in Guatemala in preparation for the Bay of Pigs Invasion of 1961, and continued police terror against supporters of the revolution and labor and peasant leaders.

Continued violence and corruption in the Ydígoras government prompted an abortive coup by reformist army officers in 1960. Escaped remnants of the plotters formed the nucleus of the first of several rebel groups. The leaders of the Revolutionary Armed Forces (Fuerzas Armadas Revolucionarias—FAR) and the 13th of November Revolutionary Movement (Movimiento Revolucionario del 13 de Noviembre—MR-13) eventually adopted a Marxist-Leninist ideology and guerrilla war strategy patterned after that of Cuba's Fidel Castro. US military aid to Guatemala increased rapidly, but early military operations against the guerrillas proved ineffective. Military dissatisfaction and a desire to block the next election culminated in Colonel Enrique Peralta Azurdia's overthrow of Ydígoras in 1963, after which counterinsurgency operations expanded rapidly.

In 1965 the military decided to return the government nominally to civilians, and the 1966 election campaign was generally free and open.<sup>5</sup> The Revolutionary Party (Partido Revolucionario, PR) candidate, Julio César Méndez Montenegro, who denounced the twelve-year counterrevolution, won the presidency. After Méndez took office, however, counterinsurgency accelerated and military control of politics deepened despite the civilian president. The army's 1968 Zacapa campaign, heavily US-backed and US-trained, killed an estimated ten thousand civilians, dealt the guerrillas a severe blow, and earned its commander, Colonel Carlos Arana Osorio, the sobriquet of "the Butcher of Zacapa."

One decade of reform/revolution followed by another of counterrevolution left Guatemalan society deeply polarized. Some on the right feared the 1966 election signified the breakdown of the counterrevolution and saw a need for drastic action. Several right-wing "death squads" formed and commenced terrorizing persons vaguely associated with the left and reformist politics. Regular national security forces (army and police), peasant irregulars armed by the government in areas of insurgency, and right-wing terrorist groups permitted and encouraged by the regime conducted a terror campaign against the government's political opposition (although many victims were apolitical) and effectively intimidated, demobilized, and disarticulated much of it.

In these circumstances the presidential election of 1970—though conducted cleanly by the Méndez government—resulted in victory for Colonel Carlos Arana Osorio, the nominee of both the MLN and the military's own Institutional Democratic Party (Partido Institucional Democrático—PID). With US aid at its historic peak during his administration, Arana consolidated the military's political power and deepened its corruption. An aggressive economic modernization program created huge public-sector enterprises and projects (some under army control) to increase the financial autonomy of the armed forces and the amounts of graft available to top officers. Terror against unions, political parties, and suspected critics of the regime escalated anew.

#### Global Forces and Conflict

The political situation of the late 1960s, with a counterinsurgency-oriented military regime confronting an ongoing insurgency, seemed to offer little prospect for economic growth. Much of the violence, however, took place in Guatemala's indigenous highlands or lowland jungles and away from urban areas. This allowed parts of Guatemala—even during the conflict—to experience rapid economic growth driven by Central American Common Market and Alliance for Progress policies.

*Income.* Under the economic guidance of the military-business partnership, Guatemala experienced the same rapid economic growth seen in Nicaragua and El Salvador. Per capita GDP grew at an average of 3.0 percent from 1962 through 1971, and 2.6 percent annually from 1972 through 1980. During the CACM boom, per capita GDP in constant 1986 dollars rose 70 percent, the second-highest growth rate in Central America.<sup>6</sup>

As in Nicaragua and El Salvador, however, Guatemalan economic growth did not increase the income of the poor. The average annual change in the consumer price index, which was only 0.7 percent from 1963 through 1972, rose to 12.3 percent per annum for 1973–1979. Real wages did not keep up with inflation. Working-class wages peaked in 1967, then declined throughout the 1970s. In 1979 the purchasing power of real working-class wages had declined by one-fourth of 1967 levels. Income distribution became markedly less equal during the CACM boom. Between 1970 and 1984 income distribution concentrated increasingly in the hands of the wealthiest fifth of the people, whose share of national income rose from 46.5 to 56.8 percent between 1970 and 1984. The income share of Guatemala's poorest fifth shrank from 6.8 to 4.8 percent for the same years. The share of the middle three-fifths of income earners also shrank, from 46.7 percent in 1970 to 38.4 percent in 1984.

*Employment*. Official unemployment statistics for Guatemala indicate a steady growth of unemployment even during the years of the fastest CACM-induced growth. Official unemployment rates rose from 4.8 percent in 1970 to 5.5 percent in 1980, and then nearly doubled to 10.0 percent by 1984. Estimated underemployment rates rose from 24.5 percent in 1973 to 31.2 percent in 1980 to 43.4 percent in 1984.

Wealth. Guatemalan data on wealth distribution are scarce, but several studies permit inferences. <sup>10</sup> Land has long been unequally distributed. The agrarian census of 1950 reported that farms smaller than five *manzanas* (roughly 3.5 hectares) made up 75.1 percent of the farms but only occupied 9.0 percent of the cultivated land. The 1.7 percent of farms larger than 64 *manzanas* (45 hectares) made up an

astonishing 50.3 percent of the cultivated land.<sup>11</sup> The 1979 agricultural census revealed that inequality of landownership in Guatemala had increased, becoming the most extreme in Central America. The rapid rural population growth shrank the amount of arable land per capita from 1.71 hectares/capita in 1950 to less than 0.79 by 1980.<sup>12</sup>

In the late 1970s, agrarian unemployment among indigenous people began rising while wages deteriorated. This change was accompanied by reports that communally and privately held land in the indigenous highlands was being appropriated by Ladinos (mestizos). Concentration of landownership caused highland people to out-migrate to the cities or to public lands newly opened for colonization in the Petén and Izábal. However, military officers and politicians amassed much land in those departments by driving many smallholders off their new plots in the region. <sup>13</sup> In 1976 a great earthquake devastated the western highlands and further worsened the poverty of tens of thousands of indigenous peasants.

While worker productivity in manufacturing grew steadily from the 1950s through the 1970s, the real wages and share of national incomes of the working and middle classes declined sharply during the 1970s. The main beneficiaries of increasing productivity were foreign and national investors. <sup>14</sup> During the same period, the ownership of the means of industrial production became steadily more concentrated in a decreasing number of large firms. Private-sector pressure-group organization became more extensive and sophisticated. <sup>15</sup> In some industries modernization of production and growing ownership concentration displaced many workers.

Guatemala's upper classes prospered during most of the 1970s because of the CACM industrialization boom and relatively high coffee prices, but conditions began to deteriorate in 1981 when economic output began a decline that lasted through 1985. The causes of this recession included declining commodity prices, political unrest elsewhere in Central America, and capital flight. Thus, Guatemala's sharp general recession (as distinct from deteriorating real working-class wages) began around 1981 and deepened in 1982. This slump, which lagged four years behind a similar one in Nicaragua and two years behind El Salvador's, seriously eroded the economic position of Guatemalan economic elites. Some became critical of the economic management of successive military presidents and began rethinking their commitment to the regime.

Popular Mobilization. Reformist elements promoted important changes under Guatemala's democratic governments of 1944 to 1954, but after the 1954 coup they suffered badly. The MLN government and the armed forces embarked upon a program of demobilization that decimated the ranks of reformist politicians, unionists, and indigenous people who had supported the Arévalo and Arbenz governments. Marxist guerrilla opposition to the regime first appeared in 1962,

but suffered a severe setback from the heavy general repression and from an intense counterinsurgency campaign in the late 1960s.<sup>16</sup>

Popular mobilization rekindled during the 1970s as real wages fell and income distribution worsened. Mobilization, however, lagged behind that in Nicaragua and El Salvador, probably because of Guatemala's heavier repression and its ethnic divisions. <sup>17</sup> Increased unionization and industrial strikes during the government of General Eugenio Kjell Laugerud García (1974 to 1978) followed a decline in manufacturing wages in the early 1970s. Laugerud momentarily relaxed repression of unions in 1978 and a wave of strikes occurred. The 1976 earthquake's devastation of lower-class housing mobilized slum dwellers into two confederations. These groups pressed for housing assistance and in 1978 organized a transport boycott to protest increased bus fares. The FAR resurfaced and two new, indigenous-based guerrilla organizations, the Guerrilla Army of the Poor (Ejército Guerrillero de los Pobres—EGP) and the Organization of the People in Arms (Organización del Pueblo en Armas—ORPA) also appeared. All grew rapidly and began overt military activity in the late 1970s.

During the 1960s and 1970s the Christian Democratic Party (Partido Demócrata Cristiano de Guatemala—PDCG) promoted hundreds of agrarian cooperatives and a labor union movement to build a constituency and organizational base. As in El Salvador and Nicaragua, Christian base communities appeared throughout much of poor rural and urban Guatemala during the early 1970s. Christian base communities (CEBs) organized community and labor groups among Guatemala's long quiescent indigenous populace. Despite military rule and repression, civil society and opposition parties multiplied. The PDGC and other reform-oriented centrist and leftist parties including the Democratic Socialist Party (Partido Socialista Demócrata—PSD) and the United Front of the Revolution (Frente Unido de la Revolución—FUR) called for new policies and ran for office. Citizens organized, but also lost confidence in elections because the military regime fraudulently manipulated several presidential elections to block opposition victories. Abstention by registered voters rose from 44 percent in 1966 to 64 percent in the 1978 national election. <sup>18</sup>

State Response and Opposition. Guatemalan rulers intensely repressed labor union activists, students, peasant groups, indigenous peoples, opposition parties, and other dissidents during the post-1954 counterrevolution. Somewhat relaxed during the early 1960s, repression of the same groups escalated sharply from 1966 on. In that year both private and public security-force death-squad terrorism began, consistently taking dozens of lives a month. The army's aggressive 1968–1970 counterinsurgency campaign decimated the Revolutionary Armed Forces (FAR) and the Edgar Ibarra Guerrilla Front (Frente Guerrillera Edgar Ibarra—FGEI) guerrilla movements.

In the political turmoil of the 1978 election, all parties again nominated military officers as presidential candidates. Soon after General Lucas García took office, government forces brutally crushed the Guatemala City bus fare protests. As opposition parties grew in 1978 and 1979, security-force death squads assassinated dozens of national and local leaders of the Democratic Socialist and Christian Democratic parties and of the reformist United Front of the Revolution (FUR). Hundreds of union leaders, university faculty, and student leaders also disappeared or were assassinated during the Lucas government.

In the countryside, peasant organizations led by the Peasant Unity Committee (Comité de Unidad Campesina—CUC) stepped up organizing. The CUC staged a major strike against sugar planters in 1980. In 1978 and 1979 the regrouped FAR and ORPA began military activity in the western highlands. Soon afterward the Guerrilla Army of the Poor (EGP), also with strong indigenous support, resumed combat against the regime in the highlands. Estimates placed the number of guerrilla troops at around 4,000 by 1982; the rebels' popular support was widespread. Army counterinsurgency escalated to include massacres of indigenous villagers to discourage support for the guerrillas.

From 1960 on the US embassy tracked Guatemalan political murders, most committed by government security forces and rightist death squads. <sup>19</sup> The average political-murder rate, mainly in urban areas, rose from about 30 per month in 1971 to 75 per month in 1979 and then soared to a nearly 303 per month by 1982. <sup>20</sup> Some experts believe army counterinsurgency operations in rural areas to have killed many more than urban-area violence. Despite such massive human rights violations, Guatemala continued to receive new economic assistance from the United States that totaled over \$60 million from 1979 through 1981. <sup>21</sup> Guatemala's truth commission, the Historical Clarification Commission, later referred to the period from 1978 to 1985 as the "most violent and bloody period of the confrontation." Deaths likely totaled 200,000. <sup>22</sup>

The armed forces, the backbone of the regime headed by General Lucas, confronted three critical problems in 1982. First was the extensive indigenous support for the guerrillas in the western highlands and growing unrest in the countryside elsewhere. Second was the economy, which slowed in 1979 and 1980, then contracted sharply in 1981 and 1982. Third, the Lucas government, failing on several fronts, deteriorated and lost many allies. When news leaked out that President Lucas had perpetrated another election fraud in 1982, younger army officers overthrew him and installed General Efraín Ríos Montt as president. This coup began a gradual process of successive regime changes that took fourteen years to complete.

The coup leaders' apparent dual strategy was to increase repression to crush the rebels and demobilize growing opposition while simultaneously reforming the political rules of the game with elections and eventual civilian rule under military tutelage. In the first phase, President Ríos Montt abolished the old rules by

annulling the 1965 constitution and the electoral law, dissolving the Congress, suppressing political parties, and imposing a state of siege. Pursuing the political reform agenda largely obscured by the regime's de facto nature, a Council of State wrote a new electoral law and called for July 1984 elections for a constituent assembly to draft a new constitution.

On the military agenda, repression escalated again as the Guatemalan army mounted a new rural counterinsurgency campaign in indigenous zones. Ríos Montt's press secretary Francisco Bianchi justified the campaign: "The guerrillas won over many Indian collaborators. Therefore, the Indians were subversives, right? And how do you fight subversion? Clearly, you had to kill Indians because they were collaborating with subversion. And then they would say, 'You're massacring innocent people.' But they weren't innocent. They had sold out to subversion."23 The army massacred numerous whole villages and committed many other atrocities against suspected guerrilla sympathizers. The army forced the relocation and concentration of indigenous people, many of whom were pressed into work on modern, army-owned farms producing vegetables to export, frozen, to the United States. The military formed army-controlled, mandatory "civil selfdefense patrols" involving virtually all of the adult rural males. Estimates of the rural counterinsurgency's death toll range up to 150,000 persons between 1982 and 1985. US embassy violence statistics tended to overlook such massacres because embassy staff could not easily verify the incidents.<sup>24</sup> The counterinsurgency war made at least 500,000 persons, mostly indigenous, into internal or external refugees.<sup>25</sup> Robinson contends that the war's dislocation of the rural indigenous population contributed to the development of a new supply of cheap labor that would support Guatemala's embrace of the neoliberal economic model.<sup>26</sup>

Unable to detect much meaningful political reform under Ríos Montt, centrist political activists hunkered down or fled, while those of the leftist opposition attempted to forge coalitions to enhance their power and resource base.<sup>27</sup> The Democratic Front Against Repression (Frente Democrático Contra la Represión—FDCR) appeared in 1979. It included numerous unions and the PSD and FUR. Two years later, several of the FDCR's more radical elements—including the peasant federation CUC—split away from the FDCR and formed the January 13th Popular Front (Frente Popular 13 de Enero—FP-13). In 1982 both the FP-13 and the FDCR endorsed yet another coalition effort led by a group of prominent regime opponents. This third group was the Guatemalan Committee of Patriotic Unity (Comité Guatemalteco de Unidad Patriótica—CGUP). The nation's guerrilla groups also united into the Guatemalan National Revolutionary Union (Unidad Revolucionaria Nacional Guatemalteca—URNG) in 1982 and issued a revolutionary manifesto challenging the regime's sovereignty.

The URNG's drive for a broader coalition soon bogged down, possibly a victim of the regime's efforts to reestablish civilian rule. Labor unions remained reluctant

to form political links that might jeopardize their legal status—even with legal political parties.<sup>28</sup> The government curtailed rightist terrorism in urban areas somewhat after 1982, despite intensifying rural counterinsurgency. When President Ríos Montt's increasingly erratic public behavior embarrassed the military reformists, they deposed him in August 1983 and replaced him with General Oscar Humberto Mejía Victores. Political reforms moved forward: The electoral registry was reformed and a new voter registration undertaken. The constituent assembly, elected in 1984, produced a new constitution that took effect in May 1985. President Mejía immediately called for elections, and the regime allowed some long-suppressed political forces of the center and left to resurface and contest the election.

Elections for president, Congress, and municipalities took place in late 1985. Although military pressure excluded left parties, centrist parties participated. Though held against a backdrop of three decades of brutal demobilization, the election itself was generally free from rightist terror against opposition parties. The Christian Democrats, led by presidential candidate Vinicio Cerezo Arévalo, won the presidency and a majority of the Congress in clean elections in November and December 1985.<sup>29</sup> Party spokesmen affirmed that they participated in the 1984 and 1985 elections and the constituent assembly because they believed the military seriously intended to reduce its role in governing.<sup>30</sup> This opening to civilian politicians in the mid-1980s helped dissuade the opposition parties from allying with the revolutionary left.

The 1985 election ushered in the second of Guatemala's critical regime changes in its long-term, military-managed liberalization. It culminated in a civilian transitional regime with new electoral rules and institutions for competing for public office and with a broader spectrum of political actors allowed into the arena. Powerful economic sectors that once supported military rule, reeling from three more years of miserable economic performance, began to embrace the prospect of a government and economy managed by elected civilians. Citizens noted the new arrangements and showed hope for an end to Guatemala's long, violent political nightmare by voting. Compared to prior elections, Guatemalans voted at much higher rates—78 percent in 1984 and 69 percent in 1985. The turnout increase was greatest in urban areas where violence had diminished and political freedom increased.

# The Civilian Transitional Regime and the Civil War

The civilian transitional regime confronted critical, interconnected needs. The first was to end the civil war, but President Cerezo and his successors had only limited power over either the armed forces or the rebels. The second was to con-

solidate civilian rule and further progress toward democracy. To accomplish this, any settlement would have to pacify the rebels and curtail the military's great power in national political life. Constituencies that supported the war needed to be persuaded to accept civilian constitutional rule. Third, Guatemala needed economic recovery, but the economy continued to deteriorate. Progress on these fronts was halting and often seemed elusive. During the Cerezo administration, however, globally oriented capitalists, intent on modernizing the economy by reducing the power of the traditional agro-export elite, coalesced around several economic organizations and think tanks actively encouraged by a US Agency for International Development (USAID) program of Private Enterprise Development. "The emerging New Right groupings began to explore the development of the transnational project in Guatemala and to gain an instrumental hold over the state in policy development. . . . At the behest of this emerging private sector bloc, the government approved a series of liberalization and deregulation measures." <sup>31</sup>

President Cerezo actively promoted the August 1987 Central American Peace Accord, which provided a rough, internationally endorsed blueprint for promoting political reconciliation, dialogue, and formal democratization. Cerezo's effort to end the civil war, however, stagnated because the military and rebels failed to cooperate fully. Cease-fire talks with the URNG in Madrid fell apart. Dialogue between the government and other national political and economic forces was limited. Indeed, the guerrilla war intensified in late 1987 as the URNG and the army sought to improve their positions.<sup>32</sup>

The balance of resources between the warring parties began to shift gradually in the government's favor. Although Guatemala's economic and military assistance from the United States remained a tiny fraction of that received by El Salvador (see Appendix, Table A.3), the military's and government's institutional capabilities remained fairly high. Political reform helped isolate the rebels from a broader political coalition while the army's rural counterinsurgency program increasingly denied them access to their indigenous supporters. Economic performance improved after 1987. Moreover, the military's retreat from executive power, the election of a new government, and new initiatives to improve the abysmal human rights situation (enactment of habeas corpus and *amparo* laws, a human rights ombudsman, and judicial reforms)<sup>33</sup> increased the government's domestic and external legitimacy.

Despite a promising beginning, the Cerezo administration performed poorly in many areas. Business groups, opposition parties, and labor criticized Cerezo and the Christian Democratic Party (Partido Demócrata Cristiano de Guatemala—PDCG) for many shortcomings: corruption, indecision and policy errors, economic problems, failure to address the needs of the poor, and lack of progress on human rights. Social mobilization increased. Several external human rights monitors and the government's own human rights ombudsman denounced

continuing army and police human rights abuses against labor activists, union members, homeless street children, students, human rights advocates, religious workers, political party leaders, and foreigners.<sup>34</sup>

Peace talks had begun in Oslo, Norway, but too late to benefit Cerezo and the PDCG. Well before negotiations commenced, the URNG changed its goals from military victory to winning a negotiated settlement. In the early 1990s, several factors reinforced that decision, including the difficulty of fighting while cut off from its indigenous base and potential moderate allies, the Soviet bloc's collapse, and the electoral defeat of Nicaragua's Sandinistas. The army's new willingness to negotiate reflected erosion of its support among the bourgeoisie, increasing criticism of military human rights violations, and the continuing attrition of the war. The negotiations progressed little during Cerezo's term.

Cerezo's dismal record handicapped the Christian Democratic Party in the 1990 election. Parties of the old right (landed oligarchy and military) such as the MLN and PID declined. To take their place new parties appeared, several of them representing transnationally oriented economic elites who had been gaining rapidly in influence. These included the Union of the National Center (Unión del Centro Nacional—UCN), the Solidarity Action Movement (Movimiento de Acción Solidaria—MAS), and National Advancement Party (Partido del Avance Nacional—PAN). The vote was relatively free and clean, although the left remained excluded. Barely half of Guatemala's dispirited voters turned out for the two rounds of 1990 elections (a major decline from 1985). Voters having rejected the discredited PDCG, the presidential runoff was between two new right conservatives, newspaper publisher Jorge Carpio Nicolle of the PAN and engineer Jorge Serrano Elías of the MAS. The victor was Serrano, a Protestant with a populist flair, who promised to push the peace negotiations.<sup>35</sup>

Serrano, a former minister in Ríos Montt's cabinet, appointed numerous military officials to his government. He responded with unexpected vigor to human rights violations by detaining and prosecuting military officials, and energetically pursued peace negotiations. However, when the economy slumped further in 1991, Serrano imposed a package of tough structural adjustment measures informed by the transnational capitalist sector and its think tanks. Adversely affected popular groups protested widely, and the security forces replied with a typical barrage of human rights abuses.

Serrano plunged the civilian transitional regime into crisis on May 25, 1993, when (apparently supported by part of the military) he attempted an *autogolpe* ("self-coup"). He illegally dissolved the Supreme Court and Congress, censored the press, restricted civil liberties, and announced his intention to rule by decree. Citizens, civil society organizations, and governmental institutions responded to the "Serranazo" with energetic protests. The United States, the Organization of American States, and other external actors quickly warned Guatemalan political

actors, the military included, that the international financial institutions so essential to Guatemala's economic recovery would be very unhappy about a deviation from constitutional practice.<sup>37</sup>

Internal resistance and external pressure undermined the Serranazo and kept the civilian transitional regime on track. The Court of Constitutionality (Corte de Constitucionalidad—CC), backed by an institutionalist military faction, removed Serrano from office under provisions of the 1985 constitution. Congress elected Ramiro de León Carpio, the human rights ombudsman, to finish out the presidential term. President de León, unaffiliated with a political party but backed by a broad array of civil organizations, then pushed for a package of constitutional reforms enacted by Congress and ratified by popular referendum in January 1994. This initiated the election of a new Congress in August 1994 to serve out the rest of the term.<sup>38</sup>

Peace negotiations gained momentum in 1994 under the mediation of the United Nations.<sup>39</sup> A January "Framework Accord" established a timetable and provided for an Asamblea de la Sociedad Civil (Assembly of Civil Society—ASC) made up of most political parties and a diverse array of nongovernmental organizations, including women's and indigenous groups, to advise negotiators. Progress came steadily thereafter: In March 1994 negotiators signed a critical human rights accord that established a United Nations human rights monitoring mission that commenced its work in November. There followed agreements on the resettlement of refugees and a historical clarification commission to study the long-term violence (June 1994) and an accord on indigenous rights (March 1995).<sup>40</sup>

As negotiations continued into 1995, another national election took place. Guatemala City mayor Alvaro Arzú of the National Advancement Party (PAN) announced his candidacy, as did Efraín Ríos Montt of the right-wing populist Republican Front of Guatemala (Frente Republicano de Guatemala—FRG). The Ríos candidacy prompted a legal battle because the constitution barred participants in prior de facto regimes from becoming president. The election tribunal ruled against the former dictator. A sign of the left's growing confidence in its ability to participate in the system came when a coalition of leftist groups formed a political party, the New Guatemala Democratic Front (Frente Democrático Nueva Guatemala—FDNG) to compete in the election. The URNG also suspended military actions during the final weeks of the campaign. In the November 1995 general election the FDNG took six of eighty seats in Congress, the PAN forty-three, and the FRG twenty-one, with turnout up from the 1990 election. The FDNG and various indigenous civic committees won several mayoral races. Arzú, a business leader active in the new transnationally oriented coalition, narrowly won the presidency in a January 1996 runoff. 41 (See Appendix, Tables A.6 and A.7 for selected presidential and legislative election results.)

Alvaro Arzú took office under worsening political portents,<sup>42</sup> but moved decisively to advance peace by shaking up the army high command and police, meeting with rebel leaders, and embracing negotiations. There followed an indefinite cease-fire between the URNG and the army in March 1996, an accord on socioeconomic and agrarian issues (May 1996), and another on civil-military relations (September 1996) that would increase civilian control of the armed forces, limit military authority to external defense, and replace the violent and corrupt national police.

## The Peace Accords and Contemporary Guatemalan Politics

On December 29, 1996, the government and the URNG signed the Final Peace Accord in Guatemala City, ending 36 years of civil war.<sup>43</sup> This agreement on new political rules embraced the previously negotiated accords and marked the establishment of an electoral democratic regime. The military came under increased civilian authority and found their responsibilities curtailed. Police reforms began. The rebels of the URNG, many groups of the left, the new FDNG, and indigenous peoples—previously repressed or otherwise excluded—gained access to the political system as legal players. The URNG agreed to demobilize its forces and participate within the constitutional framework. A broad array of civil society organizations, including those representing the bourgeoisie (heretofore ambivalent about the peace process and new democratization), embraced the new regime.

Arzú's economic program of neoliberal reforms (privatization of electricity and telecommunications, budget cuts, fiscal reforms, trade and foreign exchange liberalization, and reduction of regulation) appeared destined to promote new economic growth but at the cost of worsening the nation's highly unequal distribution of income and increased poverty.<sup>44</sup> There remained potential that violent forces antagonistic to the democratic project and needed socioeconomic reforms might undermine the new regime. Nothing more clearly revealed the challenges of the consolidation of civilian democracy in Guatemala than the murder of Auxiliary Archbishop Juan Gerardi Conedera on April 26, 1998. Two days after the Catholic Church's Human Rights Office issued a report on civil war political violence to Guatemala's Historical Clarification Commission, Bishop Gerardi—one of its authors—was bludgeoned to death. Police quickly arrested an unconvincing suspect, but a death squad long connected to the presidential guard later claimed credit for the murder and began intimidating other Catholic human rights workers. 45 The investigation eventually placed the blame on two captains and a sergeant in the army and a priest. In June 2001, Colonel Disrael Lima Estrada, Captain Lima Oliva, Sergeant Jose Villanueva, and Father Mario Orantes were convicted in his death. 46 Although an appeals court overturned the verdicts the

following year, Guatemala's Supreme Court later upheld their convictions and sentences.<sup>47</sup>

In 1999 the Historical Clarification Commission (CEH) released its report, *Guatemala: Memory of Silence*, finding that more than 200,000 died in the war and as many as 1.5 million were displaced. The report attributed 93 percent of the acts of violence committed during the war—the height of which was the period from 1978 to 1984—to the army and state security forces (Civil Patrols). <sup>48</sup> The report found that the killings rose to the level of genocide, as 83 percent of the victims were Mayan indigenous. <sup>49</sup> Some 626 massacres of Mayan communities were attributed to the state. <sup>50</sup> The report also found that US military assistance to Guatemala "had significant bearing on human rights violations during the armed conflict." Shortly after the unveiling of the report, US president Bill Clinton publicly apologized for the role of the United States in supporting state security forces during the war. <sup>52</sup>

President Arzú downplayed the report's findings and recommendations on preservation of memory, victim compensation, national reconciliation, and strengthening democracy and human rights. Arzú also openly rejected the commission's recommendations to create a commission to investigate and purge army officers for acts of violence, stating that the military had already investigated itself and "purified" its forces. The peace accords received another blow in May 1999 when voters defeated by a margin of 55.6 percent a referendum on constitutional reforms (including judicial and military reform), required to implement some provisions of the accords.

Growing social violence and socioeconomic woes were the main issues of the 1999 elections. The FRG nominated Alfonso Portillo after the party's leader, retired General Efraín Ríos Montt, was declared ineligible to run for office due to his role in the 1982 coup. After failing to win a majority in the first round of voting, Portillo easily defeated the PAN candidate, Guatemala City mayor Oscar Berger, in a runoff. The FRG also dominated the Congress with 63 of 113 seats and elected Ríos Montt as Congress president.<sup>53</sup> The New Nation Alliance (Alianza Nueva Nación—ANN) leftist coalition, which included the URNG, had a better-than-expected showing with 13 percent of the vote.

Considered a populist by some, President Portillo fared little better than Arzú in addressing Guatemala's persistent socioeconomic problems. Initiatives to reduce poverty, such as increasing the minimum wage, kept Portillo at odds with the Guatemalan business community throughout his term. In 2002 Portillo established the National Compensation Program to compensate war victims. The \$400-million program also included possible payments to some 400,000 former members of the militias known as Patrullas de Autodefensa Civil (PAC), many of whom had been forcibly recruited during the war. Although the payments were later deemed to be unconstitutional, the issue highlighted continuing tensions

within society.<sup>54</sup> The few advances of the Portillo government were tempered by its failure to combat Guatemala's crime wave, including continuing attacks on human rights workers, or to promote further implementation of the peace accords. Rather than reduce and reform the role of the military in Guatemalan society, Portillo and Rios Montt ousted reformist military officers appointed by President Arzú and replaced them with ones more likely to sympathize with the FRG administration. "Contrary to the regional trend, the corrupt FRG government also significantly increased the military's budget and duties," giving command of the military to "an unsavory trio of discredited former army officers allegedly associated with past human rights abuses and organized crime."55 Indeed, the Portillo government gained notoriety for high levels of corruption.<sup>56</sup> In 2003 Guatemala was decertified by the US government for its failure to contain the narcotics trade in the country.<sup>57</sup> Under Portillo, Guatemala captured a mere fraction of previous cocaine tonnage seizures, despite evidence that transshipments actually increased.<sup>58</sup> In addition, the US DEA (Drug Enforcement Administration) estimated that Guatemala's patently corrupt Department of Anti-Narcotic Operations (Departamento de Operaciones Anti-Narcóticos) stole more than twice the amount seized in 2002.59

The 2003 presidential campaign season was tumultuous. In May 2003, the FRG nominated Rios Montt as its presidential candidate. When he attempted to register as a candidate, he was again refused on the grounds that he was forbidden by the constitution from running due to his role in the 1982 coup. The Supreme Electoral Tribunal (Tribunal Supremo Electoral—TSE) agreed and denied his first and second appeals. His request for an injunction was denied by the Supreme Court of Justice (Corte Supremo de Justicia—CSJ). He then appealed to the Court of Constitutionality, which granted the injunction and authorized his registration. When the CSJ suspended voter registration in protest, Rios Montt arranged for thousands of demonstrators to stage a violent protest in Guatemala City to demand his registration.<sup>60</sup> While the protests drew widespread criticisms of Rios Montt's actions, including from the US State Department, the CC ordered the TSE to instate his candidacy. Although he came in a distant third, Rios Montt won nearly 20 percent of the vote.<sup>61</sup> His presence forced a runoff election between National Unity of Hope (Unidad Nacional de la Esperanza—UNE) candidate Alvaro Colom and Great National Alliance (Gran Alianza Nacional—GANA) candidate Oscar Berger. With voter turnout less than 50 percent, Berger defeated Colom in the second round 52.8 percent to 47.2 percent. GANA also won forty-nine congressional seats, with the FRG winning forty-one, the UNE thirty, and the PAN seventeen.62

Berger, who campaigned on job creation and renewed support for the peace accords, swiftly appointed indigenous rights activist and Nobel Peace laureate

Rigoberta Menchú to oversee the implementation of the peace accords and noted human rights attorney Frank La Rue as head of the president's human rights office. <sup>63</sup> Speaking at a ceremony on the fifth anniversary of the truth commission, Berger apologized for the war and pledged to compensate victims. <sup>64</sup> The Supreme Court rulings in the Myrna Mack and Bishop Gerardi trials also helped to refocus attention to the peace accords and human rights. Additionally, Berger replaced problematical senior military commanders and pledged to reduce the size of the military by 35 percent and its budget (fixed at 0.33 percent of GDP). <sup>65</sup>

As in other Central American countries, Guatemala experienced a surge in social violence after the end of the civil war. In the first six months of 2004, nearly 2,000 people were murdered. Berger responded to the crime wave by firing both the interior minister and the chief of police.<sup>66</sup> In a somewhat more controversial move, Berger then ordered 1,600 soldiers to join the police in combating crime.<sup>67</sup> One horrific trend was the murders of more than 1,183 young women between January 2002 and June 2004.<sup>68</sup> Many of these women were raped and tortured before they were murdered; some were decapitated or burned beyond recognition. While government and media sources attributed many of these killings to gangs, few were investigated.<sup>69</sup> In an effort to curb gang activity, Berger signed an agreement with the governments of El Salvador, Honduras, and Nicaragua that would allow warrants issued in one country to be shared with all signatories. Gang members responded by decapitating a man and pinning a note to his body warning Berger against anti-gang laws.

While some of the crime wave could be attributed to youth gangs, much of it was perpetrated by organized crime syndicates and clandestine security organizations. 70 In fact, homicide statistics revealed that regions with the highest levels of homicide were not those with the highest level of gang activity as one might expect if that were the main source of crime.<sup>71</sup> Indeed, a UNDP study also found a negative correlation between violent homicide and poverty and violent homicide and indigenous municipalities, where homicides were well below the national average.<sup>72</sup> Murder victims routinely included human rights activists, unionists, journalists, and protestors, presumably because they threatened business, political, or bureaucratic interests. A striking number of the country's murders bore evidence of torture, especially among younger victims. Death squads appeared within the Interior Ministry and National police, many of whose members were reportedly Protestant evangelicals who believed they had a "mission" to rid Guatemala of such "evil" undesirables as gang members, prostitutes, and homosexuals through so-called social cleansing (saneamiento social).73 The roots of post-conflict violence in Guatemala were increasingly linked back to the war. Clandestine security organizations created during the war had never been fully dismantled. 74 As these groups morphed into organized crime networks, they

infiltrated the military, police, other state agencies, and political parties, a process that insured they would operate with impunity. These groups engaged in drug trafficking, extortion, money laundering, and other crimes.

In February 2007 three Salvadoran representatives to the Central American Parliament (PARLACEN), Eduardo D'Aubuisson, William Pichinte, and José Ramón González, and their driver were murdered in Guatemala. The four had been shot multiple times and their car set ablaze. Days later authorities arrested four Guatemalan policemen, including the head of the organized crime unit, the suspects in the murders. But the captive officers were found dead, their throats slit, in their maximum security cells at El Boquerón prison before they could be interrogated by the US FBI, which had been invited to assist with the inquiry. Further investigation initially attributed intellectual authorship of the crimes to former UNE turned independent congressman and former Jutiapa mayor Manuel Castillo Medrano, who was apprehended in August 2007. It was later determined that disgraced Salvadoran politician Carlos Roberto Silva had ordered the murders through Castillo. Silva, on trial in El Salvador for money laundering and corruption, allegedly ordered the killings as revenge against ARENA for stripping him of his immunity from prosecution. Across the contraction of the contract

The case highlighted the extent to which criminal networks had infiltrated Guatemala's security apparatus. In response to the killings, the minister of the interior and the national police chief were forced to resign, and 1,900 police officers were fired.<sup>77</sup> The PARLACEN delegates' killings also helped advance Berger's fight against impunity for rights violations. In 2006 the Berger government and the United Nations agreed to the creation of the International Commission Against Impunity in Guatemala (Comisión Internacional Contra la Impunidad en Guatemala—CICIG).<sup>78</sup> Approved by Congress in 2007, largely in response to the PARLACEN murders, CICIG began its original two-year mandate in 2008, which has since been extended through 2011. The primary responsibilities of CICIG were to "investigate and dismantle violent criminal networks," assist in prosecutions, and recommend policies. CICIG could also file complaints against civil servants who interfere with its mandate.<sup>79</sup> CICIG's most notable case was that of former president Alfonso Portillo. Charged with embezzling more than \$15 million while in office, Portillo fled to Mexico in February 2004 after being stripped of his immunity from prosecution. Mexico approved Portillo's extradition to Guatemala in October 2006, although he was not extradited for another two years.

Such shocking incidence of physical violence in Guatemala has tended to obscure the less spectacular but ubiquitous hardship caused by dependent development and its resulting poverty. As the National Statistical Institute (Instituto Nacional de Estadística, INE) reported in its Survey on Living Standards 2006, more than half of the Guatemalan population lived below the poverty line, 13

percent in extreme poverty. Poverty was much worse in rural areas in the country's north and west. In the Petén, for example, extreme poverty reached 40 percent. The poverty rate for indigenous populations was 56 percent compared to 44 percent among Ladinos. Guatemala was also the most unequal country in the region with a 2007 Gini coefficient of 55. The wealthiest 20 percent of the country's people owned two thirds of its wealth, while the poorest 20 percent received just 3 percent. (See Tables 1.1 and 2.1.) These poverty and inequality statistics would likely be much worse were it not for the influx of remittances from Guatemalans working abroad to their families back home. Like its neighbors, Guatemala has become increasingly dependent on remittances, which increased dramatically across the 2002 to 2008 period. While remittances totaled almost \$600 million in 2002, they increased to \$3.6 billion in 2007 and \$4.3 billion in 2008. Without this critical stream of remittances, some estimate that poverty could increase by 5 percent.

Poverty and inequality increasingly pitted the interests of the business elite against those of the masses. Social protest erupted in 2005 over controversial government policies, such as mining and the Central American Free Trade Agreement (CAFTA). Small-scale agricultural producers, unions, and others feared CAFTA's provisions removing trade barriers and opening markets to foreign goods, firms, and capital. There were numerous anti-CAFTA demonstrations in which activists demanded the issue be decided by referendum. <sup>82</sup> In the end, business interests prevailed, as the measure was approved by a vote of 126 to 12 of Guatemala's Congress; most opposing votes came from the URNG members. Even after CAFTA's ratification protests continued. The army fired on CAFTA protesters in Huehuetenango, killing one and injuring others. <sup>83</sup>

The 2007 election season was the most violent in the country's short democratic history, a remarkable fact in a nation that stands out for previous electoral violence. More than fifty congressmen, candidates, and activists were killed in pre-election violence.<sup>84</sup> About one-quarter of the victims were from the UNE party, including a congressman's fourteen-year-old daughter, whose body was found in the trunk of a car with her throat slit. UNE candidate Alvaro Colom narrowly won the first round of voting to face Otto Pérez Molina of the Patriot Party (Partido Patriota—PP) in a runoff. Pérez Molina was a retired general who participated in counterinsurgency exercises during the civil war. Rigoberta Menchú, who ran on the ticket of the new Encounter for Guatemala (Encuentro por Guatemala—EG), won only 3 percent of the first-round vote. Former president Alvaro Arzú was re-elected for a third term as mayor of Guatemala City. In the Congressional elections UNE won fifty-two seats, PP won twenty-nine, the Grand National Alliance (Gran Alianza Nacional-GANA) won thirty-seven, and the FRG won fourteen. Voter turnout was 60 percent, the highest since the end of the war. In the runoff campaign, Colom claimed that victory for Pérez Molina

would represent a return to the country's brutal civil war. Colom, who had run for president twice before, pledged social investment and to fight impunity and corruption. Pérez Molina, whose campaign symbol was a fist, argued that Guatemala needed a return to order and said he would use the military to restore it.<sup>85</sup> Each man charged the other with having links to organized crime and drug cartels (a claim that had plagued the UNE in recent years). Colom defeated Pérez Molina in the second round, 53 percent to 47 percent. Notably, turnout for the runoff election decreased to 53 percent.

Colom's first year in office was mired in controversy and rising violence. The crime wave escalated in 2008. In 2007 Guatemala had 5,781 homicides, but in 2008 that number rose to 6,292. Violence hit the transport sector especially hard as bus drivers were targeted for extortion. In 2008 criminals murdered some 175 bus drivers, attendants, and company owners. 6 Guatemalans became frustrated by the lack of official response to rampant crime, leading to numerous reports of mob lynchings against suspected criminals and municipal and police officials. 87

Some progress occurred on the legislative front. From 2002 to 2004 femicides (murders of women because they are women) increased by 57 percent, more than twice the rate of murders of men. In 2007, 722 femicides were reported, almost 10 percent of the reported homicides that year. Only a fraction of these crimes resulted in convictions. In 2008 the Congress approved the Law Against Femicides and Other Forms of Violence Against Women, including unanimous approval by all nineteen congresswomen. The law criminalizes all forms of violence against women whether economic, sexual, psychological, or physical. The Congress also passed the Arms and Ammunitions Act, which bans arms trafficking, requires a psychological test before receiving a gun license, and limits the number of arms owned by an individual to three. The United Nations estimates that there are 1.5 million illegal arms in Guatemala.

President Colom also placed special emphasis on human rights. He ordered the declassification of military archives that had been accidentally discovered in a munitions depot in July 2005. The army refused to turn over the files, claiming the order was unconstitutional. The Constitutional Court disagreed and granted a petition from the Human Rights Ombudsman for the production of the documents. Colom significantly increased reparations payments made by the Berger administration. By May 2009, the administration had delivered almost 10,500 reparations checks to survivors. Colom, whose uncle was murdered by death squads, also sent letters to the families asking for forgiveness for the state's offenses. 92

Rumors of coup conspiracies swirled around Colom during his first year in office. In September 2008 listening devices and hidden video cameras were discovered in the presidential offices and residence, which led Colom to fire the attorney general. The murder of prominent attorney Rodrigo Rosenberg in 2009 threat-

ened to destabilize Colom's government. In the aftermath of the murder a video-tape made before the lawyer's death surfaced in which Rosenberg blamed Colom for his death, citing a drug-related conspiracy among the directors of the Rural Development Bank (Banco de Desarrollo Rural–Banrural). The video specifically referenced anti-poverty programs run by Colom's wife, which operated through Banrural. Opponents and supporters of Colom filled the streets in the days following the video's release. Colom requested that CICIG and the FBI investigate the murder. Some speculated that the sensational murder and the release of the videotape constituted an attempt to force Colom out of office. 94

Indigenous Guatemalans. No one who has lived in or visited Guatemala can overlook the presence of the enormous Mayan indigenous peoples, who constitute more than half of the population.<sup>95</sup> The nation's history has been profoundly shaped by the racist efforts of a minority Ladino population to dominate the indigenous and control their labor, movement, and political behavior. More than four-fifths of the deaths from the civil war era were indigenous, and most of the violence and massacres took place in the predominantly indigenous areas. Because Guatemalan governments visited such terror on the indigenous, their communities were disrupted, many migrated abroad or to the cities, and their communities have mobilized very cautiously. The Historical Clarification Commission viewed the treatment of Guatemala's Mayan people as so central to the problem of returning Guatemala to peace that it encouraged the government especially to promote their political participation, to train and include indigenous professionals in the public sector, to educate the public in cultural plurality and tolerance, and to provide reparations for the injuries done during the violence. As we noted above, voters in 1999 defeated a referendum on constitutional reforms (including judicial and military reform), required to implement some provisions of the accords.

We would be remiss to close without focusing specifically on the indigenous population, albeit briefly, and how similar or different it is from Guatemala's Ladinos in certain aspects. As in a 1995 survey, <sup>96</sup> in terms of demographic characteristics, Guatemala's indigenous in 2008 were significantly poorer and less educated than Ladinos. Poor access to schools in rural communities and a significant deficit of bilingual instructors posed serious impediments to indigenous education, particularly at the primary school level. <sup>97</sup> The 1995 survey revealed few other differences between the indigenous and Ladinos. By 2008, however, the picture had evolved considerably. Despite the underrepresentation of the indigenous in elected offices, on certain attitudes and experiences, there was no significant difference between them and Ladinos in the recent survey (diffuse or general support for the political system, evaluation of regime economic performance, support for local government, willingness to embrace armed rebellion, justification

of a coup d'état, the perceived human rights climate, and corruption victimization). The lack of a difference in perceived human rights climate surprised us given Guatemala's record of racism. In some areas the indigenous were significantly more supportive (evaluation of political actors and of specific national institutions) and more politically active (most forms of participation and civil society involvement) than Ladinos. In fact indigenous turnout in the 2003 elections was 3 percent higher in the largest indigenous departments than in Ladino departments. Our data revealed that the indigenous population experienced less crime, and that it also supported democratic norms less and was less tolerant of regime critics than Ladinos. Overall, the picture that emerged was one of an indigenous populace with a high level of social capital and political engagement, but one that is also politically conservative. This profile of the indigenous (organized, engaged, institutionally supportive yet politically cautious) is perhaps to be expected for a population that has experienced such repression historically and in recent memory.

#### Conclusions

The year 2004 marked the fiftieth anniversary of the US coup that led to the overthrow of the Arbenz government, ending Guatemala's democratic revolution. The thirty-six-year civil war that followed left some 200,000 dead, and many more missing and displaced. The 1996 peace accords and formal democratization notwithstanding, turmoil of many kinds continued to plague Guatemala into the Colom administration and democratic consolidation remained elusive. Although the creation of the anti-impunity agency CICIG and legislative reforms passed during the Colom administration signaled some positive changes, much remained to be done to stabilize the political system, curtail social violence, and improve the lot of the very numerous poor. As we wrote this in 2009 significant elements of the 1996 peace accords had not yet been implemented and there seemed little likelihood that they ever would be. Little had been done to address the rights of Guatemala's indigenous population, and marginalization and systemic racism persisted. The indigenous community, however, was politically more active and organized than Ladinos. Rising crime associated with the drug trade and organized crime networks threatened to destabilize the government and deepen already severe corruption. "Social cleansing" and clandestine security organizations gave open testimony to the impunity and corruption that characterized the Guatemalan state. In sum, Guatemala remained a violent society that still had far to travel before winning a meaningful peace.

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158 7 GUATEMALA

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## 8 Honduras

Honduras suffered badly from the Central American Common Market growth boom and the ensuing political and economic turmoil of the 1980s and 1990s. Governed by the armed forces well into the 1980s, Honduras shared many of the regime characteristics of El Salvador, Guatemala, and pre-revolutionary Nicaragua. Nevertheless, unlike the other authoritarian regimes, Honduras mostly escaped the violent upheaval that plagued neighboring states. Indeed, Honduras owed its relative stability to a general strategy similar to that followed in Costa Rica. The government made policy that somewhat mitigated eroding popular living standards, and either avoided or ameliorated brutal political repression. Meanwhile, external pressure converted the nation's economic policies to harmonize with the neoliberal rules of the international economic game and groups sympathetic to these pressures rose to prominence in the political system. After nearly three decades of civilian rule a constitutional crisis and coup d'état derailed Honduras' democratic regime in June 2009.

## **Historical Background**

Honduras is an unusual and paradoxical country. By a geological quirk, its soil lacks the rich volcanic material prevalent throughout the region's other countries. Geographically isolated, with broken terrain and poor transportation facilities, Honduras did not develop a significant export economy in the nineteenth century and remained mainly a subsistence economy. Although the common people of Honduras were even poorer than their Nicaraguan, Salvadoran, or Guatemalan counterparts, Honduran history reveals little mass rebellion or guerrilla warfare. Until the 1970s, the country was a calm eddy in Central America's troubled waters. Indeed, it has not been the Honduran masses but party and military elites,

often under pressure from such foreign actors as the United States, who have intermittently roiled Honduran political waters.

Several factors have contributed to this relative social and political stability in the face of mass poverty. Honduras never really developed so coherent or powerfully privileged an elite class as did its three neighbors, Nicaragua, El Salvador, and Guatemala. Of course, there have always been rich Hondurans, but their wealth remained regionally based. Unlike the rest of Central America, coffee became a significant export crop for Honduras only after World War II and thus did not drive much wealth accumulation or greatly shape social classes there.

When commercial banana production was introduced at the turn of the twentieth century, foreigners, not Hondurans, were responsible. The banana industry developed along the sparsely populated northern coast and displaced few peasant or indigenous communal holdings. Indeed, though generally poor in quality, land was nearly always plentiful. Thus, poor peasants could usually find free or cheap land to farm. Virtually no land shortage developed until the mid-twentieth century, when foreign market demands and urban population growth led wealthier Hondurans to begin a process of concentrating landownership.

These economic development patterns had other ramifications. First, with no need to quell an angry, dispossessed, and exploited rural working class, the Honduran army remained rather weak well into the twentieth century. Second, the banana industry contributed to labor relations unlike those seen in neighboring nations. Because banana companies were foreign owned, Honduran governments were not very keen on keeping banana workers' wages down. Indeed, rising wages meant more basic consumption and thus helped Honduran entrepreneurs. Moreover, because banana production was less labor intensive than, for instance, coffee production, the companies could pay higher wages without becoming less competitive. Strikes were frequent, but Honduran governments felt less inclined to forcibly suppress workers and the companies more willingly made wage concessions than often proved true in other countries or in the production of other crops. Thus, although labor unions were not formally legalized until 1954, they had existed informally and operated fairly freely for many decades. Over the long haul, Honduras developed a much larger (and politically more potent) organized workforce than other Central American countries.

In another contrast with neighboring nations, the Liberal-Conservative debate began much later in Honduras. In the nineteenth century, the country was dominated by a succession of nonideological caudillos who simply succeeded each other by force of arms. Party development began in earnest when a Liberal, Marco Aurelio Soto, was president (1876 to 1883). True to the Liberal vision of the era, he began efforts to modernize the nation, build a service infrastructure and state apparatus, and attract foreign investors. By the end of the century the Honduran

Liberal Party (Partido Liberal de Honduras—PLH) was formed. Liberals dominated the political scene until the 1930s. Their conservative counterpart—the National Party (Partido Nacional—PN)—was born in 1923, but was able to take power only when the PLH split in the 1932 election. National Party caudillo Tiburcio Carías Andino was elected in 1932 and held the presidency until 1949—giving Honduras its longest period of political stability.

Following Carías' retirement, Liberal-National conflict intensified. The Liberal Party's electoral strength recovered with the rapid expansion of the labor union movement in the early 1950s. PN efforts to deny the Liberals power prompted the army in 1956 to seize power in order to end the dispute; there followed a year of military rule. When the military relinquished power, PLH candidate Ramón Villeda Morales swept the 1957 election. Villeda's government signed the Central American Common Market (CACM) accords and passed several modernizing social policies, including social security, labor, and agrarian reform laws. Despite such legislative symbols of progress, Honduras remained the poorest country in Central America.

From the mid-twentieth century onward, Honduras developed problems and patterns more typical of the rest of Central America. As noted earlier, land hunger first became a real problem during this period. This was due in part to appropriation of peasant-occupied lands by larger landholders as the latter sought to take advantage of increased internal and external commodity markets. Another important cause was a sudden rise in population growth rates due to improved public health conditions and practices developed during World War II. The rapid increase in demand for land in the 1950s and 1960s led to greater tension between classes and increasing peasant mobilization.

An additional growing similarity between Honduras and other Central American nations came from the militarization of its political system. With the advent of the Cold War, labor unrest in the banana plantations was commonly blamed on "Communist agitators." As part of its general regional strategy to contain "communism," the United States "concluded several agreements to train and equip the loosely organized armed forces of Honduras, and from the early 1950s through 1979 more than 1,000 Honduran personnel had had US training." Although from the 1950s through the 1970s there was virtually no guerrilla opposition to the Honduran government, much of the US military training of the era dealt with counterinsurgency and put a strong emphasis on "national security." Between 1973 and 1980 US aid to Honduras rose sharply compared to earlier periods, especially military assistance (Appendix, Table A.3).

Not surprisingly, the increasing factionalism and conflict within and between the Liberal and National parties left a power and leadership vacuum. This vacuum and the growth of the military's strength drew the armed forces more deeply

into politics. Even though civilian caudillos had run the country for the first half of the twentieth century, after the 1956 coup the armed forces for four decades ruled the nation directly or powerfully influenced civilian rulers from just offstage.

The Honduran military behaved, although not well, more benignly than its counterparts in neighboring states until the 1980s. The military acted more as an arbiter between other political groups than as an agent of a ruling class. It tolerated labor, peasant, and political party organizations, and allowed Catholic clergy to carry the "social gospel" to the poor and to build grassroots organizations. And especially after the birth of the Alliance for Progress and Central American Common Market, there was much talk of basic socioeconomic reforms, some directly promoted by military governments.

In 1963 Air Force colonel Oswaldo López Arellano overthrew Villeda Morales and assumed power in coalition with National Party figures. The regime began to repress labor and peasant activism and to enlarge and strengthen the armed forces. Conservative economic policies, disadvantageous trade relations built into the Central American Common Market, and the 1969 war with El Salvador led to growing public unrest as López's presidency ended. The failure of the successor National-Liberal coalition to deal with growing national turmoil prompted López Arellano, now a wealthy general, to seize power again. This time, supported by labor, peasant groups, and other progressive elements, he implemented several populist programs, including an agrarian reform.

Military participation in rule changed character in the late 1970s. Embarrassed by a bribery scandal, López transferred power in 1975 to Colonel Juan Alberto Melgar Castro, the first of two hard-line military dictators who abandoned López's populist reforms and curtailed civilian participation in national administration. Melgar was overthrown in 1978 by Colonel Policarpio Paz García. Despite the rapid changes in regimes, the military strove to promote national economic development and turned away from social programs. Although the Melgar and Paz regimes largely ignored questions of social justice, they remained relatively respectful of basic human rights and permitted certain civil and political liberties. There were no death squads, no systematized tortures, and no rash of disappearances. The press remained relatively free and boisterously critical of the military regimes.

Despite their developmentalist goals, the armed forces proved inept as rulers and economic managers. By the late 1970s corruption scandals, deepening economic difficulties, the fall of the Somoza regime in Nicaragua, and growing pressures from spurned civilian politicians created powerful incentives for the military to abandon power. Although the Carter administration never severed military assistance to Honduras, it pressured General Paz to relinquish power. Under such internal and external pressures, the military called elections in 1980

for a constituent assembly that would rewrite the constitution. In November 1981, presidential elections were held.

Liberal candidate Roberto Suazo Córdova won a clear majority and took office in January 1982. The Liberal victory surprised many who believed the armed forces would interfere in the vote to favor its erstwhile PN allies. Colonel Gustavo Alvarez Martínez became head of the armed forces. The new Reagan administration put heavy pressure on Honduras to assist US efforts against the Sandinistas in Nicaragua and Salvadoran guerrillas operating in Honduran territory. A US military spokesman neatly summarized the US appraisal of the situation: "Honduras is the keystone to our policy down there." Suazo and Alvarez accepted the presence of US troops on continuous "maneuvers," the construction and expansion of military bases and facilities in Honduras, and even US training of Salvadoran troops on Honduran territory. Sanctuary and overt cooperation were provided to the Contra army that the United States was developing to attack Nicaragua's Sandinista government. Honduras thus became the active ally of the US military strategy for Nicaragua and El Salvador.<sup>4</sup> Wags described the country as an aircraft carrier—the "USS Honduras." In exchange for all this, Honduras received hundreds of millions of dollars in US assistance—especially military aid (Appendix, Table A.3).

This US military assistance program rapidly expanded the size and power of the armed forces and permitted Alvarez to overshadow and intimidate the civilian president and Congress. Relations with Nicaragua deteriorated badly. By 1984 the US-financed Contra forces in Honduras had begun to rival in number the Honduran military and had severely disrupted public order along the Nicaraguan border. By 1983 Honduras developed death squads made up of public security force and Nicaraguan exile elements; political disappearances and murders became increasingly commonplace. As repression grew and domestic political tensions rose, several small leftist guerrilla groups appeared and began operations—a novelty in Honduras. Though weak and fragmented, the Honduran guerrilla movement grew as the 1980s proceeded. In the next section we will examine this period in more detail and try to explain why such problems—strikingly similar to those in Nicaragua, El Salvador, and Guatemala—did not push Honduras down the path toward civil war.

## Weathering Global Forces

Honduras was the Central American nation least altered in social and economic structure by the Common Market. In the late 1970s, Honduras reminded many observers of the rest of the region several decades before. Honduras' economic

performance was certainly the least successful of the five CACM nations in terms of overall growth. Much of its new investment went into agriculture. Honduras' agricultural sector remained the largest in the isthmus, having only declined from 70 percent to 63 percent of the workforce between 1960 and 1980. Even though the manufacturing workforce more than doubled (from 6 to 13 percent) between 1950 and 1983, the Honduran industrial sector remained the smallest in Central America.<sup>5</sup>

Despite its relatively slow development, Honduras experienced a sustained period of overall economic growth. Per capita GDP grew an average of almost 1.5 percent per year between 1962 and 1971. As a consumer but not an exporter of manufactured consumer goods, Honduras developed trade imbalances with other CACM nations, especially neighboring rival El Salvador. These imbalances and resulting economic difficulties worsened after the 1969 war with El Salvador. Economic growth slowed to only 0.4 percent from 1972 through 1979. Overall, per capita GDP in Honduras rose from \$1,700 in 1960 to \$2,280 by 1980, a slow but sustained 34 percent increase (an average of 1.7 percent annually). After 1980, the per capita GDP economic growth basically stagnated, declining slightly to \$2,224 in 1990 and to \$2,049 in 2000.6

*Income.* Our theory about the onset of rebellion in Central America argues that severe declines in real working-class wages and living conditions play an important role in mobilizing many people into labor, political, and protest organization and activity.<sup>7</sup> Because many urban and rural wage earners in Central American societies live on earnings that give them little or no margin of safety, a drop in their real earnings (wages corrected for inflation) can have catastrophic effects on their ability to survive. A rapid erosion of life chances can be a powerful impetus to join political or labor groups seeking redress of such problems.

Wage data on Honduras reveal that wage workers lost ground relative to other income earners in the mid-1970s, but then recovered much of their purchasing power by 1978–1979. Wages fluctuated somewhat but experienced no sustained declines like those occurring in Guatemala, El Salvador, and Nicaragua at the same time. Honduran working-class wages fell in 1974 and 1975, recovered in 1976, fell again in 1977, and then rose to above 1973 levels again in 1978 and 1979. Real working-class wages in Honduras declined again in 1981, recovered in 1982, but then declined every year afterward into the early 1990s, sparking considerable labor unrest in the 1990s. In sum, while working-class earnings and living standards did decline in Honduras during the mid-1970s, these declines were less severe and sustained than those in neighboring countries, apparently because the government permitted real wage rates to recover much of their earlier purchasing power.<sup>8</sup> After 1982, however, Honduran workers gradually lost ground again.

*Income Distribution.* Another way to examine the amount of economic class disparity in Honduras is to explore shifts in the distribution of income among

classes. One measure of changing income inequality patterns during the 1970s is the share of national income paid out as employee compensation. A decrease in the level of employee compensation would indicate a relative shift of income away from salaried and wage-earning workers and toward investors and entrepreneurs. Data on Honduras reveal that between 1970 and 1975, the employee compensation share of all national income fluctuated somewhat, but overall tended to increase. Honduran employee compensation improved markedly in the early 1970s. Overall, it appears that wages and salaries in Honduras continued to rise until the early 1980s.

In summary, Honduras during the 1970s and 1980s presented a clear contrast to Nicaragua, El Salvador, and Guatemala in both relative and absolute income trends. In Honduras, wages fluctuated during but tended to recover within a year or two after sharp declines. As shown in Chapters 5, 6, and 7, however, in the neighboring three countries during the same period, real and relative income for working-class citizens suffered sustained and severe declines.

Wealth. Honduras also did not undergo the marked increases in class inequality observed in Nicaragua, El Salvador, and Guatemala during the 1970s. Although Honduras was a member of the CACM and experienced the rapid energy-driven consumer price increases of the mid-1970s, data reveal that these factors affected wealth distribution in Honduras (and Costa Rica) less than in the rest of the isthmus.

The least industrialized nation in the CACM, Honduras underwent the least dramatic changes in socioeconomic structure in the first two decades of the Common Market. During the 1970s, therefore, it experienced smaller and slower wealth and income inequality increases than those affecting Guatemala, El Salvador, and Nicaragua. 10 As noted above, working-class wages tended to recover from inflation in the late 1970s and income distribution did not sharply disfavor wage and salary earners. Honduran governments vigorously encouraged the growth of export agriculture in the 1960s and 1970s, and colonizable agricultural land continued to be available until the late 1970s. Both of these factors helped to prevent a rapid growth of rural unemployment. Because of widespread peasant organization and mobilization during the 1960s and 1970s, the government began an ambitious agrarian reform program. 11 From 1975 to 1979 the Honduran program distributed some 171,480 hectares to roughly 10 percent of Honduran landless and land-poor campesino families. 12 Although the agrarian reform distributed only about one-fourth of its goal and was widely criticized as insufficient and cooptative, it nevertheless constituted a major transfer of wealth toward campesinos. After 1980, peasant organizations, facilitated by the 1970s reform legislation, invaded much additional land in what amounted to an informal or quasi-legal redistribution program.<sup>13</sup> Efforts by the government of Rafael Leonidas Callejas to scale back agrarian reform land transfers sharply in 1991 provoked

violent clashes between peasants and the government. The government quickly restored the program.

Popular Mobilization. In Honduras, <sup>14</sup> popular mobilization generally increased during the 1960s and 1970s. <sup>15</sup> The already large union movement grew. The greatest growth came among peasant wage workers and landless peasants organized into land occupation movements by several federations. The Catholic Church promoted some rural mobilization in the 1960s but generally retreated from it in the 1970s. The Liberal Party remained out of power during military rule from 1963 through 1981. The National Party collaborated with the first López Arellano regime in the 1960s but was frozen out afterward. Two small new centrist parties developed during the 1970s. These were the Christian Democratic Party of Honduras (Partido Demócrata Cristiano de Honduras—PDCH) and the Innovation and Unity Party (Partido de Inovación y Unidad—PINU). When elections resumed in 1979, however, neither PINU nor the Christian Democrats had captured a major share of the support of the Liberal or National parties.

Business and private-sector organizations also multiplied and became more active in pressing policy demands upon the state during the 1960s and 1970s. Although its relative underdevelopment had heretofore left Honduras without a unified bourgeoisie or dominant upper-class sector, economic elites became much more active in politics during the 1980s. Robinson argues that, spurred by USAID encouragement and by a decade of heavy US military and diplomatic presence in the country, bourgeois groups linked to the emergent transnational economy formed and began to influence both the main national parties and the military. In the process, "clusters came together, penetrated, and largely captured both [Liberal and National] parties by the 1990s, but without the coherence" in business and political organizations such forces had achieved in El Salvador or Guatemala.<sup>16</sup>

Several small leftist guerrilla groups appeared in Honduras during the 1970s and early 1980s (see Appendix, Table A.4). In 1960 a pro-Castro splinter from the Honduran Communist Party (Partido Comunista de Honduras—PCH) formed the Morazán Front for the Liberation of Honduras (Frente Morazanista para la Liberación de Honduras—FMLH), a guerrilla group sporadically active in the 1960s and early 1970s. In 1979 the FMLH reappeared. In 1978, the PCH spun off more dissidents, who formed the Popular Movement for Liberation (Movimiento Popular de Liberación—MPL), known as the Chichoneros. The MPL's most spectacular action was the taking hostage of 80 San Pedro Sula business leaders in 1982. The Lorenzo Zelaya Popular Revolutionary Forces (Fuerzas Populares Revolucionarias "Lorenzo Zelaya"—FPR), founded by a pro-Chinese faction of the PCH, appeared in 1981 and conducted various acts of urban political violence. The Revolutionary Party of Central American Workers of Honduras (Partido Revolucionario de Trabajadores Centroamericanos de Honduras

PRTCH), the Honduran branch of a regional revolutionary group, was founded in 1977. In 1983 the guerrilla groups formed the National Directorate of Unity (Dirección Nacional de Unidad—DNU) to coordinate their activities on the revolutionary left. Despite the rise of armed opposition, insurgent violence in Honduras remained low compared to neighboring nations.

One new guerrilla group, the Army of Patriotic Resistance (Ejército de Resistencia Patriótica—ERP-27), appeared in Honduras in 1989. However, reconciliation efforts and a government amnesty program for political prisoners and exiles resulted in the release of more than three hundred persons from jail in 1991. Several exiled guerrilla leaders from four different groups also returned to Honduras from exile, and four Chichoneros announced their intention to abandon armed struggle and form a new political party.<sup>18</sup>

Overall, then, the levels of popular and elite mobilization of various sorts increased in Honduras during the 1970s and continued into the 1980s. Indeed violent political participation occurred in protest of regime policies even reaching the level of incipient guerrilla struggle by various leftist factions. However, the state never sufficiently repressed legitimate mass mobilization to the point of triggering armed resistance as a last resort, as had been true in Nicaragua, El Salvador, or Guatemala.

Government Response to Popular Mobilization. From 1963 through 1982, the armed forces governed Honduras. The military authoritarian regime of the 1960s and 1970s included elements with developmentalist and populist orientations and less inclined to control all aspects of national life than the militaries of El Salvador and Guatemala. For instance, during the early 1970s the second military government of General Oswaldo López Arellano (1971–1975) accommodated burgeoning campesino mobilization and developed a populist agrarian reform program. A conservative faction of the armed forces led by Colonel Juan Alberto Melgar Castro deposed López for the second time in 1975. Labor repression then increased, marked by a massacre of 14 protesters at Los Horcones in 1975. Yet in an astounding departure from what would have happened in neighboring nations, the government then used civilian courts to prosecute, convict, and imprison army officers implicated in the massacre.<sup>19</sup>

Violent regime repression of opponents (illegal detentions, disappearances, and murders) rose significantly in Honduras in the early 1980s, but still remained moderate by Central American standards.<sup>20</sup> For instance in 1982, a year when Guatemala and El Salvador each had over ten thousand political disappearances and murders, Honduran human rights activists reported a total of only forty assassinations and "permanent disappearances."<sup>21</sup> Political parties, unions, peasant leagues, and a free press operated openly and likely helped restrain human rights violations by vigorously denouncing government abuses of authority.<sup>22</sup>

Honduran security forces took numerous measures to curtail armed opposition, including forming rural militias called Civil Defense Committees (Comités

de Defensa Civil—CDCs) in several areas, and stepped up counterinsurgency efforts. Right-wing elements, apparently involving some Nicaraguan exiles and enjoying military complicity, began to kidnap, torture and murder suspected subversives and government critics in the early 1980s. By 1982, "extra-judicial action [had become] standard operating procedure for the Honduran armed forces in dealing with violent opposition. The methods include[d] disappearances, torture, use of clandestine detention centers, and . . . execution of prisoners."<sup>23</sup>

One key aspect of the Honduran case was the process by which the armed forces returned formal power to civilians. Despite the growing institutional strength of the military during the 1960s and 1970s, the Honduran armed forces never controlled the state apparatus so extensively or aggressively as did the militaries of neighboring countries. Moreover, as the punishment of military officials for the Los Horcones massacre revealed, the Honduran military never fully exempted itself from accountability to the law and constitution.

In a clear indication of how leaders' choices can divert a nation from catastrophe, the military authoritarian regime headed by then-president General Policarpio Paz García voluntarily embarked on political reform rather than choosing the massive repression undertaken by the rulers of Honduras' three immediate neighbors. Popular unrest had grown in the mid- and late 1970s, and its repression by the army and military-dominated police, the Public Security Forces (Fuerzas de Seguridad Pública—FUSEP) brought increasing pressure for reforms from the Carter administration. The military government's blatant corruption had become an increasing embarrassment, and the military's traditional National Party allies became somewhat disaffected from the regime. Finally, events unfolding elsewhere in the isthmus in 1979 troubled the military leadership: Nicaraguan revolutionaries ousted the repressive despot Somoza, destroyed his National Guard, and began a revolution. Popular mobilization and growing violence in El Salvador portended similar problems there.

Rather than risk civil war, revolution, or destruction of the military, General Paz García and the senior military officers' council decided to return power to civilians, ushering in a brief reformist military regime. The change to a civilian transitional regime was swift. General Paz García called an election for a constituent assembly in 1980. The Liberal Party, long mistrusted by the armed forces, captured a near majority of the constituent assembly. With Paz García holding the provisional presidency to maintain military ascendancy, the Liberals drafted a new constitution, which set elections for a new, civilian government for 1981.

Confounding the expectations of many observers, the armed forces permitted both traditional parties (including the Liberals' social democratic Left) and the two new groups (PINU and the Christian Democrats) to take part in a generally free and open 1981 election. And again contrary to widespread expectations, the military did not rig the 1981 elections on behalf of its longtime PN allies. Liberal

candidate Roberto Suazo Córdova won a clear majority in a clean election, and General Paz García relinquished the presidency in early 1982.<sup>24</sup>

So began the transitional civilian democratic regime in Honduras, engineered by the armed forces to prevent civil war and further institutional damage to the military itself. For well over a decade the military would remain very powerful in the transitional civilian regime, resistant to civilian control and feared by civilian politicians. Military power remained largely exempt from civilian control until the mid-1990s, blocking transition to full formal democracy. Indeed, during the 1980s, the Honduran military's power and resources actually increased despite its giving up the formal reins of power. US military assistance to Honduras during the 1980s ballooned from \$3.1 million per year for 1977-1980 to \$41.5 million annually for 1981–1984 and eventually hit \$57.7 million per year for 1985–1988 (Appendix, Table A.3). The United States provided this military aid (and copious economic assistance) in exchange for the Honduran armed forces' help with US efforts to contain revolutionary movements in neighboring El Salvador and Nicaragua. In trade for effectively ceding control over much of southern Honduras to the Nicaraguan Contras, cooperation with the US-advised Salvadoran armed forces against the FMLN, and a heavy US military presence, the Honduran military waxed rich in US-built bases and US-supplied equipment and training. Human rights abuses by the army and FUSEP increased during the mid-1980s.

The prospects for civilian rule appeared to dim in the early 1980s. US military assistance expanded the power of the armed forces and permitted General Alvarez to overshadow and intimidate the civilian president and congress. Opposition violence and repression rose under Alvarez's leadership of the military. But in 1984 senior armed forces officers unexpectedly ousted Alvarez from his command because he had deepened Honduras' role in the US-Nicaragua imbroglio, allowed Salvadoran troops to train in Honduras, and disregarded the military's tradition of corporate decision making.

In another poor augury for democratic prospects, in 1985 President Suazo himself precipitated a constitutional crisis by seeking to retain power. The armed forces, labor movement, and United States applied counter-pressure and blocked Suazo's efforts to amend the constitution.

The military's adherence to constitutional rule helped save the trappings of civilian democracy in 1985, but the civilian transition remained wobbly. The 1986 election brought José Azcona Hoyos, the leading Liberal candidate, to the presidency. Azcona represented a new modernization-oriented agro-industrial and manufacturing faction of the Liberal Party. These neoliberals, known as the Popular Liberal Alliance (Alianza Liberal Popular—ALIPO), came mostly from the northern region around San Pedro Sula. During Azcona's term protests grew over Honduran support for the US-backed, anti-Sandinista Contras. Other continuing obstacles to effective civilian rule were the military's great power, elite commitment

to democracy that sometimes appeared desultory, and continued human rights violations by the military and FUSEP. Economic difficulties accumulated in the form of anticipated cutbacks in US economic and military aid, a sharp contraction in GDP per capita (1989–1991), rapid consumer price increases, and declines in real wages.<sup>26</sup>

When the National Party defeated the Liberals in a clean election in 1990, President Azcona peacefully passed power to Rafael Callejas of the National Party. Callejas, leader of a reformist faction of urban businessmen and economic technocrats, brought the neoliberal wing of the National Party to power. Since its economy, despite considerable capital flight, had been buoyed up by heavy US aid, Honduras had been able to avoid the full neoliberal structural adjustment imposed on the rest of the region. But when the end of the Sandinista revolution in Nicaragua augured curtailed US aid to Honduras, pressures mounted to embrace neoliberalism. Callejas agreed in March 1990 to the first of three major structural adjustment programs negotiated with the IMF, USAID, and other international lenders. Two more structural adjustment packages promoting economic austerity, free markets, nontraditional exports, tourism, free trade zones, and assembly plant manufacturing (maquiladoras) followed over two successive administrations.<sup>27</sup>

The peaceful transfer of power from a ruling party and president to a victorious opponent in 1990 was a step toward democracy, but prospects for full transition to a civilian democratic regime remained in question. After the Contras withdrew from Honduras in 1990 and 1991 following the 1990 Nicaraguan election and peace accord, Honduran anger about them subsided. An amnesty law passed in 1991 allowed members of armed insurgent groups to abandon their violent opposition and some eventually rejoined legal politics. This effectively dismantled the tiny revolutionary left. The Callejas administration's embrace of neoliberal reforms attracted much new foreign capital and dozens of assembly plants. Callejas' neoliberal austerity measures and devaluation of the lempira, however, spawned hardship, labor unrest, and popular protest. The security forces often harshly repressed such mobilization, but the military and government exercised continuing restraint. In late 1990 the military high command chose a new commander who curtailed and punished abusive military behavior and reconciled with guerrilla, peasant, and labor leaders. Human rights abuses were investigated and some perpetrators punished.<sup>28</sup>

The opposition Liberals won Honduras' 1993 presidential and congressional elections. President Carlos Roberto Reina, a human rights leader, campaigned on a promise to curtail the military power and corruption. For a second time the incumbent government relinquished power to a victorious opponent, another step forward in democratic consolidation. However, the military commander, General Luis Discua, immediately showed displeasure with Reina's proposals to end the

draft, cut the military budget, and transfer the police agency FUSEP to civilian control. Despite military objections, Reina and Congress passed and ratified the constitutional reform transferring FUSEP to civilian control. Ironically, and as in El Salvador and Guatemala, the ensuing police reform process led to a crime wave. Congress revised the draft law and allowed the military draft to lapse and military force levels to decline. This reduction in military power signaled a critical political game rule change and effectively reduced the military's role within the regime. We believe these changes marked 1996 as the year of Honduras' effective transition to civilian democracy.<sup>29</sup>

#### **Contemporary Honduran Politics**

Reina's successor, Liberal Carlos Roberto Flores Facussé, took office in January 1998 after yet another clean election. (See Appendix Tables A.6 and A.7 for data on presidential elections and the distribution of legislative seats.) Despite campaign rhetoric critical of IMF policies, Flores' economic plan proposed to strengthen the neoliberal model through the expansion of the maquila industry, increasing tourism, and expansion of the agro-export sector.

The neoliberal reforms of the 1990s exacerbated decades of environmental degradation, including deforestation and soil erosion, as many migrated to the cities seeking employment in the burgeoning *maquila* industry.<sup>30</sup> This combination proved deadly in October 1998 when Hurricane Mitch struck Honduras. More than 11,000 were killed, and 2 million were left homeless.<sup>31</sup> Many of those affected were migrants who had settled in neighborhoods on the crowded hill-sides surrounding Tegucigalpa, which the storm washed away. The hurricane caused nearly US\$4 billion in economic losses, devastating the agricultural and shrimping sectors. Honduras was granted relief under the World Bank's Heavily Indebted Poor Countries (HIPC) initiative, which permitted the suspension of payments on its US\$4.4 billion debt, which had consumed 46 percent of its annual budget, and creditors canceled US\$900 million of its debt balance.

This restructuring of Honduras' debt and the extension of additional loans required the Flores administration to pursue structural adjustment policies while pledging to reduce poverty. After selling off the airports, Flores attempted to privatize the telecommunications and energy industries. When the privatization of Hondutel failed, the IMF froze the distribution of loans and demanded that the government accelerate its privatization and poverty reduction programs. The pressure on the Flores government to further implement neoliberal policies complicated efforts to rebuild and address rising poverty and unemployment after Mitch.

Oddly, the hurricane disaster aided the consolidation of civilian rule in Honduras. The military responded extremely incompetently to Mitch, thus undermining

its stature. The military's influence was further reduced as President Flores completed the police reform and passed critical constitutional amendments that brought the military under the direct control of the civilian chief executive for the first time since 1957. Army officers responded by plotting to overthrow Flores, although the coup never occurred. Flores then demonstrated his authority over a divided and restive military when in 1999 he dismissed its uniformed commander and most of the army's top echelon. Thereafter the military remained obedient to presidential directives and refrained from any interference in civilian policy making.<sup>32</sup>

Civil society, especially human rights and indigenous groups, increasingly and energetically denounced the human rights abuses of the 1980s and 1990s. The government began investigating past military rights abuses. This investigation notably included a civilian judge's seizure of the files of military intelligence and counterintelligence services that implicated numerous high-ranking officers. But there remained evidence that serious human rights problems persisted, marked by renewed activity by death squads and the assassination in February 1998 of Ernesto Sandoval, a leader of the Human Rights Committee of Honduras (Comité de Derechos Humanos de Honduras—CODEH), Honduras' leading human rights organization.<sup>33</sup>

Despite notable gains in redefining the role of the country's military, Flores' administration was beset by Honduras' persistent poverty, sluggish growth, and a violent crime wave, all of which were aggravated by Hurricane Mitch. Two Liberal administrations succeeded in managing the transition to democracy but failed to address Honduras' mounting socioeconomic problems. After some controversy regarding his eligibility, the National Party's Ricardo Maduro defeated Liberal Party candidate Rafael Pineda in the 2001 presidential elections. The former central bank president pledged to crack down on crime and corruption, acting quickly to reduce government perks by selling off hundreds of government luxury vehicles. Initial attempts to limit immunity for crimes and human rights abuses and reduce the number of elected officials failed in Congress. The National Party won only 61 of 128 seats, making it the first time since the 1981 transition that the governing party did not control Congress. A later coalition with the Christian Democrats gave the Nationals a legislative advantage over the Liberal's 55 seats.

Honduras' prolonged crime wave was a major theme of the 2001 elections. In 2000, the murder rates in Tegucigalpa and San Pedro Sula were 51 and 95 per 100,000, respectively, making Honduras one of the most violent countries in the hemisphere.<sup>34</sup> Much of the crime wave was blamed on gang activity, which had proliferated in those two cities over the previous decade. The rise in gang violence was bad for business as numerous maquilas and other businesses relocated to more favorable settings following the kidnappings of prominent foreign business-

men. It was estimated that nearly 500 gangs (or maras) had more than 100,000 members, including the infamous Mara Salvatrucha and Mara 18. Maduro, whose own son was killed in a bungled kidnapping, continued his predecessors' militarization of the police force through his Operación Guerra Contra la Delincuencia, which sent 10,000 officers into the streets and appointed a military official as the head of security.<sup>35</sup> Maduro's hard line against gangs, including a mandatory twelve-year sentence for being a gang member, spawned retaliation by gang members. In December 2004 gang members opened fire on a public bus in San Pedro Sula, killing twenty-eight people. A note left at the scene stated the act was in opposition to the possible reimposition of the death penalty. A related aspect of the crime wave was the extrajudicial killings of Honduran youth, primarily street children presumed to be involved in gang activity. Between 1998 and 2002 more than 1,500 youths were murdered, most of them males under the age of eighteen.<sup>36</sup> Human rights organizations, such as Amnesty International and Casa Alianza, claimed that some of the deaths could be attributed to "social cleansing" by state and private security forces. One United Nations report was particularly critical of the impunity with which these murders were committed, citing a failure to investigate and prosecute the crimes.<sup>37</sup> Mounting criticism from the human rights community forced the government to commission its own report, which implicated police and security forces in a small percentage of the killings. Evidence of social cleansing by security forces extended into prisons, which were full of suspected gang members as a result of mano dura policies. A number of prison massacres, including fires at an El Porvenir prison in May 2003 and at a prison in San Pedro Sula in May 2004 that killed more than a hundred gang members, indicated deliberate efforts by security forces to exterminate mara inmates.<sup>38</sup>

Maduro's economic plan promised to intensify social unrest. After contentious negotiations with the IMF, the technocratic administration pledged to reinvigorate the privatization of government-owned firms. Meeting the demands of the international financial community and reducing poverty and fighting violent crime were at odds with one another. While Maduro attempted to reduce the number of elected officials and other bureaucrats, he resisted a reduction in public employment. Civil society became increasingly well mobilized against plans to privatize key state-owned utilities and government services. In 2003 government plans for civil service reform and the privatization of water drew some 25,000 people into the streets in protest.<sup>39</sup>

The issues of crime and the economy dominated the 2005 elections. National Congress president and National Party candidate Porfirio "Pepe" Lobo Sosa ran on a pro-business, tough on crime platform. Lobo vowed, if elected, to reinstate the death penalty. Liberal Party candidate José Manuel Zelaya Rosales also pledged to crack down on crime, but his plan promised to double the police force and also create gang rehabilitation programs. His "citizen power" campaign

promised decentralization and transparency, while emphasizing his "rural roots." <sup>40</sup> Zelaya won a narrow victory (less than 4 percent), so close that Lobo waited more than a week to concede the election. <sup>41</sup> Not only was Zelaya's victory the closest margin in Honduran history, but the low turnout (46 percent) meant that only one quarter of registered voters voted for him. The Liberal Party also won 62 of 128 seats in Congress. (See Appendix, Tables A.6 and A.7.) As a result of recent electoral reforms, this was the first time that voters voted for directly for candidates instead of party lists.

To the extent that President Zelaya enjoyed a honeymoon, it was short-lived. As many as two hundred protests marked first his year in power.<sup>42</sup> His relationship with the media was so poor that he mandated that all private television stations broadcast ten two-hour segments on government programs initiated during his administration. 43 This action drew comparisons to populist Venezuelan president Hugo Chávez, with whom Zelaya increasingly developed ties. Zelaya's (seemingly incoherent) policies spanned the ideological spectrum, which alienated him from the opposition, social sectors, his own party, the media, and the United States. His contradictory embrace of neoliberal projects and populist rhetoric to the masses were exemplified by his vocal support and ratification of CAFTA in 2006 on one hand and membership in the Bolivarian Alternative for the Americas (Alternativa Bolivariana para las Américas—ALBA) in 2008 on the other.<sup>44</sup> His relationship with Venezuela's Chávez and Bolivia's president Evo Morales drew criticism from numerous fronts, including lost support from within his own Liberal Party. In September 2008 Zelaya delayed the accreditation of the new US ambassador in solidarity with Bolivia's decision to expel its US ambassador.

Under the Heavily Indebted Poor Countries Initiative (HIPC) of the International Monetary Fund, Honduras had received US\$3.7 billion in debt relief as of 2008, a significant portion of that coming during the Zelaya administration. <sup>45</sup> Although the Honduran economy enjoyed steady growth during Zelaya's term, for many the rising cost of living undercut the benefit of growth. <sup>46</sup> Rising fuel and food costs led Zelaya to institute a price freeze on basic goods in late 2007. The cost of the basic food basket increased from \$213 at beginning of Zelaya's term to \$252 by October 2007, a significant increase for the impoverished population. <sup>47</sup> In early 2008 Honduras joined the PetroCaribe Agreement, established by Venezuela in 2005 to provide oil to members on preferential terms. In December 2008 Zelaya instituted a significant increase in the minimum wage (about 60 percent), which further alienated him from business elites and his own party.

Rising costs also reinforced the country's growing dependence on remittances. Like its neighbors, Honduras became increasingly dependent on remittances in the years following Hurricane Mitch. The rise in remittances coincided with steep increases in migration flows abroad during the 2001 to 2007 period. In 2000 remittances totaled about \$400 million or 6.1 percent of GDP. By 2003, remittances

had doubled to \$860 million—12 percent of GDP. Remittances increased to \$1.8 billion in 2006 and 2.7 billion in 2008—eventually reaching 20 percent of GDP. The impact of remittances on reducing poverty was significant. According to one report, remittances from Hondurans abroad reduced the number of families living in extreme poverty by 20.5 percent. 9

The inability of the Honduran government to effectively combat crime led to increasing public insecurity and the decline of public life. In 2006 the homicide rate was 46.2 per 100,000, up slightly from 45.9 in 2004. Honduras' ineffective mano dura policies were supplemented by short-term joint operations, such as Operation Thunder in 2006, between police, armed forces, and private security forces. The privatization of security, however, threatened to create new issues for the protection of human rights in Honduras; private security forces were generally unregulated and greatly outnumbered state police forces. 50 Moreover the government's policies failed to account for or respond effectively to the changing nature of violence during Zelaya's tenure as gang violence declined and violence related to organized crime increased.<sup>51</sup> By the end of Zelava's term, Honduras' Caribbean coast had become a major transshipment location for drug trafficking. Moreover, organized crime infiltrated state institutions. According to one former security minister, 30 percent of police officers were involved in organized crime and over 50 percent of the Police Investigative Unit officers belonged to one of two Mexican narcotics cartels.<sup>52</sup> Primaries for the 2009 presidential elections were held in November 2008. Once again, the candidates pledged to address poverty and crime. The National Party's Pepe Lobo again secured the party's nomination. The Liberal Party's former vice president Elvin Ernesto Santos Ordóñez defeated National Congress president Roberto Micheletti, who had been a fierce opponent of President Zelaya.53

In March 2009 Zelaya announced his plan for a June 28, 2009, consultative referendum (*encuesta*, essentially a poll) calling for a constituent assembly to rewrite the Honduran constitution, and issued a related executive decree, which, to the date of this writing, had not been published. Zelaya claimed that Honduras needed a constitution that reflected changes in Honduran society, and invoked the 2006 Citizen Participation Law to justify carrying out the poll. Had it been approved by citizens in the intended June 28 vote, a later, formal referendum would have been submitted to voters during the 2009 elections, asking for a yes or no vote on whether to convene a constitutional assembly. Zelaya's opponents charged that the proposed poll was reminiscent of similar measures in Venezuela and Bolivia, ultimately intended to extend the president's time in office despite the fact that Zelaya had never raised the issue of presidential term limits. The Congress formally challenged the constitutionality of the presidential effort to hold the poll. It passed a law days before the scheduled vote that prohibited referenda within a period of six months prior to an election in an ex post facto effort to stop

the poll.<sup>55</sup> An administrative court ruled the poll to be illegal and ordered that it not be conducted. The Supreme Court upheld that judgment and declared the proposed June 28 poll illegal.<sup>56</sup> The head of the Honduran armed forces, General Romeo Vásquez, then refused the military's assistance to conduct the poll. The Supreme Electoral Tribunal also weighed in on the conflict by ordering that all ballot boxes for the poll be seized.

Hemmed in by legislation and rulings from the other branches of government, President Zelaya then summarily fired armed forces head General Vásquez, which the constitution clearly allows (Article 280). The Supreme Court quickly overruled the attempted firing of General Vásquez and ordered his reinstatement.<sup>57</sup> Zelaya and several hundred supporters then intensified the conflict and constitutional crisis when they retrieved the election materials from the military facility where they had been stored in order to distribute them in preparation for the June 28 poll. The Honduran constitution makes no specific provision for the impeachment and removal of a president for illegal or unconstitutional actions. Thus lacking an orderly constitutional process for adjudicating charges of presidential malfeasance, Honduras is virtually assured to experience a national political crisis should a president act unconstitutionally or illegally, as the Honduran Supreme Court had ruled in the case of the poll. The rapidly developing crisis became a coup d'état on June 28, 2009, when the armed forces exceeded their Supreme Court order to arrest President Zelaya by instead removing Zelaya from his residence at gunpoint during the night and flying him to Costa Rica. The expulsion of the president from Honduras openly violated Article 102 of the constitution that "no Honduran may be expatriated." Indeed, several mid-ranking military officers later protested Zelaya's expulsion as unconstitutional.<sup>58</sup> The armed forces compounded the constitutional violation by presenting the National Congress with a forged letter of resignation purportedly from Zelaya. Congress made itself a party to the coup by accepting the fraudulent resignation by a voice vote and promptly swearing in the Congress' president, Roberto Micheletti, a rival and critic of the deposed leader, as the country's de facto president.

The de facto government suspended civil liberties and initiated a curfew following extensive protests demanding Zelaya's return to the country and to office. There were also public demonstrations in support of the coup. The international community quickly condemned the coup and the Organization of American States (OAS) subsequently suspended Honduras from the organization after the de facto government refused to reinstate President Zelaya. Costa Rican president and Nobel peace laureate Oscar Arias agreed to serve as mediator of the conflict in hopes of securing Zelaya's return to office to complete his term. Micheletti and others maintained that their actions did not constitute an illegal coup. Rather, they cast it as an effort to save democracy from a would-be demagogue. The de facto government quickly hired Washington lobbyists and public relations specialists to press its cause with US policy makers and the international media. Ne-

Conclusions 177

gotiations in San Jose, Costa Rica, failed to forge a solution that might restore constitutional government to Honduras.<sup>59</sup> Micheletti and his backers in the business elite and government for weeks resisted all efforts to restore Zelaya to office for the final months of his term. After Zelaya slipped back into the country, an internationally brokered late-October deal offered some prospect for reinstatement, but at this writing in November 2009 Congress was again dragging its feet.<sup>60</sup>

#### **Conclusions**

During the 1970s Honduras at least partly ameliorated the growing inequalities affecting working-class victims of rapid economic change, while employing only moderate repression. Under military governments of the late 1970s and civilian transitional Suazo and Azcona governments in the 1980s, repression, while higher than in Costa Rica, remained much lower than the sanguinary levels of the remaining three isthmian countries. We emphasize that the Honduran armed forces exercised only *comparative* restraint in repression. The Honduran military killed some 1,000 victims during the 1980s and 1990s, which, though terrible in its own right, paled in comparison to the staggering toll of over 300,000 lives taken by the security forces of Somoza's Nicaragua, El Salvador, and Guatemala during the 1970s and 1980s.

Such repression notwithstanding, the Honduran security forces voluntarily transferred nominal control of executive and legislative power to a constitutional regime, a political reform of symbolic significance to Hondurans. Second, despite specific differences in their policies, Honduras and Costa Rica during the 1970s permitted working-class wages to recover previous purchasing power after declines and shifted some wealth and income to certain lower-class groups. Thus modest socioeconomic reforms to ameliorate the effects of growing poverty, combined with some restraint in repression and accommodative political reforms, saved Honduras from the abyss of internecine violence that beset three of its neighbors, and enabled Honduras to maintain relative political stability.

The similarities in amelioration of poverty and the creative management of state response to mobilization by Costa Rica and Honduras, nations otherwise quite distinct from each other, strongly suggest that the slaughter and chaos of insurrection, revolution, and civil war were not inevitable in the Central America of the late 1970s. A relatively poor, military-dominated regime and a more prosperous democracy each responded to the growing tide of opposition mobilization with policy choices that almost certainly saved many thousands of lives.

One area of similarity between Honduras and all other Central American nations was the adoption of neoliberal economic policies by Honduran governments by 2000. The armed forces had once employed populist wealth transfers (land reform) and other social policies to purchase political stability, but such

state-led programs would necessarily diminish sharply under neoliberal austerity. With these externally demanded economic model reforms, new political sectors amenable to neoliberalism rose to preeminence within both the Liberal and National parties. While these changes made Honduras' new civilian democratic regime acceptable to the prevalent international economic regime, they also stripped the government of state resources and policy tools that had helped avoid rebellion in the 1980s. The neoliberal model thus greatly restricted Honduras' ability to respond to the profound socioeconomic crises plaguing the country. At this writing, as much as 80 percent of the Honduran population remained in poverty, nearly half of those in extreme poverty. More and more Hondurans were migrating to the United States in search of work, and their remittances provided a valuable, albeit temporary, infusion of capital into the country. Crime was rampant, breeding insecurity in an already vulnerable population. The mano dura policies of two administrations failed to reduce crime, in part, because they failed to recognize the changing nature of crime in the country. The street gang threat was increasingly displaced by organized crime related to drug trafficking, which had begun to infiltrate and threatened to undermine Honduras' fragile institutions. Already perceived as one of the most corrupt countries in the region, Honduras enjoyed the lowest level of legitimacy and the highest level of support for a military coup in Central America.<sup>61</sup>

Honduras seemed superficially to progress toward institutionalizing formal democracy for two decades from the early 1980s to the mid-2000s. However, the quality of institutional and economic performance remained poor enough that in 2008 Hondurans demonstrated the highest degree of dissatisfaction with their institutions, democracy, and economic performance in Central America (see Chapter 9). The illegal coup that removed Zelaya from office in June 2009, the first post—Cold War coup in the region, demonstrated how popular sentiments of dissatisfaction could embolden elites to take antidemocratic actions. Honduran elite behavior during the constitutional crisis and coup of 2009 reflected a weak commitment to democratic norms and constitutional rule. Combined with popular mobilization and support on both sides of the conflict, these attitudes and events made manifest Honduras' failure to consolidate democracy.

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# Political Participation, Political Attitudes, and Democracy

Classical democratic theory defines democracy as citizen participation in the rule of a society. Political participation includes both well-examined phenomena such as voting and partisan activity and such less studied yet important activities as community level activism, contacting public officials, civil society engagement, and protest. Participation in public, community, and economic life conveys citizens' demands to government, and thus helps constrain the actions and expectations of officials and elites. Classical democratic theorists argue that a society is more democratic when more citizens take part in politics, when their political activities are more varied, and when they affect more arenas of civic life. This chapter employs data from recent public opinion surveys to explore the breadth and range of political engagement among Central Americans.

Participation, however, only tells part of the story about Central Americans and democracy. We need to know to what extent the five nations have begun to consolidate their democratic regimes. Democratic consolidation, defined as the institutionalization of democratic expectations and rules within a polity, rests partly on the attitudes and norms of citizens.<sup>2</sup> The more consolidated democracies become—the more secure and well established—the more their citizens share democratic attitudes, reject authoritarian norms and military rule, and believe their governments are legitimate. We will thus examine these attitudes among Central Americans.

Participation and attitudes develop within domestic and external political contexts that shape citizens' beliefs and behaviors. All five countries in Central America became civilian democratic regimes by the 1990s, but many factors other than formal regime type have also shaped and continue to influence citizen political

engagement and attitudes. Despite their common elements, Central American political histories vary widely, as do levels of political and social violence, crime and corruption, and economic environments. In some countries with undemocratic regimes, citizens nevertheless adopted democratic norms through contact with more democratic societies as their citizens traveled and worked abroad, through media exposure, or because such norms became useful in struggling against repression.<sup>3</sup> The behavior of regimes, and by extension their international sponsors, affects the participation and attitudes of citizens, and thus shapes the region's prospects for democratic consolidation.<sup>4</sup> At the individual level, citizens' own educational and economic resources diverge, as do their experiences with official corruption and crime, and this affects their support for government and political behavior.<sup>5</sup> This chapter, therefore, examines how isthmian nations' politico-economic contexts and their citizens' experiences, resources, and social positions affect their political attitudes and system support as we seek insight into the prospects for democratic consolidation.

#### Citizen Participation

We begin with a comparative examination of political participation. Table 9.1 presents data on various political activities in 2008.<sup>6</sup> To explore the stability or variability of political behavior and attitudes in Central America, we also compare some of these findings with those from our previous fourth edition of *Understanding Central America* and from surveys from the 1990s.

Voter registration varied among nations. Ninety percent of Central Americans reported being registered in 2008 (Table 9.1), which compared favorably to the United States where voter registration was only 72 percent of eligible voters in 2004.<sup>7</sup> Some Central American countries require voter registration and issue a mandatory and combined national identity–voter registration card, while others separate these processes. Costa Rica's highly institutionalized Supreme Electoral Tribunal (Tribunal Supremo de Elecciones—TSE), for example, combines voting and national identity registration. Costa Rica's TSE has operated for several decades and has served as an institutional model for regional election administration systems.

At the high end, some 96 percent of Costa Ricans reported being registered in 2008. This was a 3 percent decline from the 2004 figure. In contrast to Costa Rica's recent decline in percent registered, two countries reported marked increases. Guatemalans' reported rate of registration in 2008 (85 percent) increased 9 percent over 2004. El Salvador implemented election system reforms in the early 2000s, including the introduction of a universal identification card. The reforms improved registration rates there to 96 percent in 2008, a gain of 16 percent over

Table 9.1 Political Participation Rates, Central American Nations, 2008

Costa Rica	El Salvador	Guatemala	Honduras	Nicaragua	Regional Mean
Type of Political Partic	ipation				
Voting Behavior					
Registered to vote (	%)				
96	96	85	89	85	90
Voted in last preside	ential election	ı (%)			
67	69	73	64	72	69
Campaigning and Part	tisan Activism	1			
Attended political p	arty meetings	s (%)			
10	13	12	19	19	15
Attempted to persu	ıade someone	e how to vote	(%)		
44	26	27	59	31	37
Worked for a politi	ical campaign	or candidate	(%)		
14	11	9	10	5	12
Communal Activism					
Attended a commu	nity improven	nent group* (	%)		
14	17	24	8	15	16
Worked with others	to solve a con	mmunity prol	olem (%)		
31	32	37	32	25	32
Civil Society Activism	+				
Church-related grou					
49	48	64	45	54	52
School-related grou	p (%)				
28	33	36	21	35	31
Business-profession	al group (%)				
6	7	8	5	9	7
Mean group activis	m **(%)				
28	29	36	24	33	30
Contacting Public Offi	icials				
Local official (%)					
8	19	15	10	12	13
Legislative deputy (	%)				
5	5	5	5	5	5
Protest participation (	%)				
Protested or demon	strated within	n the last year			
9	5	10	18	12	9

<sup>\*</sup>Percentages are for reporting attendance at meetings of each group "once or twice a month" or more frequently, at least an intermediate or higher level of involvement.

**SOURCE:** 2008 Survey by the Latin American Public Opinion Project, Vanderbilt University, http://www.vanderbilt.edu/lapop/.

<sup>\*\*</sup>Average of all three types of groups listed above (church, school, and business-professional) for at least the intermediate level of involvement ("from time to time").

1991. The lower reported registration rates elsewhere likely occurred because other countries made less conscientious efforts at registering all eligible citizens (Honduras and Guatemala), and because of changing registration rules and procedures (Nicaragua). Compared to results from a similar survey from 2004, the data in Table 9.1 reveal little observable trend in registered voters in El Salvador, Nicaragua, or Honduras.<sup>8</sup>

We can employ a statistical analysis technique known as multiple regression to analyze the simultaneous, independent contribution of several other variables to one of interest. From such a regression analysis, other factors held constant, we find that in 2008 older Central Americans, and better educated, wealthier ones and women had higher levels of voter registration than younger, less educated, poorer citizens and men. Age was by far the strongest predictor of being registered to vote (albeit with a decline of registration among the very elderly).

Voting is another key form of participation. We measured voting as reported turnout in the most recent presidential election. Our respondents region-wide reported an average turnout of 69 percent. The lowest turnout was Honduras' at 64 percent (see Table 9.1). These turnout rates reported by survey respondents are higher than the actual turnout rates reported by national election officials by a regional average of 7 percent<sup>10</sup> because some voters reported to interviewers having voted when they did not. (This overreporting of voting is a common occurrence in survey research that is usually attributed to a desire among some to appear to comply with desirable social norms.)

No matter how one measures voting, on average most Central Americans were active when compared to citizens of the United States, where turnout in recent presidential elections has ranged between 49 and 57 percent. We surmise that so many Central Americans vote because of the region's recent experiences with dictatorship, political violence, and fraudulently manipulated elections. Having free elections very probably provides a refreshing opportunity after decades of violence, and one much valued in the region. Central America's small political arenas and relative intimacy compared to that of the United States may also contribute something to the comparatively higher turnout rates seen in the region.

We compared these 2008 data to those from 2004 and discovered a downward trend in voter turnout. As of 2008, the regional average reported voting level in the last presidential election was four percent lower than in 2004, with the largest declines occurring in Honduras, Costa Rica, and El Salvador (9, 7 and 6 percent respectively). Among our respondents only Guatemalans reported a turnout increase for this period.

Looking back to the early 1990s for a still longer perspective, we draw on two sources of data. We can compare both actual turnout rates as calculated from election results, and survey respondents (urban voters only). This effort reveals two distinct trends in voter turnout.<sup>12</sup> For 2008, reported urban voter turnout for

the most recent presidential election was 23 percent less in Costa Rica than it had been in the early 1990s, 21 percent less in Honduras, and 6 percent less in Nicaragua. Actual nationwide turnout records from each country largely confirm these urban survey results. Between the early 1990s and 2008, Costa Rica registered a large official turnout decline in presidential elections (20 percent), as did Honduras (15 percent). Nicaragua's turnout decline was 4 percent for the period.<sup>13</sup> In contrast, urban turnout in El Salvador as reported in surveys rose from 56 to 71 percent between the early 1990s and 2008, while the change for Guatemala was upward from 71 to 75 percent. Again, official national records of the percentage of the voting age population that actually voted in presidential elections showed double-digit gains between early 1990s elections and the most recent presidential elections in El Salvador and Guatemala. Both countries made efforts to improve their election administration systems during this period. This apparently attracted more voters to the polls, although Guatemala's actual turnout in the 2007 presidential election remained very low at 46 percent of the voting-age population. 14 In sum, in El Salvador and Guatemala, presidential elections were drawing more participants in the early 2000s, while apparent electoral ennui lowered presidential election turnout in Costa Rica, Honduras, and Nicaragua.15

With other influences held constant, age was by far the most important influence on voter turnout in 2008. Older citizens voted at higher rates than younger ones, although voting rates declined somewhat among those older than 65. More educated citizens, smaller communities' residents, and the wealthier turned out more than the less educated, city dwellers, and the poor. People who both most approved and least approved of presidential performance reported a modest tendency to vote more compared to those in the middle ranges of evaluation of presidential performance.<sup>16</sup>

Partisan activity, another way of participating in the national arena, requires more time and effort than voting. Our surveys asked respondents how often they attended meetings of political parties. Table 9.1 reveals that Central American averages varied around the regional mean of 15 percent. The lowest party attendance reported was in Costa Rica, at 10 percent. We suspect this low level may stem from Costa Rica's two major parties' having adopted primary elections in the late 1980s, which reduced the use of local party meetings and "retail" party politics. The National Liberation Party (PLN) and Social Christian Unity Party (PUSC) also experienced major corruption scandals in the late 1990s and early 2000s. In the scandals' wake, Costa Rica's party system underwent broad and rapid changes. The once-dominant PLN suffered defections and severe electoral reversals in the 1998 and 2002 elections. In 2006, however, the PLN recovered to win the presidency but just barely edged out the new Citizen Action Party (PAC). Meanwhile the Social Christian Unity Party (PUSC) effectively collapsed (see

Chapter 4).<sup>17</sup> Costa Ricans may thus have been less engaged with parties than their neighbors because of primary elections and citizen disaffection with the older parties.

Political party meeting attendance elsewhere divided into two distinct levels. Almost 20 percent of Hondurans and Nicaraguans reported attending party meetings (Table 9.1), levels similar to those of 2004. Guatemalans' political party attendance was 12 percent (stable from 2004), while El Salvador's was 13 percent in 2008 (a 9 percent increase over 2004). Guatemala's and El Salvador's transitions to formal democracy are among the region's most recent, and both countries experienced violent repression of certain parties' members and political candidates during their civil wars. Though their civil wars ended in the 1990s, because of their relative recency Guatemalans and Salvadorans may experience more lingering reluctance to expose themselves as party activists by attending meetings, or to report having done so in a survey. (In Nicaragua and Honduras party activity was much freer and more open during the 1980s and 1990s than in Guatemala and El Salvador. This difference probably accounts for the higher levels of party activism reported there.) Nevertheless, Salvadorans became more party-active in the mid-2000s, suggesting increasing confidence to engage in partisan activity.

Other factors held constant, men, rural and small-town residents, the better educated, and poorer Central Americans reported more activity in party meetings in the 2008 surveys than did women, city dwellers, and the less educated and richer citizens. Legitimacy attitudes shaped party activism: those with both the highest and lowest evaluations of presidential performance, local government performance, and economic performance were more party-active. This confirms that in post-conflict democracies in Central America the discontented did not rebel against or drop out of their systems—rather, they became more active in political parties.

Campaign involvement is the third type of political participation linked to elections. The survey asked people whether they had ever attempted to persuade someone how to vote, or worked for a political campaign or candidate (Table 9.1). In these electioneering activities Costa Ricans stood out as active campaign workers and vote persuaders, despite their relatively low party meeting attendance. This makes sense given Costa Rica's tradition of democracy and low political repression. Hondurans reported more efforts to persuade others how to vote even than Costa Ricans, but were less active working for candidates or campaigns. In the rest of the countries, between 26 percent (El Salvador) and 31 percent (Nicaragua) of respondents reported trying to persuade someone how to vote. Nicaraguans (5 percent) and Guatemalans (9 percent) were the least likely to have worked for a candidate or campaign.

Between 2004 and 2008 attempting to persuade others how to vote increased markedly in Honduras, Costa Rica, and Nicaragua (34, 14, and 12 percent, respec-

tively). The large increase reported for Honduras may have occurred because of reforms in the election system. When combined with the regional increase in attendance at party functions, these data suggest that as of this writing election campaigns retained real vibrancy in Central America despite citizens' low trust in parties. Other factors held constant, men, the better educated, older citizens (albeit falling off among the very elderly), and residents of smaller communities were more likely to be party- and campaign-active. Citizens with both the highest and lowest evaluations of economic performance, local government performance, and political actor performance were more party- and campaign-active than those of middling evaluations. And finally, as in 2004, citizens of Honduras and Nicaragua engaged more actively in party and campaign efforts than other Central Americans.<sup>20</sup>

Outside the electoral arena, communal activism—collective self-help or community improvement work—has a rich history in Central America. It provides a means to address local problems and needs that government often ignores. Communal activism persisted even through the political conflict and repression of the 1980s and early 1990s, possibly because such cooperative activity among neighbors did not appear to challenge authoritarian regimes.<sup>21</sup> Respondents to our 2004 survey reported a region-wide average of one person in five at least occasionally attended a community improvement group meeting, but by 2008 only one in six reported doing so (see Table 9.1). Costa Ricans maintained the same level of community improvement activism in 2008 as in 2004, and three other countries had small declines.<sup>22</sup> Striking, however, was the decline from 28 percent in 2004 to 8 percent in 2008 of Hondurans who attended community improvement group meetings. One possible explanation for the apparent collapse in communal activism is Honduras' serious crime wave, which a national survey reported had frightened people to stay home and where they perceived relative safety.<sup>23</sup> Our data indicate that communal problem solving remained relatively stable across Central America from 2004 to 2008. In each survey about one respondent in three reported having "contributed or tried to contribute to the solution of some problem" of their communities. The reductions in reported participation in Costa Rica, Honduras, and Nicaragua were 3, 5, and 4 percent respectively. In contrast, participation in communal problem solving rose one percent in El Salvador and 3 percent in Guatemala. Data from the early 1990s suggest certain long-term patterns. Between the early 1990s and 2004, reported attendance at communal improvement association meetings in urban areas declined about 10 to 12 percent in Costa Rica, Guatemala, and Nicaragua but remained steady elsewhere.<sup>24</sup>

Another aspect of citizens' collaboration comes from their participation in civil society (formal organizations), which provides ways collectively to promote their interests. Table 9.1 presents comparable data on the percent of citizens attending meetings at least "from time to time" in church-related, school-related,

and business and professional organizations. In 2008 64 percent of Guatemalans and 54 percent of Nicaraguans reported such intermediate involvement in church-related groups, and at least 45 percent of respondents elsewhere took part in church-related organizations. Roughly a third of Salvadorans, Guatemalans, and Nicaraguans, more than a quarter of Costa Ricans, and about a fifth of Hondurans reported intermediate attendance at school-related groups. Fewer than one in fifteen respondents region-wide reported business or professional group activity. Guatemalans and Nicaraguans were more active in this arena than others, a pattern we also observed in 2004.

Examining the dynamics of group activism over time, our summary measure of mean group involvement for the whole region declined by 5 percent between 2004 and 2008. Close inspection reveals that civil society activism actually increased slightly in El Salvador, and decreased slightly in Costa Rica, Guatemala, and Nicaragua. In very sharp contrast, Honduras experienced a large decline from 2004's average group activism level of 41 percent to 24 percent in 2008. The decline was greatest in church-related and school-related organizations. Here again, for civil society as before for communal activism, Hondurans' engagement declined precipitously. Because these changes occur consistently across several related measures in Honduras (and because these large changes appear unique to Honduras), we believe they are real changes specific to Honduras. Again, we suspect the cause is fear for personal safety due to a crime wave as reported in a national survey from 2007.<sup>25</sup> Thus crime was suppressing Honduran civil society and, as such, erecting a barrier to citizens' association with each other in pursuit of their interests. This, we believe, constituted a significant limitation on and major problem for Honduran democracy.

Other factors held constant, Central American citizens in 2008 who were more active in organizations tended to be disproportionately older (with some fall-off among the very elderly), women, and residents of small towns and rural areas. People more approving of local government performance also took part more in groups.<sup>26</sup>

Citizens typically contact public officials to demand services, seek benefits, or call a government's attention to problems. Thirteen percent of Central Americans reported having contacted a local public official (Table 9.1) during the year prior to the 2008 survey. Guatemalans and Salvadorans contacted local officials the most frequently, Costa Ricans the least. In contrast, only one in twenty survey respondents reported having contacted a national legislative deputy in the year prior to the survey, with no effective variation across the region.<sup>27</sup>

Overall and holding other factors constant, the most important individual traits contributing to contacting public officials were being older (with a decline among the most elderly), better educated, poorer, and a rural resident. Further, citizens holding both the highest and lowest evaluations of the nation's economic

performance, the performance of the president, and of local government were all more active than citizens with intermediate evaluations on these scales.<sup>28</sup>

A last type of political participation is protest behavior, which many studies show to constitute an important political tool of Latin Americans. An average of one in eleven Central Americans reported having taken part in a protest or demonstration in the year before the 2008 survey, but levels varied sharply among countries. Hondurans (18 percent) were most likely to have protested, and Salvadorans (5 percent) the least (see Table 9.1). El Salvador's history of violent repression of opposition groups may partly account for the small number of self-reported protesters there, a pattern that holds over from 2004. However, Guatemala has also been quite repressive yet its citizens in 2008 report twice the level of protest behavior of Salvadorans, a pattern that held over from 2004.

Nicaragua experienced high levels of protest activity in the post-revolutionary 1990s and 2000s as working-class groups, unions, and organizations linked to the FSLN challenged many of the austerity and privatization plans of recent governments. Nicaragua's 12 percent protest rate for 2008 (see Table 9.1) represented a decline from 2004, possibly because the Sandinistas had returned to power in the 2006 election and their supporters and organizations thus likely felt less called to protest than when their party had been in opposition. Costa Rica's 9 percent protest rate for 2008 represents a decline from 2004, when our survey found a level of 15 percent. Although political protest does not square well with Costa Rica's placid image, the country in fact has had a lively record of public protest. In the early 2000s, for example, Costa Ricans demonstrated extensively against the Central America Free Trade Agreement (CAFTA) and certain of its provisions.<sup>29</sup>

Other factors held constant, protesters were more educated, urban dwelling, male, and poorer than non protesters. Protesters came from across the age spectrum. Only one legitimacy norm mattered—those both the most and least supportive of local government were more likely to have protested.<sup>30</sup>

To sum up, according to 2008 survey data Central Americans engaged their political systems through high voter registration and turnout. They campaigned, tried to persuade others how to vote, attended party meetings, contacted officials, and protested. There were some distinctive national patterns. Despite their record of declining voter turnout, Costa Ricans were active in persuading other voters and the most active in working for a political campaign or candidate. Their relatively low attendance at party meetings probably stemmed from the adoption of primary elections, which had undermined much of the formal side of Costa Rican party activity. Guatemalans were by far the most engaged of all Central Americans in community improvement and civil society. Salvadorans were the least active in civil society.

Exploring the data in Table 9.1 according to which country ranked first or second in each category of participation allows us to make rough overall comparisons

of participation among the countries. Overall, Guatemalans were the most widely and deeply engaged; they especially stood out in the civil society arenas of community improvement and group engagement. Salvadorans and Hondurans roughly tied for second place in their reported political participation as we have measured it. Salvadorans were more group-oriented, and Hondurans more engaged in campaign and party activism. Overall, Costa Ricans were the least active citizens, standing out most on registering to vote and campaign participation. There is a certain irony in the fact that Costa Ricans, citizens of the oldest democracy in the region, were the least engaged while Guatemalans, Salvadorans, and Hondurans, citizens of much younger democracies, were much more politically engaged. But these findings make some sense if one considers that an older democracy is more settled and its citizens probably more complacent with it, while residents of the newer democracies are likely flexing their muscles as citizens and working together more intently to advance their interests.

We see several shifts worth noting when we compare these 2008 patterns with those we observed in our last edition. Hondurans and Costa Ricans had the highest overall participation levels in 2004, with Costa Ricans focusing more on electoral politics and Hondurans on civil society. By 2008 Guatemalans and Salvadorans had become distinctly more politically active than previously, especially in the civil society arena, which we interpret as an encouraging sign of their citizens taking increasing advantage of their democracies in the wake of peace settlements in the prior decade. Two notable patterns of declining citizen activism are also evident in Costa Rica and Honduras. Hondurans markedly reduced their civil society activity, but increased their party engagement and efforts to persuade other voters. Costa Ricans' participation cooled across the board between 2004 and 2008. Overall, to the extent that democracy involves participation in politics, one may conclude that Central America was democratic in 2004 and remained so in 2008, but the intensity and modalities of citizen engagement evolved.

Among the individual traits that affected participation overall, our regression models found age, education, and residence in smaller communities to predict higher participation. Being poorer elevated contacting, party activism, and protesting. Men were more active than women in most modes of participation except civil society, where women held a modest advantage. In terms of legitimacy norms, we have seen that evaluation of local government, evaluation of the president, and evaluation of economic performance encouraged greater participation. The relationship found was distinctive, however, in that the most satisfied and the least satisfied citizens were the most politically active in various modes, while those who neither greatly approved or disapproved were less engaged. Democracy in Central America was allowing those at both ends of the legitimacy spectrums to engage the system at high levels.<sup>31</sup> This is encouraging news for democratic consolidation. It shows that frustrated citizens in these democracies do not auto-

Citizen Attitudes 191

matically drop out or rebel. Rather, just as those who approve of the system engage it at higher levels, so too do those who are most critical of it. We will further examine these legitimacy norms and their effects in the next section.

#### Citizen Attitudes

Latin American political culture has had a strong authoritarian component marked by deference to authority, preference for strong leaders, intolerance of regime critics, and antidemocratic norms. Central American countries shared these cultural traits, which were undoubtedly reinforced by the protracted periods of authoritarian rule discussed elsewhere in this volume. Somewhat unexpectedly, however, prior research has also reported higher democratic norms than anticipated among Nicaraguans—equal in fact to those of Costa Ricans—during the late 1980s despite Nicaragua's limited prior experience with democracy.<sup>32</sup> The recent emergence of formal democracy in four of five countries and questions about the commitment of Central Americans to democracy calls for us to assess the balance between authoritarian and democratic norms among Central Americans today.

To evaluate political attitudes we begin with a question from the 2008 Latin American Public Opinion survey asking how much respondents agree/disagree with the statement that their country needs "a strong leader who does not need to be elected or worry about elections." (As above, we will compare our 2008 results to 2004 data from the previous edition of this volume.) As Table 9.2 reveals, in 2008 20 percent of Central Americans agreed with this patently authoritarian statement, a viewpoint clearly inimical to democracy and probably dangerous to it if widely held. Individual country samples ranged widely around this regional mean, with Nicaraguans (at 12 percent) the least in agreement. Hondurans (at 39 percent) gave the highest share of authoritarian responses. Region-wide, most Central Americans clearly rejected the idea that leadership should be unrestrained by elections. There nonetheless remained many authoritarians in Honduras, a fact that gains significance in consideration of the 2009 coup d'état there. Somewhat ominously, the preference for strongman rule increased 7 percent between our 2004 and 2008 surveys. Hondurans, Costa Ricans, and Salvadorans (with increases of 17, 10, and 10 percent respectively) accounted for most of the change.

Other factors held equal, preference for a strong, unelected leader was stronger among younger, less educated, poorer, female, and urban-dwelling citizens, and among people who engaged in parties and campaign activism, and community self-help activity. Those who did not vote or contact public officials also tended to prefer strongman rule, as did those who found local government and regime economic performance unsatisfactory.<sup>33</sup> The last datum indicates

TABLE 9.2 POLITICAL ATTITUDES, CENTRAL AMERICAN NATIONS, 2008 (range 0=low support ... 100=high support)

Costa Rica	El Salvador	Guatemala	Honduras	Nicaragua	Regional Mean
Attitudes					
Authoritarianism:					
Percent agreeing "v	ve need a stro	ng leader who	does not nee	ed to be elected	d."
17	16	19	39	12	20
Support for Military C	Coup d' etat				
Index of support fo	r a military co	oup under cert	tain circumst	ances—high o	r excessive
unemployment, so	cial protest, ci	rime, inflation	, or corruption	on	
N.A.*	38	33	48	35	38
Democratic norms:					
Index of support fo	r general poli	tical participa	tion rights **		
78	74	68	62	83	73
Index of tolerance f	or political pa	irticipation ri	ghts for regin	ne critics***	
57	54	44	47	50	51
Index of support fo	r civil disobed	ience and con	frontational <sub>l</sub>	political metho	ods ****
13	19	14	24	16	17
Index of support fo	r rebellion or	violent overth	row of an elec	ted governme	nt *****
10	19	12	23	17	16
System Support					
Index of general or	diffuse suppo	rt for the polit	ical system **	****	
72	62	58	53	60	61
Index of specific sup	pport for natio	onal political i	institutions * <sup>,</sup>	****	
52	46	44	42	42	45
Index of evaluation	of national e	conomic perfo	ormance ****	****	
48	29	34	34	27	34

<sup>\*</sup>Data not available for Costa Rica for 2008. In 2004 Costa Ricans fell at about the regional mean on giving hypothetical justification for coups "under certain circumstances" at 48 percent.

\*\*\*\*\*\*\* This index incorporates four items on citizen evaluation of the performance of the national economic system and their own personal economic situations: "How is the country's economy?" "How is your own personal economic situation?" "Has the country's economic situation improved during the last year?" "Has your own personal economic situation improved during the last year?" SOURCE: 2008 Survey by the Latin American Public Opinion Project, Vanderbilt University, http://www.vanderbilt.edu/lapop/.

<sup>\*\*</sup> This index incorporates approval of three behaviors: taking part in a legal demonstration, in a group working to solve communal problems, and campaigning for a candidate for office or political party.

<sup>\*\*\*</sup> This index incorporates support for four possible behaviors by critics of the political system: voting, carrying out peaceful demonstrations, running for public office, and giving a speech on television.

<sup>\*\*\*\*</sup> This index incorporates approval of three behaviors: taking part in street blockages, invading private property, and taking over factories, offices, or buildings.

<sup>\*\*\*\*\*</sup> This index registers the level of approval of "taking part in group that wishes to overthrow an elected government by violent means."

<sup>\*\*\*\*\*\*</sup> This index incorporates general or diffuse support for the national political system, its protection of basic rights, pride in the system, and a sense of obligation to support the political system.

<sup>\*\*\*\*\*\*\*</sup> This index incorporates citizen support/approval for nine different specific institutions (elections office, legislature, "the government," political parties, supreme court, municipal government, elections, etc.).

Citizen Attitudes 193

that public dissatisfaction with economic performance constitutes a risk factor for democracy.

Probing another attitude that might signal some risk for democracy, our survey asked people whether "there are ever any circumstances under which a military coup might be justified." Thirty-eight percent of the respondents region-wide agreed that there might arise circumstances under which a military coup would be justified. Guatemalans embraced this idea the least (33 percent), while Hondurans (48 percent) supported it the most. Costa Rica, which had had no military rule for eight decades and no standing army since the 1949, was unfortunately excluded from this item. In 2004, however, 48 percent of Costa Ricans reported being able to envision circumstances that might justify a coup. While these values seem worrisomely high, we note that they have declined since 2004. Justification for a hypothetical coup fell in all the countries for which these questions were asked between 2004 and 2008, with drops of 26 percent in El Salvador and 13 percent in Guatemala.

Coup justifiers tended to be males, younger, and less educated. They also had negative evaluations of regime economic performance, of the performance of the president, and of local government. Finally, coup justifiers tended to view their neighborhoods as unsafe with respect to violent crime, and also tended to have experienced acts of official corruption (i.e., had been solicited for a bribe by a public official).<sup>34</sup> In sum, perceived insecurity from crime, corruption, and disappointment with government performance generated potential popular support for antidemocratic adventurism by elites.

When asked what specific hypothetical problems might justify a military takeover of their governments, Central Americans in 2008 cited "high levels of crime" (57 percent), "a lot of corruption" (56 percent), and inflation (32 percent). These findings reveal that, region-wide, Central Americans' commitment to civilian rule remains partly contingent on the performance of their regimes. Threats to personal and economic security (crime and inflation) and problems of public corruption (which also affects those who must pay bribes) deeply trouble many. Should crime, corruption, or inflation (or all three) become sufficiently bad, armed forces or other plotters against the constitutional order might find forbearance or even support for a coup d'état that claimed to rectify such problems.

Shifting to citizens' basic democratic norms, Table 9.2 reports the national means for an index of agreement with fundamental participation rights for citizens of a democracy. On a scale of zero to 100 (from the least supportive to the most supportive), the citizens of all five countries averaged well into the positive end of the scale, with a clear national bias in favor of general democratic participation rights. Nicaraguans and Costa Ricans scored the highest (83 and 78 points, respectively). Hondurans scored the lowest at 62 points, but remained on average prodemocratic. Other factors held equal, people with more education and men

tended to support basic participation rights more than women and the less educated. Stronger supporters of basic participation rights were more likely to have voted, protested, taken party in party and campaign activity, contacted officials, and engaged in civil society. Those who evaluated local government performance and presidential performance positively were more likely to express support for basic participation rights.<sup>35</sup>

In our fourth edition we compared support for general participation rights between an early 1990s survey and one in 2004 and found a decline in the scale scores region-wide (urban samples only). Costa Ricans, Salvadorans, and Guatemalans recorded a drop of 4 to 5 points on the scale, and Hondurans and Nicaraguans about a 10-point decline. When we compared the entire national samples for the region as a whole, average regional support for democratic participation rights remained the same in 2008 as in 2004. Nicaraguans, Salvadorans, and Guatemalans slightly increased their support for participation rights, while Costa Ricans and Hondurans reported less support (3 and 10 points respectively). In sum, then, Central Americans had not abandoned their support for general participation rights as of 2008, but we note with concern the decline in support for participation rights recorded for Hondurans across most of two decades.<sup>36</sup>

Another measure of democratic values, also a zero to 100 scale, shows less tolerance among Central Americans for participation rights for regime critics (those "who speak badly of our form of government") than for participation rights in general. This index measures citizens' belief in one of democracy's more challenging precepts, that of allowing regime critics to take part in politics and try to convince others of their positions. Table 9.2 shows that Costa Ricans and Salvadorans were the more tolerant with scores of 57 and 54, respectively, followed by Nicaraguans at 50 points. In contrast, the tolerance of participation rights for dissenters among Guatemalans (44) and Hondurans (47) fell below the scale midpoint. Other factors held constant, the more educated and males were more likely to be supportive of participation rights for regime critics. Those who positively evaluated local government performance, who protested, and who took part in campaign or party activity were more politically tolerant, while citizens disgruntled about economic performance and presidential performance were less so. Finally, citizens who had been the victim of a crime in the previous year were more supportive of participation rights for regime critics.<sup>37</sup>

Comparing tolerance levels between an early 1990s survey and the 2004 survey (urban residents only), we found a mixed result. No meaningful changes had occurred in Costa Rica or Nicaragua. In Honduras the scale mean on tolerance declined 10 points. In contrast, tolerance scale scores rose noticeably in El Salvador and Guatemala, a positive development. Comparing the 2004 results with those for 2008 reported in Table 9.2, the trends for the full national samples are troubling. Political tolerance declined region-wide by 7 scale points. Tolerance scores

Citizen Attitudes 195

fell 13 points in Honduras, 9 in Nicaragua, and 8 in Guatemala.<sup>38</sup> On balance, that left Guatemalans and Hondurans intolerant toward the participation rights of dissenters. This raises a concern for those interested in these countries' prospects for democratic consolidation.

Another index of citizens' democratic norms involves their embrace of protest, civil disobedience, and even political violence. Evaluating citizen reaction to these methods is tricky. On the one hand, protest and even political confrontation may be necessary to create, nurture, or maintain a democracy. Indeed, Thomas Jefferson argued that popular unrest was essential to democracy. On the other hand, within formal democracies, confrontational political tactics tend to be unpopular, and if used to extremes may threaten a democratic system. Bearing in mind these complexities, we see that on a 0 to 100 scale the regionwide average was only 17, indicating a strong shared bias against such techniques. Hondurans were the most favorable toward confrontational tactics (24 points), and Costa Ricans the least (13).

When we compared support for confrontational political methods between the 1990s survey and the 2004 survey (urban samples only), we found an increase everywhere but Honduras.<sup>40</sup> In each of the other four countries, support for protest and confrontation in 2004 rose roughly seven scale points from their early 1990s levels. As repression diminished with the end of two civil wars and the development and operation of formal democracy more broadly, Central Americans became more supportive of confrontational tactics. Interestingly, the trend also applied for Costa Ricans, who had enjoyed stable democracy for several decades. Because Costa Ricans also increased their approval of protest and confrontation, we surmise that some of the increase stems from reaction to unpopular neoliberal economic reforms. Pressured by foreign lending institutions and governments, debt-strapped regional governments in the 1980s and 1990s cut public services and government employment and privatized public-sector enterprises. Protests provided affected workers and consumers one tool to influence public policy. We are not surprised that sympathy for confrontational tactics rose simultaneously with protests of these tough neoliberal economic austerity measures.

Comparing 2008 levels of support for civil disobedience or confrontational political methods to those in 2004 (full national samples), we have found a negligible decline of 1 point in the scale. Other factors held equal, Central Americans favoring confrontational tactics tended to be poorer, younger, and less educated than those who opposed them. This confirms previous evidence that protest may be a preferred political tool for those with few other resources.<sup>41</sup> Lacking the resources availed by social status, money, education, and organization that would provide influence over policy makers, such disadvantaged citizens may view protest and civil disobedience as useful to promote their interests. Interestingly, as noted above, other influences held constant, Central Americans who actually

protested (not just those merely expressing support for confrontational tactics) tended to be better educated and slightly older than others. <sup>42</sup> Other factors contributing to greater support for confrontational political tactics included living in bigger cities, frustration with regime performance, having protested (logically), having participated in campaigns and party activity, feeling insecure in one's own neighborhood, and having experienced political corruption. Citizens who positively evaluated the performance of the president in office also tended to support confrontational tactics. While this may seem anomalous at first glance, citizens may protest or demonstrate in favor of incumbents or their programs as well as against them. Indeed, given the ease of access to the media and organizations for a president, it is easier for an office holder to rally demonstrations of support than for regime critics.

In sum, in the 2000s, Central Americans in every country on balance disapproved of confrontational political tactics. Yet as we saw above, one respondent in eleven reported taking part in a political protest. Clearly a minority of Central Americans not only approved of taking political advocacy to the streets, some actually protested, whether legally and peacefully or via more confrontational means. When they were asked specifically which types of actions they most agreed or disagreed with, we discovered something striking. Central Americans tended to disapprove the most of occupying buildings and invading property—actions that create inconvenience or disrupt the lives of others—while they disapproved somewhat less of blocking streets.

Going beyond support for confrontational tactics, we also asked respondents how much they would approve of someone taking part in a "group wishing to violently overthrow an elected government," an act that could be inimical to democracy itself. Intriguingly, especially given the reluctance to approve other confrontational tactics, approval of armed rebellion was similar to approval of confrontation—a score for the region of 16 out of 100 (Table 9.2). This level remained unchanged from 2004. The lowest hypothetical support for rebellion in 2008 was in Costa Rica (10 points), and the highest was in Honduras (23 points), followed by El Salvador and Nicaragua (19 and 17 points respectively). Greater support for armed rebellion in El Salvador and Nicaragua do not surprise us because the post-revolutionary FMLN and FSLN played strong roles in government in both. In Honduras, however, a country that had not experienced a major civil war, support for rebellion remained remarkably high. Support for rebellion did not change much between 2004 and 2008 except in Guatemala, where approval fell 9 points to a score of 12 in 2008. Guatemalans, therefore, seem to have gained a stability-enhancing opposition to armed rebellion that approached that of Costa Rica.

We interpret the willingness (held at least theoretically) of some to support armed rebellion as openness to resisting even an elected government that abuses Citizen Attitudes 197

rights or fails in its fundamental obligations to the citizenry. Thus we see that, despite the horrors of insurrection and war that widely afflicted Central America from the 1970s well into the 1990s, many of the region's citizens still reserve the right to challenge and rebel against a bad (even if elected) regime. Other factors held constant, younger, less educated urban dwellers and citizens disgruntled about national economic performance were more likely to support rebellion against an elected government. Party and campaign activists, corruption victims, and those who felt unsafe in their neighborhoods were more likely to endorse armed rebellion. Civil society and communal self-help activists were less likely to support armed rebellion.<sup>43</sup>

These findings about support for politically confrontational methods and rebellion raise another important issue—how much did Central Americans in 2008 actually support their governments? Table 9.2 presents the mean scores on two measures of the legitimacy of (support for) the political system—general support for the national system, and support for specific national institutions. There we see that the regional mean on the general system support index was 61 out of 100, in the positive end of the scale. This represented a small 3-point improvement region-wide from 2004. Costa Ricans at 72 scored the highest, not surprising given the country's long record of stable democracy. The scores for El Salvador, Costa Rica, and Honduras effectively did not change between 2004 and 2008, but diffuse support rose several points each in Guatemala and Nicaragua, reversing a downward trend observed between the early 1990s and 2004. Thus support for extant democratic systems among Central Americans solidified in the early 2000s in two of the countries where it had been the weakest.

Probing further we find that in 2008 Central Americans were less satisfied with specific national institutions than they were with their political systems in general, a pattern that we also observed in the 2004 survey. Table 9.2 shows that the regional mean on specific institutional support was only 45, below the scale's midpoint, and average support scores for everyone but Costa Ricans fell in the disapproving end of the scale. These scores on average were 5 scale points lower than they had been in 2004. Costa Rica had the highest institutional support in 2008 (52 scale points), but had lost 6 points since 2004. El Salvador's 46 points in 2008 was 11 points lower than the earlier measurement, and Honduras also lost 6 points in institutional support.

Which institutions inspired more support, and which less? Pooling responses from all five countries, the two most trusted institutions were the armed forces and municipal governments, each of which scored slightly above the midpoint on an approval scale. <sup>44</sup> In Guatemala and El Salvador, municipal governments even exceeded the armed forces for the highest level of trust among the institutions measured. Trust for the national police ranked third among institutions across the isthmus. The two institutions with the least support in each country were political

parties and the legislatures. Parties and legislatures, generators of issue conflict in most nations, are unpopular in many countries. But the relatively high level of trust for national security forces surprises us somewhat given regional armies' nasty track records during past authoritarian episodes. However, most countries had by 2008 experienced police and military reform after the violence of the 1980s and 1990s. The militaries had returned to their barracks and the governments had all operated in a democratic mode for over a decade. Armed forces had provided disaster relief and helped restore order following natural disasters in several countries. It appears to us that, as of 2008, the militaries of the isthmus had earned some popular respect for staying out of politics and attending to security rather than politics.

Low and eroding institutional support scores provide a clear indicator of the disappointment of Central Americans with the institutional quality of their mostly new democracies. To anyone worried about democratic consolidation, these low institutional support levels and their downward trends over time in all the countries raise concerns.

The final legitimacy norm is citizens' evaluations of the economy, which has been shown to be the most influential type of legitimacy in shaping political participation. This may be interpreted as citizens' evaluation of the government's economic performance.<sup>45</sup> Table 9.2 demonstrates that Central Americans in 2008 evaluated their economies poorly. On the 0 to 100 scale for evaluation of economic performance the regional mean is 34, roughly half of the diffuse support level and 11 points below specific institutional support. The highest economic performance evaluation was 48 in Costa Rica, with the means in the rest of the countries ranging from 27 to 34. An evaluation of the economic growth data in Table 1.1 reveals clearly that in economic performance over time all the other countries lagged far behind Costa Rica, both in current GDP per capita and in economic growth over time. We are not at all surprised that Costa Ricans (while still not even quite at the scale midpoint) were the least dissatisfied, and that Nicaraguans were the most dissatisfied with their economy considering that economy's terrible current and long-term economic performance.

# **Factors Shaping Attitudes and Participation**

We have shown that in 2008 Central Americans were active in their political systems in diverse ways—behaving democratically—but that their attitudes demonstrated some ambivalence. On the one hand, most people reported strong democratic norms and repudiated authoritarian leadership. On the other hand one person in six reported being willing to approve others seeking to overthrow elected regimes. Nearly four out of ten believed a military coup could be justified given sufficient

corruption, crime, or inflation. While support for authoritarian rule had increased and political tolerance decreased somewhat between 2004 and 2008, hypothetical support for coups went down, providing us with mixed signals. Basic democratic norms remained high, however, while support for rebellion remained low. A majority of citizens in all five countries were generally supportive of their political systems in 2008, but only in Costa Rica did the evaluations of specific institutions' performances fall in the approving end of the scale. Unhappiness with economic performance prevailed elsewhere in the isthmus.

These national means reveal diffuse popular support for their national political systems, but clear dissatisfaction with the performance of the institutions and economies of these young democratic regimes. Indeed, even Costa Rica, though remaining firmly in the positive end of the support scales, experienced a steady decline in political support indicators from the 1980s to 2008.<sup>46</sup> This raises the question of what might account for such indifferent and declining support. What factors may contribute to low system support?

We suspected that several factors shape support for regimes. These include Central America's differing historical backgrounds, records of repression, and economic activity. On the one hand, dramatic differences in democracy levels and political repression within the region have declined as old civil wars and dictatorships faded farther into the past and the political systems remained on a formally democratic track (see Figures 2.1 and 2.2). Nevertheless, sharp differences existed in economic and political performance within the region. We also expected that where citizens stand within their society (individual wealth and education) and their experiences and beliefs (sense of freedom to take part; experiences of corruption and crime victimization) would affect regime support.

Table 9.3 summarizes some of the possible influences on Central Americans' evaluations of their regimes. We assumed that the better a country performs on each of these factors, the higher will be its general and specific political support scores. First, contextual measures reflect considerable variation in the situations of the different nations. Real GDP per capita in constant terms in 2007—a measure of relative economic development—ranged from \$5,085 for Costa Rica to \$885 for Nicaragua. Costa Rican GDP per capita was \$1,500 more than the next closest country (El Salvador) and six times higher than Nicaragua's. That fact alone should influence evaluations of the economy. Second and third in Table 9.3 are a democracy score and a measure of political terror and violence (PTS), both for the 2001–2006 period. The democracy score and the PTS both show that Costa Rica well outperformed the other four nations in the isthmus on both measures, and that in both democracy and PTS the other four nations are roughly similar. A fourth index is a scale compiled by The Economist's intelligence unit's experts, ranging from 0 to 10, measuring the quality of the functioning of governments of Central America as of 2008. This measure combines many items that assess the competence, stability, independence, constitutionality, and institutional strength of each country's government. *The Economist* governmental function score ranged from a high of 8.2 for Costa Rica to a low of 4.4 in Honduras. Again, a large gap separated the higher-performing Costa Rican government from the relatively poorly performing other four.

Individuals' personal experiences that might lower political support may well include being victims of crime and political corruption. If the state cannot reasonably protect citizens from criminals and if public officials regularly demand bribes, citizens thus victimized may withdraw their support from their regime. Table 9.3 shows that from 14 to 20 percent of Central Americans reported experiencing political corruption in the year before the 2008 survey. When asked how bad they perceived corruption in government to be (not bad = 0 to 100 = extremely bad), Central Americans gave their governments terrible marks averaging between 71 and 80.<sup>47</sup> Moving on to crime, having been a victim of a criminal act in the year prior to the survey ranged similarly to the level for experiencing corruption; between 14 and 19 percent reported being a crime victim. When asked how insecure they felt (on a 0 to 100 scale), respondents answers ranged from lows of 34 and 35 (Nicaragua, Costa Rica) to a high of 42 (El Salvador and Honduras).<sup>48</sup>

Presidents in many countries stand in the popular mind as a symbol of the entire government. We thus expected that one's opinion of the president's performance may affect her evaluation of the political system or specific institutions. Presidential approval is fairly volatile and can swing sharply for a particular incumbent over time. One should not give excessive weight to these values, especially in comparison to more stable and longer orientations like democratic norms. Nor should one assume presidential approval is identical to diffuse support for the democratic system or appraisal of specific institutions. Interviewers in the 2008 survey asked respondents, "How would you rate the job performance of president (incumbent)?" Table 9.3 presents our findings, which show considerable variation across the region. Costa Ricans were the most positive, giving President Oscar Arias a score of 62 on the 0 to 100 scale. Nicaraguans viewed their president Daniel Ortega most critically with a score of 43.

Finally, we expected citizens' perception of the climate of civil liberties—in effect, of their freedom to take part in politics—to shape their evaluation of the political system. Table 9.3 reveals that, on a scale of 0 (low) to 100 (high), Central Americans ranged broadly on this question in 2008, with Costa Ricans (62) having the most favorable sense of their civil liberties climate. Honduras, where a crime wave had caused citizens to curtail activity outside their homes for the sake of personal safety, had a mean of only 35. Nicaragua had experienced election-related turmoil and some government restrictions on civil society; its citizens averaged 41 on perceived civil liberties. El Salvador had passed a law restricting demonstrations, possibly accounting for the mean of 46 there.

Table 9.3 Possible Sources of Low Legitimacy Norms
Among Central Americans

Costa Rica	El Salvador	Guatemala	Honduras	Nicaragua
Political-Economic Context				
Gross domestic product per cap	ita 2007 (in co	nstant 2000 U	(.S. \$)*	
5,085	3,547	1,665	1,420	885
Combined Democracy Score 200	01-2006**			
9.7	8.0	7.2	7.1	7.8
Political Terror Scale 2001–2006	***			
1.0	3.6	3.2	3.0	3.2
Functioning of Government Ind	lex****			
8.2	5.7	6.1	4.4	6.8
Personal Experience****				
Percent of the Population Exper	iencing Politic	al Corruption	(been solicit	ed for a
bribe by an official within past y		•		
17	15	20	14	17
Percent of the Population Victin	nized by Crime	e (within past	year).	
16	19	17	14	17
Perceptions of Political System****	*			
Perceived Political Corruption I	evels (scale 0=	none 100=	extremely hi	gh)
72	71	80	76	74
Perceived Level of Personal Inse	curity (scale 0	=none 100	extremely h	igh)
35	42	40	42	34
Perception of Presidential Perfo	rmance: "How	would you ra	ite the job pe	rformance o
(current president)? (scale	0=none 100	extremely h	igh)	
62	51	56	48	43
Perceived Protection of Human	Rights by Gov	vernment (sca	le 0=none	
100=extremely high)				
62	46	52	35	41

<sup>\*</sup>Authors' estimate from the Economic Commission for Latin America (see Table 1.1 for source).

<sup>\*\*</sup>Authors' combined democracy index, mean for 2001–2006; scale 0=no democracy...10=high democracy (see Figure 2.1 for sources).

<sup>\*\*\*</sup>Political Terror Scale Score, mean for 2001–2006; scale 1=low violence ... 5=high violence (see Figure 2.2 for sources).

<sup>\*\*\*\*</sup>Functioning of Government scale measures presence or absence of several characteristics of the political system by the EIU's experts, including freely elected policy makers; legislative supremacy; effective checks and balances; governmental freedom from undue military influence; government free from undue foreign control; government freedom from undue influence by special economic or religious groups; presence of accountability mechanisms between elections; extent of government authority over national territory; governmental transparency; prevalence of corruption; competency of the civil service; and several attitudes if available from recent World Values Surveys. Source: Economist Intelligence Unit (EIU), The Economist Intelligence Unit's Index of Democracy 2008, http://graphics.eiu.com/PDF/Democracy%20Index%202008.pdf, accessed June 6, 2009.

We come now to the big questions for Central America: How do these performance factors affect support for political institutions and for the political systems in general? Does the political or economic performance of a country, or one's experience or perception of political corruption or crime, increase or reduce system support? Does a better perceived human rights protection climate or greater support for the incumbent president contribute to greater diffuse support for the system, support for specific institutions, or a better evaluation of its economic performance? If so, do they strengthen or weaken the consolidation of democracy?

Turning first to citizens' evaluations of the economy's performance, we anticipated that actual system performance (GDP per capita, democracy, government effectiveness, violence levels; see Table 9.3) and a person's own economic wellbeing and resources would considerably affect this attitude. We expected prosperous citizens and those in more prosperous countries to be happier with economic performance than the poor and residents of poorer countries. Indeed, other things held equal, a multiple regression analysis revealed that evaluation of economic performance was indeed shaped by a combined measure of overall system performance, 49 personal resources, and standing in the community. 50 Both the overall system performance measure and GDP per capita, when substituted for system performance, strongly affected evaluation of economic performance, as did being wealthier and better educated. Women and older citizens tended to view economic performance negatively. People who felt unsafe in their neighborhoods held more negative economic evaluations. Holding positive views of the incumbent president and the performance of the administration strongly increased respondents' approval of the economy.

When analyzing the factors shaping diffuse (broad general) support for Central American political systems, we expected overall politico-economic system performance, the perception of a good human rights climate, and positive orientations toward the incumbent, his administration, and the economy to increase support. We also believed negative experiences and perceptions concerning official corruption and crime would reduce diffuse support. A multiple regression analysis confirmed most of these impressions. Other factors held equal, the strongest influences on diffuse support were a positive perception of the human rights climate, a good evaluation of political actors, and overall system-level performance. A sense of personal insecurity, the experience of corruption, and perceiving corruption in government all lowered diffuse support. Interestingly, sex, age, education, and size of one's community of residence mattered little for diffuse support, while being wealthier very modestly reduced it.51 This near absence of demographic influences indicates that broad general system support tends to be widely distributed throughout these societies rather than concentrated in one class or segment of the population.

Turning to specific support for particular national institutions (e.g., political parties, the legislature, the Supreme Court) we expected to find influences similar to those just mentioned for diffuse support. Indeed, other factors held constant, many influences were similar. Perception of a good human rights climate, positive evaluation of the performance of the government, and to a lesser extent a positive view of the economy each strongly increased specific institutional support among Central Americans in 2008. Being a crime or corruption victim, perceiving oneself to be unsafe, and perceiving a broad climate of corruption all lowered institutional support. Indeed, it is commonsensical that a person would negatively evaluate bribe-seeking public servants and public institutions that cannot control crime or corruption. Sex, age, and education made no difference in specific institutional support. Again, other factors held constant, the poor were slightly more likely to support institutions than those better off. Our most unusual finding was that the overall measure of system-level performance (constructed from measures of the economy, democracy, political violence, and government effectiveness) had no effect on specific institutional support. Evaluations of institutional performance (moderate disappointment being the dominant appraisal; see Table 9.2) were randomly distributed whether one lived in high-performing Costa Rica or low-performing Honduras and Nicaragua.<sup>52</sup>

In summary, legitimacy, the evaluation of government performance by citizens, varied in Central America in 2008 in predictable and rational ways based on people's perceptions of whether their lives were safe and free, how the government behaved and what it delivered, and on measurable system-level economic and political performance characteristics. All the variables we used to model support had a significant influence on at least one of the measures, and most influenced two or three. Demographics (sex, age, and wealth), overall political-economic performance, and support for political actors were the big factors shaping economic performance evaluation. In contrast, for both diffuse and specific institutional support demographic factors mattered little, but crime and corruption experiences and beliefs, and one's evaluation of political actors, the human rights climate, and the economy influenced both.

Given Honduras' 2009 coup and the unrest that followed it, it is helpful to review our findings on Honduras alone. Hondurans' attitudes made them stand out sharply among citizens of the region. In 2008 Hondurans agreed most among the region's citizens with the need for an unelected, strong-man leader (39 percent). Hondurans had the highest index of support for a coup, and the highest support for confrontational political tactics and for rebellion against an elected government. They had the lowest support among Central Americans for general participation rights and low tolerance for participation by regime critics. Hondurans had the lowest levels of diffuse support and specific institutional support for their political system, and the lowest evaluation of its economic performance. Furthermore,

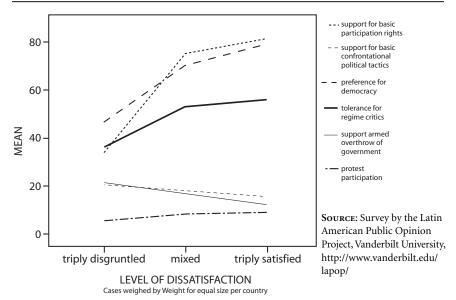
Hondurans' preference for strongman rule had increased since 2004 while their institutional support levels had declined. To us these patterns suggested a population whose support for democracy was unconsolidated, based on observed trends, and slowly deteriorating. To the extent that Honduran political elites were aware of these attitudes, they may have felt little popular pressure to conduct themselves in a manner consistent with democratic norms and constitutionality.

What might these legitimacy levels mean for the potential for political stability? In a recent book, Booth and Seligson isolated Central Americans who expressed low levels (i.e., below the scales' midpoints) of institutional support, evaluations of economic performance, and commitment to basic democratic principles. They reasoned that citizens who combined all three traits could not be relied upon to support democracy and its institutions, might be vulnerable to appeals by antidemocratic elites and, indeed, that the presence of large numbers of them might encourage antidemocratic demagogues. They reported that in 2004 Hondurans (12 percent) and Guatemalans (15 percent) were much more likely to be low on all three than other Central Americans.<sup>53</sup> We have replicated their analysis and discovered that only 14 percent of our respondents isthmus-wide were thus "triply dissatisfied" or "multi-disgruntled" in 2008. But 18 percent of Guatemalans and 30 percent of Hondurans fell in that category, a significant increase. Indeed, the number of triply dissatisfied citizens in Honduras had risen 250 percent since 2004. These data again suggest that Honduras was ripe for political instability by 2008-2009.

Assuming that these patterns matter, our finding strongly suggests more risk of instability or public disloyalty to democracy in Guatemala, and especially in Honduras, than in Costa Rica, El Salvador, and Nicaragua. But what other attitudes and behaviors do such multiply disgruntled citizens hold? If they believe and behave no differently from other citizens, such concentrations of multi-disgruntled citizens may not matter much. Figure 9.1 shows that, compared to other more satisfied citizens, those who are triply dissatisfied are different from others. They are much less supportive of basic participation rights, prefer democracy much less, are much less tolerant of dissenters' rights, and are slightly more supportive of confrontational political tactics. All of these traits could encourage antidemocratic demagogues to challenge democracy. In one area, however, Figure 9.1 reveals little difference. The triply satisfied are actually slightly less likely, not more, to have protested than those who are more satisfied with the system and its performance. Inspection of several other participation variables reveals the same pattern as for protest. As of 2008, despite their much less democratic views, the multi-disgruntled of Central America were not more politically active than their more economically satisfied, institutionally supportive, and more democratically inclined fellow citizens.

FIGURE 9.1 EFFECTS OF LOW, MIXED, AND HIGH LEGITIMACY ON ATTITUDES AND POLITICAL BEHAVIOR, CENTRAL AMERICA 2008

(Respondents are sorted according to below-mean satisfaction and above mean satisfaction on support for regime democratic norms, specific institutional support, and evaluation of economic performance. The "triply disgruntled" fall below the scale midpoint on all three: the "triply satisfied" are above the scale midpoint on all three; "mixed" indicates having some of both above- and below-mean positions.)



#### **Conclusions**

Early in the twenty-first century, many but not all Central Americans were accommodating themselves to their mostly still-young democratic regimes. They were conducting themselves in a manner necessary to and consistent with democracy by participating in politics in diverse arenas and ways, and by sharing political values mostly congruent with democratic polities. On balance and by country, majorities supported basic democratic norms and repudiated authoritarian rule. These findings augured well for democracy in the region—insofar as popular behavior and values could sustain democratic rules of the game. But the matter was more complicated than that. As Honduras vividly demonstrated with its coup in 2009, these actions and attitudes of citizens would necessarily interact with the complex national and international environments in shaping democratic consolidation.

Central Americans also held important and in some cases growing reservations about their polities. Overall, their commitment to basic democratic norms remained steady and high between 2004 and 2008, while their willingness to embrace a hypothetical coup declined. In contrast, their support for unelected leadership, though still low, rose between 2004 and 2008 while their tolerance for dissenters and support for specific national institutions declined. Diffuse legitimacy increased somewhat and remained well in positive territory in four countries (but only marginally so in Honduras). In contrast, popular evaluation of specific institutions declined noticeably everywhere. Support for confrontational political tactics and for rebellion remained stable across the region in the period covered by our surveys. These global trends notwithstanding, the values of Hondurans clearly deviated on the low end from regional average democratic norms and legitimacy evaluations.

Central Americans, no strangers to previous bad regimes and economic turmoil, thus appeared willing to extend their rulers only so much rope. Significant minorities appeared hypothetically willing to opt for protest and rebellion should their governments badly violate the social contract. Our public opinion data showed that citizens' political support for their regimes in 2008 was strongest in Costa Rica, a pattern we and others also observed in 2004. Further exploration has demonstrated that Guatemala and especially Honduras persistently had the largest concentrations of citizens dissatisfied with institutions and economic performance, and the lowest commitment to democracy. Moreover, Hondurans were generally both less tolerant and more supportive of political confrontation, coups, and rebellion. This would have alarmed us more had not these very same multi-disgruntled citizens proved slightly less active in politics than their lessdisgruntled fellows. Thus the triply dissatisfied offered in 2008 mainly a latent rather than active threat to system stability. Such patterns can change quickly. After the June 2009 Honduran coup and again in September after Zelaya slipped back into the country, citizens demonstrated in support of both the ousted Zelaya and the usurper Micheletti.

Challenges to poorly consolidated democratic regimes, of course, may come from either democratic forces or antidemocratic ones, especially elites. In Honduras, for example, President Zelaya's efforts to consult the people about whether to promote reform of the country's constitution led him to actions judged illegal by the courts and the Supreme Electoral Tribunal. Similarly, opponents of Zelaya's reformism and policies in the armed forces and the National Congress responded with illegal and unconstitutional procedures to oust him from office and exile him from the country. One cannot easily predict whether something that might trigger increased turmoil would strengthen or weaken formal representative democracy as it now exists in each Central American nation.

Given this only partly encouraging panorama of public opinion, what might these countries' rulers or even outsiders do to increase the prospects for democratic stability in Central America, especially in the two cases more at risk? What actions might increase political support for these regimes? Some things, especially the Conclusions 207

larger contextual variables, are very hard to manipulate in the short or medium term—especially the economies. Honduras and Nicaragua were very hard up economically in real terms. Their disadvantages relative to the region's other three nations, and especially to the larger world economy, had worsened in recent decades. From the 1980s through the 1990s Nicaragua's economy moved dramatically and tragically backward. It *de-developed* to reach 1950s levels of productivity, and recovered very little after 1990. Honduras' economy remained only marginally better.

On the positive side, there remained several locally manageable factors. Power holders could, if willing, promote increased comity among political elites and greater accord on democratic rules of the political game. If accomplished, this could increase political stability and lower political risk. Obviously Honduran political elites failed spectacularly to consolidate such a settlement on democratic rules. Future efforts to restore democracy there would undoubtedly need to focus on advancing such an interelite democratic consensus.

Our research has demonstrated the corrosive effect of crime and political corruption. Governments could, if they would, enact legal reforms and prosecute bribe takers. This would improve the economic climates, attract greater domestic and foreign investment, and undoubtedly win approval from citizens. Reducing political repression by improving police and military training and curtailing acts of official violence and repression could boost political support in the middle term by reducing fear and encouraging greater participation. Building or maintaining high-quality election systems and rules would also likely increase specific and diffuse support for political institutions. Election system quality and changes in the early 2000s were mixed. El Salvador improved its voter registration system, but Nicaragua's election system had deteriorated since the 1990s under increasingly partisan control that culminated in a badly reviewed municipal election in late 2008. Voters turned out at very low rates in Guatemala and Honduras after 2000. Obviously, efforts to improve election quality and reduce crime and corruption could strengthen citizen political support for civilian democratic regimes over time. Such measures were arguably at least partly within the reach of local leaders, and could help each country move toward democratic consolidation.

The difficult and distressing fact, however, was that much of this potential for progress rested on the will and actions of elites and, to a significant extent, on foreign actors such as the United States. On the bright side, elites in Guatemala, Honduras, and El Salvador made some progress and real concessions to their narrowly construed economic and power interests during the 1980s and 1990s—albeit accomplishing this in two cases only when also pressed very hard by rebels from below and by outside actors. Some elites resisted changes more tenaciously. Two decades later, the backing of key economic and political elites for the 2009 Honduran coup demonstrated that such progress may be quite tenuous.

Nicaragua's systemic shift to democracy between 1979 and 1987 required civil war, an insurrection, and an opposition victory that destroyed the old regime.

Costa Rica's democratization in the late 1940s and early 1950s also involved destruction of the old system by victorious rebels. Together, these transformations, whether concessions by elites, reforms wrenched from them by rebellion, or both, led eventually to formal electoral democracy, reduced repression, and more freedom for many. Political support in El Salvador rose to much higher levels in the 2000s than we would have ever expected from the vantage point of the early 1980s, given the national elite's grim historical record.

With respect to external support for democracy, the Honduran crisis of 2009 provided a final positive note within an otherwise discouraging case. When certain national elites ousted President Manuel Zelaya in 2009, most significant external actors including the United States, Honduras' Central American neighbors, the Organization of American States, and the United Nations rallied behind democratic norms and constitutional rule, albeit to limited short-term effect. Costa Rica in the 1940s and Honduras in the 1980s demonstrate that elite-led reform is possible in Central America, even absent pressure for it from the international arena. At this writing Costa Rica remained stable and seemed a consolidated democracy despite turmoil in its party system. Given the election of a leftist president of El Salvador for the first time in 2009 and the direction of change in its citizens' attitudes and legitimacy norms, El Salvador seemed to be continuing toward democratic consolidation.

But how likely might be further democratic consolidation elsewhere? In our opinion as we wrote this the prospects for ongoing political and economic reform and a further consolidation of democracy among the political and economic elites of Nicaragua and Guatemala were only modest. Our findings for 2008 demonstrated that a majority of Nicaraguans, Guatemalans, and Hondurans were taking part in and supported democracy. However, we also found multiple discontents and antidemocratic attitudes at troublingly elevated levels in Guatemala and especially in Honduras as of 2008. Prospects for democratic consolidation in Honduras proved deeply problematic with the 2009 coup. This phenomenon put the onus for reform on national elites, while heightening both countries' vulnerability to demagogic politics. It also gave some responsibility to the international community, whose economic and political preferences can loom large in local elites' choices. As noted, in the face of the failure of parties to the Honduran coup of 2009 to eschew demagoguery and antidemocratic or unconstitutional actions, the international community deployed diplomacy, mediation, and sanctions to salvage democracy in Honduras, including a major late-October effort to restore Zelaya, but the de facto government remained intransigent as we wrote this.

That leaves us with two critical questions: First, could and would national elites give the region's citizens enough economic progress and reform that the people would continue to support their fledgling democracies and not opt again to rebel? As argued repeatedly in the preceding chapters and in Chapter 10, after decades of the United States' promoting repression that blocked democracy, the international

Conclusions 209

community eventually came together to encourage Central American regimes to adopt "low-intensity" democracy (formal electoral civilian regimes) as the Cold War waned. At the same time, however, external actors led by the United States promoted new economic policies that limited Central American governments' abilities to promote economic development with equity. Neoliberal orthodoxy, imposed from abroad and embraced by the new economic and political elites of the region's civilian democracies, stripped governments of many tools to promote social welfare or invest in human capital. Thus, even if local ruling elites were willing to promote equitable development—as they had sometimes done in Costa Rica, Nicaragua, and even Honduras—neoliberalism reduced their ability to make such choices.

The political pendulum in Latin America began to swing back to the left with the election of many center-left governments, driven by popular frustration with such neoliberal policies. In Central America this frustration contributed to Manuel Zelaya's emergence as a populist advocate for the poor during his coup-truncated term and to the election of leftist governments more committed to addressing the needs of the poor in Nicaragua in 2006 and El Salvador in 2009. Venezuela's president Hugo Chávez began sharing his country's oil wealth as foreign aid and encouraging a state-centric development model and repudiation of neoliberalism in Central America. As we wrote this in 2009, these dueling world views and economic models left the prospects for economic growth with equity contested in the isthmus as a deepening world recession cast a shadow on the region's economies.

A second critical question is: how might Central American citizens respond, through their attitudes and participation, to continued poor economic performance, to increased inequality, or to increasing poverty? (All these problems, recall, helped mobilize Central American unrest in the 1970s and 1980s.) At this writing, Central Americans showed enthusiasm for democracy, but many also expressed willingness to use confrontational and even violent political tactics. Protests of neoliberal policies and their effects took place throughout the isthmus in the late 1990s and early 2000s. We suspect that the growing recession that began in 2008 would likely weaken the prospects that economic reform might bring even a modicum of distributive equity. Indeed, if the economies deteriorate sharply Central America could again become more politically turbulent. We hesitate to cite the 2009 Honduran coup and subsequent unrest as an example of such turbulence. Nevertheless, some of the issues framing the conflict and internal polarization of both elites and masses rested in the country's grinding poverty and sharp discord over policies with which to address it. In the 1990s and early 2000s civilian democratic regimes presiding over deteriorating popular living standards in the Andes— Venezuela, Bolivia, Ecuador-experienced protest mobilization, unrest, and violence. Would something similar happen in Central America, or would regional elites instead allow for a more equitable distribution of the fruits of growth? Would any amelioration of poverty be possible as recession intensified? Would democracy survive contentious domestic efforts to grapple with such challenges? The

answer to these questions would depend heavily on the world economy and on the behavior of powerful international actors, especially the United States.

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## 10

# Power, Democracy, and US Policy in Central America

Central American politics derive in part from the unique internal social, economic, and political evolution of each of the republics, but they are also influenced by the United States. US proximity and the gross disparities in population and national wealth between the region's major hegemon and its tiny neighbors have long allowed US policy to greatly affect the region. The results have sometimes been quite detrimental to the well being of Central Americans. We argued in earlier editions that Washington's apparent definition of its interests in Central America and its strategies for achieving them were fundamentally flawed during the Cold War: short-termed, reactive, and excessively concerned with stability. The US effort to contain leftist influence and insurgency in the region from the 1960s through the 1990s is described case by case in Chapters 4 through 8. Here we focus on US policies that, at a minimum, intensified political conflicts that by the early 1990s had killed over 300,000 people (mainly civilians), nearly ruined the economies of the region, and displaced millions and left countless others jobless, orphaned, or physically or psychologically maimed. US policy was by no means the only cause of the Central American tragedy, but it contributed importantly to its onset and evolution.

The Cold War between the United States and the Soviets ended in 1990, and Central America's revolutionary-counterrevolutionary conflict wound down to end in 1996. US fears of Communist-inspired uprisings and subversion accordingly waned and the United States scaled back its overt and covert intervention in the region. Nevertheless Washington's policy in the region in the late 1990s and early 2000s remained quite interventionist and retained much of the ideological framework that shaped US Cold War intervention. The particular tools of

US involvement in Central America changed more than the underlying policy and objectives themselves.

Although the tactics and style of US policy toward the isthmus evolved, overall US objectives remained remarkably constant. The main goals were always to protect US economic and security interests by keeping as much control as possible over events and policies in Central America—minimizing perceived security threats while maximizing economic interests and utility. Even in times of lofty rhetoric about good neighborliness, the Alliance for Progress, human rights, or democracy, US policies consistently focused on maintaining political stability and influence over friendly governments. Concerned about the Cuban revolution, President Kennedy promoted the Alliance for Progress to encourage economic development and democracy in Latin America. He simultaneously increased US military assistance throughout the region. Intended to augment the capacity of Latin American armed forces to contain communism and protect democracy, US military aid under Presidents Kennedy, Johnson, and Nixon also helped armies topple democratic regimes and intensify human rights abuses. Ironically, the presence of US-backed, rights-abusing dictatorships helped spark insurgencies in Central America from the 1960s throughout the 1980s.

Although the intensity of US involvement in the isthmus diminished after 1990 and Central America virtually vanished from the news, Washington in the early 2000s continued to promote US security and economic interests by keeping leftist politicians out of power, and by aggressively promoting economic policies and development models that conform to US interests.

#### The Problem of Power

Power is the basic currency of politics. Simply put, groups within a given polity generally receive benefits and attention from the prevailing political regime in rough proportion to the amount of power they can bring to bear on that regime. The powerful receive the most; the powerless, little or nothing. Charles W. Anderson argued that the traditional "power contenders" in Latin American society—the Church, the military, the rural and urban economic elites—allow new groups to enter and receive benefits from the political system only when these groups demonstrate their own "power capabilities." We argued in Chapter 2 that regime changes in Central America—especially struggles for democratization—have involved conflict and the reconfiguration of relationships among traditional power contenders and new groups from the middle and working classes.

Power capabilities vary from group to group. The Church exercises authority through the traditional belief systems and moral suasion. The military holds much of the means of violent coercion. Economic elites use their wealth to influ-

Democracy 213

ence events. In contrast, lower-class groups have scant resources but can wield influence by organizing and carrying out strikes, protests, and the like. But the incontrovertible fact is that the majority of Central Americans—peasants, urban and rural workers, and slum dwellers—usually lack the organization that would give them real power capabilities. During the Cold War, when such groups attempted to develop power through organization, existing powerholders saw them as subversive, labeled them Communist, and violently repressed them. Accordingly, because Central America's poor majorities have held little power, policy usually has been unresponsive to their plight. We have seen country by country how this lack of responsiveness generated grievances, and how some regimes suppressed these grievances, thus making violence the people's last recourse.

Great power disparities between the small privileged upper class and its emerging middle-class allies and the underprivileged, impoverished majority generated the Central American crisis of the late twentieth century. As we noted in earlier chapters, power relationships in the five countries had deep historical roots. It is no accident that Costa Rica, with the most egalitarian society, and Honduras—an economic backwater that never developed a cohesive and exploitative elite—were least affected by turmoil. It is also not surprising that Guatemala, El Salvador, and Nicaragua, the countries with the greatest historically rooted power disparities, experienced the region's highest levels of violence. Their elites, long accustomed to their lopsided power advantage, resisted sharing power and making the sacrifices needed for the genuine development of all sectors of society.

# Democracy

Democracy provides a powerful base of legitimacy for contemporary governments. Indeed, most regimes today claim to be democratic. The problem is that the term *democracy* is contested and its meaning debated. Socialist theorists usually stress distributive economic and social criteria, whereas those from the industrially developed West emphasize political rules—often narrowly procedural ones. In the United States, one definition with which few would quarrel is that democracy is "government of, by, and for the people." However simple this definition may sound, it sets forth two conceptual elements fundamental to effective democracy: first, that the system should be as participatory as possible, and, second, that it should facilitate general well being.<sup>2</sup>

In the 1980s the United States promoted civilian rule and elections in Central America. When these appeared Washington proclaimed the birth of "democracy" in its client states, Guatemala, El Salvador, and Honduras, but condemned its alleged absence in revolutionary Nicaragua. Only in 1990, when the besieged Nicaraguan people elected the US-backed Violeta Barrios de Chamorro president,

was Nicaragua finally recognized as democratic by Washington. Closer inspection, however, makes this US interpretation difficult to sustain.<sup>3</sup> All four countries held nationwide, internationally observed elections. The elections in three countries—excluding El Salvador's in the 1980s—were internationally acclaimed as procedurally clean. But democracy requires much more than simply holding procedurally correct elections or establishing formal civilian rule. A critical issue is popular participation in elections and in other political affairs.

The elections in Guatemala in 1985 and 1990 as well as those in El Salvador in 1982, 1984, 1988, 1989, and 1991 were held against a background of statesponsored terror that had taken tens of thousands of lives and had disarticulated most mass-based civic and political organizations. Candidates perforce came mainly from center to far-right parties, and independent or critical media outlets were nonexistent. Repression confined most citizen participation in formal national politics to voting. Only a tiny minority of center and right-wing party activists engaged in campaigns, and repression kept turnout low. In Nicaragua in 1984 and 1990, in contrast, there was no program of state-sponsored terror; organizations representing the poor majority had been encouraged to develop, grow, and make demands on government. Opposition parties and elite interest groups also existed quite openly and participated in politics. In stark contrast, international human rights organizations concurred that the systematized torture, murder, and disappearance of political opponents that was widespread and institutionalized in Guatemala and El Salvador did not occur in Nicaragua. Though important rightists boycotted the 1984 Nicaraguan election, three parties on the FSLN's right and three on their left challenged the Sandinistas. Nicaragua's antiregime media (including La Prensa and Radio Católica), though partly censored, carried an anti-Sandinista message to the voters. The six participating opposition parties enjoyed extensive and uncensored free time on state-sponsored radio and television.

One may also question the US application of the term *democracy* in Central America during the Cold War by asking: Were there governments "for the people"? In whose interest did they rule? The Sandinista revolution made efforts to deliver benefits to the people. By 1984, even its critics credited the government with "significant gains against illiteracy and disease." Nicaragua also made advances in agrarian reform, housing, social security, and the status of women. Eventually the US-backed Contra war forced the diversion of public spending away from social welfare and to the military budget. By the 1990 election most social programs had been sharply reduced, and the country was mobilized for war. Nicaragua's disastrous economic and political situation in 1990 led its citizens to use the democratic election system established by the revolutionary regime to vote the FSLN out of office and end the revolution. Thus the Sandinista handover to the opposition in 1990 not only flowed from democratic rules of the game that were already in place but dramatically reconfirmed Nicaragua's transition to a civilian democratic regime in 1987.

Mobilization 215

In El Salvador and Guatemala, in contrast, the process of regime change toward democracy during the last decade of the Cold War proceeded differently. In both, the reformist military regime that overthrew the authoritarian military regime acted with so much violent repression that many observers detected no meaningful transformation of the political systems. When each country's reformist military regime ceded rule to a transitional civilian government, skepticism abounded about how much real power these elected civilian rulers had while their militaries still held veto power over key matters. The civilian politicians, however, gradually gained independence from the armed forces as Cold War threats diminished, and formerly excluded power contenders were eventually allowed to take part. Honduras followed a similar path of gradual transition to democracy, albeit without a civil war or such intense repression.

Eventually all four countries established formally elected civilian regimes under heavy pressure from the United States, but the quality of their democracies still remained to be determined in the early 2000s. Some argue that not only must formal rules of democracy and popular participation without massive repression exist but, more important, qualitative and socioeconomic foundations must also exist. To truly participate and thus influence decisions in a formally democratic country, the poor majority needs the fundamental human and political resources provided by socioeconomic well-being. By the late 1990s Nicaragua, El Salvador, Guatemala, and Honduras all had formal civilian democracies, but poverty and income and wealth maldistribution left poor citizens largely without the socioeconomic requisites of an effective democracy.

Critics have accordingly tagged the four new democracies of Central America as "low intensity democracies" or "polyarchies" to distinguish them from more egalitarian regimes of rule "by the people and for the people." The rankings on comparative democracy indexes (see Figure 2.1) for Nicaragua, El Salvador, Guatemala, and Honduras confirm the middling to poor performance of these formally democratic regimes. Thus elites—albeit including a broader circle of power contenders than in the 1970s—continued to dominate the polities and poorly meet democracy's basic norms even under formally elected civilian regimes.

#### Mobilization

The decades following World War II were marked by a growing awareness that something was seriously wrong in Latin America. Those who viewed mass poverty as rooted in an extremely unequal distribution of power began advocating a greater diffusion of power. In the 1940s and 1950s, social democratic and Christian democratic parties talked of "penetrating" the masses, of creating and fortifying party-oriented labor, peasant, and neighborhood organizations that would unify and express the interests of the masses. From the 1950s onward, educators

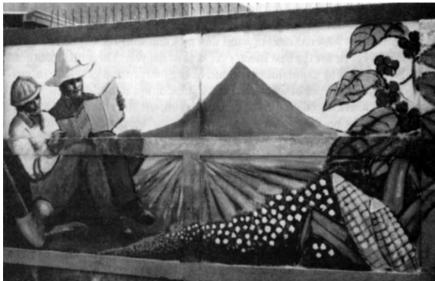
such as Paulo Freire of Brazil, aware that mass empowerment would require the emergence of a socially, politically, and linguistically literate citizenry, began promoting adult education consciousness-raising programs that encouraged poor people to examine and question their social condition.<sup>6</sup>

Jolted by the Cuban revolution in 1959, the United States at first supported reform in Latin America with programs like the Alliance for Progress (to promote economic growth) and the Peace Corps (to promote community development by mobilizing, educating, and empowering poor people to solve their own problems). For a while, thousands of idealistic US citizens worked with Latin America's poor and promoted collective self-help programs. Others promoted popular participation and mass mobilization. The US Agency for International Development (USAID) encouraged Central American governments to develop community action and improvement programs and cooperatives, many hundreds of which were started across the region. Ultimately both local and US-sponsored mobilization caused a surge of democratic participation by ordinary Central Americans. Before long, however, a strong reaction set in. Disinclined to respond to the legitimate demands of the newly articulate poor, some Central American elites viewed this mobilization as a nuisance or a threat. They chided Peace Corps volunteers for associating with "Communists"—that is, the poor people in the community action organizations. Eventually, when the central governments, too, conveyed their displeasure to US diplomats, the Nixon administration officially terminated Peace Corps involvement in community action. This graphically illustrates how keeping good relations with pro-U.S. regimes mattered more to Washington than promoting popular participation and democratization.

The Latin American Catholic Church promoted the most extensive mobilization in the hemisphere in the 1960s. Even in the 1950s, some important Church figures such as Dom Helder Câmara of Brazil had begun calling for social justice and an uplifting of the oppressed majority in what came to be called "liberation theology." By the end of that decade and the beginning of the next, they found a powerful ally in the Vatican as Pope John XXIII embarked on his pivotal *aggiornamento*, or updating, of the Catholic Church. Part of this process, as expressed by the Second Vatican Council, was the new focus on the problems of Latin America, by then the largest single segment of world Catholicism. This, in turn, stimulated Latin American Catholics to engage in an even deeper examination of the human problems of their region.

The high-water mark of such concern came at the Second General Conference of Latin American Bishops at Medellín, Colombia, in 1968. Focusing on poverty and exploitation in Latin America, the bishops used a form of structural analysis not unlike the "dependency" explanation we discussed in Chapter 2.<sup>7</sup> They argued that Catholic clergy should make a "preferential option for the poor," and to do so should promote Christian base communities (*comunidades eclesiales de base*,





GRASSROOTS MOBILIZATION. A protest march in San José, Costa Rica (photo by John Booth). Adult education in Nicaragua as depicted in a revolutionary mural (photo by Thomas Walker)

CEBs), or grassroots organizations, in which people of all classes would discuss the social problems of their community or country in light of the social gospel. In addition, natural community leaders or lay "delegates of the word" would be trained to preach the social gospel and act as community organizers.<sup>8</sup>

The Medellín bishops conference deeply affected Latin America, and especially Central America. No doubt to the astonishment of many conservative bishops

who had perfunctorily signed the high-sounding Medellín declarations, thousands of priests and nuns—and even a few bishops—began implementing the ideas of the conference almost immediately. By the 1970s, extensive grassroots mobilization was taking place through newly created CEBs in the four countries of northern Central America. Tens of thousands of poor people were becoming aware of themselves as human beings made in the image of God and having rights to fair treatment, dignity, and justice from their governments and employers. Though the objectives and tactics of the CEBs were nonviolent, the elite-dominated governments of the region predictably viewed them as highly subversive. Again the label "Communist" was applied and, eventually, tens of thousands of Catholics, including dozens of priests and nuns and even one archbishop, died in the repression that was mounted to reverse their mobilizing effort.

By the mid- to late 1970s, social mobilization had become widespread throughout northern Central America. Peasants had joined unions and federations and created cooperative organizations concerned with production and marketing. Urban workers had expanded the labor movement. Teachers, medical personnel, students, and women had all become more organized and active. As we noted in Chapter 8, the Honduran regime chose to accommodate or only mildly repress mobilization. Such relative moderation is probably the major reason why Honduras avoided open insurrection. In Somoza's Nicaragua, Guatemala, and El Salvador, however, the more entrenched and powerful elites chose violent demobilization rather than accommodation to deal with new popular demands. In these three, state repression begot responding violence, as previously moderate citizens in increasing numbers opted for insurrection. In Nicaragua, mobilization, responding repression, and insurrection ultimately led to a revolutionary coalition victory in 1979. In Guatemala and El Salvador, in contrast, the scale and cruelty of state-sponsored terrorism (with especially heavy US material support—see Appendix Table A.3) curtailed or reversed civilian mobilization and stalemated rebels on the battlefield.

The mobilization that had brought about the Nicaraguan revolution continued and was encouraged by the new government thereafter. Prior to the victory, Catholics from the Christian base movement had joined with nationalist Marxists from the FSLN and others to organize a variety of grassroots organizations. These included the Rural Workers' Association (Asociación de Trabajadores del Campo, ATC), the Sandinista Workers' Federation (Central Sandinista de Trabajadores, CST), the Association of Women Confronting the National Problem (Asociación de Mujeres Frente a la Problemática Nacional, AMPRONAC), the Civil Defense Committees (Comités de Defensa Civil, CDCs), and the Sandinista Youth (La Juventud Sandinista). After 1979 the CEB movement also continued and other grassroots organizations emerged, such as the National Union of [small] Farmers and Ranchers (Unión Nacional de Agricultores y Ganaderos, UNAG). By 1984, the US Embassy in Managua estimated that between 700,000 and 800,000 Nicaraguan citizens—around half of all adults—were in such organizations.

Grassroots organizations performed many functions—defending the revolution, political socialization, mobilizing volunteers to carry out social programs, and providing venues for political participation, which ordinary people had never experienced previously. The local organizations held internal elections, discussed local needs organized to solve them, petitioned their government for everything from material and financial support to major changes in government policy, and named representatives to the planning boards of government economic and social service entities. Sometimes such organizations abused their power or engaged in petty corruption, but overall they gave many ordinary Nicaraguan citizens the first opportunity in their lives to participate meaningfully in politics.

In addition to the grassroots organizations, the Sandinista-led government used education to advance participation and democracy. Borrowing the techniques of Catholic educator Paulo Freire and using tens of thousands of volunteers, the revolutionary government undertook a basic literacy crusade its first year in power. The drive lowered rates of adult illiteracy and won Nicaragua the United Nations prize for the best literacy crusade of the year. Thereafter, continued attention was paid to maintaining and increasing literacy and generally improving the educational level of all Nicaraguans. In addition to building the skills of the workforce and socializing Nicaraguans to support the revolution, a central motive for the heavy emphasis on education was to "empower" the people—to create a citizenry capable of intelligent self-government.<sup>12</sup>

## The Roots of US Policy in Central America

At least until the end of the Cold War, the United States had certain legitimate, and widely consensual, security interests in Central America. Most agreed that it was in the interest of the United States that no Soviet bases, troops, advanced weapons, or nuclear arms be present in the isthmus, and that no country in the region form a military alliance with the Soviet Union. It was and remains in the interest of the United States that Central American societies enjoy sufficient prosperity, democracy, and political stability that their citizens not turn massively to exile or refuge. Similarly, Central American nations needed peace among themselves, and needed their military forces to be appropriately sized and in balance with each other. An arms race or increased intraregional conflict might have caused a war in Central America, sparked direct US military intervention there, or threatened the security of the Panama Canal or important trade routes. However, many critics of US policy in Central America believe that US actions during the Cold War actually harmed rather than advanced these interests. In order to understand how this came about, we must review the roots of US policy.

US interests in Central America have evolved over time and have sometimes been subject to intense debate within the United States. During the nineteenth century, encouraging trade, coping with massive British naval power, and transit across the isthmus were important US concerns. As US sea power supplanted British dominance in the late nineteenth century and as the United States rapidly industrialized, the desire to establish and control a transisthmian canal led to US intervention in Panama in 1903. Once canal construction and operation were under way, the United States used troops in Panama and Nicaragua to assure a continuing canal monopoly and protect the canal itself. American diplomats (sometimes assisted by the US marines) often heavy-handedly promoted US business and geopolitical interests throughout Central America in the early twentieth century. During World War II, the United States sought to protect the Panama Canal from Axis interference through cooperative security arrangements with Central American governments.

During the Cold War, US interests in Central America continued to focus on economic and security concerns. The containment of Soviet-inspired communism was the major force driving US policy. Despite the boom brought about by the Central American Common Market, US investments in Central America remained modest compared to those in most other parts of the world. Nevertheless, promotion of a "healthy business climate" in Central America also heavily influenced US policy choices.

Washington viewed the effervescent mobilization in Central America throughout the second half of the twentieth century as problematical. Although a cause for hope for millions of poor people and a true step toward democracy, mobilization worried some of Central America's entrenched elites. They viewed the process with alarm and responded with state terror to discourage participation. Hearkening to their cries of "Communist subversion," Washington, too, joined the fray. It is interesting to consider that the US government—whose citizens tenaciously defend their own right to participate in civic and interest organizations—allied itself with the privileged minority in Central America in its campaign against participatory mobilization. US policy in the region perhaps responded more to domestic political fears, misperceptions, and rhetoric in the United States and the fears of local elites than to the reality of the situation in the isthmus.

As a capitalist country, the United States made consistent efforts to promote capitalism and to protect US business interests at home and abroad. Policymakers in the White House, State Department, and Congress tended to formulate national security—especially in Central America and the Caribbean—as much in terms of business interests and trade as along military and geostrategic lines. Radical and even merely reformist political doctrines, commonly (but often incorrectly) labeled "Communist" by local elites, were usually viewed as incompatible with US interests. From the early twentieth century on, the impulse to contain this "threat of communism" motivated conservative politicians and cowed their

critics. American politicians feared being depicted by their adversaries as having "lost ground" to communism. After World War II, and especially with the Cuban revolution, the fear of Soviet-inspired communism in our backyard shaped US policy in Central America. Thus even US politicians and policymakers sympathetic to socioeconomic reform and democracy supported demobilization in Central America when reformers' demands were labeled "subversive" by Central American elites or by interested US observers.<sup>13</sup>

Much of the US preoccupation with communism in Central America, however, was tragically ill founded and largely inappropriate. <sup>14</sup> (We examine communism in Central America below). Ill advised or not, most administrations from the 1940s through the 1980s strongly believed that communism threatened, and they transmitted this concern to Latin American military establishments as part of the doctrine of national security. This doctrine, in turn, served to justify a systematic and widespread demobilization campaign in Central America.

As taught in war colleges and military training centers around the hemisphere, the doctrine of national security was a product of both US anticommunism and Latin American elaboration. It originated in an elaborate national security apparatus (i.e., CIA, National Security Council) created in the United States in the late 1940s. In 1950, National Security Council document "NSC-68" described an expanding Communist menace and urged huge increases in military expenditures. Even though George Kennan, the originator of the concept of containment of communism, by then felt that the threat described in NSC-68 was exaggerated, it nevertheless became the blueprint for US behavior in the early Cold War. Its ideas spread to Latin America through US training programs for virtually all of the military establishments of the hemisphere.

Latin America in the 1950s and 1960s provided fertile ground for these Cold War security concepts. Though local Communist parties were weak and there were few, if any, obvious external threats to the security of any of the elite-based governments, the privileged classes and their military allies found it convenient to portray popular mobilization and protest as subversive and part of a Moscow-controlled plot. In this setting, national security ideas from the United States were quickly adapted and refined into a full-fledged ideology, complete with training centers, native military philosophers, literature, and annual meetings of the Latin American Anti-Communist Confederation. The ideology was geopolitical, viewing national and international politics as a zero-sum game between communism and the "free world." Whether in foreign or domestic affairs, a loss of territory, allegiance, or influence for one side was seen as a gain for the other. Internal politics became a battlefield. Social, economic, and political justice became largely irrelevant or seen as a point of entry for threatening ideological influences.

The national security doctrine was also inherently elitist. Its believers held the military uniquely capable of understanding the national good and, therefore,

having the right to run the state and make decisions for society as a whole if military leaders judged that civilian politicians were performing poorly. The doctrine directly equated democracy with a visceral anticommunism. Accordingly, strange as it may seem, the harshly authoritarian anti-Communist "national security states" created under this ideology were often described by their apologists as "democratic."

All opposition to national security states—and most forms of civilian organization except those on the right—were viewed as subversive and "Communist" or "Communist-inspired." Brutal demobilization and atomization of civilian society were accepted as appropriate. US personnel on occasion actively promoted the use by their Latin American colleagues of what they euphemistically called "counterterror" (the widespread use of extralegal arrest, torture, and murder designed to quiet so-called subversive groups). <sup>15</sup> Most Latin American militaries and police received technical and material assistance and training including techniques of counterterror. It is not surprising, therefore, that the tactics of torture, murder, and disappearance employed by security forces and government-sponsored death squads were similar from country to country. <sup>16</sup>

By the late 1960s and early 1970s, the USAID's benignly titled Office of Public Safety had close links to the security forces of Brazil, Uruguay, and Guatemala, countries with radical demobilization programs using death squads, torture, murder, and disappearance.<sup>17</sup> In the early 1970s these links became a public scandal in the United States and throughout the world. The US Congress investigated the links between American government programs and state-sponsored terror in Latin America. In 1974, Congress formally terminated US police and internal security aid programs and ordered the Department of State to submit yearly reports on the human rights performance of all countries to which the US government supplied aid. But these measures did not solve the problem. In practice, State Department human rights reports seemed to be influenced and colored more by the status quo-oriented policy goals of Washington than by the objective reality of the countries supposedly being described.<sup>18</sup> And though some of the most objectionable US links were discreetly terminated, state-sponsored terror and direct or indirect US material aid to rights-violating regimes and forces continued. Starting in 1982, the Reagan administration began successfully petitioning an increasingly redbaited Congress to make exceptions to the 1974 prohibition against US assistance to police and internal security forces for El Salvador, Guatemala, and Honduras.

#### Communism in Central America

Because so much US policy turned on the question of communism in Central America, we must explore its meaning and influence. Most Central American in-

surgents and many of the area's intellectuals found Marxist and, in some cases, Leninist analysis useful in understanding the reality around them. Nevertheless, it is misleading to equate the intellectual acceptance of those analytical tools with a commitment to a Communist agenda or political subservience to the Sovietoriented international Communist movement. Most Central Americans were too pragmatic and nationalistic to accept such control. Indeed, Soviet-oriented Communist parties fared poorly in Central America. Communists, socialists, and anarchists—many of them European exiles—influenced Central American intellectual life and labor movements in the early twentieth century. The Communists, followers of Karl Marx, received a boost over their leftist competitors because of the Soviet revolution in Russia. Although always targets of repression, Communists gained leadership roles in Central American labor movements in the 1930s. The Soviet alliance with the West during World War II gave the region's tiny Communist parties and their more successful unions a brief political opening in the early 1940s. Although repression of the left resumed in most countries after 1945, brief exceptions occurred in Costa Rica in the 1940s and Guatemala in the early 1950s, where Communist elements were junior partners with more conservative parties in government coalitions. Communist parties generally fared poorly because of the Soviet practice of limiting local parties' flexibility to pursue national solutions. The Stalin-Hitler pact of 1939 discredited Communists in Central America and elsewhere. Soviet insistence in later years that Latin American Communists seek accommodation with local dictators further tarnished their already poor image. Moscow so restrained local Communist parties that, in the 1960s, less patient advocates of sociopolitical reform resigned in disgust and emulated Castro's successful insurgency.

Throughout most of their histories, therefore, local nationalists—including most other Marxists—mistrusted the small, Moscow-oriented Communist parties of Central America. Most Central American revolutionaries and intellectuals remember that the Cuban Communist Party, in its determination to follow Soviet orders to peacefully coexist with Fulgencio Batista, opposed Fidel Castro until just before the rebel victory. Costa Ricans recall that their local Communist Party, the region's largest, backed the presidencies of Rafael Calderón Guardia (1940 to 1944) and Teodoro Picado Michalski (1944 to 1948). When Calderón Guardia and his allies won the 1948 election, the opposition claimed fraud and there ensued a successful rebellion led by anti-Communist social democratic forces. Thereafter the Costa Rican Communists never won more than 5 of the 57 seats in the Legislative Assembly, and after the mid-1980s their influence eventually faded to nil.

Nicaraguans remember that the Communist-led labor movement collaborated with the Somoza dictatorship in the 1940s. They recall that the founders of the FSLN broke away from the pro-Soviet Nicaraguan Socialist Party because the latter

offered no solutions to Nicaragua's problems and that only just before the FSLN victory did the local Communists join the rebel cause. Even in El Salvador, local Communists joined the insurrectionary effort just shortly before the would-be "final offensive" of late 1980 and early 1981. In Nicaragua after the rebel victory, no Moscow-oriented Communist Party played more than a peripheral role in the new government. Furthermore, in the election of 1984, the three Communist parties, which had lambasted the FSLN for allegedly selling out the revolution, garnered only 3.8 percent of the total vote. <sup>19</sup> After 1984, Nicaragua's traditional Communists remained in opposition to the FSLN.

In summary, during the Cold War traditional Central American Communist parties exercised their greatest influence on labor movements and in limited periods of participation in government in Costa Rica and Guatemala. However, at their strongest they remained weak, unpopular, opposed to revolution, and subservient to Moscow.

Central America's Marxist revolutionary movements were more complex than the region's traditional Communist parties. Most of the principal leaders of Nicaragua's FSLN, El Salvador's FMLN, and Guatemala's URNG were Marxist-Leninists. They shared socialism's predilection for distributive justice as an answer for their unjust societies. Their revolutionary strategy followed Castro's in Cuba—guerrilla warfare against regime and armed forces supplemented by tactical alliances with other social and political forces. Marxist-Leninist rebels, as we noted earlier, gained popular support and power largely because of the repressiveness of the regimes of Nicaragua, El Salvador, and Guatemala. In Nicaragua, the Sandinistas built their support base and broad coalition as the most viable alternative for those brutally repressed by the Somoza regime. Intense governmental repression blocked moderate, centrist options for reform and redress of grievances in El Salvador and Guatemala, which drove many into Marxist-led guerrilla movements.

Marxist-Leninist rebels regarded Cuba as a friend and ally and received some Cuban aid in their struggles. Soviet and Eastern bloc assistance to insurgents was limited, in keeping with Moscow's skepticism about their chances for success. Once the Sandinistas won power in Nicaragua, however, their links to the Soviet bloc became overtly friendly and Moscow became more cooperative. After the West refused Nicaraguan military assistance in 1980 and correctly anticipating increased American hostility, the Sandinistas turned to Cuban and Soviet arms and advice for reorganizing their security forces.<sup>20</sup> As US antagonism mounted in the early and mid-1980s, Nicaragua rapidly strengthened its links to the Eastern bloc to counter an expected invasion, fend off the Contras, and replace embargoed Western aid, trade, and credit.<sup>21</sup>

Despite such links, the Sandinistas remained pragmatic in most policies. Instead of imposing Soviet-style Stalinist centralism and one-party political monopoly of the revolution (as Castro did in Cuba), they remained committed to a mixed economy and political pluralism. Although the Sandinistas never tried to

hide that they found parts of Marxist and Leninist analysis useful, their social, economic, and political policies revealed them to be pragmatic and nationalists rather than orthodox Communists.

Nicaragua's critics made much of the Sandinista government's friendly relationship with the socialist bloc, but that link should be put in perspective. Nicaragua increased not only its ties to the Eastern bloc but also ties with many non-Communist regimes. Nicaragua increased trade, aid, and diplomatic relations with governments as disparate as those of Brazil, Canada, Chile, France, Libya, the People's Republic of China, the Scandinavian countries, and Spain. While Nicaragua frequently voted with the USSR in the United Nations, it sometimes abstained (e.g., on votes on Afghanistan and the Korean Airlines shoot-down) or voted against the USSR on important UN issues (e.g., the matter of sending a peacekeeping force to Lebanon). Nicaragua's UN voting record from 1979 through 1985 revealed that, although Nicaragua often voted against US positions and with positions backed by the USSR, it agreed almost as often with most Latin American countries, especially with Mexico.<sup>22</sup> Although Nicaragua eventually relied almost exclusively on the socialist bloc for military supplies, the Sandinistas had first asked the United States to help standardize its military equipment. In spite of the Pentagon's endorsement of that Nicaraguan proposal, the Carter administration facing a conservative, Cold War-embracing Ronald Reagan in the 1980 election campaign—chose the politically safe option of rejecting that request.<sup>23</sup>

Like the Sandinistas, other Central American insurgents appeared to be Marxist-Leninists with respect to revolutionary strategy, but pragmatic and nationalistic in concrete policy matters. They recognized that US influence in the isthmus would probably doom any purely Communist regime or government, especially one that allowed Soviet troops or missiles within its borders. Moreover, evidence of the failure of Stalinist political and economic centralism abounded throughout the socialist world in the 1980s. To assume that the Sandinistas or Central America's other Marxist rebels would ape failed systems was unrealistic.

Thus, though the United States had been intensely worried about communism in Central America for four decades, its concerns appear overblown. Communist parties were weak. Marxist-Leninist guerrillas had not prospered in Honduras and Costa Rica, where regimes were not excessively repressive. The excessive American concern about communism produced misguided, counterproductive policies—the ugliest of which was to assist repressive regimes in their campaigns of demobilization.

#### **Demobilization in Central America**

Despite some death-squad activity in Honduras in the early 1980s, systematic mass demobilization programs occurred largely where traditional elites were the

most powerful and entrenched—Guatemala, El Salvador, and Nicaragua under the Somozas. In Guatemala and El Salvador, demobilization took the form of state-sponsored terror. In Nicaragua it came as state-sponsored terror prior to the Sandinista victory of 1979, and US-sponsored Contra terror from 1981 onward. Whatever the form, the objective remained constant—to atomize and make docile the ordinary citizenry of Central America. This would facilitate rule by traditional, conservative, pro-US elites or, where necessary, their replacement with friendly, if ineffective, reform-oriented moderates.

Demobilization—or at least the US link to it—lasted longest and was most brutal in Guatemala.<sup>24</sup> It commenced with the US-sponsored overthrow of elected reformist president Jacobo Arbenz in 1954. Scant hours after Carlos Castillo Armas was imposed as president, a mysterious Committee Against Communism—comprised of CIA personnel—seized Guatemalan government, political party, and labor and peasant union documents and began compiling what would soon become known as the Black List. Before the year was out, the names of an estimated 70,000 individuals connected with the former government or with grassroots or political organizations from that era were included on that list of suspected Communists. That August, the Castillo Armas government issued a Law Against Communism, which declared, among other things, that anyone included on the "register," as it was formally called, was thenceforth banned from public employment and subject to indefinite imprisonment without trial.

Although this register ultimately became a death list, this took some time because the Arévalo and Arbenz governments had partially succeeded in training the Guatemalan security forces to respect human rights. However, in the ensuing decade the US government became increasingly involved in Guatemalan affairs, blocking a return to democracy in the early 1960s and providing ever-escalating doses of security assistance, advice, and training. Meanwhile, previously nonviolent politicians, frustrated by the closing of the democratic option, turned to open rebellion. By the late 1960s, the insurgents and the opposition in general were labeled "terrorists" and a program of state-sponsored "counterterror" was begun. Featuring the torture, murder, and disappearance of thousands of suspected Communist subversives, this demobilization program was carried out both directly by uniformed security forces or indirectly by government-sanctioned death squads.

By the early 1970s, the rural areas had been "pacified." Terror now moved to the cities as General Carlos Arana Osorio, former coordinator of the rural pacification effort and now president, began eliminating alleged subversives (e.g., party leaders, intellectuals, media persons, and labor organizers) among the urban population. The mid-1970s brought a period of eerie calm. But soon, as corrupt military officers began taking over traditional indigenous lands and peaceful protests were met with violence, the whole cycle began again. Many indigenous people

came to support reemerging guerrilla groups, and the regime responded with more terror in rural areas, particularly in the early 1980s.

From 1977 through the mid-1980s, the United States formally cut off military aid to the Guatemalan regime because of human rights abuses. However, the significance of that fact is more apparent than real (see Appendix, Table A.3). US military training continued, and under the Reagan administration, some US material aid to the Guatemalan military, previously banned, was relabeled nonmilitary and resumed. What is more, Israel—the biggest recipient of US aid in the world—took up much of the slack as a supplier of military equipment and training to the Guatemalans during this period.<sup>25</sup>

The demobilization campaign of the late 1970s failed to eradicate leftist rebels, and the growth of corruption in the regime and deepening economic difficulties led to the 1982 coup and a reformist military government. Its first leader, General Efraín Ríos Montt, sharply increased violent demobilization, but the economy eroded further and some of the military's allies distanced themselves from the regime. Military leaders then ousted Ríos Montt, replaced him with General Oscar Humberto Mejía Victores, and decided to return nominal control of the executive and legislative branches to civilians. Washington approved the armed forces' plan to formally transfer power to civilians and supported the election of 1985 and resulting civilian transitional regime. The Reagan administration, frustrated by the Congress's refusal to authorize funds for direct military aid to Guatemala's unsavory military regimes, viewed switching to an elected civilian president, Vinicio Cerezo, as a useful cosmetic change that would make it easier for Washington to provide military and economic assistance to Guatemala.

For two presidential terms, the civilian transitional government in Guatemala slowly progressed toward controlling the armed forces, ending the civil war, and reducing the demobilization campaign. Before taking office, moderate Vinicio Cerezo had to promise not to prosecute military personnel for human rights violations. Although rights abuses continued, no prosecutions occurred, and Cerezo refused to allow the International Red Cross to open a Guatemalan office. Powerful economic groups blocked proposed socioeconomic reforms, and some business interests conspired unsuccessfully with rightist military radicals to overthrow the regime. Elected in 1990, Conservative president Jorge Serrano Elías made little progress on social problems, human rights abuses by the military, or peace talks with the rebels. Serrano then attempted the disastrous self-coup of 1993 and was ousted from office by Congress and the judiciary. The resolution of this constitutional crisis strengthened the hands of those seeking peace and deeper democracy in Guatemala. Serrano's replacement, Ramiro de León Carpio, advanced the peace talks. Elected in 1995, de León's successor, Alvaro Arzú, completed peace negotiations, began curbing the military, and instituted a more inclusive, formal civilian democratic regime.

El Salvador, too, suffered a process of demobilization in the 1970s and 1980s in which the United States played a major role. Admittedly, demobilization was nothing new to that country. The military, acting on behalf of the elite, perpetrated tremendous violence against poor people in the early 1930s when the world depression had set off local mass-based reform pressure. The resulting "slaughter" (*la matanza*) took the lives of around 30,000 people. But the violence of the late twentieth century achieved new levels of carnage that were estimated as of 1988 as at least 70,000 dead and 500,000 displaced.<sup>26</sup>

The demobilization campaign was a response to the unusual burst of mobilization of the early to mid-1970s. At first demobilization by the regimes of Arturo Molina and Humberto Romero occurred at moderate but well-publicized levels. International criticism, however, led the Carter administration to suspend most US military assistance. However, when Anastasio Somoza was overthrown by revolutionaries in Nicaragua, alarm swept Washington, and a quick decision was made to resume military aid to El Salvador lest it be the next country to "fall." Such an apparent policy reversal could be sold to the US Congress only if a civilian-military, reformist government were to come to power. Washington viewed the most acceptable civilians as the Christian Democrats. Peformist elements in the armed forces, private sector, and opposition parties that shared Washington's desire to block a revolutionary outcome began plotting against General Romero.

The coup d'état took place on October 15, 1979. The civilians on the first junta and in the government were Social Democrats, Christian Democrats, and unaffiliated moderates, but the junta changed rapidly. Conservative interests blocked the reformists, and human rights abuses by the military actually increased. Within three months the first civilians resigned from the junta in protest. The junta replaced those who resigned with individuals from the conservative wing of the Christian democratic movement and military hard-liners from within the military replaced moderate officers.

American military aid to El Salvador resumed after the coup. Despite fanfare about moderation and reform, torture, murder, and disappearances soared far above levels under the previous military governments. In February 1980, US Chargé d'Affaires James Cheek met with Christian Democrats in the government and urged that El Salvador institute what he called "a clean counter-insurgency war" that would give the armed forces greater leeway against suspected subversives. Though some Christian Democrats resisted, Cheek's suggestions were implemented in March through Decree 155, which imposed a state of siege and gave the military draconian powers to deal with civilians. Throughout the rest of the Carter administration and for several years into the Reagan period, security forces systematically dismantled grassroots party and interest organizations and largely disregarded human rights. US officials publicly blamed the tens of thousands of killings first on "violence of the right and the left" and later on "right-wing death

squads." The government and even the military were falsely depicted in the United States as composed of moderates earnestly trying to control violence.

Congress eventually pressured El Salvador and the White House to reduce the shocking level of human rights abuse in El Salvador. In 1982 and 1983, with congressional approval for further military aid hanging in the balance, the Reagan administration sent emissaries to San Salvador to pressure the Salvadoran government and military to curtail the killings. As a result, for the next several years—though the aerial bombardment of civilian populations in rebel-controlled areas actually escalated—the so-called death-squad killings declined. But by then, the demobilization had largely succeeded. The leaders and many members of most grassroots party and interest organizations to the left of the conservative Christian Democrats had been killed, driven underground, or forced into exile. The two opposition newspapers had been terrorized into extinction. And the Catholic Church, having suffered the martyrdom of Archbishop Romero and numerous clergy and lay activists, had been cowed into a much less critical posture.

News of the reformist military's bloody record in the early 1980s made continued economic and military aid from the US Congress progressively less certain. President Reagan then pressured El Salvador to move toward an elected, constitutional government. The junta called an election in 1982 for a constituent assembly to draft a new constitution. With terror at its apogee, parties of the extreme right won a majority of seats in the Constituent Assembly. US pressure brought a slackening in the violence, and Washington essentially forced the right-dominated Constituent Assembly to appoint a moderate figurehead, Alvaro Magaña, as interim president. In 1984, with terror somewhat curtailed, Salvadorans cast their presidential vote for the US-funded and endorsed center-right Christian Democratic candidate, José Napoleón Duarte, a popular reformist ex-mayor of San Salvador. This ushered in a civilian transitional regime, but one that for years had limited power over public policy. Duarte's ability to rule and promote reforms was hamstrung by the constitution written by the rightist-dominated Constituent Assembly and by the overweening power of the armed forces.

By the time of the 1988 legislative elections, President Duarte was dying of cancer and his administration had proven itself corrupt. After the Esquipulas peace accord in August 1987, death squad terror again escalated as the Salvadoran right attempted to sabotage its implementation. Not surprisingly, voters in the 1988 and 1991 legislative and 1989 presidential elections abandoned the Christian Democrats and moved sharply to the right.

Nicaragua suffered demobilization both before and after the revolutionary victory of 1979. The Somoza regime conducted one wave from 1975 through July 1979. US-backed Contras carried out the second wave from 1981 through mid-1990. Together, these campaigns took nearly 81,000 lives, around 50,000 in the earlier period and almost 31,000 in the latter. Though some of the deaths counted here were those of combatants, most were civilians.

The barbarity of the Somoza regime's efforts to pacify Nicaragua and perpetuate itself in power is well documented.<sup>31</sup> Worth mentioning, however, is the close relationship that existed between the US government and Somoza's National Guard. In 1979 Somoza's guard had more American-trained personnel than any other military establishment in Latin America, not just proportionally, but absolutely.<sup>32</sup> More Nicaraguan officers and soldiers had been trained by the United States than was true of the military of any other Latin American country, including a comparative giant like Brazil, with almost 40 times Nicaragua's population. US military aid and the training of Nicaraguan military personnel ceased fully only after Guard massacres of civilians in several cities in September 1978. As in Guatemala, Israel immediately picked up the slack by supplying the Guard with automatic weapons and other equipment. American military attachés remained in Nicaragua until months before Somoza fell, and helped spirit many of Somoza's officer corps into exile after the rebel victory.

The Reagan administration chose the Contras as its instrument to demobilize Nicaragua under the revolution. This counterrevolutionary force of remnants of the National Guard, first organized by agents of the Argentine military soon after the Sandinista victory, received a big infusion of funds when President Reagan signed National Security Decision Directive Number 17 in November 1981. Although young people who had never served in Somoza's National Guard eventually came to constitute the majority of the lower ranks, Contra officers were mostly ex-Guardia officers.<sup>33</sup> The United States manipulated and funded the Contras from the early 1980s on. Revolutionary agrarian policies and military recruitment alienated enough peasants to turn the Contras into a strong social movement. This deeply worried the revolutionary government and armed forces.<sup>34</sup>

The demobilization tactics employed by the counterrevolutionaries and their US backers shifted over time. At first some in the CIA clearly believed that the Contras could serve as authentic and ultimately successful guerrillas. However, when the Contras in their first two years employed crude terrorist tactics, the CIA commissioned its famous manual for Contra officers, *Psychological Operations in Guerrilla Warfare*. Although criticized in the United States for its instructions on the selective assassination of government officials and for its cold-blooded ideas on the hiring of professional gunmen to create martyrs from among the opposition at antigovernment rallies, the overall thrust of the document is relatively moderate. The manual sought to teach the Contras to focus their terror narrowly and intelligently. Though selective assassination was advocated, the Contras should not terrorize the population and should behave respectfully enough to win a civilian base that might eventually help them isolate and defeat the Sandinistas.

Some Contra units apparently followed the tactically sound CIA advice. Pockets of civilian support developed in remote, lightly populated central departments of Boaco and Chontales and in the north. But the Contras mostly failed to achieve



SOCIOPOLITICAL DEMOBILIZATION. Scene at a Somoza National Guard body dump on the outskirts of Managua in the summer of 1979 (photo courtesy of *Barricada*)

such discipline and behaved brutally.<sup>36</sup> This, coupled with their widespread image in Nicaragua as US mercenaries and direct descendants of Somoza's hated Guardia Nacional, meant that by the mid-1980s it was clear to most informed observers that the Contras could never rally enough popular support to overthrow the government.

Although the Contras grew in numbers in the mid-1980s as they recruited increasingly disgruntled peasants, their military accomplishments remained limited. The Contras forced the Sandinista army to improvise its own counterinsurgency strategy, which prevented the rebels from taking or holding territory. The military buildup, however, eventually disrupted the economy and undermined support for the government. As CIA awareness of the Contras' limitations grew, Contra tactics changed to employ terror and sabotage to disrupt the economy, government, and society. Terror and sabotage became the principal and most effective instruments of demobilization. Contra units attacked rural social service infrastructure such as schools, health clinics, day care centers, and food program storage facilities; economic infrastructure such as cooperative or state farms, bridges, power lines; cooperative or grassroots organizations; and persons connected to those three. Among the nearly 31,000 Nicaraguans killed in the Contra war were 130 teachers, 40 medical personnel, and 152 technicians.<sup>37</sup> The Contras planted antitank mines on rural roads, killing and mutilating hundreds. This tactic was aimed at undermining the rural economy and alienating people from the government while forcing heavy defense spending that would undermine social services, cause inflation, and seed urban popular discontent.

The Contra terror campaign of the late 1980s bore fruit. Social services were curtailed, or eliminated in some remote areas. Agricultural output declined, the economy went sour, and inflation went through the roof. Membership in grassroots organizations, which had climbed through 1984, stagnated in 1985 and 1986, and then declined in 1987 and 1988 as economic dissatisfaction rose and making ends meet became ever harder. Opposition protests and union resistance to austerity programs grew in 1986–1987, and the government began to repress its opponents and curtail civil liberties.

By the February 1990 national elections, the US-sponsored program of demobilization had so undercut the Sandinistas' legitimacy and intimidated the populace that the victory of the US-endorsed candidate, Violeta Barrios de Chamorro, was all but inevitable. No doubt a plurality of those who voted for Chamorro had opposed the revolution all along; even in the comparatively good times of 1984, the opposition had received nearly one-third of the vote. But another segment of the Chamorro voters consisted of citizens who quit supporting the Sandinistas as they watched government programs deteriorate and the economy collapse in the late 1980s. Finally, another segment consisted of people who, although they favored the revolution, were simply unwilling to face the punishment the United

States had signaled would continue should the FSLN win. Typical of this group was a generally pro-Sandinista woman who, on the day following the election, was berated by an army veteran for having betrayed the Fatherland in voting for UNO. She was the mother of two draft-age boys, and she responded indignantly that she was not going to sacrifice her boys "for the fucking Fatherland!" The latter two blocs of votes, which very likely provided the winning margin for UNO, appear to have been a product of US policy.

## US Policy in the Post-Cold War Period

The end of the Cold War at the beginning of the 1990s brought a dramatic shift in US foreign policy. Since the Soviet Union and the socialist bloc no longer existed as a perceived threat to US interests, Washington could begin responding to Central American reality on its own terms. Accordingly, the United States immediately reversed its policy toward the civil wars in El Salvador and Guatemala. UN–backed efforts at achieving negotiated settlements between guerrilla forces and the governments of those countries—long opposed by the United States—were now enthusiastically endorsed. In Nicaragua, though Cold War policy lingered a bit longer, President Bill Clinton eventually appointed a new US ambassador, John Maisto, who quickly observed that it was time for the United States to leave the "hangups of the Cold War" behind and treat all civilian forces in that country—including the Sandinistas—as legitimate.<sup>39</sup>

The post–Cold War shift in US policy toward the region greatly facilitated the achievement of negotiated peace settlements in El Salvador (1992) and Guatemala (1996) and the various intra-elite accords on modifying the rules of the political game that took place in Nicaragua in the mid-1990s. This not only bolstered prospects for the consolidation of civilian democratic regimes in all three war-ravaged countries but actually helped bring them about in the first place in the two latecomers, El Salvador and Guatemala. In 1994, the Summit of the Americas set a new agenda for hemispheric relations by focusing on such issues as the genuine promotion of democracy, sustainable development, and regional trade. The Clinton administration embraced a policy of engagement rather than interference, even apologizing for the US role in the Guatemalan civil war. But this less interventionist and more cooperative approach ended abruptly under the administration of George W. Bush. The rehabilitation of several Cold War-era ideologues instrumental in Reagan administration policies in Central America signaled a regression in policy.<sup>40</sup> Rather than emphasizing the promotion and support of democracy in Central America, the new Bush administration subverted it by interfering and manipulating elections in Nicaragua (2001, 2006) and El Salvador (2004). The June 2009 coup in Honduras offered insight into how the

new Obama administration would manage crises in the region. President Barack Obama stated that the coup was illegal and a "terrible precedent." In response to the coup, the US suspended \$16.5 million in military aid, supported Honduras' suspension from the Organization of American States, revoked visas for the coup leaders, and demanded that Zelaya be returned to power. The Obama administration's response was criticized as weak by regional leaders. However, US diplomats actively promoted the late-October 2009 deal that would have allowed Zelaya to finish out his term if Congress approved. 42

Other aspects of US policy, however, did not change with the end of the Cold War. Principal among them was the promotion of a strongly capitalist economic model. Using heavily American-influenced international lending agencies—the International Monetary Fund, the World Bank, the Inter-American Development Bank—to wield both carrot and stick, Washington insisted on harsh "structural adjustment" policies, which, though they resulted in overall growth, also tended to concentrate income and hurt the poor majority. By the late 1990s, the dynamic contradictions between income-concentrating neoliberalism and the consolidation of civilian democracy—both promoted by the United States—were coming to the fore.

The necessity to secure the US economic agenda in the region resulted in the support of "low-intensity democracy," which emphasizes the election of "favorable" candidates over the democratic process. Using economic and diplomatic intimidation, the Bush administration sought to affect electoral outcomes in Nicaragua, El Salvador, and, to a lesser extent, Guatemala, by recasting the Latin American left (formerly labeled "Communists") as "terrorists." This is what Robinson calls the "promotion of polyarchy" in US policy, which is intended to make the region "safe" and "available" for capital.<sup>43</sup> The result is a form of democracy that is defined by electoral competition among elites, the neutralization or demobilization of mass movements, and the subordination of politics to global capital. With few exceptions, these policies have benefited local elites and global capital rather than the average citizen.

CAFTA. One key element of the US economic agenda in the region was the creation of a free trade zone. In 1989 the first Bush administration launched the idea of a hemispheric free trade area. In 1994 the North American Free Trade Agreement (NAFTA) became the first of what was hoped to be a series of free trade agreements throughout the Americas. Discussions for a free trade zone between the second Bush administration and the five Central American countries began in 2001. In early 2002 the Bush administration announced negotiations for a Central American Free Trade Agreement (CAFTA), which would take the place of the Caribbean Basin Initiative (CBI).<sup>44</sup>

CAFTA would give American firms increased access to the Central American market by reducing tariff barriers and removing investment barriers.<sup>45</sup> The removal of investment barriers would allow US companies to compete for the pro-

vision of public services, part of the IDB's prescription for reforming the public sector. 46 This topic was a major sticking point in the negotiations between the United States and Costa Rica, specifically over its telecommunications and insurance sectors. While the other Central American countries had zealously pursued privatization policies from the late 1990s onward, Costa Rica, responding to domestic pressure, had not privatized any of its state-owned industries since 1995. After protests and a strike by public employees, Costa Rica withdrew for a while from CAFTA talks over US insistence that it open these sectors. However, the Costa Rican government ultimately said it would consider such policies. Like NAFTA, the agreement also would further reduce state autonomy by allowing US corporations to sue their host countries over "unfair" regulations. 47 There was also some disagreement over protection for key commodities, particularly US sugar and textile subsidies which could result in dumping (selling excess commodities at below market prices in order to suppress real market prices, a violation of international trade norms), and intellectual property rights as they pertained to access to generic drugs.<sup>48</sup> The agreement was signed by the five Central American countries and the United States in May 2004, but ratification did not go as quickly or smoothly as anticipated.

The US Congress passed CAFTA in 2005 by a narrow margin. There was little popular enthusiasm in Central America for the agreement. Farmers, workers, small business, civil society, and center-left political parties were among some of Central America's most vocal opponents of the trade agreement. Objections to the agreement included sovereignty and constitutionality, the inability of local agricultural products to compete against subsidized US agricultural products, exploitation of labor, and environmental degradation. 49 The vocal opposition to CAFTA drew the attention of the United States, as Deputy Secretary of State Robert Zoellick pressed the agreement to the region's governments.<sup>50</sup> Others in the Bush administration vilified CAFTA opponents. In a May 2005 speech before the Council of the Americas US commerce secretary Carlos Gutierrez referred to CAFTA's opponents as "the same opponents of democracy and freedom of 20 years ago," a sentiment that was increasingly echoed in the region's conservative press.<sup>51</sup> El Salvador was the first Central American country to pass CAFTA in March 2006, albeit without popular consultation. Guatemala, Honduras, and Nicaragua ratified the agreement in the following months. The governments were also required to ratify several international conventions regarding collective bargaining, the right to strike, and other labor codes.<sup>52</sup> As discussed earlier, objection to CAFTA was greatest in Costa Rica, where the issue was ultimately approved by referendum in October 2007. Costa Rica was the only country in the region to put the issue to a popular vote.

Emigration and Remittances. By the 1990s, whereas coffee and bananas were once the foundations of Central American economies, migrants to the United States had become the new monocrop. Remittances (money sent home by workers abroad and also referred to as migradolares) had become a vital part of the

Central American economies.<sup>53</sup> In 2001 Central Americans sent home US\$3.6 billion in remittances, more than foreign direct investment or official development aid.<sup>54</sup> By 2008 remittances, which increased steadily throughout the decade, grew to US\$12.5 billion. Remittance growth was most dramatic in El Salvador, Guatemala, and Honduras. El Salvador's remittances nearly doubled from US\$1.9 billion in 2001 to US\$3.8 billion in 2008. During that same period Honduras' remittances increased from US\$460 million to US\$2.7 billion and Guatemala's increased from US\$584 million to US\$4.3 billion in 2008. In El Salvador, Honduras, and Nicaragua remittances averaged 18 to 20 percent of GDP, and they made up about 13 percent of Guatemala's GDP. While the impact of remittances was significantly less in Costa Rica than its neighbors, it also experienced a dramatic increase in remittances from US\$80 million in 2001 to US\$624 million in 2008. Remittances have mitigated some of the costs associated with neoliberal policies by providing "income" to both the urban and rural poor. The growing reliance on remittances resulted in the growing number of Central America-linked hometown associations (HTAs), long popular with Mexican, Dominican, and other migrant communities.<sup>55</sup> Salvadorans used their role as remitters to underscore their demands for voting rights for nationals living abroad.<sup>56</sup> The remittance transfers were expected to slow with the global economic downturn that began in 2008 and 2009. For those countries heavily dependent on remittances, experts expected that the decline in remittances would reduce GDP by one percent in 2009.<sup>57</sup>

These remittances were made possible, of course, by the steady migration flow from Central America to the United States. El Salvadoran presence in the United States was so significant that Salvadorans commonly referred to the United States as "Department 15" (the country is formally divided into fourteen departments). Hundreds of thousands of Central Americans (mostly Salvadoran) were in the United States on temporary protected status (TPS), having fled civil wars (El Salvador, Nicaragua) or natural disasters (Honduras and Nicaragua after Mitch, El Salvador after the 2001 earthquakes).<sup>58</sup> Should TPS end when the current extensions were to expire in 2010, migrants would be forced to return to their home countries, and the economic impact would be devastating. Not surprisingly, regional presidents, such as Maduro and Saca, visited the United States shortly after their inaugurations seeking the renewal of TPS for their populations. President Saca visited the United States again after the extension was announced, visiting Salvadoran communities and urging them to re-register as part of a TPS education and registration campaign by the Salvadoran embassy.<sup>59</sup>

Remittances and TPS provided a means for US manipulation of El Salvador's 2004 presidential elections. 60 ARENA's campaign claimed that an FMLN victory would have a significant impact on remittances from Salvadorans living in the United States, which exceeded US\$2 billion in 2002. This idea was reinforced by comments from three US Congressmen five days before the election to the effect

that an FMLN victory should lead to a review of the TPS of Salvadorans and a restriction on remittances. <sup>61</sup> The unequivocal message was that an FMLN victory would threaten remittances. While ARENA used the same message in its 2009 campaign, voters did not find it persuasive enough to keep ARENA in power.

The dependence on the renewal of TPS, as well as a continued reliance on US economic assistance, led some Central American countries to provide military support to the US "war on terror," in particular to the war in Iraq. In 2003 El Salvador, Nicaragua, and Honduras (the three Central American countries that enjoyed Temporary Protected Status for their populations in the United States) joined the US war by sending troops to Iraq. Guatemala's President Berger initially pledged to commit troops, but quickly rescinded the offer in the face of widespread opposition to the plan. Even Costa Rica (with no formal army) joined the "coalition of the willing" by declaring its support for the war. However, Costa Rica's courts later forced withdrawal of even this symbolic support because it violated the nation's statutory posture of international neutrality. By early 2004, only El Salvador remained in Iraq. El Salvador finally removed its troops in February 2009.

The Comprehensive Immigration Reform Act of 2007 (S. 1348) proposed major changes to US immigration policy. The bill, which ultimately failed, addressed border security, a temporary worker's program, and a path to citizenship for undocumented immigrants. It also proposed to restrict the number of unskilled immigrants through a merit system that favored skilled laborers. Central Americans reacted negatively to proposed immigration reform by the United States. Hundreds of thousands of Central Americans made the perilous journey through Mexico to *El Norte*, most of them in search of work. Migration and remittances have served as important safety valves for Central American governments, which have proven incapable of generating sufficient economic growth or employment for their citizens. According to the 2000 US Census report there were just over 2 million Central Americans living in the United States, although the number was likely much higher.

Security. In the Latin American context, the US "war on drugs" became intertwined with the "war on terror." That was easy because the Revolutionary Armed Force of Colombia (Fuerza Armada Revolucionaria de Colombia—FARC) was known to tax production of all goods produced within its area of control. But FARC's involvement, though it was less active in the narcotics trade than Colombia's rightist paramilitary forces, allowed the United States to label it (and by extension guerrillas and former guerrillas elsewhere) as "narcoterrorist." Central America was an important route for the transshipment of cocaine, and the United States enlisted the aid of regional governments in its counter-narcotics policies. The result of the growing American effort to contain narcotics transshipments was a partial remilitarization of the isthmus in the form of increased US military

aid.63 In 2000 the United States established its own anti-narcotics military base, or Forward Operating Location (FOL), in El Salvador.<sup>64</sup> Additionally, there were a number of US DEA operations in the region that focused on intelligence, training, and interdiction. Under Operation Central Skies, the United States provided army helicopters, police and security training, logistics support, and personnel to local security forces in Costa Rica, El Salvador, Guatemala, and Honduras. Increasing political and economic pressure was applied to Central American states to cooperate in the American "war on drugs," going so far as to "decertify" Guatemala (a US declaration of that country's non-cooperation and withholding of certain assistance) following a dramatic decline in narcotics seizures there. Growing instability in Mexico and the encroachment of the drug war into the southwestern United States had become a major security issue for the United States by 2006. In 2007 the US announced the Mérida Initiative, a three-year, \$1.6-billion program targeting drug trafficking, organized crime and gangs in Mexico and Central America. In 2008 Congress approved \$65 million for programs in Central America that included drug interdiction, public security, capacity building, and the rule of law.65 There was some indication that the crackdown on cartels in Mexico, which received significantly more funding, had displaced their operations southward into Guatemala and Honduras. Some analysts claim the Mérida initiative was an outgrowth of the 2005 Security and Prosperity Partnership, which was an extension of NAFTA. Accordingly the goal of the Mérida Initiative was to "securitize" economic integration in the region to protect trade relations and guard against the potential bad effects of free trade (such as turning to other means of income due to rising unemployment).66

Gangs. Added to all this, Central America's recent problem with gangs was another curiously transnational phenomenon. During the 1970s and 1980s tens of thousands of Central Americans fled their homelands due to bloody and repressive civil wars. Many of them emigrated to the United States, often settling in urban areas such as Los Angeles, California. Out of place and threatened by pre-existing (many of them Chicano) gangs, Central Americans either joined gangs or formed new gangs of their own. Salvadorans created rival gangs, including the now notorious Mara Salvatrucha (MS-13). By the 1980s, US gangs were making the transition from turf wars to market wars due to introduction of cocaine. Gang members engaged in numerous criminal activities, including extortion, kidnapping, drug trafficking, prostitution, murder, and human trafficking.<sup>67</sup>

By the early 1990s, changes in American immigration policy led to the repatriation of Central American inmates to their homelands. The United States began deporting gang members in the early 1990s, including at least 1,000 Salvadorans who were sent back following the Los Angeles riots.<sup>68</sup> In 1992 the US Immigration and Naturalization Service (INS) established the Violent Gang Task Force, the same year in which MS-13 established itself in El Salvador, mixing with exist-

Conclusions 239

ing youth gangs in the country. The Illegal Immigration Reform and Immigrant Responsibility Act of 1995 (IIRIRA) targeted immigrants, regardless of legal status, with criminal records. Between 1994 and 1997 11,235 Salvadorans, Guatemalans, and Hondurans with criminal records were deported.<sup>69</sup> The deportations contributed to the region's rising crime rates and the growth of gangs.

This new gang activity greatly aggravated Central America's crime wave, particularly in El Salvador, Guatemala, and Honduras. Gangs were responsible for countless murders (many of them quite brutal), kidnappings, and robberies and engaged in drug trafficking and human smuggling. In response El Salvador, Guatemala, and Honduras passed controversial anti-gang laws, and in 2004 all but Costa Rica signed an agreement to coordinate anti-gang measures and share arrest warrants. The US "war on terror" coincided nicely with the Central American "war on gangs." Indeed, a *Washington Times* story claimed that an al Qaeda leader met with leaders of Mara Salvatrucha in Honduras. While officials from Central American countries later disputed the story, there was little doubt that some recognized the opportunity to militarize the war on gangs under the guise of the US war on terror. El Salvador, Guatemala, and Honduras sent military forces into the street to battle gangs, endangering the recently developed balance between new civilian police forces and the old style of military-dominated internal security. The policies were ineffective and merely forced the gangs underground. The policies were ineffective and merely forced the gangs underground.

#### **Conclusions**

U.S. policy in Central America during the Cold War was not only destructive and ill advised but, more importantly, counterproductive to the interests of both the United States and those of the peoples of the isthmus. Responding more to domestic political pressures in the United States and to outmoded conceptions of security and economic interests than to the concrete reality of Central America, it jousted with a vastly overblown threat of communism for more than four decades. As a result, the United States sided with a tiny and exploitative elite in demobilizing strategies that took the lives of over 300,000 people. Furthermore, American policy did violence to both the concept and the practice of democracy in the region. Power and democracy go hand in hand. As long as US-advised military forces used counterterror to quiet and exclude from the political arena a wide spectrum of civil society, the transition to civilian democratic regime types was made impossible.

The end of the Cold War facilitated peace and democracy in the region. The US imperative shifted from fighting communism to promoting the so-called Washington Consensus and democratization. While there was support for democratic transitions in the 1990s, evidence clearly demonstrates Washington's

preference for "low-intensity democracy." The emerging war on the terrorism-drug-gang nexus created a climate of insecurity that further endangered the region's democracies, all in an attempt to make the region safe for investment. Such policy threatened to create externally oriented democracies, which serve the needs of the US policymakers and international capital rather than those of the Central American people.

While it was too early to know how the Obama administration would approach the region, there were some encouraging signs. The profession of neutrality in the 2009 Salvadoran elections constituted a dramatic departure from the policy of the previous administration. The United States eased travel restrictions to Cuba and expressed a preference for dialogue with Cuba and Venezuela, which also signaled a positive shift in policy. US opposition to the June 2009 Honduran coup and resulting de facto government indicated a reinvigorated US commitment to constitutional democracy in the hemisphere, although Washington's response was more tepid than some had hoped. The fact that this position on Honduras aligned the United States with Venezuela, albeit no doubt temporarily, added a touch of irony to an otherwise unhappy situation. It also revealed a US Latin American policy at least momentarily freed from a persistent tendency toward knee-jerk ideological anti-leftism prevalent during the previous six decades. Still there were some areas of continuity, including Obama's stated belief that market-based economies generate prosperity.<sup>73</sup>

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# 11 Reflections and Projections

We now reflect on some of the patterns that have emerged from our examination of Central America over the last five decades and consider the region's possible future. Bear in mind that decades of studying Central American politics have taught us that it is far easier to sum up than to predict. We freely admit that our individual and joint writings—like those of most other observers over the years—are strewn with faulty predictions.

#### Reflections: Repression, Mobilization, and Democratic Transition

#### The Crises

As we have noted previously, the crises in Central America in the latter half of the twentieth century arose from several factors: (1) centuries of socioeconomic formation; (2) rapid economic growth in the 1960s followed by a sharp economic crisis in the mid-1970s; (3) elite and government intransigence in the face of mobilization driven by the economic crisis; and (4) international Cold War politics—notably the behavior of the United States. We disagreed with the Kissinger Commission report of 1984, which argued that the violent upheavals of the 1970s and 1980s occurred mainly because of Soviet bloc and Cuban meddling in "our backyard." <sup>1</sup>

Clearly the crises of the twentieth century can, in part, be traced to the early social and economic formation of what are now the five major Central American countries. In the colonial period, Guatemala, El Salvador, and Nicaragua developed relatively strong, largely Hispanic ruling classes, which exploited the majority nonwhite, largely indigenous masses to produce primary export products.

Inequality and repression were established from the start, and elite factionalism became intense by the end of the colonial era and in early independence. Thus both the political and economic pressures encouraged violent, military-dominated polities. In the other two countries, less exploitative systems developed, but for different reasons. In Costa Rica, where native peoples had either been killed or driven out of the central highlands, there was practically no racially distinct underclass to exploit. Moreover, divisions among elites were minor. So civilian rather than military government became the norm for long periods, and military rule when it occurred was an aberration. Honduras, on the other hand, the poorest part of the region, never really developed the powerful, self-confident, and exploitative elite minority seen in its three immediate neighbors.

These differing social formations meant that, in the twentieth century, the governing elites of these five countries essentially became conditioned to respond differently to local sociopolitical crises.<sup>2</sup> Honduran and Costa Rican elites responded with relative moderation and accommodation whereas those of Guatemala, El Salvador, and Nicaragua exhibited intransigence and employed violent repression. Where accommodation or even mere cooptation prevailed, as was frequently the case in Honduras, social peace was preserved. Where intransigence and repression ruled the day, insurgent forces emerged, gained legitimacy, and either toppled the government (Nicaragua) or held government forces at bay for years in protracted civil wars (Guatemala and El Salvador).

At this juncture external interference actually exacerbated a problem it was intended to solve. Seized by inflated Cold War fears of Soviet penetration into Central America, the United States misinterpreted mobilizing popular demands for social justice and democracy. Listening almost exclusively to the voices of an intransigent local elite and a foreign policy establishment deeply suspicious of the left, Washington rallied to the trumpets of anticommunism. Thus, in the 1950s at the height of McCarthyism at home—the CIA helped overthrow Guatemala's first experiment in socially progressive democracy. The United States then beefed up the military and police establishments of all four of the local dictatorships and began to train local militaries to implement repression and counterinsurgency. This began in Guatemala and Nicaragua in the 1960s, in El Salvador in the 1970s, and in Honduras in the 1980s. Faced with such increasingly violent intransigence and with democratic avenues of redress closed, guerrilla movements formed and expanded—first in Guatemala and Nicaragua, then in El Salvador, and still later in Honduras.<sup>3</sup> We believe that, had local dictatorships been less protected by US arms, less encouraged by American support, and more constructively responsive to the demands of mobilized civil society and the needs of the suffering majority, accommodation might have taken place and thus obviated the conversion of opposition and mobilized demand making into insurrectionary movements.

## Central America's Unique Patterns of Transition

Central America provides a remarkable laboratory for the study of democratic transition in that it presents several types of regime change. Of the five countries, Honduras—with its fragile state and weak elite—historically oscillated between military and civilian rule. Under pressure by the Carter administration to become more democratic and with top military officers keenly aware of both the Nicaraguan revolution next door and the growing institutional cost to the military of remaining in power, Honduras moved quickly from military authoritarian through reformist military to transitional civilian democratic regimes in the early 1980s. This occurred just as the Reagan administration chose Honduras as a staging ground for attacks on the Nicaraguan revolution and Salvadoran insurgency. Ironically, for a few years in the early 1980s repression perpetrated by certain military units escalated dramatically while the elected government took a back seat to the US-supported military. But such extremism was out of character and by the mid-1980s the military had brought its own excesses somewhat under control. The early and tentative years of the transitional civilian democratic regime in the 1980s gave way to full but unconsolidated civilian democracy with greater civilian control of the military and armed forces reform by 1996. This status quo proved unstable in mid-2009 when a constitutional crisis in Honduras turned suddenly into a coup d'état. For the short term the armed forces, having deposed the president, returned to their barracks and allowed the interim civilian regime to function. Strong international pressure sought Honduras' return to democracy via restoring the deposed president Manuel Zelaya to office to complete the last few months of his term. The de facto Micheletti government resisted for four months. An internationally brokered deal in late October 2009 offered the possibility that Zelaya, upon approval by Honduras' Congress, might finish his term. But Congress' first subsequent act was to again delay considering restoring the deposed president to office. This left in doubt whether the late November elections would restore constitutional rule or lift the diplomatic sanctions against Honduras.

Costa Rica, in contrast to the other nations of the isthmus, experienced its democratic transition mainly during the first half of the twentieth century. This process drew upon several factors: inauguration of extensive education in the late nineteenth century; expansion of working-class organizations and other civil society that gained considerable momentum during the 1930s; a tradition of civilian rule and elections—albeit elitist and often fraudulently manipulated; and a critical division of the ruling *cafetalero* elite in the 1940s. An unstable alliance between the organized working class and one elite faction culminated in the brief civil war of 1948 led by middle-class insurgents. Though the rebels prevailed, they lacked the strength to rule without cooperation from some cafetalero elite

factions and the forbearance of the working class. The resolution of this stalemate of class forces involved the constitutional revision of 1949, retaining the social reforms of the ousted government, and handing the presidency over to a bourgeois party allied with the rebels in 1949. This process laid the groundwork for an effective accord among political elites in the early 1950s that provided the basis for a continuing and successful civilian democratic regime. Although buffeted by the turmoil and violence that convulsed the region in the 1970s and 1980s, Costa Rica maintained its stability and democratic practices throughout with accommodation of opposition, good human rights performance, and public policy that improved middle- and working-class living standards.

In the other three countries transitions from dictatorship in the 1970s to democracy in the 1980s and 1990s took place literally at gunpoint. In each country economic strains in the 1970s led to opposition and popular mobilization for change, to which each government responded with violent intransigence. For Nicaragua, El Salvador, and Guatemala in the 1970s, there appeared no viable option to insurrection.

In Nicaragua, the FSLN overthrew the Somoza dictatorship in 1979 and began the revolution. Moderate in comparison to other Marxist-led regimes, the Sandinistas moved the Nicaraguan revolution from de facto rule with wide grassroots democratic participation under FSLN leadership (1979-1984) to an elected civilian-led revolutionary transitional government (1984-1987). From 1979 to 1987 the multiclass forces that had allied to topple the old regime divided. Ideological factions and class forces struggled to establish political space for themselves either within the unusually inclusive framework of the revolutionary coalition or outside it entirely. Those who broke away and joined the Contra war received extensive US backing. The Sandinistas and others who remained within the evolving revolutionary framework struggled to design institutions that would accommodate working- and middle-class interests without provoking an invasion by the United States in support of the Contras. This culminated with the promulgation of a new constitution in 1987, which provided the institutional framework for civilian democratic rule. By 1990, the economic and political damage of the Contra war, US-orchestrated economic strangulation, and aspects of revolutionary policy had deeply polarized and virtually beggared the country. Nicaraguans of all classes availed themselves of their electoral institutions to reject continuing rule by the Sandinistas and to end the revolution and Contra war by electing Violeta Barrios de Chamorro.

Guatemala and El Salvador passed from military authoritarian regimes through military reformist regimes and civilian transitional regimes and ultimately to civilian democracy by way of civil war and elaborately negotiated peace settlements. Although they originally dreamed of overthrowing their respective dictatorships and establishing revolutionary regimes, both the FMLN of El Salvador (by 1982) and the URNG of Guatemala (by 1986) had discarded that objective as unrealistic. They had witnessed US policy toward the revolutionary government of Nicaragua and had become convinced, in the words of Rubén Zamora (the leader of the Salvadoran FMLN's political wing), that outright "victory would be ashes in our mouths." The United States, and hence, its two client governments, would resist negotiated settlements until after the end of the Cold War. The United States and key elites in El Salvador and Guatemala, including the armed forces, pursued a moderating and gradualist reform strategy of using elections and transition to nominally civilian government to enhance governmental legitimacy and deny rebels a broader coalition. In the post—Cold War environment and with the Nicaraguan revolution over, Washington and local actors eventually accepted peace agreements similar to those envisioned by the guerrillas a decade earlier. Thus civilian democratic regimes, with former rebels included in the political arena and newly restrained militaries, emerged from decades of violent conflict.

The legacy of "transition at gunpoint," as seen in Nicaragua, El Salvador, and Guatemala, appears mixed. On the one hand, all three countries now had at least formally democratic political institutions, and civil and political conditions were far better than those that had existed prior to the onset of guerrilla activity. In addition, since all three transitions (especially that in Nicaragua) had required considerable grassroots participation, democracy in the 1990s and 2000s would feature increased involvement on the part of ordinary people. This situation stood in marked contrast to transitions to democracy in the Southern Cone of South America, where ordinary people, largely demobilized by previous dictatorships, were for a decade or more hesitant to participate in normal institutions of civil society.

However, certain negative aspects were also visible in Central America's unusual transitions to democracy. As in all civil wars, the fratricidal armed conflict of the 1970s and 1980s and accompanying personal loss and black propaganda left a legacy of deep polarization and partisan hatred that affected civil politics for years to come. New political-economic elites who emerged as leaders in the new regimes skillfully manipulated these divisions and fears to distract citizens from their class interests and thus to undermine the influence of the political left in elections. ARENA in El Salvador and the Liberals in Nicaragua invoked fears of lost remittances and other punishments by the United States to help defeat the FMLN and FSLN in several elections. That tactic, however, failed in Nicaragua in 2006 when the fractious Liberals failed to produce a single candidate to run against the FSLN's Daniel Ortega. The Sandinistas won the presidency again, but with little more than a third of the vote. In El Salvador ARENA's ability to play the fear card had apparently exhausted itself by 2009 when the FMLN fielded a moderate presidential candidate, Mauricio Funes, who won a majority of the vote.

Crime became a grievous and growing problem of the new democracies. Aggravating conditions included the rapid demobilization of tens of thousands of

government and insurgent fighters in all three countries, abundant arms left over from the conflicts, and police reforms that cashiered large numbers of officers in Guatemala and El Salvador. These factors drove high levels of armed criminal delinquency—and sporadic renewed insurgency in Nicaragua—that threatened both individual and public security. In Guatemala and El Salvador the new or reformed police agencies created by the peace accords could not cope with the resulting surge in violent crime, much of it originating from former police officers and security agencies. Honduras and El Salvador also developed nasty urban gang problems as the United States deported immigrants back to their native countries. Deportees who had grown up in US cities and become involved with street gangs, once back as effective strangers in a country and with limited social support or resources, replicated the criminal gangs they knew or had seen in the United States. Finally, the narcotics trafficking cartels of Latin America increasingly infiltrated and corrupted the police and armed forces, particularly in Guatemala and Honduras. As we wrote this in 2009, crime in the form of gangs, carjackings, armed assaults, murders, timber theft, police corruption, and drug trafficking had escalated into grave problems in several countries. El Salvador, Guatemala, and Honduras had some of the highest homicide rates in the world. Weak security forces and justice institutions, often suborned by criminals, lacked the capacity and will to address major organized crime. Mano dura responses to gang crime proved ineffectual and generated a horrific surge of human rights abuse in the first decade of the 2000s.

Finally, the legacy of bitter competition between the United States and the three revolutionary movements during the 1970s and 1980s played a role in post–Cold War politics in Central America. For instance, in the 1996 Nicaraguan election, when the gap in the polls between conservative Arnoldo Alemán and his FSLN opponent Daniel Ortega suddenly narrowed, the US State Department made repeated statements indicating Washington's disapproval of Ortega. The United States also applied similar pressure against Ortega's candidacy in the 2001 and 2006 Nicaraguan presidential elections. US officials overtly expressed their preference that El Salvador's FMLN lose the 2004 presidential elections. These efforts by the United States failed to prevent Ortega's election to the presidency in Nicaragua in 2006, or the election of the FMLN's Funes in El Salvador in 2009. The Funes victory may signify the waning of US sway over Salvadoran elections.

### **Projections: Prospects for Democratic Consolidation**

## The External Setting

This brings us to an examination of the prospects for democratic consolidation in Central America. As we note below, most of the theories on this subject focus on

domestic considerations that promote or impede consolidation. In Central America, however, we believe that it makes little sense to discuss such factors as if these countries existed in a vacuum. In fact and as just noted, Central America's international environment, particularly the behavior of the United States, has long been a major factor shaping local regime types. This should not be surprising because the United States emerged from World War II as the world's most powerful nation and by the end of the twentieth century had become the world's only superpower. Washington exercised tremendous influence over the tiny nearby Central American republics through its diplomacy, aid programs, demonstrated willingness to project military power into the region, close relationships with local militaries, and virtual veto power over the decisions of critically important international lending agencies such as the International Monetary Fund, the World Bank, and the Inter-American Development Bank.

Although it is probably true that most US policymakers throughout the twentieth century would have preferred democratic forms of government,<sup>6</sup> this preference frequently took a back seat to American economic and security interests. Security trumped democracy, especially during the Cold War when concern with containing a perceived Communist threat overwhelmed the scruples of US policymakers about Central American dictators.<sup>7</sup> Even when the Reagan and first Bush administrations pushed for the election of civilian governments in El Salvador and Guatemala, they continued to support local military establishments whose campaigns of counterterror against a wide spectrum of civil society made such elections far from democratic. What is more, until the Cold War ended, the United States opposed (and hence delayed) negotiated settlements that would have allowed for greater civil rights and fuller democracy. With the Cold War over in the 1990s, the United States reversed policy—promoting peace settlements and much freer and more meaningful democratic processes. For example, US aid helped finance and provided technical assistance for the Nicaraguan election of 1996. That said, the United States still also sought to discourage the election of leftist candidates well into the 2000s, so Cold War habits lingered in American policy in the region.

The rise of new centers of influence in Latin America in recent decades had provided an important development in the international arena. Mexico and Brazil emerged as very important economic and political actors. The Organization of American States (OAS), once dependably subservient to US preferences, came to actually adopt policies reflecting Latin American countries' interests. One dramatic case in point in was the vote of the OAS in 2009 to invite Cuba to rejoin the organization, a position long opposed by the United States. Another important new player in the region has been Venezuela under President Hugo Chávez. Venezuela has used its oil and oil revenues to sway influence counter to those of the United States in the region. For instance, Chávez has provided energy and

economic assistance to oil-poor Nicaragua, Guatemala, and Honduras. All three countries became members of the Venezuela-promoted organization Bolivarian Alternative for Latin America and the Caribbean (Alternativa Bolivariana para las Américas—ALBA). When the Obama administration announced a US\$62-million cut in its aid to Nicaragua in June 2009, Venezuela responded by pledging \$50 million to replace the lost American funds. Venezuela has provided foreign assistance, in some cases greater than aid from the United States, to states and municipalities governed by parties of the left in an effort to counterbalance US influence in the region.

As of this writing the United States still played a major role in Central American nations, but other actors had risen to provide a certain counterbalance to American policy. The Obama administration was still too new to assess how its policies might differ from those of its predecessor, but American policies on immigration, aid, and narcotics interdiction seemed unlikely to change very much. To the extent that Venezuela and other Latin American countries might differ with the United States on policy and back those differences with foreign aid, we expect Central American countries to feel less constrained by the preferences of the United States than when US policy and aid were virtually the only pressures brought to bear. The Sandinista government conducted deeply flawed and much criticized municipal government elections in November 2008 despite US objections, and President Ortega proposed constitutional reforms (adopting a parliamentary system) that, if enacted, could extend his power beyond the end of his presidential term.

Ironically, Hugo Chávez's assistance to Manuel Zelaya in Honduras may have emboldened antidemocratic elites on both sides of the constitutional crisis and coup of 2009. Zelaya's opponents charged that the minimum wage increase and his effort to conduct the poll to measure popular desire for constitutional reform were from the Chávez playbook. They decided to disrupt the constitutional order to rid themselves of Zelaya before he could move too far in the direction they feared.

We now turn to examine critical domestic components of democratic consolidation—both in theory and in the concrete reality of Central America in the 2000s.

#### **Internal Factors**

By the end of the twentieth century, all the Central American nations had elected, civilian, constitutional regimes, a circumstance that would have seemed inconceivable as recently as 1980. In each newly democratized nation, power had changed hands through peaceful elections among civilian candidates several times. This remarkable change from authoritarian to civilian democratic regimes aroused much interest among scholars. As we have so frequently argued in the preceding pages, Central America's old (Costa Rica) and new (all the rest) civilian demo-

cratic regimes all faced difficult political and economic challenges. The new democracies, in particular, stood at a critical juncture where their political actors had to work to conserve their fledgling democratic regimes from powerful and often unpredictable forces.

In practical terms, the preservation of democracy in Central America would require the four newer democratic regimes to devise predictable and widely acceptable political structures and processes more like those that existed in Costa Rica since the 1950s. These would need to be able to sustain citizen participation and protect the individual political rights that guarantee the participation of civil society. This process of preserving the new democracies of the isthmus is *democratic consolidation*. <sup>10</sup>

Students of democratic consolidation, some focusing specifically on Latin America, have identified several important consolidation factors. Among the most important is (1) the development of an elite settlement, a consensus among a broad array of elites (the leadership of major social, economic, and political forces) to accept and accommodate each other's participation in the political game, to accept democratic procedures, and to allow the mass public and civil society to take part in politics. <sup>11</sup> Such accords, typically shaped by what Larry Diamond and Juan Linz call "founding democratic leadership," <sup>12</sup> may derive from explicit pacts among elites or may simply evolve over time. However such settlements initially occur, they must allow for some evolution so the regime can adjust to change and accommodate new power contenders. <sup>13</sup>

Another important element is (2) the emergence of an autonomous civil society (political participation and organized interest activity). Such participation by the civil society—especially in matters of economic policy making—is essential to communicate citizens' needs to government and to restrain state power. Among other factors that contribute to consolidation are: (3) the development of a mass culture of support for democratic norms; (4) strong but moderate political parties; (5) a strong legislature; (6) a strong and effective government; (7) a small military that is allegiant to civilian leadership; (8) some deconcentration of wealth or amelioration of poverty; (9) moderate economic growth; and (10) as noted above, the support of important external actors.<sup>14</sup>

To evaluate each of these ten points for all five Central American countries would necessitate another entire volume and is well beyond the scope of this chapter. Nevertheless, a brief review of several of them will tell us something useful about the prospects for democratic consolidation in Central America.

# Prospects

We have already noted the importance of external actors so we need not detain ourselves with it much further. As long as United States foreign policy values and reinforces democracy in Central America, local elites will face important constraints that will encourage them to play by democratic rules. Unfortunately, not all the trends here appear positive. For example, from the 1990s on several administrations in Washington interfered in elections in El Salvador and Nicaragua to discourage voting for parties of the once-revolutionary left. US endorsement of, and suspected involvement in, the abortive coup d'état against Venezuela's constitutionally elected populist president Hugo Chávez in 2002 and its active role in the removal of popularly elected Haitian president Jean-Bertrand Aristide in 2004 deviated sharply and prominently from recently avowed American commitment to the integrity of democratic and constitutional order in Latin America. At the beginning of the Obama administration observers waited to see whether the United States would continue to support democratic rules of the game in Latin America, and if so how energetic the support would be.

Since the 1980s other key outside actors, of less influence than the United States but nevertheless of import, have also encouraged democracy in Central America. Indeed, several of these, including most European countries and the Catholic Church, favored and contributed in various ways to democratization and democratic consolidation. These pressures appear likely to continue for the middle term. Central America's Latin American neighbors—many new democracies themselves—used diplomacy to promote Central American peace and democracy during the 1980s when direct armed intervention in the isthmus by the United States seemed likely. Most Latin American governments appeared likely to continue to prefer civilian democracy, but several Andean regimes, most notably Venezuela, had fragile, at-risk democratic institutions during the first decade of the 2000s. Multiple democratic breakdowns in Latin America would weaken regional support for electoral democracy in the isthmus and might encourage antidemocratic actors. Brazil and Mexico supported continued democracy and offered moderate alternatives to (if not the generous foreign aid of) the example of Venezuela.

Elite Settlement. Had there emerged broadly inclusive inter-elite agreements about democratic rules of the game? Costa Rica's elite settlement had been in place for decades, a cornerstone of that nation's political stability. Progress toward elite settlement elsewhere was somewhat less certain. In the late 1980s John Peeler, an expert on Costa Rica's elite settlement and on democratization, expressed doubt about the progress toward democratic elite settlements in the other countries of the isthmus. Since then, however, several specific accords and pacts have been signed among formerly warring elites in Nicaragua (ending the Contra war in 1990), El Salvador (the 1992 peace accord), and Guatemala (the 1996 peace accord). Governments and their armed opponents agreed to nominally democratic political rules, formerly excluded players were allowed into the legal political arena, clean elections were held, and power was subsequently transferred peaceably from incumbents to victorious opponents, most recently in El Salvador. Peeler's assessment of Central American formal electoral democracies in the early

2000s became more optimistic; he noted that the newer isthmian democracies had achieved both of his democratic stabilization criteria and at least one of two of his consolidation criteria. <sup>16</sup>

On the negative side, in Nicaragua, broken government promises and economic hard times led former combatants—ex-Contra and ex-army alike—for several years to return to arms in small-scale insurgency and banditry. Excombatant violence, however, had largely vanished by this writing. In El Salvador and Guatemala periodic assassinations of human rights activists and candidates for office clearly revealed that some political actors wished to intimidate some players or even destabilize the democratic regimes. Similar violence also took place in Honduras. There, of course, the illegal and unconstitutional behavior of diverse elite protagonists in the 2009 constitutional crisis and coup demonstrated beyond any doubt the absence of a broad elite consensus on democratic rules of the game.

While the courts blocked the efforts of former military dictator Efraín Ríos Montt to return to Guatemala's presidency in 1999, Ríos Montt nevertheless became majority leader of the Congress for a term, seeding doubt about his movement's commitment to democracy. In 2009 sensational charges surfaced that Guatemalan president Alvaro Colom conspired in the assassination of an attorney investigating government corruption and in two related assassinations. Colom's supporters rejoined that the charges were false and represented an attempt to cut short his presidency. Leaving the merits of any accusations aside, the incident clearly demonstrated a lack of commitment to democracy and the rule of law by at least some actors among Guatemala's political elite.

In Nicaragua the evolving pact between FSLN head and President Daniel Ortega and Liberal leader and ex-president Arnoldo Alemán appeared intended to promote the Liberal and Sandinista parties over all others, and to enhance the power of the two party caudillos. Negative effects include giving parties a greater role in election administration, thereby degrading election quality; marginalizing other parties in the legislature; and the vacating of Alemán's public corruption conviction and his release from prison. Showing deeper commitment to his own political ambitions than to collaboration with the Liberals, Ortega proposed constitutional changes that would either remove presidential term limits or establish a parliamentary form of government so that he might retain power beyond the end of his second presidential term in 2011. We suspect the Alemán-Ortega pact, a sort of reciprocal Faustian bargain between actors more antagonistic than friendly, will evaporate when one of these bosses perceives a way to deliver a politically fatal political blow to the other. We see in the pact nothing that bespeaks commitment by either leader to democratic rules of the political game.

The Honduran coup d'état of 2009 made manifest how low was the commitment of Honduran political and economic elites to democracy. Manuel Zelaya's effort to hold a poll was not unconstitutional, per se, but had been barred by a law

passed by Congress and then ruled illegal by the courts and electoral authorities. Rather than litigate and resolve the matter in court, he attempted to conduct the poll anyway. The Supreme Court then ordered Zelaya's arrest for violating the law and its rulings, an action within its constitutional scope. But then the army exceeded its authority and violated the constitution by exiling Zelaya rather than remanding him to justice. The Congress then accepted the bogus resignation and compounded the unconstitutionality of Zelaya's removal by replacing him as president without any of the requisite legal proceedings. In short the law and constitution were trampled on by all parties to the process, a glaring demonstration of elite disregard for democratic rules of the game.

Levels of repression and political terror in the four newer Central American democracies remained at middling or higher levels into the late 2000s, contrasting with Costa Rica's minimal repression (see Figure 2.2). Democracy and civil liberties scores for these four countries also remained problematically low by standards for electoral democracies (see Figure 2.1), and again notably worse than in Costa Rica.

In summary, while the willingness of many Central American elites to play by democratic rules seemed clear early in the 2000s, there remained doubts and pockets of resistance that became clear in 2008 and 2009. Elites had not controlled rights violations—indeed, they had increased in response to soaring crime rates—nor had they all demonstrated commitment to democratic norms. We simply might not know for many more years whether elites will come to trust each other and accept democracy as the only political game as they had in Costa Rica's smoothly cooperative settlement. The FMLN victory and transfer of power in El Salvador represented progress there. On balance, however, at this writing middle-run prospects for democratic elite settlements appeared only moderate, and the Honduran case was very troubling. We consider the outlook for elite accord on democracy less encouraging than in our fourth edition of this book.

Civil Society and Participation. How much autonomous civil society and political participation had developed in Central America? Turning first to political participation, surveys from the early 1990s, 2004, and 2008 in all Central American nations (Chapter 9) reported a wealth of voting and registration, electioneering, contacting of public officials, organizational activism, and communal self-help in all five nations. The range and breadth of political activity among urban citizens was remarkable, especially given the history of turbulence in some countries. Indeed, in the early 1990s, the factor that most curtailed participation was high national levels of repression. Because repression declined somewhat following peace accords and resulting military and police reforms, we expected citizen participation to increase after formal democratization. From 2004 to 2008 we found that participation of various types increased in Guatemala and El Salvador, suggesting a payoff from reduced repression and increased democracy there. In contrast,

participation declined somewhat in Costa Rica, the oldest and best-established democracy in the region, and overall Costa Ricans were the least active citizens in the region. Hondurans' participation declined sharply between 2004 and 2008, especially in the civil society and communal self-help arenas. This change apparently occurred because of a sharp increase in neighborhood crime that caused people to stay home for their safety. Around the region modes of participation also changed somewhat in response to local rule changes. For example, prior to the 2009 coup d'état in Honduras new election rules led to increased efforts to persuade others how to vote.

Focusing on civil society, there was consistent evidence over time that activism within organizations increased Central Americans' support for democracy and political activity. Patterns of civil society activism within the region changed over time. In the early 1990s, higher national levels of civil society activism associated with higher levels of democracy within the region.<sup>17</sup> In 2008, however, the opposite proved true in Central America. As repression declined from the 1990s to the 2000s, civil society activism generally increased in countries where it had previously been lower (Guatemala and El Salvador), but those countries had lower democracy scores in 2008. Meanwhile Honduras' civil society level plunged because of crime.

These studies of participation and civil society provide a mixed result for democratic consolidation in Central America. Central Americans in 2008 were active in diverse organizations, with considerable variation by group type among the nations. Some trends were found in civil society activism between the early 1990s and 2004. Civil society activism fell sharply in Nicaragua in the late 1980s and after the 1990 FSLN electoral defeat, despite the Sandinista government's history of mobilizing support through organizations.<sup>18</sup> Civil society engagement in 2008 in Nicaragua remained roughly the same as in 2004. This stabilization of Nicaraguan civil society activism may have occurred because the Sandinistas returned to power in early 2007 and stepped up their mobilization activities once again. Over the 1991-2004 period, during which repression declined in the four newer democracies, engagement in Church-related groups rose sharply everywhere but Nicaragua. From 2004 to 2008 the trends reversed, with church-group involvement declining modestly in three countries, falling sharply in Honduras, and increasing modestly in Nicaragua. Involvement in school groups and activism in professional and business groups declined in most of the region from the 1990s to 2008. We suspect that this rather broad demobilization trend across Central America from the 1990s to the late 2000s indicated that civil society activism cooled as political conflict subsided.

Intriguingly, the 2008 surveys revealed that, other factors held constant, lower levels of democracy, government effectiveness, and economic performance correlated with greater civil society activism by Central Americans. That citizens of the

worse performing of these newly democratized nations could and did use civil society to pursue their interests indicates how vital civil society activity remained to Central America's democratic future. Costa Ricans, blessed with a better performing system, had less recourse to interest group activity than other Central Americans.

Public Attitudes and Culture. Did the broad general public of Central America support democratic rules of the game? In the early 1990s, high levels of repression reduced popular support for democratic liberties. Thus the subsequent waning of state repression might lead one to expect that, other things equal, citizen support for democratic liberties would increase. The surveys just mentioned explored citizen support for various kinds of participation and for citizens' rights and liberties. In summary, large majorities of Central Americans favored democratic liberties in the early 1990s, in 2004, and in 2008 (Chapter 9). However, democratic norms had declined slightly across time from the early 1990s to 2008. Tolerance of regime critics declined from 2004 to 2008. Other attitudes revealed mixed trends. Support for coups declined markedly over time (we interpret this as a positive development) but preference for a strongman-type leader increased (to us a troubling shift albeit an attitude held by a small minority of Central Americans). The data show that in 2004 and 2008 the poor national political and economic performance observed in several countries associated with lower public support for general participation rights.

In 2008, most citizens strongly rejected the idea of an authoritarian leader, and over six in ten could envision no circumstances that might justify a coup d'état. Guatemalans and Hondurans had the region's lowest levels of general democratic norms and tolerance for regime critics. Support for confrontational political methods rose everywhere except Honduras between the early 1990s and 2004, likely due to diminished repression, and then remained stable in 2008. Fewer than one Central American in six supported the violent overthrow of an elected government in 2008, unchanged from 2004.

Regionwide, Central Americans' evaluations of governmental legitimacy were mixed. Diffuse or general support for political systems was in the positive end of the scale and actually increased slightly between 2004 and 2008. In contrast, specific support for the system (evaluations of particular institutions such as the legislature, courts, and parties) in 2004 balanced on the midpoint of the scale—that is, neutral. By 2008 the regional average had declined five points lower (see Table 9.2). In 2008 only Costa Ricans had a net positive evaluation of their national institutions' performance. Other Central Americans regarded their government institutions somewhat unfavorably, with Hondurans and Nicaraguans tied for the worst specific evaluations. Comparison with 2004 survey data shows that specific system support everywhere declined (marginally from a low base in Guatemala and Nicaragua), but most among Costa Ricans, Hondurans, and Salvadorans.

The Honduran case warrants special emphasis in light of the events of 2009. Among Central Americans, Hondurans had the weakest support for democracy and for their institutions, and the highest support for coups, rebellion, and confrontational political tactics. The Honduran mass public, of course, did not itself overthrow president Zelaya in June 2009. However, the public's comparative ambivalence about democracy likely encouraged—and certainly placed little restraint on—the actions of the antidemocratic elites who perpetrated the coup. After Zelaya's ouster, Hondurans on both sides took to the streets in violent protest for and against the coup.

Based on these patterns no Central American country appeared to be consolidating popular support for its political institutions, although Costa Rican institutions still enjoyed majority support. It is cause for concern for democratic consolidation that such poor evaluations appeared a decade or more after regime change to democracy, and despite Central Americans' generally democratic norms and shared repudiation of authoritarianism. Higher levels of system support were driven by better perceptions of the human rights climate, positive evaluation of the performance of the government, and a positive view of the economy. Factors that undermined specific support were being a crime or corruption victim, perceiving oneself to be unsafe, and perceiving a broad climate of corruption. To our surprise and somewhat at variance with 2004, in 2008 overall economic and governmental performance (a context measure) did not matter for levels of specific institutional support. In other words, whether in richer Costa Rica or in poorer Nicaragua, citizens' views of governmental institutional quality turned mainly on how free and safe from crime and corruption they felt themselves to be.

Party Systems. To what extent did Central America approach the model of other stable democracies in having two strong but moderate (ideologically centrist) political parties? Costa Rica for decades came closest with its dominant main parties, the social democratic PLN and the moderate conservative PUSC, which regularly traded ruling power. The PLN fared poorly in the 1998 and especially the 2002 elections, raising concerns that it might collapse. However, major corruption scandals then engulfed two successive Social Christian Unity Party presidents in the early 2000s. In the 2006 election it was the PUSC that virtually collapsed. It was supplanted by the new Citizen Action Party (PAC), a centrist party led by many former PLN leaders. In 2006 the PLN recovered sufficiently to win Oscar Arias the presidency. The Costa Rican party system in 2008 had the second-lowest support of the parties of any country in Central America, a fact that no doubt contributed to the instability in the party system.

Honduras' center-right National Party and the center-left Liberal Party between them effectively dominated the political arena for decades and beginning in the 1990s traded ruling power through elections. Hondurans in 2008 gave their parties the highest evaluation in the region, though it still fell well below the

midpoint on the approval scale. Hondurans also identified with parties more than other Central Americans: 45 percent identified with a party in 2008, 23 percent with the Liberal Party and 21 percent with the National Party. <sup>19</sup> In the sometimes perverse way of evidence for social scientific theories, Honduras' having two centrist parties failed absolutely to predict political stability as one might have expected from reading the consolidation literature. We surmise that elite ambivalence about democratic rules of the game, and sharp inter-elite divisions—including a long feud between the Liberal party's top rivals Zelaya and Micheletti (the deposed and de facto interim president, respectively)—carried much more weight in the 2009 failure of democracy than the party structure.

Two other countries had strong parties, but they were more ideologically polarized than centrist. El Salvador's ARENA, once on the far right, moderated somewhat after the mid-1980s and dominated the presidency and legislature from the Cristiani administration (1988) through its defeat by the FMLN in 2009. The Salvadoran Christian Democratic Party declined and virtually vanished by the 1990s. On the Salvadoran left was the former guerrilla insurgent coalition FMLN, which had joined the legal political struggle. The FMLN made large gains in legislative and city council elections in from the mid 1990s into the 2000s. In 2008 24 percent of Salvadorans identified with the FMLN, and 13 percent with ARENA.<sup>20</sup> The FMLN finally defeated ARENA in the historic 2009 presidential election. This event gave El Salvador its first peaceful turnover of the presidency by an incumbent party to an opposition party since the 1992 peace accord. Many experts regard just such a peaceful power turnover as an essential step toward democratic consolidation.

In Nicaragua the FSLN moderated its leftist stances in the early 1990s and remained relatively strong. Despite losing three successive national elections (1990, 1996, and 2001), the FSLN frequently captured mayoral offices, including that of the capital Managua as in 2004. The Liberal Alliance, in 1996, had reconstituted a strong Liberal coalition and succeeded itself in power in 2001. Election law "reforms" implemented by the FSLN and Liberals under the so-called Pacto between Daniel Ortega and Arnoldo Alemán tilted the playing field steeply against other Nicaraguan parties, keeping them tiny, personalistic, and fractious. In 2006 the deeply divided Liberal movement split and nominated two candidates for president. This allowed perennial FSLN nominee Ortega to win the presidency with a scant 38 percent of the vote. Back in power and emboldened by Venezuela's Hugo Chávez's financial contributions, Ortega appeared to have moved the FSLN ideologically leftward—if only in rhetoric. Survey data from 2008 revealed that the FSLN had only 19 percent voter identification, and the all the Liberal factions very slightly less that the Sandinistas when combined. Nearly 60 percent of Nicaraguans claimed to identify with no party at all.<sup>21</sup> A large portion of the electorate appeared to be up for grabs in a political system with strong but polarized parties.

Guatemala had a nearly kaleidoscopic collection of several small and medium-sized ideological or personalistic parties of varying ages. The Christian Democrats of Guatemala, once a candidate for a strong, centrist role, failed to consolidate their position of electoral leadership during the presidency of Vinicio Cerezo Arévalo and declined badly after their 1990 election defeat. President Alvaro Arzú's PAN won the 1995 election in a runoff. The PAN subsequently fared poorly in presidential races, losing in 1999 with Oscar Berger as its candidate. Berger won the presidency in 2003 but as the candidate of a coalition GANA. In the 2007 election Alvaro Colom's UNE led the first round and won a runoff against the Patriotic Party's Otto Pérez Molina. GANA finished a distant third in a total field of fourteen. Fifteen parties contested the Congressional election; 11 won seats. The former revolutionary left's parties have performed very poorly since the 1996 peace agreement. In 2008 only 15 percent of Guatemalans would admit to identifying themselves with a political party; UNE enjoyed the greatest support at 9.2 percent, followed by the Patriotic Party at 3.4 percent. 22 At this writing Guatemala's party system remained by far the most fragmented in the region.

In summary, only Costa Rica and Honduras clearly met the two-party, centrist model held up as useful by consolidation theory, and one of those two cases failed spectacularly in 2009. The PLN and PUSC, Costa Rica's once-dominant major parties, however, were in serious trouble in the early 2000s. Indeed, the PUSC may have failed entirely, although its possible replacement (the emergent PAC) was centrist in orientation. Though El Salvador and Nicaragua both had other very small parties, each was developing into a system of two dominant-but-polarized parties. The ex-guerrilla organizations FSLN and FMLN have survived and in the late 2000s prospered with presidential victories. To the extent that the two-party, centrist model might contribute to democratic consolidation, Costa Rica appeared to have some advantage. Something similar could develop in El Salvador and Nicaragua should the ideologically polarized large parties further moderate their politics and learn to work effectively together in the legislative and executive arenas. As Honduras demonstrates by its democratic breakdown in 2009, elites within the parties and other institutions must also embrace democratic rules (forge a broad democratic elite settlement) for the party system to contribute to democratic consolidation.

Armed Forces. To what extent were the region's militaries small and loyal to civilian rule? In the Central American isthmus as recently as 1990 this question was risible, but by the late 1990s there had been significant progress. In 1990, only one government approached the criterion of having a small and allegiant military—Costa Rica had dismantled its army in 1949—but all the other countries had large armies swollen by war (or in Honduras by foreign aid to support US geostrategic goals in the region). After 1990, though, change came rapidly. After settling the

Contra war in 1990, the new Nicaraguan government reduced the size of its military by 80 percent, civilianized the police, passed a new military code, and professionalized and renamed the army (now the Nicaraguan Army). Nicaraguan military behavior after 1990 suggested a willingness to accept civilian control. With the end of the Salvadoran and Guatemalan civil wars the armies of both countries underwent substantial force cuts and came under increased civilian influence. Top officers were retired and reassigned. In a troubling trend, Guatemala's military became somewhat resurgent in national politics during the early 2000s. In the mid-1990s the long truculent Honduran military submitted to reforms that included abolition of the draft, reassignment of officers, and civilianization of the police. It appeared that the old joke about Honduras had become passé—that the capital city should be called Tegucigolpe because of the frequency of military coups (Spanish for coup is *golpe*).

No one familiar with the history of Central America's recently reformed militaries could be wholly sanguine about their prospects for loyalty to their civilian governments. But when we wrote our third and fourth editions of this book the armies of the isthmus were out of power. They had discredited themselves by their past abuses and poor performance as rulers, and lacked the former financial and political support of the United States (demobilization was no longer a major issue for Washington). Expert observers of the regions' armed forces reported trends that were mostly encouraging for democracy (Guatemala possibly excepted) as the twenty-first century ended its first decade.<sup>23</sup> Central American militaries had become smaller, less human rights abusive, and more cooperative with civilian officials. Ruhl called the decline in the political power of the area's militaries "a great achievement for the region" and characterized the status quo in all four as falling between "democratic control" and "conditional subordination" to civilian authorities. 24 We viewed these changes as indisputable goods and a positive omen for democratic consolidation in the middle-term future.

The Honduran military, however, took a giant step backward when it exiled president Manuel Zelaya and his foreign minister in 2009. It was "Tegucigolpe" once again. At this writing the military, rather than taking over the whole government as on several prior occasions, left power in the hands of the civilian coup participants (the Congress). The military's reluctance to rule left the constitution no less flagrantly violated, but at least civilians held power and made a pretense of maintaining constitutional government. This suggested strongly that, broad progress toward military reform in Central America in the 1990s notwithstanding, a healthy skepticism about the obedience of Central American armed forces to civilian rule remained in order. The Honduran coup of 2009 demonstrated that the "goods" of military reform and obedience to constitutional rule were clearly perishable.

## Globalized Economies and Democracy

While we have focused most of our attention on the transformation of Central America's political regimes into civilian democracies by the 1990s, it is important to point out that the region's economies also changed in the 1980s and 1990s in ways that will shape Central America's future for decades to come. From the 1970s forward, civil war, energy price increases, deteriorating terms of trade, excessive external borrowing, and the collapse of the Central American Common Market bedeviled the region's economies. In varying degrees, each at some time faced or experienced severe economic crisis and required international help. In exchange for the international credit required to ameliorate or prevent economic ruin, the United States, the World Bank, and the International Monetary Fund exacted fundamental economic transformations. Under this intense outside pressure, and with the collaboration of modernizing local capitalists, all Central American countries eventually altered their economic models to embrace neoliberalism.

Scholars disagree about the effect of neoliberal economic policies in Latin America. Kaufman and Segura-Ubiergo have reported that trade openness and integration into global markets, canons of the neoliberal economic model, "had a consistently negative effect on the aggregate social spending" and that democracies with such neoliberal policies tended to protect social security programs but spend less on health and education. Their analysis included data from three Central American countries, but ended in 1997.<sup>25</sup> Avelino, Brown and Hunter studied a slightly larger number of Latin American cases including all the Central American nations, for a slightly longer period. They found that democracies spent more on human capital formation, not less, and that trade openness associated with more education and social security spending.<sup>26</sup> Portes and Hoffman examined the evolution of the class structures of Latin America between the end of the import substitution industrialization model and the implementation of the neoliberal model, including specific analysis of Costa Rica, Honduras, and El Salvador. They reported increased income inequality, greater concentration of wealth among the wealthiest ten percent, and a decline in public-sector employment, among other effects. These forced new survival strategies among middle and lower classes including micro-entrepreneurship, violent crime, and migration abroad for work.<sup>27</sup> Hoffman and Centeno argued that Latin America's very high inequality arose in part from the region's position in the global economy, internal colonialism, and underdeveloped state structures.<sup>28</sup> Finally, Weyland considered the impact of neoliberalism on democracy in Latin America. He concluded that while openness to global pressures reinforced democratic regimes by discouraging elites from rejecting democracy, it simultaneously undermined unions and leftist parties who speak for workers, depressed political participation, and weakened government accountability.29

We have shown that neoliberal economic reforms pressed upon Central America reduced government spending on social welfare, education, and infrastructure, at least in the short term. Governments streamlined payrolls, reduced budget deficits, privatized publicly owned corporations and services, curtailed regulatory efforts, and generally reduced the state's role in their economies. They slashed tariffs and import quotas to open up Central American economies to foreign goods and investment, aggressively promoted nontraditional exports, and sought national advantage in the international economy in tourism and as suppliers of cheap labor for light manufacturing and assembly plants. These nearly revolutionary reforms brought some new investment from within and from abroad and contributed to economic recovery in some countries. Neoliberalism advanced the economic fortunes of the local capitalists who took advantage of the new openings to the world capitalist economy and the reforms their international lending allies demanded. And with the aid of their external allies these economic actors gained new political power in the emerging civilian democratic regimes of the region. The new openness of the region's economies to the world undermined local manufacturing. New assembly plants had to compete in a global economy, which exerted relentless downward pressure on wages in those industries and left them vulnerable to relocation to the next cheaper labor market to develop. The prospect for continued foreign investment in assembly plants remained very uncertain, and deterioration of the welfare of the poor majority of Central Americans seemed increasingly likely.

Neoliberalism's effects on social and political systems were mixed. Positive political effects include the external pressure that dissuaded Guatemalan institutions from succumbing to the self-coup by President Serrano in 1993, thus preserving constitutional rule. And international actors facilitated peace settlements in Nicaragua, El Salvador, and Guatemala, and contributed to the democratization of the latter two. Negative effects were numerous. Neoliberalism shrank the capacity of Central American governments to improve the general welfare of their citizens, promote economic growth, and invest in human capital. Governments with international financial monitors and externally imposed structural adjustment agreements found themselves with more unemployed citizens who earned relatively lower average wages, and fewer government resources to redistribute income or ameliorate poverty. Governments thus had fewer tools with which to promote their citizens' general welfare. Social pathologies such as urban gangs, narcotics use and trafficking, prostitution and sex tourism, violent crime, and public corruption increased across the region in the 1990s and 2000s. Trimmeddown states and underfunded and ill-trained police found themselves unable to respond effectively to these growing problems.<sup>30</sup>

These pernicious political and economic trends, derived from Central America's traditional economic weaknesses, its elites' scant enthusiasm for reform, and

Conclusions 263

the effects of neoliberal economic policies, appeared likely to have negative effects on democracy in the region. Our data have shown some demobilization of civil society engagement and election participation in the region, though we can not link them directly to the effects of the neoliberal model. Flawed by their poor human rights performance, the democracies that emerged from regime transformation in Central America were widely and rightly criticized, and their citizens evaluated their institutions poorly. In one sense, neoliberalism's economic effects appeared certain to continue to limit the capacity of Central Americans to participate effectively in politics because so many lacked and might never gain the economic resources and human capital required to influence public decisions. Central American nations, operating leanly and meanly under the rules of the global economy, would lack both the resources and the will to lift up their citizens and improve their life chances. Thus, at the time of this writing, it appeared that the low-intensity democracy encouraged by neoliberalism might well remain the best that Central Americans, with the possible exception of Costa Rica, might be able to expect for many decades to come.

#### Conclusions

On balance, then, we see both positive and negative signs for the consolidation of formal civilian democracies in Central America during the twenty-first century's first decade. In political terms, collectively the citizens of the isthmus enjoyed more human rights and greater political freedom than in prior decades. Central American opinion on balance clearly preferred democracy to dictatorship. Political elites were still playing mostly by formal democratic rules, and key institutional and external factors continued to support democratic regimes. The great experiment of the Nicaraguan revolution—a regime that pushed for much more participatory democracy and greater social justice than the polities that survived it—had failed under a combination of fierce US pressure and its own errors. As we wrote this, Nicaraguan formal democracy seemed headed back toward the country's traditions of caudillo-style leadership and electoral impropriety.

Critics derided the new democracies of Central America as "low-intensity" or "light" democracies, and there was merit to the criticism. Formal democratic rules and procedures in a socioeconomic context of enormous inequality and widespread poverty would provide the legions of poor and unorganized Central Americans only modest influence over public policy. The great neoliberal economic experiment imposed upon all five countries of the region by international financial institutions and major donor nations, at least in the middle run, exacerbated inequality and poverty. Thus the only long-run hope for increased resources for the poor majority under neoliberal development models—and thus

for increased popular political power and the deepening of democracy—appeared to be for the economies of the region to produce sustained and rapid growth. The realistic prospects for such growth appeared to range from modest in the countries with more robust economies (Costa Rica and El Salvador) to grim in the nearly prostrate Honduras and Nicaragua. Indeed, as a recession braked the world economy sharply in 2009, Central America seemed poised for a long delay in development progress, if not backward movement. Central banks in the region adjusted growth forecasts downward and many warned of a decline in remittances.

The legitimacy of specific political institutions across Central America was low as we wrote this, yet such poor performance evaluations of the governments did not constitute a "legitimacy crisis" as such. Formal democracy with low repression provided the intensely dissatisfied opportunities to work within the systems for change. Indeed we saw evidence that many holding low legitimacy norms increased their participation within the system but protested less. The numbers of most dissatisfied and least democratic citizens, a potential reservoir of support for antidemocratic elites or of protest and rebellion, proved small in most countries. The multi-disgruntled were not much more active in politics than the region's more satisfied citizens. In Guatemala and Honduras, however, the multi-disgruntled were sufficiently numerous to arouse concern, and popular commitment to democracy in both nations was somewhat weaker than elsewhere. The Honduran coup of 2009 and subsequent violent mass protests on both sides demonstrated the risks of a multi-dissatisfied and polarized citizenry.

We do not expect mass publics to overthrow democracy anywhere in the region. That is certainly not what happened in Honduras in 2009. Rather, large groups of multi-disgruntled populations could tempt and provide a reservoir of support for certain antidemocratic elites who might conspire against democracy. One Central American in five approved of "a strong leader who does not need to be elected," and almost two in five could support a coup under certain hypothetical circumstances. Indeed, these attitudes were much more prevalent in Honduras than elsewhere in the region in 2008. We surmise that they contributed to (perhaps affirmatively, but at least by failing to restrain) the multiplicity of antidemocratic actions among Honduran elites in June and July of 2009.

There was also a prospect of protest, which could either sustain or undermine democracy. Indeed, almost one in ten Central Americans reported taking part in protests in the year before our 2008 surveys. The surveys also showed that in the early 2000s about one Central American in eight approved of confrontational political methods including protest and even armed rebellion against an elected government. Protest or political turmoil can offer a pretext for antidemocratic elites to disrupt the democratic order. In the aftermath of the Honduran coup, protests by supporters of both sides intensified political conflict, justified the de

facto government's suppression of civil liberties, and brought repression by the security forces.

Thus, what Central America, aside from Costa Rica, had achieved as we wrote this was low-intensity democracy with very modest prospects for achieving government of, by, and for the people. Central Americans embraced the idea of democracy but evaluated their systems' performance harshly. Honduras then backslid in 2009, with the prospects for its eventual return to even low-intensity democracy clouded as we wrote this. Except for Costa Rica, consolidation of even the low-intensity democracies of the region was clearly halting. On the other hand, low-intensity democracy was, we believe, better than no democracy at all, especially in one regard well known to all Central Americans. At least 300,000 lost their lives to authoritarian repression during the decades-long struggle for formal democracy. Civilian governments—especially with curtailed militaries intimidate, imprison, maim, and kill much less than do military regimes. Under Central America's civilian democratic regimes, fewer will suffer the repression experienced under military regimes. Inequalities and economic limitations notwithstanding, citizens able to organize, contact officials, vote, and protest can defend and pursue their interests more effectively than those who cannot. In this sense, through the formal democratization of their polities in the traumatic 1970s, 1980s, and 1990s, millions of ordinary Central Americans won the right to become protagonists in their own political reality.

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TABLE A.1 Selected Economic Data for Central America by Country, 1960–2008

Gross Domestic Product (GDP) <sup>b</sup> 1960			TRY, 1960-2				
1960		Costa Rica	El Salvador	Guatemala	Honduras	Nicaragua	Region <sup>a</sup>
1970	Gross Dom	estic Produ	ıct (GDP)b				
1980 5,975 4,723 11,987 3,243 2,950 29,978 1990 6,313 6,334 12,923 3,985 2,587 32,143 2000 10,817 9,281 17,338 4,391 2,978 44,805 2008 15,768 12,757 23,504 5,704 3,865 61,598  GDP per capitac  1960 1,332 772 1,020 575 879 891 1970 1,694 958 1,373 725 1,388 1,207 1980 2,222 1,044 1,732 886 1,065 1,393 1990 2,094 1,210 1,404 775 663 1,209 2000 2,753 1,562 1,544 739 584 1,394 2008 3,490 2,080 1,717 930 681 1,375  Percent change in GDP per capita  1960-1970 27 24 31 26 58 35 1970-1980 31 9 26 22 -23 15 1980-1990 6 16 -18 -13 -38 -13 1990-2008 67 72 22 20 3 -1  Percent <sup>d</sup> employed in agriculture  1960 51 62 67 70 62 638 1980 29 50 55 63 39 478 2008 14 19 50 39 19 288  Percent <sup>d</sup> employed in manufacturing c. 1950 11 11 12 6 11 10 <sup>8</sup> 1983 16 14 15 13 15 15 <sup>8</sup> 2008 29 25 26 28 26 27 <sup>8</sup> Percent GDP from manufacturing 1960 14 15 13 12 16 14 <sup>8</sup> 1980 29 25 26 28 26 27 <sup>8</sup> Percent GDP from manufacturing 1960 14 15 13 12 16 14 <sup>8</sup> 1980 29 25 26 28 26 27 <sup>8</sup> Percent GDP from manufacturing 1960 14 15 13 12 16 14 <sup>8</sup> 1980 29 15 26 28 26 27 <sup>8</sup> Percent GDP from manufacturing 1960 14 15 13 12 16 14 <sup>8</sup> 1980 22 18 17 16 25 18 <sup>8</sup> 2008 29 25 26 28 26 27 <sup>8</sup> Remissions as percent of GDP 1990 0.0 7.4 1.4 4.4 0.0 2.6 <sup>8</sup> Remissions as percent of GDP	1960	1,646	1,985	4,045	1,112	1,461	10,249
1990 6,313 6,334 12,923 3,985 2,587 32,143 2000 10,817 9,281 17,338 4,391 2,978 44,805 2008 15,768 12,757 23,504 5,704 3,865 61,598    GDP per capitac  1960 1,332 772 1,020 575 879 891 1970 1,694 958 1,373 725 1,388 1,207 1980 2,222 1,044 1,732 886 1,065 1,393 1990 2,094 1,210 1,404 775 663 1,209 2000 2,753 1,562 1,544 739 584 1,394 2008 3,490 2,080 1,717 930 681 1,375    Percent change in GDP per capita 1960 1970 27 24 31 26 58 35 1970–1980 31 9 26 22 -23 15 1980–1990 6 16 -18 -13 -38 -13 1990-2008 67 72 22 20 3 -1 1 1990-2008 67 72 22 20 3 3 -1 1 1990-2008 67 72 22 20 3 3 -1 1 1980 29 50 55 63 39 478 2008 14 19 50 55 63 39 478 2008 14 19 50 55 63 39 478 2008 14 19 50 39 19 288    Percent demployed in manufacturing c. 1950 11 11 12 6 11 10s 1983 16 14 15 13 15 15s 2008 29 25 26 28 26 278 28 26 278 2008 29 25 26 28 26 28 26 278 2008 29 25 26 28 26 28 26 278 2008 29 25 26 28 26 28 26 278 2008 29 25 26 28 26 28 26 278 2008 29 25 26 28 26 28 26 278 2008 2008 2008 2008 2008 2008 2008	1970	2,932	3,437	6,911	1,905	2,849	18,034
2000         10,817         9,281         17,338         4,391         2,978         44,805           2008         15,768         12,757         23,504         5,704         3,865         61,598           GDP per capitac           1960         1,332         772         1,020         575         879         891           1970         1,694         958         1,373         725         1,388         1,207           1980         2,222         1,044         1,732         886         1,065         1,393           1990         2,094         1,210         1,404         775         663         1,209           2000         2,753         1,562         1,544         739         584         1,394           2008         3,490         2,080         1,717         930         681         1,375           Percent change in GDP per capita           1960–1970         27         24         31         26         58         35           1970–1980         31         9         26         22         -23         15           1980–1990         6         16         -18         -13         -38         -13<	1980	5,975	4,723	11,987	3,243	2,950	29,978
2008 15,768 12,757 23,504 5,704 3,865 61,598  GDP per capita*  1960 1,332 772 1,020 575 879 891  1970 1,694 958 1,373 725 1,388 1,207  1980 2,222 1,044 1,732 886 1,065 1,393  1990 2,094 1,210 1,404 775 663 1,209  2000 2,753 1,562 1,544 739 584 1,394  2008 3,490 2,080 1,717 930 681 1,375  Percent change in GDP per capita  1960-1970 27 24 31 26 58 35  1970-1980 31 9 26 22 -23 15  1980-1990 6 16 -18 -13 -38 -13  1990-2008 67 72 22 20 3 -1  Percent*d employed in agriculture  1960 51 62 67 70 62 63*  1980 29 50 55 63 39 47*  2008 14 19 50 39 19 28*  Percent*d employed in manufacturing  c. 1950 11 11 12 2 6 11 10*  1983 16 14 15 13 15 15*  2008 29 25 26 28 26 27*  Percent GDP from manufacturing  1960 14 15 13 12 16 14*  1980 22 18 17 16 25 18*  2008 29 25 26 28 26 27*  Remissions as percent of GDP  1990 0.0 7,4 1,4 4,4 4,4 0.0 2,66*  Remissions as percent of GDP  1990 0.0 7,4 1,4 4,4 4,4 0.0 2,66*  Remissions as percent of GDP	1990	6,313	6,334	12,923	3,985	2,587	32,143
GDP per capita*  1960	2000	10,817	9,281	17,338	4,391	2,978	44,805
1960 1,332 772 1,020 575 879 891 1970 1,694 958 1,373 725 1,388 1,207 1980 2,222 1,044 1,732 886 1,065 1,393 1990 2,094 1,210 1,404 775 663 1,209 2000 2,753 1,562 1,544 739 584 1,394 2008 3,490 2,080 1,717 930 681 1,375  Percent change in GDP per capita 1960-1970 27 24 31 26 58 35 1970-1980 31 9 26 22 -23 15 1980-1990 6 16 -18 -13 -38 -13 1990-2008 67 72 22 20 3 -1  Percent'd employed in agriculture 1960 51 62 67 70 62 63* 1980 29 50 55 63 39 47* 2008 14 19 50 39 19 28*  Percent'd employed in manufacturing c. 1950 11 11 12 6 11 10* 1983 16 14 15 13 15 15* 2008 29 25 26 28 26 27*  Percent'd employed in manufacturing 1960 14 15 13 12 16 14* 1980 22 18 17 16 25 18* 2008 29 25 26 28 26 27*  Remissions as percent of GDP 1990 0.0 7.4 1.4 4.4 0.0 2.66* Remissions as percent of GDP	2008	15,768	12,757	23,504	5,704	3,865	61,598
1960 1,332 772 1,020 575 879 891 1970 1,694 958 1,373 725 1,388 1,207 1980 2,222 1,044 1,732 886 1,065 1,393 1990 2,094 1,210 1,404 775 663 1,209 2000 2,753 1,562 1,544 739 584 1,394 2008 3,490 2,080 1,717 930 681 1,375  Percent change in GDP per capita 1960-1970 27 24 31 26 58 35 1970-1980 31 9 26 22 -23 15 1980-1990 6 16 -18 -13 -38 -13 1990-2008 67 72 22 20 3 -1  Percent'd employed in agriculture 1960 51 62 67 70 62 63* 1980 29 50 55 63 39 47* 2008 14 19 50 39 19 28*  Percent'd employed in manufacturing c. 1950 11 11 12 6 11 10* 1983 16 14 15 13 15 15* 2008 29 25 26 28 26 27*  Percent'd employed in manufacturing 1960 14 15 13 12 16 14* 1980 22 18 17 16 25 18* 2008 29 25 26 28 26 27*  Remissions as percent of GDP 1990 0.0 7.4 1.4 4.4 0.0 2.66* Remissions as percent of GDP	GDP per ca	pita <sup>c</sup>					
1980	_	-	772	1,020	575	879	891
1980	1970	1,694	958	1,373	725	1,388	1,207
1990	1980	2,222	1,044	1,732	886		
2000 2,753 1,562 1,544 739 584 1,394 2008 3,490 2,080 1,717 930 681 1,375  Percent change in GDP per capita  1960–1970 27 24 31 26 58 35 1970–1980 31 9 26 22 -23 15 1980–1990 6 16 -18 -13 -38 -13 1990-2008 67 72 22 20 3 -1  Percent employed in agriculture  1960 51 62 67 70 62 638 1980 29 50 55 63 39 478 2008 14 19 50 39 19 288  Percent employed in manufacturing  c. 1950 11 11 12 6 11 108 1983 16 14 15 13 15 158 2008 29 25 26 28 26 278  Percent GDP from manufacturing  1960 14 15 13 12 16 148 1980 29 25 26 28 26 278  Percent GDP from manufacturing  1960 14 15 13 12 16 148 1980 22 18 17 16 25 188 2008 29 25 26 28 26 278  Percent GDP from manufacturing  1960 14 15 13 12 16 148 1980 22 18 17 16 25 188 2008 29 25 26 28 26 278  Remissions as percent of GDP  1990 0.0 7.4 1.4 4.4 0.0 2.68 2008 2.3 18.3 12.7 21.6 18.1 14.6					775	-	
Percent change in GDP per capita  1960–1970 27 24 31 26 58 35  1970–1980 31 9 26 22 -23 15  1980–1990 6 16 -18 -13 -38 -13  1990-2008 67 72 22 20 3 -1  Percent employed in agriculture  1960 51 62 67 70 62 638  1980 29 50 55 63 39 478  2008 14 19 50 39 19 288  Percent employed in manufacturing  c. 1950 11 11 12 6 11 108  1983 16 14 15 13 15 158  2008 29 25 26 28 26 278  Percent GDP from manufacturing  1960 14 15 13 12 16 14  1980 22 18 17 16 25 188  2008 29 25 26 28 26 278  Remissions as percent of GDP  1990 0.0 7.4 1.4 4.4 0.0 2.68  2008 2.3 18.3 12.7 21.6 18.1 14.6						584	
1960–1970 27 24 31 26 58 35 1970–1980 31 9 26 22 -23 15 1980–1990 6 16 -18 -13 -38 -13 1990-2008 67 72 22 20 3 -1  Percent <sup>d</sup> employed in agriculture  1960 51 62 67 70 62 63 <sup>8</sup> 1980 29 50 55 63 39 47 <sup>8</sup> 2008 14 19 50 39 19 28 <sup>8</sup> Percent <sup>d</sup> employed in manufacturing  c. 1950 11 11 12 6 11 10 <sup>8</sup> 1983 16 14 15 13 15 15 <sup>8</sup> 2008 29 25 26 28 26 27 <sup>8</sup> Percent GDP from manufacturing  1960 14 15 13 12 16 14 <sup>8</sup> 1980 22 18 17 16 25 18 <sup>8</sup> 2008 29 25 26 28 26 27 <sup>8</sup> Remissions as percent of GDP  1990 0.0 7.4 1.4 4.4 0.0 2.6 <sup>8</sup> 2008 2.3 18.3 12.7 21.6 18.1 14.6	2008	3,490	2,080	1,717	930	681	1,375
1960–1970 27 24 31 26 58 35 1970–1980 31 9 26 22 -23 15 1980–1990 6 16 -18 -13 -38 -13 1990-2008 67 72 22 20 3 -1  Percent <sup>d</sup> employed in agriculture  1960 51 62 67 70 62 63 <sup>8</sup> 1980 29 50 55 63 39 47 <sup>8</sup> 2008 14 19 50 39 19 28 <sup>8</sup> Percent <sup>d</sup> employed in manufacturing  c. 1950 11 11 12 6 11 10 <sup>8</sup> 1983 16 14 15 13 15 15 <sup>8</sup> 2008 29 25 26 28 26 27 <sup>8</sup> Percent GDP from manufacturing  1960 14 15 13 12 16 14 <sup>8</sup> 1980 22 18 17 16 25 18 <sup>8</sup> 2008 29 25 26 28 26 27 <sup>8</sup> Remissions as percent of GDP  1990 0.0 7.4 1.4 4.4 0.0 2.6 <sup>8</sup> 2008 2.3 18.3 12.7 21.6 18.1 14.6	Percent cha	nge in GDI	P per capita				
1980–1990 6 16 -18 -13 -38 -13  1990-2008 67 72 22 20 3 -1  Percent <sup>d</sup> employed in agriculture  1960 51 62 67 70 62 63 <sup>8</sup> 1980 29 50 55 63 39 47 <sup>8</sup> 2008 14 19 50 39 19 28 <sup>8</sup> Percent <sup>d</sup> employed in manufacturing  c. 1950 11 11 12 6 11 10 <sup>8</sup> 1983 16 14 15 13 15 15 <sup>8</sup> 2008 29 25 26 28 26 27 <sup>8</sup> Percent GDP from manufacturing  1960 14 15 13 12 16 14 <sup>8</sup> 1980 22 18 17 16 25 18 <sup>8</sup> 2008 29 25 26 28 26 27 <sup>8</sup> Remissions as percent of GDP  1990 0.0 7.4 1.4 4.4 0.0 2.6 <sup>8</sup> 2008 2.3 18.3 12.7 21.6 18.1 14.6		-		31	26	58	35
1980–1990 6 16 -18 -13 -38 -13	1970-1980	31	9	26	22	-23	15
Percent <sup>d</sup> employed in agriculture  1960 51 62 67 70 62 63 <sup>g</sup> 1980 29 50 55 63 39 47 <sup>g</sup> 2008 14 19 50 39 19 28 <sup>g</sup> Percent <sup>d</sup> employed in manufacturing  c. 1950 11 11 12 6 11 10 <sup>g</sup> 1983 16 14 15 13 15 15 <sup>g</sup> 2008 29 25 26 28 26 27 <sup>g</sup> Percent GDP from manufacturing  1960 14 15 13 12 16 14 <sup>g</sup> 1980 22 18 17 16 25 18 <sup>g</sup> 2008 29 25 26 28 26 27 <sup>g</sup> Remissions as percent of GDP  1990 0.0 7.4 1.4 4.4 0.0 2.6 <sup>g</sup> 2008 2.3 18.3 12.7 21.6 18.1 14.6			16	-18	-13		
1960 51 62 67 70 62 63g 1980 29 50 55 63 39 47g 2008 14 19 50 39 19 28g  Percent <sup>d</sup> employed in manufacturing  c. 1950 11 11 12 6 11 10g 1983 16 14 15 13 15 15g 2008 29 25 26 28 26 27g  Percent GDP from manufacturing 1960 14 15 13 12 16 14g 1980 22 18 17 16 25 18g 2008 29 25 26 28 26 27g  Remissions as percent of GDP  1990 0.0 7.4 1.4 4.4 0.0 2.6g 2008 2.3 18.3 12.7 21.6 18.1 14.6			72	22	20	3	-1
1980 29 50 55 63 39 478 2008 14 19 50 39 19 288  Percent <sup>d</sup> employed in manufacturing  c. 1950 11 11 12 6 11 108 1983 16 14 15 13 15 158 2008 29 25 26 28 26 278  Percent GDP from manufacturing 1960 14 15 13 12 16 148 1980 22 18 17 16 25 188 2008 29 25 26 28 26 278  Remissions as percent of GDP  1990 0.0 7.4 1.4 4.4 0.0 2.68 2008 2.3 18.3 12.7 21.6 18.1 14.6	Percent <sup>d</sup> em	ployed in a	agriculture				
Percent <sup>d</sup> employed in manufacturing  c. 1950	1960	51	62	67	70	62	63 <sup>g</sup>
Percent <sup>d</sup> employed in manufacturing  c. 1950	1980	29	50	55	63	39	47 <sup>g</sup>
c. 1950       11       11       12       6       11       10g         1983       16       14       15       13       15       15g         2008       29       25       26       28       26       27g         Percent GDP from manufacturing         1960       14       15       13       12       16       14g         1980       22       18       17       16       25       18g         2008       29       25       26       28       26       27g         Remissions as percent of GDP         1990       0.0       7.4       1.4       4.4       0.0       2.6g         2008       2.3       18.3       12.7       21.6       18.1       14.6	2008	14	19	50	39	19	28 <sup>g</sup>
1983     16     14     15     13     15     15g       2008     29     25     26     28     26     27g       Percent GDP from manufacturing       1960     14     15     13     12     16     14g       1980     22     18     17     16     25     18g       2008     29     25     26     28     26     27g       Remissions as percent of GDP       1990     0.0     7.4     1.4     4.4     0.0     2.6g       2008     2.3     18.3     12.7     21.6     18.1     14.6	Percent <sup>d</sup> em	ployed in	manufacturin	g			
2008     29     25     26     28     26     278       Percent GDP from manufacturing       1960     14     15     13     12     16     14g       1980     22     18     17     16     25     18g       2008     29     25     26     28     26     27g       Remissions as percent of GDP       1990     0.0     7.4     1.4     4.4     0.0     2.6g       2008     2.3     18.3     12.7     21.6     18.1     14.6	c. 1950	11	11	12	6	11	$10^{g}$
Percent GDP from manufacturing  1960 14 15 13 12 16 14 <sup>g</sup> 1980 22 18 17 16 25 18 <sup>g</sup> 2008 29 25 26 28 26 27 <sup>g</sup> Remissions as percent of GDP  1990 0.0 7.4 1.4 4.4 0.0 2.6 <sup>g</sup> 2008 2.3 18.3 12.7 21.6 18.1 14.6	1983	16	14	15	13	15	15 <sup>g</sup>
1960     14     15     13     12     16     14g       1980     22     18     17     16     25     18g       2008     29     25     26     28     26     27g       Remissions as percent of GDP       1990     0.0     7.4     1.4     4.4     0.0     2.6g       2008     2.3     18.3     12.7     21.6     18.1     14.6	2008	29	25	26	28	26	27 <sup>g</sup>
1980     22     18     17     16     25     18g       2008     29     25     26     28     26     27g       Remissions as percent of GDP       1990     0.0     7.4     1.4     4.4     0.0     2.6g       2008     2.3     18.3     12.7     21.6     18.1     14.6	Percent GD	P from ma	nufacturing				
2008     29     25     26     28     26     27g       Remissions as percent of GDP       1990     0.0     7.4     1.4     4.4     0.0     2.6g       2008     2.3     18.3     12.7     21.6     18.1     14.6	1960	14	15	13	12	16	14 <sup>g</sup>
Remissions as percent of GDP  1990 0.0 7.4 1.4 4.4 0.0 2.6 <sup>g</sup> 2008 2.3 18.3 12.7 21.6 18.1 14.6	1980	22	18	17	16	25	18 <sup>g</sup>
1990     0.0     7.4     1.4     4.4     0.0     2.6g       2008     2.3     18.3     12.7     21.6     18.1     14.6	2008	29	25	26	28	26	27 <sup>g</sup>
2008 2.3 18.3 12.7 21.6 18.1 14.6	Remissions	as percent	of GDP				
	1990	0.0	7.4	1.4	4.4	0.0	2.6 <sup>g</sup>
(continue	2008	2.3	18.3	12.7	21.6	18.1	14.6
							(continue:

TABLE A.1 (continued)

	Costa Rica	El Salvador	Guatemala	Honduras	Nicaragua	Region
External	debt <sup>e</sup>					
1980	2.7	.9	1.2	1.5	1.2	7.7 <sup>f</sup>
1990	3.8	2.1	2.8	3.5	10.7	$22.8^{f}$
2008	7.4	9.4	6.3	3.6	3.2	29.9 <sup>f</sup>
Debt as a	percent of Gl	DP				
1970	11.5	5.2	3.6	9.5	10.9	8.2g
1982	110.3	42.0	17.6	69.4	121.5	77.2 <sup>g</sup>
1991	73.0	36.7	29.8	118.9	649.1	181.5 <sup>g</sup>
2008	38.4	26.7	23.7	21.0	54.6	32.9g

<sup>&</sup>lt;sup>a</sup>Weighted averages unless otherwise specified.

Sources: John A. Booth and Thomas W. Walker, *Understanding Central America* (Boulder, Colo.: Westview Press, 1993), Table 2; Inter-American Development Bank, *Economic and Social Progress in Latin America*: Natural Resources, 1983 Report (Washington, D.C.: IADB, 1983), Tables 3 and 58; Inter-American Development Bank, *Economic and Social Progress in Latin America*: Science and Technology. 1988 Report (Washington, D.C.: IADB, 1988), Table E-1 and country tables; Inter-American Development Bank, *Economic and Social Progress in Latin America*: Natural Resources, 1994 Report (Baltimore, Md.: Johns Hopkins University Press, 1994), Tables B-2 and E-11 and country tables; Inter-American Development Bank, *Economic and Social Progress in Latin America*, 1997 Report: Latin America After a Decade of Reforms (Washington, D.C.: IADB, 1997), Tables B-1, B-2, B-10, E-1 and country profiles; Banco Interamericano del Desarrollo (Inter-American Development Bank), Situación económica y perspectivas: Istmo Centroamericano y República Dominicana (Washington, D.C.: IADB, May 2004), iadb.org/regions/re2/SEPmayofinalMhung.pdf, accessed January 6, 2005, pp. i–v; US Central Intelligence Agency, The World Factbook (Washington, D.C.: CIA, 1993), country reports, and US Central Intelligence Agency, The World Factbook (Washington, D.C.: CIA, 2004), both at cia.gov/cia/publications/factbook/, accessed January 6, 2005, country reports.

bIn millions of 1986 US dollars; regional value is sum for all nations. The reader should note that the GDP and GDP per capita data in this table are all based on US\$ for the base year 1986. These data have a different base year than similar data over time presented in Appendix Table A.1, which are based on the 2000 base year for contemporaneity. These apparently conflicting values for the same year are, therefore, not in conflict but mere linear transformations of each other to different base years based on inflation and currency exchange adjustments. The values from the two tables should not be combined in analysis unless corrected for the differing base years.

cIn 1986 US dollars; (see note b above).

<sup>&</sup>lt;sup>d</sup>Of economically active population.

<sup>&</sup>lt;sup>e</sup>Disbursed total external debt, in billions of current US dollars.

fSum of country totals.

gUnweighted mean.

TABLE A.2 SELECTED SOCIAL DATA FOR CENTRAL AMERICA BY COUNTRY, 1960–2004

Population (in millions)  1960		1960–	2004					
1960	Со	sta Rica	El Salvador	Guatemala	Honduras	Nicaragua	Region <sup>a</sup>	
1960	Population (ir	n million	s)					
2003   4.2   6.6   12.3   7.0   5.3   35.4	-			4.0	1.9	1.5	11.2 <sup>b</sup>	
Population-density estimate (persons per square km) 1998 72.3 293.8 106.3 55.2 39.4 80.  Mean annual population growth 1961–70 3.4 3.4 2.8 3.1 3.2 3. 1970–80 2.8 2.3 2.8 3.4 3.0 3. 1980–90 2.8 1.6 2.9 3.4 3.4 2. 1990–96 2.4 2.2 2.9 3.0 2.5 2. 2004 1.5 1.8 2.6 2.2 2.0 2.  Percent indigenous population 1978 1 2 60 2 2 1 2004 1 1 3 43 7 5 1  Percent urban population 1960 33.2 36.4 34.0 22.5 41.7 33. 1996 49.3 48.4 41.8 48.6 74.1 50.  Percent literate 1960 86 42 40 30 32 4 c. 2000 96 80 70 76 67 7  Primary school enrollment ratio 1980 107 75 73 98 94 8 1990 101 81 78 108 94 99 c. 2002 108 112 103 106 105 10  University enrollment c. 2001c 20 17 8 14 12 1  Life expectancy at birth 1980–85 73 57 59 60 60 60 67  Infant mortality/1,000 live births c. 1993 14 40 62 49 56 5 c. 2003 9 33 36 32 32 2  Religious identification (percent) c. 1985  Catholic 97 93 79 94 88 9 Protestant 3 4 6 33 8	1980	2.3	4.5	6.9	3.7	2.8	$20.2^{b}$	
1998   72.3   293.8   106.3   55.2   39.4   80.	2003	4.2	6.6	12.3	7.0	5.3	$35.4^{\rm b}$	
Mean annual population growth   1961-70   3.4   3.4   2.8   3.1   3.2   3.   1970-80   2.8   2.3   2.8   3.4   3.0   3.   1980-90   2.8   1.6   2.9   3.4   3.4   2.   1990-96   2.4   2.2   2.9   3.0   2.5   2.   2004   1.5   1.8   2.6   2.2   2.0   2.   2.0   2.	Population-de	ensity est	imate (person	is per square l				
1961–70	1998	72.3	293.8	106.3	55.2	39.4	80.5	
1970–80			•					
1980–90							3.3	
1990-96   2.4   2.2   2.9   3.0   2.5   2.0	1970–80		2.3			3.0	3.0	
2004   1.5   1.8   2.6   2.2   2.0   2.	1980–90	2.8	1.6	2.9	3.4	3.4	2.8	
Percent indigenous population  1978	1990–96	2.4	2.2	2.9		2.5	2.7	
1978         1         2         60         2         2         1           2004         1         1         43         7         5         1           Percent urban population           1960         33.2         36.4         34.0         22.5         41.7         33.           1996         49.3         48.4         41.8         48.6         74.1         50.           Percent literate           1960         86         42         40         30         32         4           c. 2000         96         80         70         76         67         7           Primary school enrollment ratio           1980         107         75         73         98         94         8           1990         101         81         78         108         94         9           c. 2002         108         112         103         106         105         10           University enrollment           c. 2001c         20         17         8         14         12         1           Life expectancy at birth           1980—85         73<	2004	1.5	1.8	2.6	2.2	2.0	2.0	
2004       1       1       43       7       5       1         Percent urban population         1960       33.2       36.4       34.0       22.5       41.7       33.         1996       49.3       48.4       41.8       48.6       74.1       50.         Percent literate         1960       86       42       40       30       32       4         c. 2000       96       80       70       76       67       7         Primary school enrollment ratio         1980       107       75       73       98       94       8         1990       101       81       78       108       94       9         c. 2002       108       112       103       106       105       10         University enrollment         c. 2001c       20       17       8       14       12       1         Life expectancy at birth         1980—85       73       57       59       60       60       6         c. 2003       78       70       66       66       69       7 <td co<="" td=""><td>Percent indige</td><td>enous pop</td><td></td><td></td><td></td><td></td><td></td></td>	<td>Percent indige</td> <td>enous pop</td> <td></td> <td></td> <td></td> <td></td> <td></td>	Percent indige	enous pop					
Percent urban population  1960	1978	1	2	60		2	14	
1960 33.2 36.4 34.0 22.5 41.7 33. 1996 49.3 48.4 41.8 48.6 74.1 50.   Percent literate  1960 86 42 40 30 32 4 c. 2000 96 80 70 76 67 7  Primary school enrollment ratio  1980 107 75 73 98 94 8 1990 101 81 78 108 94 9 c. 2002 108 112 103 106 105 10  University enrollment c. 2001c 20 17 8 14 12 1.  Life expectancy at birth  1980–85 73 57 59 60 60 60 6 c. 2003 78 70 66 66 66 69 7  Infant mortality/1,000 live births  c. 1993 14 40 62 49 56 5 c. 2003 9 33 36 32 32 2  Religious identification (percent) c. 1985  Catholic 97 93 79 94 88 9  Protestant 3 4 6 3 8	2004	1	1	43	7	5	11	
1996	Percent urban	populat	ion					
Percent literate  1960	1960	33.2	36.4	34.0	22.5	41.7	33.6	
1960 86 42 40 30 32 4 c. 2000 96 80 70 76 67 7  Primary school enrollment ratio  1980 107 75 73 98 94 8 1990 101 81 78 108 94 9 c. 2002 108 112 103 106 105 10  University enrollment c. 2001° 20 17 8 14 12 1  Life expectancy at birth 1980–85 73 57 59 60 60 60 c. 2003 78 70 66 66 66 69 7  Infant mortality/1,000 live births c. 1993 14 40 62 49 56 5 c. 2003 9 33 36 32 32 2  Religious identification (percent) c. 1985  Catholic 97 93 79 94 88 9  Protestant 3 4 6 3 8	1996	49.3	48.4	41.8	48.6	74.1	50.2	
c. 2000       96       80       70       76       67       7         Primary school enrollment ratio         1980       107       75       73       98       94       8         1990       101       81       78       108       94       9         c. 2002       108       112       103       106       105       10         University enrollment         c. 2001c       20       17       8       14       12       1         Life expectancy at birth         1980-85       73       57       59       60       60       6         c. 2003       78       70       66       66       69       7         Infant mortality/1,000 live births         c. 1993       14       40       62       49       56       5         c. 2003       9       33       36       32       32       2         Religious identification (percent) c. 1985         Catholic       97       93       79       94       88       9         Protestant       3       4       6       3       8       9 <td>Percent literat</td> <td>e</td> <td></td> <td></td> <td></td> <td></td> <td></td>	Percent literat	e						
Primary school enrollment ratio  1980 107 75 73 98 94 8 1990 101 81 78 108 94 9 c. 2002 108 112 103 106 105 10  University enrollment c. 2001c 20 17 8 14 12 1  Life expectancy at birth 1980–85 73 57 59 60 60 60 6 c. 2003 78 70 66 66 66 69 7  Infant mortality/1,000 live births c. 1993 14 40 62 49 56 5 c. 2003 9 33 36 32 32 2  Religious identification (percent) c. 1985  Catholic 97 93 79 94 88 9 Protestant 3 4 6 3 8	1960	86	42	40	30	32	42	
1980         107         75         73         98         94         8           1990         101         81         78         108         94         9           c. 2002         108         112         103         106         105         10           University enrollment           c. 2001°         20         17         8         14         12         1           Life expectancy at birth           1980–85         73         57         59         60         60         6           c. 2003         78         70         66         66         69         7           Infant mortality/1,000 live births           c. 1993         14         40         62         49         56         5           c. 2003         9         33         36         32         32         2           Religious identification (percent) c. 1985           Catholic         97         93         79         94         88         9           Protestant         3         4         6         3         8         9	c. 2000	96	80	70	76	67	78	
1990 101 81 78 108 94 9 c. 2002 108 112 103 106 105 10  University enrollment c. 2001c 20 17 8 14 12 1  Life expectancy at birth 1980–85 73 57 59 60 60 60 6 c. 2003 78 70 66 66 66 69 7  Infant mortality/1,000 live births c. 1993 14 40 62 49 56 5 c. 2003 9 33 36 32 32 2  Religious identification (percent) c. 1985 Catholic 97 93 79 94 88 9 Protestant 3 4 6 3 8	Primary school	ol enrollr	nent ratio					
c. 2002       108       112       103       106       105       10         University enrollment         c. 2001°       20       17       8       14       12       1         Life expectancy at birth         1980–85       73       57       59       60       60       6         c. 2003       78       70       66       66       69       7         Infant mortality/1,000 live births         c. 1993       14       40       62       49       56       5         c. 2003       9       33       36       32       32       2         Religious identification (percent) c. 1985         Catholic       97       93       79       94       88       9         Protestant       3       4       6       3       8	1980	107	75	73	98	94	89	
University enrollment c. 2001° 20 17 8 14 12 1.  Life expectancy at birth  1980–85 73 57 59 60 60 60 c. 2003 78 70 66 66 66 69 7.  Infant mortality/1,000 live births c. 1993 14 40 62 49 56 5 c. 2003 9 33 36 32 32 2  Religious identification (percent) c. 1985  Catholic 97 93 79 94 88 9  Protestant 3 4 6 3 8	1990	101	81	78	108	94	92	
c. 2001c       20       17       8       14       12       1         Life expectancy at birth         1980–85       73       57       59       60       60       6         c. 2003       78       70       66       66       69       7         Infant mortality/1,000 live births         c. 1993       14       40       62       49       56       5         c. 2003       9       33       36       32       32       2         Religious identification (percent) c. 1985         Catholic       97       93       79       94       88       9         Protestant       3       4       6       3       8	c. 2002	108	112	103	106	105	107	
Life expectancy at birth  1980–85 73 57 59 60 60 60  c. 2003 78 70 66 66 66 69 7  Infant mortality/1,000 live births  c. 1993 14 40 62 49 56 5  c. 2003 9 33 36 32 32 2  Religious identification (percent) c. 1985  Catholic 97 93 79 94 88 9  Protestant 3 4 6 3 8	University en	rollment						
1980–85       73       57       59       60       60       6       6       6       7         Infant mortality/1,000 live births         c. 1993       14       40       62       49       56       5         c. 2003       9       33       36       32       32       2         Religious identification (percent) c. 1985         Catholic       97       93       79       94       88       9         Protestant       3       4       6       3       8	c. 2001 <sup>c</sup>	20	17	8	14	12	14	
c. 2003       78       70       66       66       69       7         Infant mortality/1,000 live births         c. 1993       14       40       62       49       56       5         c. 2003       9       33       36       32       32       2         Religious identification (percent) c. 1985         Catholic       97       93       79       94       88       9         Protestant       3       4       6       3       8	Life expectano	y at birtl	n					
Infant mortality/1,000 live births  c. 1993	1980-85	73	57	59	60	60	60	
c. 1993       14       40       62       49       56       5         c. 2003       9       33       36       32       32       2         Religious identification (percent) c. 1985         Catholic       97       93       79       94       88       9         Protestant       3       4       6       3       8	c. 2003	78	70	66	66	69	70	
c. 2003 9 33 36 32 32 2  Religious identification (percent) c. 1985  Catholic 97 93 79 94 88 9  Protestant 3 4 6 3 8	Infant mortali	ity/1,000	live births					
Religious identification (percent) c. 1985         Catholic       97       93       79       94       88       9         Protestant       3       4       6       3       8	c. 1993	14	40	62	49	56	55	
Catholic       97       93       79       94       88       9         Protestant       3       4       6       3       8	c. 2003	9	33	36	32	32	28	
Catholic       97       93       79       94       88       9         Protestant       3       4       6       3       8	Religious iden	tification	n (percent) c.	1985				
	•		-		94	88	90	
		3	4	6	3	8	5	

(continues)

# TABLE A.2. (continued)

<sup>a</sup>Unweighted average for region unless otherwise specified.

<sup>b</sup>Sum for region.

<sup>c</sup>As percent of population of university age.

Sources: John A. Booth and Thomas W. Walker, *Understanding Central America* (Boulder, Colo.: Westview Press, 1993), Appendix Table 3; Inter-American Development Bank, *Economic and Social Progress in Latin America: Science and Technology, 1988 Report* (Washington, D.C.: IADB, 1988), pp. 384, 408, 416, 440, and 464; Inter-American Development Bank, *Economic and Social Progress in Latin America, 1992 Report* (Washington, D.C.: Johns Hopkins University Press, 1992), country tables; Inter-American Development Bank, *Economic and Social Progress in Latin America: Natural Resources, 1994 Report* (Baltimore, Md.: Johns Hopkins University Press, 1994), country tables; Inter-American Development Bank, *Economic and Social Progress in Latin America, 1997 Report: Latin America After a Decade of Reforms* (Washington, D.C.: IADB, 1997), Tables A-1 and A-2; Banco Interamericano del Desarrollo (Inter-American Development Bank), *Situación económica y perspectivas: Istmo Centroamericano y República Dominicana* (Washington, D.C.: IADB, May 2004), iadb.org/regions/re2/SEPmay, accessed January 6, 2005.

TABLE A.3 MEAN ANNUAL U.S. MILITARY AND ECONOMIC ASSISTANCE TO CENTRAL AMERICA, 1946–1992

	Costa Rica	El Salvador	Guatemala	Honduras	Nicaragua	Region <sup>a</sup>		
	Military Assistance <sup>b</sup>							
1946–1952	_	_	-	_	_	-		
1953-1961	.01	.03	.19	.14	.24	.62		
1962-1972	.16	.72	3.31	.90	2.36	7.45		
1973-1976	.03	2.08	.83	2.23	.28	5.45		
1977-1980	1.25	1.60	1.25	3.13	.85	6.98		
1981-1984	3.95	98.85	.00	41.48	.00	144.28		
1985-1988	3.93	112.78	5.20	57.73	.00	179.64		
1989-1992	.10	63.10	2.35 <sup>c</sup>	25.60	.00	91.15		
Overall Mean 1946–1992	.83	23.86	1.63	12.38	.69	38.24		
			Economi	c Assistance <sup>b</sup>				
1946–1952	1.00	.40	1.65	.42	1.03	4.50		
1953-1961	5.80	1.23	13.48	3.90	3.73	28.14		
1962-1972	9.41	11.95	14.52	8.42	12.95	56.07		
1973-1976	14.10	6.10	19.60	24.43	26.90	91.13		
1977-1980	13.65	21.85	17.28	27.88	18.63	99.56		
1981-1984	112.75	189.43	21.13	79.53	16.55	419.39		
1985-1988	171.13	383.38	135.90	179.33	.10	869.84		
1989-1992	5.83	287.68	116.73	150.18	206.80	837.22		
Overall Mean 1946–1992	36.48	78.72	32.73	42.06	26.83	216.83		

<sup>&</sup>lt;sup>a</sup>Includes only Costa Rica, El Salvador, Guatemala, Honduras, and Nicaragua.

Sources: G. Pope Atkins, Latin America in the International Political System (New York: The Free Press, 1977), Tables D and E; G. Pope Atkins, Latin America in the International Political System (Boulder, Colo.: Westview Press, 1989), Tables 10.2 and 10.4; Office for Planning and Budgeting, US Agency for International Development, US Overseas Loans and Grants and Assistance from International Organizations: Obligations and Loan Authorizations, July 1, 1945—September 30, 1992 (Washington, D.C.: Congressional Information Service, microfiche, 1993).

<sup>&</sup>lt;sup>b</sup>Millions of U.S. dollars.

<sup>&</sup>lt;sup>c</sup>The George H.W. Bush administration canceled Guatemala's 1990 military assistance of \$3.3 million for human-rights reasons. That left the aid delivered at less than originally appropriated for the period.

TABLE A.4 CENTRAL AMERICAN REBEL GROUPS, 1959-1989

	Costa Rica	El Salvador	Guatemala	Honduras	Nicaragua
1959 1960				FMLHª	various groups <sup>b</sup> (1959–1961)
1961					FSLN
1962			MR-13 FAR, FGEI <sup>c</sup>		
1963					
1964					
1965					
1966					
1967					
1968					
1969					
1970		FPL			
1971			ORPA		
1972		ERP	EGP		
1973					
1974					
1975		FARN			
1976		PRTCS			
1977				PRTCH	FSLN splits <sup>d</sup>
1978			PGT-DN	MPL	•
1979	La Familia	FAL			reunification of FSLN, MPU-FPN <sup>e</sup>
1980	PRTC	FMLN <sup>f</sup> FMLN-FDR <sup>g</sup>	MRP-Ixim		
1981			URNG <sup>h</sup>	FPR	
1982					
1983				$\mathrm{DNU^{i}}$	
1984					
1985					
1986					
1987					
1988					
1989				ERP-27	

<sup>&</sup>lt;sup>a</sup>Only sporadically active through late 1979, when it resumed armed struggle.

<sup>&</sup>lt;sup>b</sup>Of some twenty groups formed, only the FSLN survived beyond 1963.

<sup>&</sup>lt;sup>c</sup>MR-13 disappeared after a late 1960s counterinsurgency campaign; core of FAR survived to renew guerrilla activity in 1978; core of FGEI survived counterinsurgency and helped form EGP.

<sup>&</sup>lt;sup>d</sup>Under heavy counterinsurgency pressure, FSLN split into three factions with tactical differences.

<sup>&</sup>lt;sup>e</sup>MPU-FPN coalitions linked broad-front political opposition with FSLN.

<sup>&</sup>lt;sup>f</sup>MLN included all five Salvadoran guerrilla organizations.

gFMLN-FDR linked FMLN guerrillas with broad-front political opposition coalition.

<sup>&</sup>lt;sup>h</sup>URNG linked the guerrilla groups EGP, FAR, ORPA, and the PGT-DN; MRP-Ixim not a member.

<sup>&</sup>lt;sup>i</sup>DNU linked the MPL, FPR, and FMLH guerrilla organizations.

TABLE A.5	COMPARATIVE DATA ON CENTRAL GOVERNMENT EXPENDITURES
	(PERCENT OF BUDGET)

	Cost	a Rica	El Salvador	Gua	temala	Honduras	Nicaragua
	1978	1983	1984	1978	1984ª	1976	1976
1. Defense	2.7	3.0	24.6	11.0	13.7	10.5	12.8
2. Education	24.5	19.4	15.5	13.0	12.7	20.7	16.9
3. Health	3.6	22.5	8.1	7.1	7.5	14.7	4.1
4. Social security/ welfare	28.3	14.5	3.7	4.1	3.9	4.7	19.9
5. Total percent on education, health and social security/ welfare (2 + 3 + 4)	56.3	56.3	27.3	24.2	24.1	40.1	40.9
6. Ratio of human services to defense (5:1)	21:1	19:1	1:1	2:1	2:1	4:1	3:1

<sup>&</sup>quot;Slightly different budget breakdowns are used between Wilkie and Haber and Wilkie and Lorey on the one hand and Inforpress Centroamericana on the other. The 1984 Guatemala data for the social security and welfare category on this measure are assumed to be the same as Inforpress's "labor" and "government" lines combined.

Sources: James W. Wilkie and Steven Haber, eds., Statistical Abstract of Latin America, Vol. 21 (Los Angeles: University of California Latin American Center Publications, 1981), Table 2323; James W. Wilkie and David Lorey, eds., Statistical Abstract of Latin America, Vol. 25 (Los Angeles: University of California American Center Publications, 1987), Table 30; and Inforpress Centroamericana, Central America Report, 1985, p. 5.

TABLE A.6 SELECTED PRESIDENTIAL ELECTION RESULTS BY PERCENTAGE OF VALID VOTE, CENTRAL AMERICA

Costa Rica, 1994–20	06*				
	1994	1998	2002a	$2002^{b}$	2006
PLN	49.6	44.4	31.0	58.0	40.5
PUSC	47.5	46.9	38.5	42.0	3.4
PAC			26.2		40.3

<sup>\*</sup> Constitution requires a minimum of 40 percent of the vote to avoid a runoff election.

(continues)

<sup>&</sup>lt;sup>a</sup> General election, first round (absolute majority required for victory).

<sup>&</sup>lt;sup>b</sup> Runoff election.

<b>TABLE A.6</b> (c)	ontinued)
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El Salvador, 1994–2009					
	1994 <sup>a</sup>	1994 <sup>b</sup>	1999	2004	2009
ARENA	49.1	68.3	52.0	57.7	48.7
FMLN	25	31.7	39.0	35.6	51.3
PCN			3.8	2.7	
PDC	16.3		5.7	*	
CDU			7.5	3.9*	

<sup>&</sup>lt;sup>a</sup> General election, first round (absolute majority required for victory).

<sup>\*</sup> The CDU ran in coalition with the PDC in 2004.

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	1999a	1999 <sup>b</sup>	2003	2007 <sup>a</sup>	$2007^{\mathrm{b}}$
FRG	47.7	68.2	19.2	7.3	
GANA				17.2	
PP			34.5	23.5	47.2
UNE			26.5	28.2	52.8
PAN	30.3	31.8		2.6	

<sup>&</sup>lt;sup>a</sup> General election, first round (absolute majority required for victory).

<sup>&</sup>lt;sup>b</sup> Runoff election.

Honduras, 1993–2006
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	1993	1997	2001	2006
PLH	52.3	52.6	42.2	49.9
PN	40.7	42.8	52.2	46.2

<sup>\*</sup> The Honduran constitution provides for the election of the president by a "simple majority" (i.e., the winner is whoever garners the most votes).

### Nicaragua, 1990-2006\*

	1990	1996	2001	2006
FSLN	40.3	37.8	43.0	38.1
UNO	54.7			
PLC		51.1	55.5	26.2
PCN			1.4	29.0
MRS				6.4

\*The Nicaraguan constitution provides for the election of the president by a "relative majority" of 40 percent. However, the Electoral Law (Law No. 331) further provides that a candidate can win with 35 percent if that candidate receives 5 percent more than the second-place candidate, http://www.cse.gob.ni/index.php?s=8&&ley=1&&p=1.

**SOURCES:** These tables were compiled from data acquired from the respective countries' electoral tribunals, where available, and from the Political Database of the Americas website. http://pdba .georgetown.edu/Elecdata/elecdata.html Some variations in reporting of results were found among various other sources. It is important to consider, in evaluating these data, that seats won in elections may shift after the vote due to party defections, bloc voting, and alliance changes.

<sup>&</sup>lt;sup>b</sup> Runoff election.

TABLE A.7 DISTRIBUTION OF LEGISLATIVE SEATS BY PARTY RESULTING FROM LEGISLATIVE ELECTIONS, CENTRAL AMERICAN COUNTRIES

Costa Rica, 1994	-2006					
Party/year	19	94	1998	2002	2006	
PLN	2	28	23	17	25	
PUSC	2	25	27	19	5	
PAC				14	17	
PML				6	6	
Others		4	7	1	3	
El Salvador, 1994	1–2009*					
Party/year	1994	1997	2000	2003	2006	2009
ARENA	39	28	29	27	34	32
FMLN	21	27	31	31	32	35
PDC	18	10	5	5	6	5
PCN	4	11	14	16	10	11
CDU	1	2	3	5		
CD					2	1

2

1

6

Others

Guatemala, 1995-2007					
Party/year	1995	1999	2003	2007	
UNE			30	52	
GANA			49*	37	
PP			*	29	
FRG	21	63	41	14	
EG				4	
PU			7	6	
FDNG	6				
PAN	43	36	17	3	
ANN		10	7		
Others	7	4	7	13	

<sup>\*</sup> In 2003 GANA and PP ran in coalition, along with two other parties.

Honduras, 1993-2005				
Party/year	1993	1997*	2001	2005
PL	71	56	55	62
PN	55	60	61	55
PINU	2	3	4	2
UD		5	5	5
DC		4	3	4

(continues)

<sup>\*</sup> El Salvador holds legislative elections every three years.

TABLE A.7	(continued)

Nicaragua, 1990–2006	1000	1006*	2001	200<**
Party/year	1990	1996*	2001	2006**
UNO	51			
FSLN	39	36	41	38
PLC			48	25
ALN-PC				24
ALN		42		
MRS		1		5
PCN		3	1	
Others		11		

<sup>\*</sup> In 1996, the three losing presidential candidates who received a certain percentage of the vote also held legislative seats, accounting for the deviation from the base number of ninety regular seats.

**Sources:** These tables were compiled from data acquired from the respective countries' electoral tribunals, where available, and from the Political Database of the Americas website. http://pdba .georgetown.edu/Elecdata/elecdata.html Some variations in reporting of results were found among various other sources. It is important to consider, in evaluating these data, that seats won in elections may shift after the vote due to party defections, bloc voting, and alliance changes.

<sup>\*\*</sup> Per the Ortega-Alemán pacts, the runner-up in the presidential contest gets a seat in the legislature, accounting for the additional ninety-first seat in 2006.

# **Notes**

#### CHAPTER ONE

- 1. See John A. Booth and Mitchell A. Seligson, *The Legitimacy Puzzle in Latin America: Political Support and Democracy in Eight Nations* (Cambridge: Cambridge University Press, 2009), Ch. 8.
- 2. John A. Booth and Thomas W. Walker, *Understanding Central America*, 1st and 2nd eds. (Boulder, Colo.: Westview Press, 1989 and 1993).
- 3. We except from this generalization Costa Rica, which had enjoyed civilian constitutional government since the 1950s. In 2004 Freedom House ranked Costa Rica as "free" and the remaining four countries of the region "partly free." See Freedom House, *Freedom in the World 2004*, www.freedomhouse.org/template.cfm?page=363&year=2004, accessed August 13, 2009.
- 4. Booth and Walker, *Understanding Central America*, 3rd ed. (Boulder, Colo.: Westview Press, 1999), Ch. 5.
- 5. Our estimate is based on population data from Alan Heston, Robert Summers, and Bettina Aten, Penn World Table Version 6.1 (Center for International Comparisons at the University of Pennsylvania [CICUP], October 2002); and David E. Ferranti et al., *Inequality in Latin America and the Caribbean: Breaking with History? Advance Conference Edition* (Washington, D.C.: International Bank for Reconstruction and Development/The World Bank, October 2003), Table A.5. We estimate this to be the number of people surviving on less than US \$2 per day.
- 6. Of these, 650,000 were from El Salvador, 372,000 from Guatemala, 218,000 from Honduras, 178,000 from Nicaragua, and 69,000 from Costa Rica. Data from US Census Bureau, American Factfinder, http://factfinder.census.gov/, accessed March 25, 2009.
- 7. Here, and in certain other parts of this volume, much of the wording is from Thomas W. Walker's unsigned contribution to: Presbyterian Church USA, Adventure and Hope: Christians and the Crisis in Central America: Report to the 195th General Assembly of the

- *Presbyterian Church* (Atlanta, 1983), pp. 57–91, 97–101. The authors wish to thank the Presbyterian Church for its kind permission to publish this material (which Walker wrote in 1982 while he was part of the UPCUSA [United Presbyterian Church USA] Task Force on Central America) here in this form.
- 8. Population estimates for Central America for 2007 are based on the United Nations Economic Commission for Latin America and the Caribbean (ECLAC), *Statistical Yearbook for Latin America and the Caribbean 2007*, http://websie.eclac.cl/anuario\_estadistico/anuario\_2008, accessed July 29, 2008; US population projections from the US Census Bureau, *State Populations Ranking Summary: 1995 and 2025*, www.census.gov/population/www/projections/9525rank.html, accessed July 29, 2008.
- 9. The first datum refers to investment from all sources as percent of GDP, from Heston et al., Penn World Table; social spending datum from David E. Ferranti et al., *Inequality in Latin America and the Caribbean: Breaking with History? Advance Conference Edition* (Washington, D.C.: International Bank for Reconstruction and Development/The World Bank, October 2003), Table 4.1. See also John A. Booth, Christine J. Wade, and Thomas W. Walker, *Understanding Central America: Global Forces, Rebellion, and Change*, 4th ed. (Boulder, Colo.: Westview Press, 2006), Table 2.2.
- 10. Although it is outside the purview of our study, the United States invaded Panama in 1989 to oust its dictator and install in power the true victors of the 1989 election. Though this is an example of intense attention, the US government's focus on the other five nations during this later period was much less overtly public and confrontational than had been the case under President Reagan.

#### **CHAPTER TWO**

- 1. For a compelling discussion of the argument that economic and political forces shaping Central America derive from the transformation of the global economy, see William I. Robinson, *Transitional Conflicts: Central America, Social Change, and Globalization* (London: Verso, 2003), especially Ch. 1, and *Promoting Polyarchy: Globalization, US Intervention, and Hegemony* (Cambridge: Cambridge University Press, 1996).
- 2. See Table 1.1 for 2007 GDP per capita estimates. Latin American GDP per capita drawn from the United Nations Economic Commission for Latin America and the Caribbean, Economic Indicators and Statistics, http://websie.eclac.cl/sisgen/ConsultaIntegrada .asp?idAplicacion=6&idTema=151&idioma=i, accessed March 26, 2009. US GDP per capita estimated by authors from US Census Bureau, Population Estimates, http://www.census.gov/popest/states/NST-ann-est.html, accessed March 26, 2009; and GDP data in constant 2000 US dollars from the United States Bureau of Economic Affairs as reported by Data 360, GDP-Real (Adjusted) United States, http://www.data360.org/dataset.aspx? Data\_Set\_Id=354, accessed March 26, 2009.
  - 3. Calculations from ibid.
- 4. For an extended overview of data on Central America's social welfare and inequality within the larger Latin American context, see David E. Ferranti et al., *Inequality in Latin America and the Caribbean: Breaking with History? Advance Conference Edition* (Washington, D.C.: International Bank for Reconstruction and Development/The World Bank, October 2003).

- 5. Calculated by the authors based on United Nations Economic Commission for Latin America, http://websie.eclac.cl/sisgen/ConsultaIntegrada.asp?idAplicacion=1&idTema=1&idIndicador=1&idioma=i; accessed March 25, 2009.
- 6. Median-age data drawn from the Central Intelligence Agency's country reports in the *World Factbook*, https://www.cia.gov/library/publications/the-world-factbook/, accessed March 27, 2009.
- 7. Wallace W. Atwood and Helen Goss Thomas, *The Americas* (Boston: Ginn and Co., 1929), p. 45.
- 8. For an overview, see, for instance, Ronald H. Chilcote and Joel C. Edelstein, *Latin America: Capitalist and Socialist Perspectives of Development and Underdevelopment* (Boulder, Colo.: Westview Press, 1986).
- 9. For evidence see the Appendix, Table A.5. The exception to this came during the Nicaraguan revolution in the 1980s, during parts of which state spending exceeded half of GDP. Because of the Contra war, however, the revolutionary government cut back many social programs in order to divert funds to defense spending.
  - 10. Robinson, Transitional Conflicts, pp. 50–53.
- 11. This concept of political regimes draws upon Charles W. Anderson, "The Latin American Political System," in Charles W. Anderson, *Politics and Economic Change in Latin America: The Governing of Restless Nations* (New York: Van Nostrand Reinhold, 1967). It also owes something to the conceptualization of John Higley and Michael Burton, "The Elite Variable in Democratic Transitions and Breakdowns," *American Sociological Review* 54, No. 1 (1989), pp. 17–32; and to Gary Wynia's use of the term *political game*, in his *Politics of Latin American Development* (Cambridge: Cambridge University Press, 1990), pp. 24–45.
- 12. Note that any such categorization of regimes is somewhat arbitrary, but we undertake the effort in Table 2.3 to illustrate the extent and the high number of regime changes in Central America. The authors discussed and to some extent disagreed about labeling the regime types and dates of change, especially for Nicaragua, without straying from the regime change criterion (new rules and new coalition) laid out above. Note that the classification presented here is modestly different from that in the fourth edition. "Military reformist" regimes have been relabeled as "military transitional" in this edition, so as not to mislead the reader by suggesting that their human rights performances improved, which they generally did not. Indeed, in Guatemala and El Salvador, violence increased under these regimes.
- 13. Barrington Moore, *Social Origins of Dictatorship and Democracy* (Boston: Beacon Press, 1966).
- 14. Guillermo O'Donnell, *Modernization and Bureaucratic Authoritarianism: Studies in South American Politics* (Berkeley and Los Angeles: University of California Press, 1973).
- 15. Guillermo O'Donnell, Philippe C. Schmitter, and Laurence Whitehead, eds., *Transitions from Authoritarian Rule* (Baltimore, Md.: Johns Hopkins University Press, 1986).
- 16. Mark J. Gasiorowski, "Economic Crisis and Regime Change: An Event History Analysis," *American Political Science Review* 89 (1995), pp. 882–897; Mark J. Gasiorowski, "An Overview of the Political Regime Dataset," *Comparative Political Studies* 21 (1996), pp. 469–483.
- 17. Dietrich Rueschemeyer, Evelyne Huber Stephens, and John D. Stephens, *Capitalist Development and Democracy* (Chicago: University of Chicago Press, 1992).
- 18. Carles Boix, *Democracy and Redistribution* (Cambridge: Cambridge University Press, 2003).

- 19. Charles W. Anderson, "Toward a Theory of Latin American Politics," in Howard J. Wiarda, ed., *Politics and Social Change in Latin America: Still a Distinct Tradition?* (Boulder, Colo.: Westview Press, 1992), pp. 239–254.
- 20. See John Peeler, Latin American Democracies (Chapel Hill: University of North Carolina Press, 1985); Deborah J. Yashar, Demanding Democracy: Reform and Reaction in Costa Rica and Guatemala, 1870s–1950s (Stanford, Calif.: Stanford University Press, 1997); John A. Booth, Costa Rica: Quest for Democracy (Boulder, Colo.: Westview Press, 1998); Iván Molina Jiménez, Demoperfectocracia: La democracia pre-reformada en Costa Rica (1885–1948) (Heredia, Costa Rica: Editorial Universidad Nacional, 2005), Ch. 8–10; and John A. Booth, "Democratic Development in Costa Rica," Democratization 15, No. 4 (August 2008), pp. 714–732.
- 21. John A. Booth and Thomas W. Walker, *Understanding Central America*, 2nd ed. (Boulder, Colo.: Westview Press, 1993), Ch. 5. For an excellent integrated overview of why and how revolutions occur, see T. David Mason, *Caught in the Crossfire: Revolutions, Repression, and the Rational Peasant* (Lanham, Md.: Rowman & Littlefield, 2004).
- 22. Louis Kriesberg, *Social Conflicts*, 2nd ed. (Englewood Cliffs, N.J.: Prentice-Hall, 1982), p. 29.
- 23. John Walton, Reluctant Rebels: Comparative Studies in Revolution and Underdevelopment (New York: Columbia University Press, 1984), p. 13.
- 24. Ibid. See also Theda Skocpol, States and Social Revolutions (Cambridge: Cambridge University Press, 1979); Mancur Olson, "Rapid Growth as a Destabilizing Force," Journal of Economic History 23, No. 4 (1963), pp. 529–552; and Jeffrey M. Paige, Agrarian Revolution: Social Movements and Export Agriculture in the Underdeveloped World (New York: Free Press, 1975). For specific applications to Central America, see Charles Brockett, Land, Power, and Poverty: Agrarian Transformation and Political Conflict in Central America (Boston: Unwin Hyman, 1988); Timothy P. Wickham-Crowley, Guerrillas and Revolution in Latin America (Princeton, N.J.: Princeton University Press, 1992); Robert Williams, Export Agriculture and the Crisis in Central America (Chapel Hill: University of North Carolina Press, 1986); John A. Booth, "Socioeconomic and Political Roots of National Revolts in Central America," Latin American Research Review 26, No. 1 (1991), pp. 33–73; Edelberto Torres Rivas, Crisis del poder in Centroamérica (San José, Costa Rica: Editorial Universitaria Centroamericana, 1981); and Mason, Caught in the Crossfire.
- 25. Kriesberg, *Social Conflicts*, pp. 66–106; Charles Tilly, *From Mobilization to Revolution* (Reading, Mass.: Addison-Wesley, 1978); Rod Aya, "Theories of Revolution Reconsidered: Contrasting Models of Collective Violence," *Theory and Society* 8 (June–December 1979), pp. 39–100; Mason, *Caught in the Crossfire*.
- 26. Jack A. Goldstone, "An Analytical Framework," in Jack A. Goldstone, Ted Robert Gurr, and Farrokh Moshiri, eds., *Revolutions of the Late Twentieth Century* (Boulder, Colo.: Westview Press, 1991), pp. 37–51; Ted Robert Gurr, *Why Men Rebel* (Princeton, N.J.: Princeton University Press, 1970); Walton, *Reluctant Rebels*; Skocpol, *States and Social Revolutions*.
- 27. Goldstone, "An Analytical Framework"; James DeFronzo, *Revolutions and Revolutionary Movements* (Boulder, Colo.: Westview Press, 1991), pp. 7–25; Robinson, *Promoting Polyarchy* and *Transitional Conflicts*.
  - 28. Timothy P. Wickham-Crowley, Guerrillas and Revolution.
- 29. Ronald Inglehart, "The Renaissance of Political Culture," *American Political Science Review* 82 (November 1988), pp. 1203–1230; Mitchell A. Seligson and John A. Booth, "Political Culture and Regime Type: Evidence from Nicaragua and Costa Rica," *Journal of Politics* 55 (August 1993), pp. 777–792; Edward N. Muller and Mitchell A. Seligson, "Civic

- Culture and Democracy: The Question of Causal Relationships," *American Political Science Review* 88 (September 1994), pp. 645–652; Larry Diamond, "Introduction: Political Culture and Democracy," and "Causes and Effects," both in Larry Diamond, ed., *Political Culture and Democracy in Developing Countries* (Boulder, Colo.: Lynne Rienner Publishers, 1994).
- 30. Dankwart Rustow, "Transitions to Democracy: Toward a Dynamic Model," *Comparative Politics* 2 (April 1970), pp. 337–363; Adam Przeworski, "Some Problems in the Study of the Transition to Democracy," in O'Donnell, Schmitter, and Whitehead, eds., *Transitions from Authoritarian Rule* (Baltimore, Md.: Johns Hopkins University Press, 1986); Samuel P. Huntington, *The Third Wave: Democratization in the Late Twentieth Century* (Norman: University of Oklahoma Press, 1991); Mitchell A. Seligson and John A. Booth, eds., *Elections and Democracy in Central America, Revisited* (Chapel Hill: University of North Carolina Press, 1995).
- 31. Seymour Martin Lipset, "Social Requisites of Democracy: Economic Development and Political Legitimacy," *American Political Science Review* 53 (March 1959), pp. 69–105; Tatu Vanhanen, *The Process of Democratization* (New York: Crane Russak, 1990); Rueschemeyer et al., *Capitalist Development and Democracy*; Robert D. Putnam, "Bowling Alone: America's Declining Social Capital," *Journal of Democracy* 7 (Summer 1996), pp. 38–52; Boix, *Democracy and Redistribution*; and Robert D. Putnam, *Making Democracy Work: Civic Traditions in Modern Italy* (Princeton, N.J.: Princeton University Press, 1993).
- 32. Laurence Whitehead, "The Imposition of Democracy," in Abraham F. Lowenthal, ed., *Exporting Democracy: The United States and Latin America* (Baltimore, Md.: Johns Hopkins University Press, 1991).
- 33. Peeler, Latin American Democracies; Larry Diamond, "Introduction: Politics, Society, and Democracy in Latin America," in Larry Diamond, Juan Linz, and Seymour Martin Lipset, Democracy in Developing Countries, Volume 4: Latin America (Boulder, Colo.: Lynne Rienner Publishers, 1989); John Higley and Richard Gunther, eds., Elites and Democratic Consolidation in Latin America and Southern Europe (Cambridge: Cambridge University Press, 1992); and Huntington, The Third Wave.
- 34. Robinson, *Promoting Polyarchy and Transitional Conflicts*. Robinson's interpretation is similar to Boix's explanation but is richer because it examines the dimension of international capital's influence on domestic economic elites.
- 35. For example, Lowenthal, ed., Exporting Democracy; Thomas Carothers, In the Name of Democracy: US Policy Toward Latin America in the Reagan Years (Berkeley: University of California Press, 1991); Huntington, The Third Wave; Dario Moreno, "Respectable Intervention: The United States and Central American Elections," in Seligson and Booth, eds., Elections and Democracy in Central America, Revisited; Thomas W. Walker, "Introduction: Historical Setting and Important Issues," in Thomas W. Walker, ed., Nicaragua Without Illusions: Regime Transition and Structural Adjustment in the 1990s (Wilmington, Del.: Scholarly Resources, 1997); Gary Prevost and Harry E. Vanden, eds., The Undermining of the Sandinista Revolution (New York: St. Martin's, 1997); Wickham-Crowley, Guerrillas and Revolution; and DeFronzo, Revolutions and Revolutionary Movements.
- 36. Seven training manuals used between 1982 and 1991 were disclosed by the Department of Defense. See US Department of Defense, "Fact Sheet Concerning Training Manuals Containing Materials Inconsistent with US Policy" (Washington, D.C.: September 1996). See also Dana Priest, "US Instructed Latins on Execution, Torture—Manuals Used 1982–1991, Pentagon Reveals," *Washington Post*, September 21, 1996, pp. A1, A9; Lisa Haugaard, "How the US Trained Latin America's Military: The Smoking Gun," *Envio* 16, No. 165 (October 1997), pp. 33–38.

- 37. The words of a State Department official who appeared with coauthor Walker on a panel on Central America at California State University, Los Angeles, on April 20, 1979.
- 38. The Contra war and conflict with the United States would continue during the first three years of the new civilian democratic regime and three remaining years of Daniel Ortega's presidential term, at that time obscuring the profound import of these changes. The 1987 Central American Peace Accord eventually facilitated a negotiated end to the war. In the 1990 election Nicaragua's voters, disillusioned by a collapsing economy and the Contra war, replaced the FSLN administration with the opposition.
- 39. The measure in Figure 2.1 combines both parts of the Freedom House one-to-seven scale (1 = high levels, 7 = low levels of rights and liberties) into a single scale and reverses its polarity. It also takes the twenty-one-point Polity IV scale (-10 = most authoritarian, 10 = most democratic). Each is mathematically standardized into a scale ranging from 0 (least democratic) to 10 (most democratic) and the two are averaged to provide the measure used here. See Figure 2.1 for the sources.
- 40. Freedom House (FH) scores on political rights and liberties, Polity IV scores on authoritarianism-democracy, and the Political Terror Scale data cited below provide useful comparative measures. However, they must be viewed with some caution because they are compiled by evaluators who attempt systematically to glean evidence over time from press coverage of incidents of political violence (PTS) or political rights and liberties (FH). Accordingly, they reflect the biases and fluctuating intensity of coverage of the US newspapers from which they are drawn and their manipulation by US foreign policy makers. These biases are clearly seen in 1980s Freedom House scores for relatively rights-respectful ("enemy") Nicaragua, which are practically as poor as those for massively rights-abusive ("friends") El Salvador and Guatemala in the same period. That said, we still find these indexes useful in illustrating change over time within individual countries, especially El Salvador, Guatemala, and Honduras. In those instances they help us to draw reasonably valid inferences about evolving liberties and levels of political violence.

# CHAPTER THREE

- 1. Good histories are Ralph Lee Woodward, Jr., Central America: A Nation Divided, 2nd ed. (New York: Oxford University Press, 1985); and Mario Rodríguez, Central America (Englewood Cliffs, N.J.: Prentice-Hall, 1965). The best short history is Hector Pérez Brignoli, A Brief History of Central America (Berkeley: University of California Press, 1989). For a longer treatment, see James Dunkerley, Power in the Isthmus: A Political History of Modern Central America (London: Verso, 1988). See also John A. Booth, Costa Rica: Quest for Democracy (Boulder, Colo.: Westview Press, 1998), Ch. 3.
- 2. See David Richard Radell, "An Historical Geography of Western Nicaragua: The Spheres of Leon, Granada, and Managua, 1519–1965," Ph.D. dissertation, University of California, Berkeley, 1969, pp. 66–80.
- 3. Criollos (creoles) were people of European origin born in the colonies. As descendants of the conquerors and land grantees, many had wealth, but the colonial system restricted their political and administrative power.
- 4. On the Walker filibuster and its aftermath, see Karl Bermann, *Under the Big Stick: Nicaragua and the United States Since 1848* (Boston: South End Press, 1986).

- 5. For an inside perspective on US intervention in Nicaragua and El Salvador during the 1980s and 1990s, see Todd Greentree, *Crossroads of Intervention: Insurgency and Counterinsurgency Lessons from Central America* (Westport, Conn.: Praeger Security International, 2008).
- 6. Honduras never really developed a landowning aristocracy; economic and political power remained in the hands of regional hacendados and newer urban industrial-commercial-financial entrepreneurs.
- 7. Enrique A. Baloyra, "Reactionary Despotism in Central America," *Journal of Latin American Studies* 15 (November 1983), pp. 295–319.
  - 8. Ibid., pp. 309-310.
- 9. In Honduras, agrarian colonization and expanding employment in the modern capitalist sector of agriculture continued to absorb much of the growth of the rural labor force.
- 10. Victor Bulmer-Thomas, *The Political Economy of Central America Since 1920* (Cambridge: Cambridge University Press, 1987), pp. 177–180.
- 11. See Appendix, Tables A.1 and A.2 of John A. Booth and Thomas W. Walker, *Understanding Central America*, 3rd ed. (Boulder, Colo.: Westview Press, 1999).
- 12. John Weeks, "The Industrial Sector," in Thomas W. Walker, ed., *Nicaragua: The First Five Years* (New York: Praeger, 1985), pp. 281–296; John Weeks, *The Economies of Central America* (New York: Holmes and Meier, 1985), pp. 101–151.
  - 13. Weeks, The Economies of Central America, p. 284.
- 14. Guillermo Perry, Daniel Lederman, and Rodrigo Suescún, "Trade Structure and Policy," in *The Macroeconomy of Central America*, Robert Rennhack and Erik Offerdal, eds., (New York: Palgrave-Macmillan, 2004).
- 15. Per capita GDP trends are in constant-dollar terms. Alan Heston, Robert Summers, and Bettina Aten, Penn World Table Version 6.2 (Center for International Comparisons at the University of Pennsylvania [CICUP], September 2006), http://pwt.econ.upenn.edu/php\_site/pwt62/pwt62 retrieve.php, accessed April 27, 2009.
- 16. Ana Corbacho and Hamid R. Davoodi, "Public Expenditure and Governance," in Rennhack and Offerdal, eds., *The Macroeconomy of Central America*. See also Trevor Evans, "The Fruits of Interest: Financial Liberalization and Banking in Central America," in *Towards Sustainable Development in Central America and the Caribbean*, Anders Danielson and A. Geske Dijkstra, eds. (New York: Palgrave-Macmillan, 2001).

# **CHAPTER FOUR**

- 1. On the negative side, critics argue that Costa Rican exceptionalism is often carried to xenophobic and racist extremes, especially vis-à-vis Nicaraguans. This charge is articulated by Costa Rican scholar Carlos Sandoval-Garcia in *Threatening Others: Nicaraguans and the Formation of National Identities in Costa Rica* (Athens: Ohio University Press, 2004), the Spanish edition of which won the 2002 Costa Rican National Monograph Award.
- 2. Bruce M. Wilson, *Costa Rica: Politics, Economics, and Democracy* (Boulder, Colo.: Lynne Rienner Publishers, 1998); John A. Booth, *Costa Rica: Quest for Democracy* (Boulder, Colo.: Westview Press, 1998); William I. Robinson, *Transnational Conflicts: Central America, Social Change, and Globalization* (London: Verso, 2003).

- 3. John A. Booth, "Representative Constitutional Democracy in Costa Rica: Adaptation to Crisis in the Turbulent 1980s," in Steve Ropp and James Morris, eds., Central America: Crisis and Adaptation (Albuquerque: University of New Mexico Press, 1984), Table 5.1. Other material on the evolution of Costa Rica drawn from Mitchell A. Seligson and Miguel Gómez, "Ordinary Elections in Extraordinary Times: The Political Economy of Voting in Costa Rica," in John A. Booth and Mitchell A. Seligson, eds., Elections and Democracy in Central America (Chapel Hill: University of North Carolina Press, 1989); John A. Booth, "Costa Rica: The Roots of Democratic Stability," in Larry Diamond, Juan J. Linz, and Seymour Martin Lipset, eds., Democracy in Developing Countries, Volume 4: Latin America (Boulder, Colo.: Lynne Rienner Publishers, 1989), pp. 387–422; Lowell Gudmundson, Costa Rica Before Coffee (Baton Rouge: Louisiana State University Press, 1986); and from interviews by Booth with Costa Rican scholars and political experts during author's visits there in August 1987, January 1988, and December 1990. See also Booth, Costa Rica: Quest for Democracy, Ch. 3.
- 4. See Booth, Costa Rica: Quest for Democracy, pp. 40–42; Astrid Fischel, Consenso y represión: Una interpretación sociopolítica de la educación costarricense (San José: Editorial Costa Rica, 1987).
- 5. Booth, Costa Rica: Quest for Democracy, p. 42; and Fabrice E. Lehoucq and Ivan Molina, Stuffing the Ballot Box: Fraud, Electoral Reform, and Democratization in Costa Rica (Cambridge: Cambridge University Press, 2002), Ch. 1.
- 6. John A. Booth and Thomas W. Walker, *Understanding Central America*, 3rd ed. (Boulder, Colo.: Westview Press, 1999), Appendix, Tables A.1 and A.2.
- 7. See Chapter 2 or, for more detail, John A. Booth, "Socioeconomic and Political Roots of National Revolts in Central America," *Latin American Research Review* 26 (1991, No. 1), pp. 33–74.
  - 8. Booth and Walker, *Understanding Central America*, 3rd ed., Appendix, Table A.6.
- 9. See also Victor Bulmer-Thomas, *The Political Economy of Central America Since 1920* (New York: Cambridge University Press, 1987), Table 10.7, p. 219; Víctor Hugo Céspedes, Alberto di Mare, and Ronulfo Jiménez, *Costa Rica: La economía en 1985* (San José, Costa Rica: Academia de Centroamérica, 1986), Cuadro 19, p. 71.
- 10. Booth and Walker, *Understanding Central America*, 3rd ed., Appendix, Table A.7 and see Table A.6.
- 11. Víctor Hugo Céspedes, Evolución de la distribución del ingreso en Costa Rica (San José, Costa Rica: Instituto de Investigación en Ciencias Económicas, Universidad de Costa Rica, 1979), Cuadro 6; and Céspedes et al., Costa Rica: La economía en 1985, Cuadro 20, p. 73; David Felix, "Income Distribution and the Quality of Life in Latin America: Patterns, Trends, and Policy Implications," Latin American Research Review 18, No. 2 (1983), pp. 3–34.
- 12. For further data, see John A. Booth, "Representative Constitutional Democracy in Costa Rica: Adaptation to Crisis in the Turbulent 1980s," in S. Ropp and J. Morris, eds., *Central America: Crisis and Adaptation* (Albuquerque: University of New Mexico Press, 1984), p. 171. On the operation and impact of the Costa Rican development model, see John A. Booth, *Costa Rica: Quest for Democracy* (Boulder, Colo.: Westview Press, 1998), Ch. 3 and 8.
- 13. Mitchell A. Seligson, *Peasants of Costa Rica and the Development of Agrarian Capitalism* (Madison: University of Wisconsin Press, 1980), pp. 122–170; see also Francisco Barahona Riera, *Reforma agraria y poder político* (San José: Editorial Universidad de Costa Rica, 1980), pp. 221–422; and Donaldo Castillo Rivas, "Modelos de acumulación,

- agricultura, y agroindustria en Centroamérica," in D. Castillo Rivas, ed., *Centroamérica: Más allá de la crisis* (México: Ediciones SIAP, 1983), pp. 210–213.
  - 14. Booth and Walker, Understanding Central America, 3rd ed., Appendix Table A.8.
- 15. E. Lederman et al., "Trabajo y empleo," in Chester Zelaya, ed., Costa Rica contemporánea, Tomo II (San José: Editorial Costa Rica, 1979); James Backer, La Iglesia y el sindicalismo en Costa Rica (San José: Editorial Costa Rica, 1978), pp. 135–207; Gustavo Blanco and Orlando Navarro, El solidarismo: Pensamiento y dinámica social de un movimiento obrero patronal (San José: Editorial Costa Rica, 1984).
- 16. Rodrigo Fernández Vásquez, "Costa Rica: Interpretación histórica sobre reforma social y acción eclesiástica: 1940–1982," *Estudios Sociales Centroamericanos* 33 (September–December 1982), pp. 221–248.
- 17. This material is from John A. Booth, "Costa Rica: The Roots of Democratic Stability," in Larry Jay Diamond, Seymour Martin Lipset, and Juan J. Linz, eds. *Democracy in Developing Countries, Volume 4: Latin America* (Boulder, Colo.: Lynne Rienner Publishers, 1989); and Booth, "Representative Constitutional Democracy."
- 18. Booth and Walker, *Understanding Central America*, 3rd ed., Appendix, Tables A.5 and A.6.
- 19. "Costa Rica," Mesoamérica (April 1990), pp. 11–12; "Costa Rica," Mesoamérica (July 1990), pp. 7–8; "Costa Rica," Mesoamérica (October 1990), p. 9; "Costa Rica," Mesoamérica (November 1990), pp. 9–10; "Costa Rica," Mesoamérica (December 1990), p. 11; "Costa Rica," Mesoamérica (January 1991), pp. 4–7; "Costa Rica," Mesoamérica (February 1991), pp. 4–5; "Costa Rica," Mesoamérica (April 1991), pp. 1–2.
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- 21. Booth, "Representative Constitutional Democracy," pp. 173–176; Booth, "Costa Rican Democracy," pp. 39–40; Seligson, *Peasants*, pp. 105–114; US Department of State, *Country Reports on Human Rights Practices* (Washington, D.C.: US Government Printing Office, February 2, 1981), pp. 241–244. See also Booth, *Costa Rica: Quest for Democracy*, pp. 114–121.
- 22. This section draws heavily on Booth, "Political Parties in Costa Rica." Data are drawn from Mary A. Clark, "Nontraditional Export Promotion in Costa Rica: Sustaining Export-Led Growth," *Journal of Interamerican Studies and World Affairs* 37, No. 2 (1995), pp. 181–223; Wilson, *Costa Rica: Politics, Economics, and Democracy*, pp. 113–150; Booth, *Costa Rica: Quest for Democracy*, Ch. 8; and Booth and Walker, *Understanding Central America*, 3rd ed., Appendix, Tables A.1, A.4, and A.5.
  - 23. Robinson, Transnational Conflicts, pp. 64–65.
  - 24. Booth, Costa Rica: Quest for Democracy, Ch. 8.
  - 25. Ibid.
- 26. Ibid., pp. 166–172 and Table 8.5; election data from Tables 3.4 and 4.1; Booth and Walker, *Understanding Central America*, 3rd ed., Appendix, Table A.6.
- 27. Alan Heston, Robert Summers, and Bettina Aten, Penn World Table Version 6.1 (Philadelphia: Center for International Comparisons at the University of Pennsylvania [CICUP], October 2002); Interamerican Development Bank, country notes, www.iadb.org/exr/country/, accessed June 14, 2004.
  - 28. Robinson, Transnational Conflicts, Ch. 4.

288 Notes

29. See our Table 2.1 and the World Bank Group, Latin America and the Caribbean, Costa Rica: Social Spending and the Poor, http://web.worldbank.org/WBSITE/EXTERNAL/COUNTRIES/LACEXT/COSTARICAEXTN/0,,contentMDK:20252791~page PK:141137~piPK:141127~theSitePK:295413,00.html, accessed January 6, 2005.

- 30. This section draws heavily on Booth, "Political Parties in Costa Rica."
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- 32. Regine Steichen, "Cambios en la orientación política-ideológica de los partidos políticos en la década de los '80," and Marcelo J. Prieto, "Cambios en las organizaciones políticas costarricenses," in José Manuel Villasuso, ed., *El nuevo rostro de Costa Rica* (Heredia, Costa Rica: Centro de Estudios Democráticos de América Latina, 1992); Wilson, *Costa Rica: Politics, Economics, and Democracy*; and Carlos Sojo, "En el nombre del padre: Patrimonialismo y democracia en Costa Rica," in Manuel Rojas Bolaños and Carlos Sojo, *El malestar con la política: Partidos y élites en Costa Rica* (San José, Costa Rica: Facultad Latinoamericano de Ciencias Sociales, 1995), pp. 84–86.
- 33. Oscar Alvarez, "Costa Rica," *Boletín Electoral Latinoamericano* 17 (January–June 1997), p. 60.
  - 34. Booth, "Political Parties in Costa Rica," Tables 2 and 3.
- 35. Ibid., and Manuel Rojas Bolaños, "Las relaciones partido gobierno," in Manuel Rojas Bolaños and Carlos Sojo, *El malestar con la política: Partidos y élites en Costa Rica* (San José, Costa Rica: Facultad Latinoamericano de Ciencias Sociales), pp. 36–50; Booth, *Costa Rica: Quest for Democracy*, Ch. 8; and Wilson, *Costa Rica: Politics, Economics, and Democracy*, p. 161.
  - 36. Booth, "Political Parties in Costa Rica."
  - 37. Amaru Barahona, "Costa Rican Democracy on the Edge," Envio 250 (May 2002).
- 38. Tribunal Supremo de Elecciones, Costa Rica, "Elecciones 6 de febrero 2006: Escrutinio definitivo para elección de diputados," http://www.tse.go.cr/escrutinio\_f2006/Diputados/0.htm/, accessed June 17, 2009.
- 39. The number of effective parties in the legislature increased from 2.82 in 1998 to 3.32 in 2006; see Booth, "Political Parties in Costa Rica," Tables 2, 3, and 5. Poll data drawn from the 2008 Latin American Public Opinion survey (see Chapter 9 for details).
  - 40. Booth, "Political Parties in Costa Rica."
  - 41. Robinson, p. 245.
- 42. The World Bank Group, Latin America and the Caribbean, Costa Rica: Social Spending and the Poor, http://web.worldbank.org/WBSITE/EXTERNAL/COUNTRIES/LACEXT/COSTARICAEXTN/0,,contentMDK:20252791~pagePK:141137~piPK:141127~theSitePK:295413,00.html, accessed January 6, 2005.
- 43. United Nations Development Program, 2007/2008 Human Development Report, Costa Rica, http://hdrstats.undp.org/en/countries/data\_sheets/cty\_ds\_CRI.html.
- 44. The World Bank Group, Latin America and the Caribbean, Costa Rica: Social Spending and the Poor, http://web.worldbank.org/WBSITE/EXTERNAL/COUNTRIES/LACEXT/COSTARICAEXTN/0,,contentMDK:20252791~pagePK:141137~piPK:141127~

theSitePK:295413,00.html, accessed January 6, 2005. Note that the Gini coefficients cited in this source range from zero to 100 in the original. We have changed them here to the zero to 1.0 metric for consistency with our tables elsewhere.

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- 46. Central America Report (November 2000), p. 6, and (June 2001).
- 47. See Robinson, pp. 142-146.
- 48. "Protests Put Privatization on Hold," *Central America Report* (April 7, 2000), p. 6; "Telecom Privatization Ruled Unconstitutional," *Central America Report* (May 12, 2000), p. 6.
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### CHAPTER FIVE

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- 2. See John A. Booth and Thomas W. Walker, *Understanding Central America*, 3rd ed. (Boulder, Colo.: Westview Press, 1999), Appendix, Table A.1.
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- 4. Centro de Investigaciones y Estudios de la Reforma Agraria (CIERA), *Informe de Nicaragua a la FAO* (Managua: Ministerio de Desarrollo Agropecuario y Reforma Agraria, 1983), pp. 40–41.
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- 6. John A. Booth, *The End and the Beginning: The Nicaraguan Revolution*, 2nd ed. (Boulder, Colo.: Westview Press, 1985), Ch. 5.
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- 8. Donaldo Castillo Rivas, "Modelos de acumulación, agricultura, y agroindustria en Centroamérica," in D. Castillo Rivas, ed., *Centroamérica: Más allá de la crisis* (Mexico City: Ediciones SIAP, 1983), pp. 202–205; Consejo Superior Universitaria Centroamericana (CSUCA), *Estructura Agraria, dinámica de población, y desarrollo capitalista en Centroamérica* (San José, Costa Rica: Editorial Universitaria Centroamericana, 1978), pp. 204–254.

- 9. CIERA, Informe de Nicaragua, p. 41.
- 10. Jaime Wheelock Román, *Imperialismo y dictadura: Crisis de una formación social* (Mexico City: Siglo Veintiuno Editores, 1975), pp. 141–198; Amaru Barahona Portocarrero, *Estudio sobre la historia contemporánea de Nicaragua* (San José: Instituto de Investigaciones Sociales, Universidad de Costa Rica, 1977), pp. 33–44.
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- 13. Michael Dodson and Tommie Sue Montgomery, "The Churches in the Nicaraguan Revolution," in Walker, ed., *Nicaragua in Revolution*, pp. 163–174; Laura Nuzzi O'Shaughnessy and Luis H. Serra, *The Church and Revolution in Nicaragua*, Monographs in International Studies, Latin American Series, No. 11 (Athens: Ohio University, 1986).
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  - 18. See ibid., pp. 97–104; López C. et al., La caída del somocismo, pp. 71–98.
- 19. "A Secret War for Nicaragua," *Newsweek*, November 8, 1982, p. 44. See also Peter Kornbluh, "The Covert War," in Thomas W. Walker, ed., *Reagan Versus the Sandinistas: The Undeclared War on Nicaragua* (Boulder, Colo.: Westview Press, 1987), p. 21.
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- 29. John Spicer Nichols, "La Prensa: The CIA Connection," *Columbia Journalism Review* 28, No. 2 (July–August 1988), pp. 34, 35.
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  - 32. Americas Watch, On Human Rights in Nicaragua (New York: May 1982), pp. 58-80.
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  - 40. See Booth and Walker, *Understanding Central America*, 3rd ed., Appendix Table 5.
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- 42. [United Nations] Comisión Económica para América Latina y el Caribe, "Balance Preliminar de la Economía de América Latina y el Caribe, 1990," *Notas Sobre la Economía y el Desarrollo*, Nos. 500–501 (December 1990), p. 27.
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  - 44. LASA Commission, *Electoral Democracy*, pp. 24–26.
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- 46. An unidentified US official quoted in "Chamorro Takes a Chance," *Time*, May 7, 1990, p. 43. For documentation of the massive US intervention in Nicaragua's 1990 election, see William I. Robinson, *A Faustian Bargain: U.S. Involvement in the Nicaraguan Elections and American Foreign Policy in the Post–Cold War Era* (Boulder, Colo.: Westview Press, 1992).
- 47. Coauthor Thomas Walker served as a member of the LASA Commission to Observe the 1990 Nicaraguan Elections. He was specifically assigned to observe and investigate the campaign and election in the war zone of northern Nicaragua in late 1989 and early 1990.
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  - 57. "William Grigsby: 'Refounding' the Sandinista Movement." Envio 225 (April 2000).
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Notes 293

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- 63. Vilma Núñez de Escorcia, "The FSLN Leadership's Disintegration Goes Way Back," *Envío* 222 (January 2000).
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  - 85. Matthew Lee, "US Cuts Aid to Nicaragua," Washington Post, June 11, 2009.
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# CHAPTER SIX

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  - 3. Baloyra, El Salvador in Transition, p. 35.
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- 5. See Stephen Webre, *José Napoleón Duarte and the Christian Democratic Party in Sal-vadorean Politics: 1960–1972* (Baton Rouge: Louisiana State University Press, 1979).
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  - 10. Orellana, El Salvador: Crisis, pp. 5-10; Molina, "Las bases económicas," pp. 245-254.
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- 15. From Montgomery, *Revolution in El Salvador*; Dunkerley, *The Long War*, pp. 90–102; Jorge Cáceres Prendes, "Radicalización política y pastoral en El Salvador: 1969–1979," *Estudios Sociales Centroamericanos* 33 (September–December 1982), pp. 97–111.
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- 25. Comisión de Derechos Humanos de El Salvador (CDHES), *Primer Congreso de Derechos Humanos en El Salvador* (San Salvador, El Salvador: CDHES, November 1984), pp. 30–31, authors' translation.
- 26. It is unclear whether the Sandinistas were aware that arms were coming through their territory. When confronted with that charge by US ambassador Lawrence Pezzullo, Daniel Ortega of the Nicaraguan junta promised to stop the flow if the United States would indicate where it was originating. He was quickly told, the flow was stopped, and the US Department of State then certified that it had stopped. Though no credible evidence of

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  - 28. Ibid., p. 113.
  - 29. Montgomery, Revolution in El Salvador, pp. 140-157.
  - 30. Dunkerley, The Long War, p. 175.
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- 32. Baloyra, El Salvador in Transition; José Z. García, "El Salvador: Recent Elections in Historical Perspective," in John A. Booth and Mitchell A. Seligson, eds., *Elections and Democracy in Central America* (Chapel Hill: University of North Carolina Press, 1989), pp. 60–89.
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  - 37. Karl, "Imposing Consent."
- 38. Comisión de la Verdad, *De la locura a la esperanza: La guerra de doce años en El Salvador*. Informe de la Comisión, published in *Estudios Centroamericanos* (San Salvador, El Salvador) no. 158 (March 1993); Booth and Walker, *Understanding Central America*, 3rd ed., Appendix, Table A.11.
  - 39. Booth and Walker, *Understanding Central America*, 3rd ed., Appendix, Table A.1.
- 40. Points made in two lengthy interviews with three official FMLN spokespersons conducted by members of the Central American Task Force of the United Presbyterian Church's Council on Church and Society in Managua in November 1992. Coauthor Walker, a member of that task force, was present for the interviews.
- 41. Written Statement of Representative Joe Moakley, chairman of the Speaker's Task Force on El Salvador, November 18, 1991; see also the account in Comisión de la Verdad, *De la locura a la esperanza*.

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- 43. See Philip J. Williams and Knut Walter, *Militarization and Demilitarization*, pp. 151–182.
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  - 50. Tribunal Supremo Electoral de El Salvador.
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- 57. "Disturbing Statement out of El Salvador," *Congressional Record*, March 17, 2004, pp. E394–E395; "El Salvador," *Congressional Record*, March 17, 2004, p. E402; "Election in El Salvador," *Congressional Record*, March 17, 2004, p. E389. Authors' note: In place since the 1980s, TPS is a concession by the United States of an exceptional right of many Salvadoran citizens to remain within the United States (there are hundreds of thousands of them) and to work. The maintenance of TPS would guarantee a continuation of the vast amounts of

298 Notes

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#### CHAPTER SEVEN

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- 10. Ibid.; Thomas P. Anderson, *Politics in Central America: Guatemala, El Salvador, Honduras, and Nicaragua* (New York: Praeger, 1982), pp. 19–62; "Guatemala," *Mesoamérica*, May 1982; Consejo Superior Universitaria Centroamericana (CSUCA), *Estructura agrária, dinámica de población, y desarrollo capitalista en Centroamérica* (San José, Costa Rica: Editorial Universitaria Centroamericana, 1978), pp. 77–132; Technical Commission of the Great National Dialogue, *Economic and Social Policy Recommendations to the Head of State* (Guatemala City: Technical Commission of the Great National Dialogue, 1985); Lars Schoultz, "Guatemala: Social Change and Political Conflict," in Martin Diskin, ed., *Trouble in Our Backyard* (New York: Pantheon, 1983), pp. 178–183; Brockett, *Land, Power, and Poverty*, pp. 99–123; and Susanne Jonas, *The Battle for Guatemala: Rebels, Death Squads, and US Power* (Boulder, Colo: Westview Press, 2000), Ch. 5.
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Democracy in Central America, Revisited (Chapel Hill: University of North Carolina Press, 1995), pp. 35–36, p. 1.

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- 45. "CEH Pressured to Denounce Genocide," *Central America Report*, May 21, 1998, p. 5; Lanchin, "Death Squad Claims," p. 12.
- 46. The three military officers received sentences of thirty years and Father Orantes, who had been Gerardi's cook, received a twenty-year sentence for assisting in the crime.
- 47. Another closely watched trial was that of Colonel Juan Valencia Osorio for the murder of anthropologist Myrna Mack in 1990. Convicted by a trial court in 2002, his conviction was also overturned by the Fourth Appeals Court. In January 2004 the Guatemalan Supreme Court reinstated the conviction and sentence, making his the first conviction of a high-ranking officer for human rights abuses.
  - 48. CEH, Guatemala, Memoria del silencio, Ch. 2, Section 82.
- 49. See Victoria Sanford, *Buried Secrets: Truth and Human Rights in Guatemala* (New York: Palgrave Macmillan, 2003) for a complete discussion of this issue.

- 50. CEH, Memoria, Ch. 2, Section 86.
- 51. CEH, Memoria, Ch. 1, Section 13.
- 52. Charles Babington, "Clinton: Support for Guatemala Was Wrong," Washington Post, March 11, 1999.
  - 53. The PAN won thirty-seven seats.
- 54. The Berger administration planned to continue the policy of payments to ex-PAC members, but the payments were deemed unconstitutional by the Constitutional Court in 2004. The Court ruled that Portillo did not have the power to authorize the payments. See Latin American Database, "PAC holds Guatemala's Feet to Fire; They Want Their Money," *NotiCen*, July 1, 2004.
  - 55. Ruhl, "Curbing Central America's Militaries," p. 144; see pp. 144–146.
- 56. In early 2004 Guatemala's Constitutional Court stripped ex-president Portillo and his vice president Francisco Reyes Lopez of their immunity, which they enjoyed as members of the Central American Parliament. Portillo immediately fled to Mexico, while Reyes Lopez was arrested months later on corruption charges. See "Accused in Corruption Case, Ex-President Leaves Country," *Miami Herald*, February 20, 2004; "Guatemala Former Vice President Arrested for Graft," Reuters, July 28, 2004.
  - 57. Decertification as a cooperating nation would mean the loss of some US aid.
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  - 61. URNG candidate Rodrigo Asturias won less than 3 percent of the vote.
  - 62. The remaining eighteen seats were split among six parties.
  - 63. Berger also offered Colom a position in his administration, which Colom rejected.
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- 65. Latin American Database, "Guatemala: Government Backs Away from Truth Commission Recommendations," *NotiCen*, April 15, 1999.
- 66. Frank Jack Daniel, "Guatemala Calls in Troops to Fight Crime Wave," Reuters, July 26, 2004.
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- 74. Washington Office on Latin America (WOLA), *The Captive State: Organized Crime and Human Rights in Latin America*, pp. 7–8.
- 75. Eduardo D'Aubuisson was the son of ARENA founder and death squad leader Roberto D'Aubuisson.
- 76. "Fiscal guatemalteco acusa a Silva Pereira de asesinato de diputados," *El Faro*, February 23, 2009, http://www.elfaro.net/secciones/Noticias/20090223/noticias4\_20090223.asp.
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- 94. "Killing of Prominent Lawyer: A Plot to Oust Alvaro Colom?" *Central America Report*, May 15, 2009; "The Rosenberg Case: A State Orchestrated Murder or a Coup Plot?" *Central America Report*, May 22, 2009.
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### **CHAPTER EIGHT**

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- 2. James A. Morris, "Honduras: A Unique Case," in Howard J. Wiarda and Harvey F. Kline, eds., *Latin American Politics and Development* (Boston: Houghton Mifflin, 1979), p. 349.
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306 Notes

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308 Notes

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- 38. Tom Weiner, "Cover-Up Found in Honduras Prison Killings," *New York Times*, May 20, 2003; Freddy Cuevas, "Fire in Honduran Prison Kills 103: Anti-Gang Laws Blamed for Overcrowding in Old Facilities," *Washington Post*, May 18, 2004.
- 39. Ismael Moreno, S.J., "The March on Tegucigalpa: 'It's Our Water," *Envio* 266 (September 2003), pp. 46–51.
- 40. Latin American Database, "Honduras Primaries Yield Polar Opposites for President in 2006," *NotiCen*, February 24, 2005.
  - 41. Official results were not available until a month after the elections.
  - 42. "Rocky First Year for Zelaya," Central American Report, February 16, 2007.
- 43. Latin American Database, "Honduras' President Takes On Media Moguls for Access to the People." *NotiCen*, June 28, 2007.
  - 44. Other members of ALBA include Venezuela, Nicaragua, Bolivia, and Cuba.
- 45. International Development Association and International Monetary Fund, *Heavily Indebted Poor Countries (HIPC) Initiative and Multilateral Debt Relief Initiative (MDRI)—Status of Implementation*, International Monetary Fund, September 12, 2008, Table 4, http://www.imf.org/external/np/pp/eng/2008/091208.pdf, accessed June 13, 2009.
- 46. In an effort to attract investment to Choluteca, which had been devastated by Hurricane Mitch, the government, developers, and labor unions agreed to keep wages below the minimum for five to ten years in order to guarantee a profit for developers. See Pamela Constable, "Hondurans Ride Winds of Change Blown In by Mitch," *New York Times*, July 1, 2007.
- 47. Latin American Database, "Honduras Takes Action to Relieve Economic Pressure Points," *NotiCen*, November 29, 2007.
- 48. Latin American Economic System (SELA), "Migration and Remittances in Latin America and the Caribbean: Intra-Regional Flows and Macroeconomic Determinants" (Caracas, Venezuela: SELA, 2005), http://www.sela.org/public\_html/aa2k5/ING/consejo/Di9.pdf; Inter-American Development Bank, "International remittances in Honduras" (Centro de Estudios Monetarios Latinoamericanos, 2008), http://www.cemla-remesas.org/informes/report-honduras.pdf.
- 49. State of the Nation: Region Program, "Informe Estado de la Región," *Program State of the Nation, Costa Rica* (November 2008), p. 262, http://www.estadonacion.or.cr/estadoregion2008/regional2008/capitulosPDF/Cap06.pdf.
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- 51. Matthew Brooke, "President Zelaya Says Government Is Powerless to Stop Violence," *Central America Report*, February 29, 2008.
- 52. Ismael Moreno, "Insecurity, Criminality, Hidden Powers and Visible Roots," *Envio* 312 (July 2007).

- 53. Santos had to resign his post in order to run for president. His chief party rival Michiletti tried to prevent him from running in the primaries by literally locking the doors of the legislature. See "Elvin Santos on the Rise," *Central America Report*, January 30, 2009.
- 54. This accusation was problematic, since even if both the June 28, 2009, referendum and a possible November 2009 formal referendum each resulted in a vote for a constituent assembly, the body could not have convened or proposed a new constitution until well after Zelaya's successor would be elected (November 2009) and his term ended (January 2010). On the other hand, the Honduran constitution explicitly forbids any revision of the term of the president, so that any person or body that might have eventually proposed or discussed extending the president's term would ipso facto necessarily violate the constitution.
- 55. "Sin condiciones para romper Constitución," *La Prensa*, March 14, 2009, http://www.laprensahn.com/Pa%C3%ADs/Ediciones/2009/03/15/Noticias/Sin-condiciones-para-romper-Constitucion; "Artículos pétreos no pueden reformarse ni con plebiscito ni referendo," *La Prensa*, May 26, 2009, http://www.laprensahn.com/Ediciones/2009/05/26/Noticias/Articulos-petreos-no-pueden-reformarse-ni-con-plebiscito-ni-referendo.
- 56. The Supreme Court documents related to Zelaya's removal were available online at the Honduran Supreme Court official Web site, http://www.poderjudicial.gob.hn/NR/rdonlyres/87E2BFFC-AF4D-44EA-BFC5-D93730D8D81C/2413/Expediente Judicial1.pdf, accessed August 17, 2009.
- 57. The constitutionality of this situation was quite complicated: Article 280 of the Honduran constitution gives the president authority to "appoint and remove" the head of the armed forces. The Supreme Court, however, later ruled that General Vásquez's removal was unconstitutional and reinstated him. A provision in support of General Vásquez's restitution is Article 323, which states that no civilian or military functionary of the government is obliged to carry out an illegal order. Congress had hastily legislated a law blocking such a poll, and an administrative court and the Supreme Court had ruled that to conduct President Zelaya's proposed referendum was illegal. These references to the constitution are drawn from the *Constitución de 1982 con reformas hasta 2005 (Political Constitution of 1982 through 2005 reforms)*; http://pdba.georgetown.edu/Constitutions/Honduras/hond05.html; accessed August 16, 2009.
- 58. Ibid. The military also arrested and deported President Zelaya's foreign minister, Patricia Rodas; see Toni Solo, "Honduras: A Defining Moment—The West Discredited, ALBA Vindicated," *Scoop*, http://www.scoop.co.nz/stories/HL0907/S00079.htm, accessed July 7, 2009.
- 59. For more on the coup see Geoff Thale, "Behind the Honduran Coup," *Foreign Policy in Focus*, July 1, 2009, http://www.fpif.org/fpiftxt/6225; Larry Birns, "Caudillismo in Action: Looking Back on Honduras' Plight," Council on Hemispheric Affairs, July 7, 2009, http://www.coha.org/2009/07/caudillismo-in-action-looking-back-on-honduras %E2%80%99-plight/.
- 60. Tyler Bridges, "Honduras' Interim Leader: Manuel Zelaya Must Face Charges," *Miami Herald*, August 18, 2009, http://www.miamiherald.com/news/americas/story/1190592.html.
- 61. John A. Booth and Mitchell A. Seligson, *The Legitimacy Puzzle in Latin America: Political Support and Democracy in Eight Nations* (Cambridge: Cambridge University Press, 2009).

310 Notes

#### **CHAPTER NINE**

- 1. Aristotle, Politics (Aristotle's Politics), Richard Robinson, trans. (Oxford: Clarendon Press, 1962); Carl Cohen, Democracy (New York: Free Press, 1971); Robert A. Dahl, On Democracy (New Haven, Conn.: Yale University Press, 1998); John Stuart Mill, Considerations on Representative Government (Indianapolis, Ind.: Bobbs-Merrill, 1958); Carole Pateman, Participation and Democratic Theory (Cambridge: Cambridge University Press, 1970); and David Held, Models of Democracy, 3rd ed. (Stanford, Calif.: Stanford University Press, 2006). Works especially emphasizing democracy and democratization in Latin America include John A. Booth and Mitchell A. Seligson, The Legitimacy Puzzle in Latin America: Political Support and Democracy in Eight Nations (Cambridge: Cambridge University Press, 2009); John A. Booth, "Introduction. Elections and Democracy in Central America: A Framework for Analysis," in Mitchell A. Seligson and John A. Booth, eds., Elections and Democracy in Central America, Revisited (Chapel Hill: University of North Carolina Press, 1995); Larry Diamond, Juan Linz, Jonathan Hartlyn, and Seymour Martin Lipset, eds., Democracy in Developing Countries: Latin America (Boulder, Colo.: Lynne Rienner Publishers, 1999); Paul Drake, Between Tyranny and Anarchy: A History of Democracy in Latin America, 1800-2006 (Stanford, Calif.: Stanford University Press, 2009); John A. Peeler, Building Democracy in Latin America (Boulder, Colo.: Lynne Rienner Publishers, 2004); Peter H. Smith, Democracy in Latin America: Political Change in Comparative Perspective (Oxford: Oxford University Press, 2005).
- 2. Other key factors affecting democratic consolidation are the attitudes and behaviors of elites and influential foreign actors. When elites, those who hold powerful political and economic positions in a society, share a broad consensus on democratic rules of the political game it strengthens democracy by reducing risks of disruptive challenges to the system. Influential foreign actors (hegemonic powers, neighboring countries, significant donors of foreign aid, and international organizations) who prefer democratic rules of the game can impose costs that make it harder for local actors to abandon democratic institutions. (Of course, influential foreign actors may also pressure local actors to make decisions that might work against the survival of democracy.) On democratic consolidation see Samuel Huntington, *The Third Wave: Democratization in the Late Twentieth Century* (Norman: University of Oklahoma Press, 1991); and Larry Jay Diamond, *Developing Democracy: Toward Consolidation* (Baltimore, Md.: Johns Hopkins University Press, 1999). Peter Smith's *Democracy in Latin America* provides a cautionary note concerning the consolidation and quality of Latin American Democracy.
- 3. Mitchell A. Seligson and John A. Booth, "Political Culture and Regime Type: Evidence from Nicaragua and Costa Rica," *Journal of Politics* 55 (August 1993), pp. 777–792.
- 4. John A. Booth and Patricia Bayer Richard, "Civil Society, Political Capital, and Democratization in Central America," *Journal of Politics* 60 (August 1998), pp. 780–800; John A. Booth and Patricia Bayer Richard, "Civil Society and Political Context in Central America," *American Behavioral Scientist* 42 (September 1998), pp. 33–46; and John A. Booth and Patricia Bayer Richard, "Repression, Participation, and Democratic Norms in Urban Central America," *American Journal of Political Science* 40:4 (November 1996), pp. 1205–1232; Seligson and Booth, "Political Culture and Regime Type."
  - 5. Booth and Seligson, The Legitimacy Puzzle in Latin America, chapter 8.
- 6. The 2008 survey data were collected by research teams from Latin American countries under the auspices of the Americas Barometer of the Latin American Public Opinion Proj-

- ect (LAPOP), directed by Mitchell A. Seligson of Vanderbilt University. We report here only on the five Central American nations. Each nation was surveyed, using a large core of identical survey items. National probability samples of approximately 1,500 respondents were interviewed from each nation. Respondents were selected using stratified national sampling frames, with respondent clusters within sampling units chosen with their probability of selection proportionate to size. In the results reported here, each national sample size is weighted to 1,500 respondents, for a regional sample of 7,500. Respondents were votingage citizens of the country in which the interviews were conducted. The authors sincerely thank the Latin American Public Opinion Project (LAPOP) and its major supporters (the United States Agency for International Development, the United Nations Development Program, the Inter-American Development Bank, and Vanderbilt University) for collecting the data, and thank T. David Mason, Johnie Christian Family Peace Professor and the Peace Studies Program of the University of North Texas, for funding acquisition of the LAPOP data.
- 7. Kelly Holder, *Voting and Registration in the Election of November 2004*. Washington, D.C.: United States Census Bureau, March 2006, p. 2, http://www.census.gov/prod/2006pubs/p20–556.pdf, accessed May 23, 2009.
- 8. The early 1990s surveys cited here were of urban residents only. Our comparisons between the 1990s and either 2004 or 2008 data here and elsewhere in the chapter are thus made for comparable urban populations only. However, when we compare 2004 and 2008 data we refer to whole national samples in both cases. The data for the early 1990s surveys and the 2004 surveys also came from the LAPOP/Americas Barometer at Vanderbilt (see *Understanding Central America*, 4<sup>th</sup> edition, Chapter 9, and the LAPOP Web site for fuller explanation and acknowledgments). In general, the sampling methodology from the early 1990s closely resembles that of the 2004 and 2008 surveys. Items compared across surveys are identically worded.
- 9. These are the results of a multiple regression analysis using voter registration as the dependent variable, and with the following independent predictors: sex, age, age squared, educational attainment, standard of living, size of one's community of residence, and evaluations of regime legitimacy with respect to the economy, local government, political actors (the executive branch), and support for the democratic regime. Country dummies were included to control for specific national effects (Costa Rica, as the oldest democracy and most prosperous country, was excluded as the reference case). Age squared and squared terms for the five legitimacy variables were also included based on analysis by Booth and Seligson's *The Legitimacy Puzzle in Latin America*, which found (chapter 5) U-shaped curvilinear relationships between legitimacy variables and participation. For a full description of the methods of determining the legitimacy measures employed here, see Ch. 2 and Table 2.2 in ibid. The notes to Table 9.2 in this volume describe the construction of the indexes of general system legitimacy, specific institutional legitimacy, and evaluation of national economic performance for the 2008 dataset. To conserve space, the full results are not shown.
- 10. The unweighted average voter turnout rate in the most recent presidential election through 2008 for Central America was 62 percent. Actual turnout data come from the International Institute for Democracy and Electoral Assistance (IDEA), Voter Turnout Database, presidential election turnout calculations by country, http://www.idea.int/vt/, accessed May 21, 2009.
- 11. Michael McDonald, "Voter Turnout," United States Elections Project, George Mason University, http://elections.gmu.edu/voter\_turnout.htm, accessed May 23, 2009.
- 12. The early 1990s surveys consisted of an urban sample only. Again, our comparisons with the 2004 data here are for the comparable urban populations.

- 13. See International Institute for Democracy and Electoral Assistance (IDEA), Voter Turnout Database, http://www.idea.int/vt/.
- 14. The reported turnout for the most recent Guatemalan election in our survey is 73 percent (Table 9.1). In sharp contrast, the actual turnout rate calculated by IDEA for the 2007 presidential election was only 46 percent. This troubling discrepancy greatly exceeds the more usual overreporting apparent in the other countries, which ranged from a 5 percent underreport for Nicaragua to a 3 to 6 percent overreport by survey respondents in the other countries. We are left wondering why so many of Guatemalans apparently overreported having voted in the 2007 presidential election.
- 15. Voter turnout in El Salvador declined in the 2009 presidential election compared to 2004.
- 16. Results of a multiple regression analysis using voting in the last national presidential election as the dependent variable, and with sex, age, age squared, educational attainment, standard of living, size of one's community of residence, evaluations of regime legitimacy with respect to the economy, local government, political actors (the executive branch), and support for the democratic regime, as well as country dummies to control for specific national effects (Costa Rica was excluded as the reference case). Age squared and squared terms for the five legitimacy variables were also included. The full results are not shown to conserve space. The U-shaped relationship detected between voting and evaluation of political actor (presidential) performance reconfirms the findings of Booth and Seligson's *The Legitimacy Puzzle in Latin America*, which found such curvilinear relationships between several legitimacy measures and participation for a 2004 sample including Central American countries.
- 17. John A. Booth, "Political Parties in Costa Rica: Sustaining Democratic Stability in a Latin American Context," in Paul Webb and Stephen White, eds., *Party Politics in New Democracies* (Oxford: Oxford University Press, 2007).
- 18. Surveys from the 1990s and 2004 revealed that Central Americans had generally low confidence in parties, but there had been some change by 2008. On a 1.0 (very low) to 7.0 (very high) self-evaluation of one's "trust in parties," the following mean scores—all below the scale midpoint of 4.0—were obtained by country from our 2008 survey: Costa Rica 2.9, El Salvador 3.1, Guatemala 3.0, Hondurans 3.2, and Nicaragua 2.5. Costa Ricans, Salvadorans, and Nicaraguans reported slightly less trust in political parties than in 2004, while Guatemalans and Hondurans reported slightly more.
- 19. Results of a multiple regression analysis using frequency of attendance at political party meetings as the dependent variable, and with sex, age, age squared, educational attainment, standard of living, size of one's community of residence, evaluations of regime legitimacy with respect to the economy, local government, political actors (the executive branch), and support for the democratic regime, as well as country dummies to control for specific national effects (Costa Rica was excluded as the reference case). Age squared and squared terms for the five legitimacy variables were also included. The full results are not shown to conserve space.
- 20. Results of a multiple regression analysis using party-campaign activism as the dependent variable, and with sex, age, age squared, educational attainment, standard of living, size of one's community of residence, evaluations of regime legitimacy with respect to the economy, local government, political actors (the executive branch), and support for the democratic regime, as well as country dummies to control for specific national effects (Costa Rica was the excluded reference case). Age squared and squared terms for the five legitimacy variables were also included. Results not shown to conserve space.

- 21. Booth and Richard, "Civil Society and Political Context in Central America"; Booth and Richard, "Repression, Participation, and Democratic Norms in Urban Central America"; and Booth and Richard, "Civil Society and Social Capital Formation in the Central American Context," a paper presented at the Midwest Political Science Association meeting, Chicago (April 15, 2004); and John A. Booth, "A Replication: Modes of Political Participation in Costa Rica," Western Political Quarterly 29 (December 1976), pp. 627–633.
- 22. All 2004 data may be seen in the 4th edition of our *Understanding Central America*, Table 9.1.
- 23. In 2007 the Honduran National Human Rights Commission conducted a survey concerning Hondurans' experiences with crime. It reported that 65 percent of Hondurans said they had quit going out at night for fear of violence, that 44 percent had curtailed their use of public transportation, and 43 percent had stopped visiting family and friends. Hondurans only reported feeling safe when at work and at home. See Borge y Asociados, *Encuesta Nacional de Opinión Pública: Seguridad Ciudadana*, Tegucigalpa: Comisionado Nacional de los Derechos Humanos, August 2007, http://www.conadeh.hn/documentos.htm, accessed June 10, 2009.
- 24. The early 1990s surveys consisted of an urban sample only. Again, our comparisons with the 2004 data here are for the comparable urban populations. The 2004 to 2008 comparison, however, is for the entire national samples.
- 25. We compared these 2004 data to those from a similar Central American survey from the early 1990s and discovered that Central Americans everywhere but Nicaragua reported big increases (13 to 31 percentage points) in involvement in church-related groups. This may stem from a widely observed growth of evangelical Protestant proselytism and the formation of myriad church congregations in the 1990s. From 2004 to 2008 Salvadorans and Nicaraguans reported increased church-group activism (9 and 3 percent, respectively), while the levels of activism fell elsewhere (especially Honduras, where the falloff was a remarkable 24 percent). In contrast, school-related group attendance declined between 7 and 14 percentage points in El Salvador, Guatemala, and Nicaragua from 1990 to 2004; it was flat elsewhere. From 2004 to 2008, school group activism declined most places, sharply so in Costa Rica (16 percent) and Honduras (24 percent). Involvement in professional and business groups declined region-wide from the early 1990s to 2004; this decline continued between 2004 and 2008 but was small. Once again, for these comparisons the early 1990s surveys consisted of an urban sample only. Our comparisons between the 1990s and 2004 data here are for comparable urban populations only. The 2004 to 2008 comparison uses national samples.
- 26. Results of a multiple regression analysis using the overall group activism index as the dependent variable, and with sex, age, age squared, educational attainment, standard of living, size of one's community of residence, evaluations of regime legitimacy with respect to the economy, local government, political actors (the executive branch), and support for the democratic regime, as well as country dummies to control for specific national effects (Costa Rica was the excluded reference case). Age squared and squared terms for the five legitimacy variables were also included. Results not shown to conserve space.
- 27. These results are not comparable to those reported in the fourth edition of *Understanding Central America* because the question wording in 2004 for both items was "Have you ever contacted \_\_\_\_\_?..." while in 2008 it was "Have you contacted \_\_\_\_\_ within the last twelve months?" The broader question for 2004 elicited higher reported rates of contacting officials.
- 28. Results of a multiple regression analysis using an index of contacting both local officials and legislators, and with sex, age, age squared, educational attainment, standard of

living, size of one's community of residence, evaluations of regime legitimacy with respect to the economy, local government, political actors (the executive branch), and support for the democratic regime, as well as country dummies to control for specific national effects (Costa Rica was the excluded reference case). Age squared and squared terms for the five legitimacy variables were also included. Results not shown to conserve space.

- 29. Costa Rican governments have a track record of responding to protests with policy change; see John A. Booth, *Costa Rica: Quest for Democracy* (Boulder, Colo.: Westview Press, 1998).
- 30. Results of a multiple regression analysis with protest behavior as the dependent variable, regressed on sex, age, age squared, educational attainment, standard of living, size of one's community of residence, evaluations of regime legitimacy with respect to the economy, local government, political actors (the executive branch), and support for the democratic regime, as well as country dummies to control for specific national effects (Costa Rica was the excluded reference case). Age squared and squared terms for the five legitimacy variables were also included. Results are not shown to conserve space.

The fact that evaluation of local government alone associated with protesting among both the more aggrieved and the more satisfied suggests both a significance and complexity to citizens' relationship to local government that has been largely overlooked in studies of Central America.

- 31. This pattern of U-shaped legitimacy-participation relationships confirms the findings of Booth and Seligson in *The Legitimacy Puzzle in Central America* (Chapter 5), who analyzed the same 2004 data set examined for our five countries, plus Mexico, Panama, and Colombia, and a 2002 data set for Costa Rica.
  - 32. Seligson and Booth, "Political Culture and Regime Type."
- 33. Results of a multiple regression analysis using the item on support for a strong, unelected leader as the dependent variable, and as independent variables sex, age, age squared, educational attainment, standard of living, size of one's community of residence, perceived safety of one's neighborhood from crime, corruption victimization, crime victimization, several political participation variables, and various legitimacy norms. The results are not shown to conserve space.
- 34. Results of a multiple regression analysis using the index of coup justification under certain hypothetical circumstances as the dependent variable, and as independent variables sex, age, age squared, educational attainment, standard of living, size of one's community of residence, perceived safety of one's neighborhood from crime, corruption victimization, crime victimization, several political participation variables, and various legitimacy norms. The results are not shown to conserve space.
- 35. Results of a multiple regression analysis using an index of support for basic political participation rights as the dependent variable, and as independent variables sex, age, age squared, educational attainment, standard of living, size of one's community of residence, perceived safety of one's neighborhood from crime, corruption victimization, crime victimization, several political participation variables, and various legitimacy norms. The results are not shown to conserve space.
  - 36. The samples compared between the early 1990s and 2008 are urban samples only.
- 37. Results of a multiple regression analysis using an index of support for basic political participation rights as the dependent variable, and as independent variables sex, age, age squared, educational attainment, standard of living, size of one's community of residence, perceived safety of one's neighborhood from crime, corruption victimization, crime victimization, several political participation variables, and various legitimacy norms. The results are not shown to conserve space.

- 38. The data compared between the early 1990s and 2004 are for urban samples only.
- 39. Michael W. Foley, "Laying the Groundwork: The Struggle for Civil Society in El Salvador," *Journal of Interamerican Studies and World Affairs* 38 (1996), pp. 67–104.
- 40. Again, the data compared between the early 1990s and 2004 are for urban samples only.
- 41. Booth and Richard, "Repression, Participation, and Democratic Norms in Urban Central America." The results reported here come from a multiple regression analysis using an index of support confrontational political methods as the dependent variable, and as independent variables sex, age, age squared, educational attainment, standard of living, size of one's community of residence, perceived safety of one's neighborhood from crime, corruption victimization, crime victimization, several political participation variables, and various legitimacy norms. The results are not shown to conserve space.
- 42. These apparently contradictory findings raise the possibility of inconsistency between held attitudes and reported behaviors. Such inconsistencies bedevil social analysts yet are relatively common among survey respondents.
- 43. Results of a multiple regression analysis using an item asking the level of the respondent's approval for armed rebellion against an elected government as the dependent variable, and as independent variables sex, age, age squared, educational attainment, standard of living, size of one's community of residence, perceived safety of one's neighborhood from crime, corruption victimization, crime victimization, several political participation variables, and various legitimacy norms. The results are not shown to conserve space.
- 44. Because it has no national armed forces, Costa Rica was excluded from this calculation for the military only.
  - 45. Booth and Seligson, The Legitimacy Puzzle in Latin America, chapter 5.
- 46. Mitchell A. Seligson, "Trouble in Paradise: The Impact of the Erosion of System Support in Costa Rica, 1978–1979." *Latin American Research Review, 37* (No. 1, 2002) pp. 160–185.
- 47. These two measures correlated with each other positively (Pearson's r = 0.09), indicating that the more corruption some citizens experience, the more they and others perceive it to be a problem.
- 48. The correlation (Pearson's r) between crime victimization and the perception of insecurity in one's own neighborhood is 0.16. Again, the experience of crime by some breeds fear of crime both for them and among others.
- 49. Because of the high intercorrelation (they vary similarly) of the four political-economic context variables in Table 9.3 they cannot be employed together in a multiple regression analysis. We therefore standardized GDP per capita, the combined democracy measure, the Political Terror Scale, and the functioning of government index and combined them into a single measure of system performance that equally weights each of these components. This system performance variable may be employed in a multiple regression analysis. We also reran this analysis using only GDP per capita in 2007 in place of the system performance measure to confirm that the economic variable mattered; the results were virtually identical to the analysis using overall system performance.
- 50. Results of a multiple regression analysis using the index of evaluation of economic performance as the dependent variable. Independent variables were sex, age, age squared, educational attainment, standard of living, size of one's community of residence, corruption victimization, perceived corruption, crime victimization, perceived level of personal insecurity, evaluation of the incumbent president, evaluation of political actors, and the overall system performance variable described in the notes to Table 9.2 in this volume. Results are omitted to conserve space.

51. Results of a multiple regression analysis using the index of diffuse support for the political system as the dependent variable. Independent variables were sex, age, age squared, educational attainment, standard of living, size of one's community of residence, corruption victimization, perceived corruption, crime victimization, perceived level of personal insecurity, evaluation of the incumbent president, evaluation of political actors, and the overall system performance variable described in the notes to Table 9.2 in this volume. Results are omitted to conserve space.

- 52. Results of a multiple regression analysis using the index of support for specific institutions as the dependent variable. Independent variables were sex, age, age squared, educational attainment, standard of living, size of one's community of residence, corruption victimization, perceived corruption, crime victimization, perceived level of personal insecurity, evaluation of the incumbent president, evaluation of political actors, and the overall system performance variable described in the notes to Table 9.2 in this volume. Results are not included to conserve space.
  - 53. Booth and Seligson, The Legitimacy Puzzle in Latin America, Ch. 8.

#### **CHAPTER TEN**

- 1. Charles W. Anderson, "The Latin American Political System," in his *Politics and Economic Change in Latin America: The Governing of Restless Nations* (New York: Van Nostrand Reinhold Co., 1967), pp. 87–114.
- 2. See Robert A. Dahl, *A Preface to Democratic Theory* (Chicago: University of Chicago Press, 1956); E. E. Schattschneider, *The Semisovereign People: A Realist's View of Democracy in America* (New York: Holt, Rinehart, and Winston, 1960).
- 3. See, for instance, John A. Booth and Mitchell A. Seligson, eds., *Elections and Democracy in Central America* (Chapel Hill: University of North Carolina Press, 1989), *passim*.
- 4. National Bipartisan Commission on Central America, Report of the National Bipartisan Commission on Central America (Washington, D.C.: National Bipartisan Commission on Central America, 1984), p. 30.
- 5. William I. Robinson, *Promoting Polyarchy: Globalization, US Intervention, and Hegemony* (Cambridge: Cambridge University Press, 1996); and William I. Robinson, *Transnational Conflicts: Central America, Social Change, and Globalization* (London: Verso, 2003).
  - 6. Paulo Freire, *The Pedagogy of the Oppressed* (New York: Herder and Herder, 1968).
- 7. Second General Conference of Latin American Bishops, *The Church and the Present-Day Transformation of Latin America in the Light of the Council* (Washington, D.C.: United States Catholic Conference, 1973).
- 8. For more information about the changing Catholic church, see Edward L. Cleary, O.P., *Crisis and Change: The Church in Latin America Today* (Maryknoll, N.Y.: Orbis Books, 1985).
- 9. After the victory, the women's organization became the Luisa Amanda Espinosa Nicaraguan Women's Association (Asociación de Mujeres Nicaragüenses Luisa Amanda Espinosa, AMNLAE) and the CDCs became the Sandinista Defense Committees (Comités de Defensa Sandinista, CDS); otherwise, all five movements remained essentially the same.
  - 10. Estimate of US Embassy, Managua, June 25, 1985, to coauthor Thomas Walker.
- 11. For more information about mobilization in Nicaragua, see Luis Serra, "The Grass-Roots Organizations," in Thomas W. Walker, ed., *Nicaragua: The First Five Years* (New York:

- Praeger, 1985), pp. 65–89; or Gary Ruchwarger, *People in Power: Forging a Grassroots Democracy in Nicaragua* (Granby, Mass.: Bergin and Garvey Publishers, 1987).
- 12. See Deborah Barndt, "Popular Education," in Walker, ed., *Nicaragua: The First Five Years*, pp. 317–345.
- 13. The only Central American country in which some popular mobilization and socioeconomic reform has succeeded with US support is Costa Rica, where the social-democratic reformers of the National Liberation Party were associated with a political movement that ousted Communists from power in 1948.
- 14. For an illuminating discussion of the nature of the US policy maker's perception of a Communist threat in Latin America, see Lars Schoultz, "Communism," in his *National Security and United States Policy Toward Latin America* (Princeton, N.J.: Princeton University Press, 1987), pp. 106–139.
- 15. Tayacán, *Psychological Operations in Guerrilla Warfare: The CIA's Nicaragua Manual*, prepared by the Central Intelligence Agency (New York: Vintage Books, 1985); US Department of Defense (DOD), "Fact Sheet Concerning Training Manuals Containing Materials Inconsistent with US Policy" (Washington, D.C.: DOD, September 1996).
- 16. Michael McClintock, *The American Connection, Volume 1, State Terror and Popular Resistance in El Salvador* (London: Zed Books, 1985), p. 47.
  - 17. See Michael Klare, War Without End (New York: Alfred A. Knopf, 1972), Ch. 9.
- 18. Americas Watch, Review of the Department of State's Country Reports on Human Rights Practices for 1982: An Assessment (New York: Americas Watch, February 1983), pp. 1–9, 37–46, 55–61, 63–70. The report stated, for instance, that "a special effort appears to have been made to exculpate current leaders considered friends of the United States—such as ... President Ríos Montt of Guatemala" (p. 5).
- 19. Latin American Studies Association, *The Electoral Process in Nicaragua: Domestic and International Influences* (Austin, Texas: LASA, 1984), p. 17.
- 20. For detailed discussion and documentation, see Thomas W. Walker, "The Armed Forces," in Walker, ed., *Revolution and Counterrevolution in Nicaragua* (Boulder, Colo.: Westview Press, 1991).
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  - 37. Data from the Nicaraguan Ministry of the Presidency, January 1990.
- 38. From an argument overheard by members of the Latin American Studies Association Commission to Observe the 1990 Election on February 26, 1990, in Managua.
- 39. As quoted in Thomas W. Walker, "The 1994 Research Seminar in Nicaragua," *LASA Forum* 25, No. 3 (Fall 1994), p. 14.
- 40. Among key Reagan-era Central America policy team players rehabilitated by George W. Bush was John D. Negroponte, former ambassador to Honduras (1981 to 1985), who worked as US liaison to Nicaragua's contras. Bush appointed him ambassador to the

United Nations, then ambassador to Iraq, and in early 2005, as national intelligence director. Elliott Abrams was a Reagan-era assistant secretary of state for Inter-American Affairs who worked with the illegal Iran-Contra scheme and in 1991 pleaded guilty to two counts of illegally withholding information from Congress. Pardoned in 1992 by outgoing president George H. W. Bush, Abrams was appointed senior director for democracy, human rights and international operations of President George W. Bush's National Security Council. Cuban-American Otto Reich headed the Reagan-era State Department's Office of Public Diplomacy, which manufactured anti-Sandinista and pro-Contra propaganda. George W. Bush named Reich the Department of State's assistant secretary of state for Western Hemisphere Affairs on a recess appointment after Congress refused to confirm him for a regular appointment. See *Central America and Mexico Report*, "Elliott Abrams Appointed to NSC," 2001, Vol. 3, rtfcam.org/report/volume\_21/No\_3/article\_3.htm, accessed on January 5, 2005; and CNN.com, *Inside Politics*, January 11, 2002, http://archives.cnn.com/2002/ALLPOLITICS/01/11/recess.appointments/, accessed January 5, 2005.

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  - 50. Ibid.
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  - 53. See Robinson, Transnational Conflicts, pp. 203–209.
- 54. Inter-American Dialogue, All in the Family: Latin America's Most Important International Flow, Report of the Inter-American Dialogue Task Force on Remittances (Washington, D.C., January 2004), pp. 3–4.
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#### **CHAPTER ELEVEN**

- 1. National Bipartisan Commission on Central America, Report of the National Bipartisan Commission on Central America (Washington, D.C., 1984).
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- 3. Costa Rica's 1948 civil war did not present a threat to the security concerns of the United States because the Communist-led unions were part of the government coalition overthrown by the insurgents; see John A. Booth, "Democratic Development in Costa Rica," *Democratization* 15, No. 4 (August 2008), pp. 714–732.
- 4. Rubén Zamora in an interview with the Presbyterian Task Force on Central America (UPCUSA) in Managua, in November 1982. Official spokespersons for the FMLN whom the Task Force also interviewed in Managua at that time agreed and went into detail about their intent to fight only until a negotiated settlement could be achieved. Thomas Walker, a member of the Task Force, was present at those meetings.
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- 10. Michael Burton, Richard Gunther, and John Higley, "Introduction: Elite Transformations and Democratic Regimes," in John Higley and Richard Gunther, eds., *Elites and Democratic Consolidation in Latin America and Southern Europe* (Cambridge: Cambridge University Press, 1992, pp. 3–4), treat democratic consolidation somewhat differently than this—that is as equivalent to, rather than merely including, an elite settlement: "A consolidated democracy is a regime that meets all the procedural criteria of democracy and also in which all politically significant groups accept established political institutions and adhere to democratic rules of the game" (p. 3).
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Authoritarianism, 37, 191, 192 (table),

193, 198–199

Organization names are listed by

acronymn as well as English translation.

Avila, Rodrigo, 132 Activism. See Political participation by Aya, Rod, 33 citizens Azcona Hoyos, José, 169, 170 Agriculture. See Resources, natural Aguiñada Carranza, Rafael, 118 Bárrios, Justo Rufino, 135 ALBA. See Bolivarian Alternative for Bárrios de Chamorro, Violeta, 97-101, 99 Latin America and the Caribbean (photo), 108, 213-214, 232 Alemán, Arnoldo, 4, 101, 102-104, 107, Batista regime, 55, 56, 223 253, 258 Berger, Oscar, 150-151, 152, 237, 259 Alemán-Ortega pact, 103-104, 253 Bianchi, Francisco, 143 Alliance for Progress, 26, 84, 113, 216 Boix, Carles, 32 Alliance for the Republic (Alianza para la Bolaños Geyer, Enrique, 103-104 Bolivarian Alternative for Latin America República—APRE), 104 and the Caribbean (Alternativa Alvarez Martínez, Gustavo, 163, 169 Anderson, Charles W., 32, 212 Bolivariana para las Américas— ANEP. See National Association of ALBA), 250 **Private Enterprises** Britain, 53-54 Arana Osorio, Carlos, 138, 226 Broad Opposition Front (Frente Amplio Arbenz Guzmán, Jacobo, 136-137, 226 Opositor—FAO), 87 ARENA. See Nationalist Republican Bush administration, 10, 38, 103, Alliance Party 233-234 Arévalo Bermejo, Juan José, 136 CACM. See Central American Common Argueta, Marisol, 132 Market Arias Sanchez, Oscar, 70, 74, 76, 77, 176-177, 200, 257 CAFTA. See Central American Free Trade Aristide, Jean-Bertrand, 252 Agreement Armed forces. See Military Calderón Guardia, Rafael, 53, 64, 65, 223 Arzú, Alvaro, 147–148, 149, 227, 259 Calderón Sol, Armando, 127 Attitudes. See Political attitudes of Callejas, Rafael Leonidas, 165–166, 170 citizens; Public attitudes and Câmara, (Dom) Helder Pessoa, 216 culture Capitalism, 23–25

Capitalist Development and Democracy	of Guatemala PDCG, 141, 144, 145–146
(Rueschmeyer et al.), 32	of Honduras PDCH, 166
Carazo Odio, Rodrigo, 69–70	CIA (Central Intelligence Agency of US),
Cardenal, Luis, 128	137, 230
Carías Andino, Tiburcio, 161	Communism and, 226, 244
Carrillo, Braulio, 62	Sandinistas revolution and, 90-91,
Carter administration, 88, 90, 119, 162,	94–95
228, 245	CICIG. See International Commission
Castillo Armas, Carlos, 137, 226	Against Impunity in Guatemala
Castro, Fidel, 55, 223	Citizen Action Party (Partido de Acción
Catholic Church	Ciudadana—PAC), 74, 76, 78
Conservatives and Liberals, 51, 52, 53	Citizens. See Political attitudes of citizens;
Contra war and, 95–96	Political participation by citizens
Costa Rica history and, 63	Civil society, 200, 251, 254–256
liberation theology of, 39	Civil wars, in Guatemala, 144–148,
mobilization and, 86, 166, 216,	151–152
217–218, 229	Civilian democratic regimes, 29, 265
Spanish conquests and, 48–49	Civilian transitional regimes, 29,
Central American Common Market	144–148, 169
(CACM), 26–27, 261	Classes, 49, 65–66, 165
in El Salvador, 113, 114, 116	See also Elites
formation of, 56–57	Clayton-Bulwer Treaty, 81
global forces and, 65, 163-164	Clinton, Bill, 149, 233
in Guatemala, 140	Cold War, The, 37, 243
Nicaragua and, 85	dependency syndrome and, 26
Central American Free Trade Agreement	end of, 2–3, 10, 30–31, 38
(CAFTA)	Honduras and, 161
debate over, 76–77, 78, 104, 130, 153	regime changes and, 30–31
overview, 234–235	US Policy during, 55, 211–212,
Central American Peace Accord, 42,	220–222, 233–240, 249
124–126, 145–146	Colom, Alvaro, 153–154, 153–155
Contras and, 70, 91	Colombia, 216
responses after signing of, 95, 96	Commodities. See Resources, natural
Central American Republic (United	Communism
Provinces of Central America),	committees against, 226
50–51	in Costa Rica, 63–64
Cerezo Arévalo, Vinicio, 144–146,	dependency syndrome and, 26
227, 259	Honduras and, 161
Chamorro, Pedro Joaquín, 87	overview, 222–225
Chamorro-Bryan Treaty of 1916, 83	United States and, 55
Chávez, Hugo, 38, 174, 208–209,	See also Cold War, The
249–250, 252	Comprehensive Immigration Reform
Chávez Mena, Fidel, 125	Act, 237
Cheek, James, 228	Conquests, 25, 47–51, 53–54
Christian base communities (CEBs), 86,	Conservative-Liberal governments,
117, 141, 217, 218	51–53, 81–82, 135, 166
Christian Democratic Party (Partido	Constitutions, of Honduras, 175–177
Demócrata Cristiano—PDC),	Contra war, 90–91, 92 (photo), 94–96,
113–114, 119, 228, 229	97, 246
110 111, 117, 220, 227	27,210

See also Nicaraguan Revolution,	electoral, 38–39
replacing	end of Cold War and, 239-240
Contras, 170, 229–230, 232	globalized, 261–263
Costa Rica	low-intensity, 42–43, 265
biodynamic data of, 8 (table)	new institutions of, 27
changes in political parties of, 72–75	norms of, 194–197
conclusions regarding, 77–78	political science literature on, 33–34
contemporary politics of, 75–77	post World War II, 64–65
debts of, 69–72	of Sandinistas, 93
democratic transition of, 245-246	transitions to, 245–246
differences with other Central	See also Political attitudes of citizens;
American countries, 6–7, 22–23, 25	Political participation by citizens
economic development model of,	Democratic consolidation, 251
69–72, 76	See also Projections
GDP per capita of, 18, 20, 66	Democratic Front Against Repression
global forces and, 65–69	(Frente Democrático Contra la
historical background of, 62–65	Represión—FDCR), 143
last regime shift of, 32	Democratic Liberation Union (Unión
low legitimacy norms among, 201	Democrática de Liberación—
(table)	UDEL), 86
overview, 61–62	Dependency syndrome, 23–26, 81
political stability in, 2, 29, 30 (table)	Discua, Luis, 170–171
poverty and schooling dynamics in, 19	DNC. See Joint National Directorate
(table), 20	Drugs, war on, 237–238
protest in San José, 217 (photo)	Duarte, José Napoleón, 113–114,
recent economic data of, 26 (table)	121–122, 229
Spanish conquests of, 47, 49	
Costa Rican Electrical Institute (ICE), 76	Economies
Coups d'etat, 42, 252	and causes of regime changes, 30-31
demobilization programs and, 228	citizen attitudes and participation in,
in Honduras, 59, 176–177, 203–204,	202, 206
264–265	in Costa Rica, 69–72, 76
political attitudes of citizens and,	dependency and, 23-26
193–194	differences in Central American
Court of Constitutionality (Corte de	countries, 6–7, 26 (table)
Constitucionalidad—CC), 147	downturns of, 4, 264
Crime. See Violence	of El Salvador, 112, 114-116, 130-131
Cristiani, Alfredo, 122, 124, 125	globalized, 261–263
Cuba, 23, 55, 56, 137, 212, 224	of Guatemala, 139, 153
	of Honduras, 160, 164–165, 171,
Demobilization, 225–233, 231 (photo),	174–175
247–248	of Nicaragua, 84–85, 95–97, 98–101,
See also Mobilization; Popular	106
mobilization	rapid economic growth and, 114-116,
Democracies, 2, 3, 178, 213–215	243
changes in levels of, 43 (fig.)	similarities and differences within
civilian, 29, 37, 168–169, 265	Central America, 55–59
conclusions regarding, 205-209,	system change and, 15-17, 25-28
239–240, 263–265	See also Poverty

Economist, The, 199-200, 201 (table)	Elites
Education, 19 (table), 20	and Central American Republic
El Salvador	independence, 51
May Day demonstration in, 123	conclusions regarding, 206
(photo)	crisis and, 243–244
biodynamic data of, 8 (table)	demobilization programs and,
coup d'état in, 42	225–226
demobilization programs and,	democracy and, 33–34, 245–246
228–229	in El Salvador, 111–113
democratic transition of, 246–247	mobilization and, 216
economic development of, 6, 26	National Security Council document
(table)	and, 221–222
GDP per capita of, 18	of Nicaragua, 81
historical background of, 111–114	poverty and, 22–24
income ratio of, 20	projections and, 251, 252–254
Liberals in, 53	Spanish conquests and, 48–50
low legitimacy norms among, 201	system change and, 15–16
(table)	Emigration, 235–237
overview, 111	Employment, 85, 97, 139, 140
population of, 9	Esquipulas peace accord, 229
poverty and schooling dynamics in, 19	Estrada Cabrera, Manuel, 136
(table), 20	
regime changes of, 29, 30 (table), 38	FAO. See Broad Opposition Front
size of, 5	Farabundo Martí, Agustín, 25, 112
·	=
El Salvador, global forces and	Farabundo Martí National Liberation
El Salvador, global forces and insurrection in, 114–126	
insurrection in, 114-126	Front (FMLN), 120, 124, 126–133,
insurrection in, 114–126 challenge to sovereignty in, 120–124	Front (FMLN), 120, 124, 126–133, 259
insurrection in, 114–126 challenge to sovereignty in, 120–124 conclusions regarding, 133	Front (FMLN), 120, 124, 126–133, 259 FDCR. <i>See</i> Democratic Front Against
insurrection in, 114–126 challenge to sovereignty in, 120–124 conclusions regarding, 133 government repression of, 117–120	Front (FMLN), 120, 124, 126–133, 259 FDCR. <i>See</i> Democratic Front Against Repression
insurrection in, 114–126 challenge to sovereignty in, 120–124 conclusions regarding, 133 government repression of, 117–120 human rights abuses in, 126–127, 127	Front (FMLN), 120, 124, 126–133, 259 FDCR. See Democratic Front Against Repression FDR. See Revolutionary Democratic
insurrection in, 114–126 challenge to sovereignty in, 120–124 conclusions regarding, 133 government repression of, 117–120 human rights abuses in, 126–127, 127 (photo)	Front (FMLN), 120, 124, 126–133, 259  FDCR. See Democratic Front Against Repression  FDR. See Revolutionary Democratic Front.
insurrection in, 114–126 challenge to sovereignty in, 120–124 conclusions regarding, 133 government repression of, 117–120 human rights abuses in, 126–127, 127 (photo) popular mobilization and, 116–117	Front (FMLN), 120, 124, 126–133, 259  FDCR. See Democratic Front Against Repression  FDR. See Revolutionary Democratic Front.  Femicides, 154
insurrection in, 114–126 challenge to sovereignty in, 120–124 conclusions regarding, 133 government repression of, 117–120 human rights abuses in, 126–127, 127 (photo) popular mobilization and, 116–117 rapid economic growth and, 114–116	Front (FMLN), 120, 124, 126–133, 259  FDCR. See Democratic Front Against Repression  FDR. See Revolutionary Democratic Front.  Femicides, 154  Figueres Ferrer, José "Pepe", 64
insurrection in, 114–126 challenge to sovereignty in, 120–124 conclusions regarding, 133 government repression of, 117–120 human rights abuses in, 126–127, 127 (photo) popular mobilization and, 116–117 rapid economic growth and, 114–116 since Peace Accord, 126–133	Front (FMLN), 120, 124, 126–133, 259  FDCR. See Democratic Front Against Repression  FDR. See Revolutionary Democratic Front.  Femicides, 154  Figueres Ferrer, José "Pepe", 64  Final Peace Accord, Guatemala, 148
insurrection in, 114–126 challenge to sovereignty in, 120–124 conclusions regarding, 133 government repression of, 117–120 human rights abuses in, 126–127, 127 (photo) popular mobilization and, 116–117 rapid economic growth and, 114–116 since Peace Accord, 126–133 war and peace of, 124–126	Front (FMLN), 120, 124, 126–133, 259  FDCR. See Democratic Front Against Repression  FDR. See Revolutionary Democratic Front.  Femicides, 154  Figueres Ferrer, José "Pepe", 64
insurrection in, 114–126 challenge to sovereignty in, 120–124 conclusions regarding, 133 government repression of, 117–120 human rights abuses in, 126–127, 127 (photo) popular mobilization and, 116–117 rapid economic growth and, 114–116 since Peace Accord, 126–133 war and peace of, 124–126 Elections	Front (FMLN), 120, 124, 126–133, 259  FDCR. See Democratic Front Against Repression  FDR. See Revolutionary Democratic Front.  Femicides, 154  Figueres Ferrer, José "Pepe", 64  Final Peace Accord, Guatemala, 148  Flores Facussé, Carlos Roberto, 171–172
insurrection in, 114–126 challenge to sovereignty in, 120–124 conclusions regarding, 133 government repression of, 117–120 human rights abuses in, 126–127, 127 (photo) popular mobilization and, 116–117 rapid economic growth and, 114–116 since Peace Accord, 126–133 war and peace of, 124–126 Elections Bush administration and, 233–234	Front (FMLN), 120, 124, 126–133, 259  FDCR. See Democratic Front Against Repression  FDR. See Revolutionary Democratic Front.  Femicides, 154  Figueres Ferrer, José "Pepe", 64  Final Peace Accord, Guatemala, 148  Flores Facussé, Carlos Roberto, 171–172  Flores, Francisco, 128–129
insurrection in, 114–126 challenge to sovereignty in, 120–124 conclusions regarding, 133 government repression of, 117–120 human rights abuses in, 126–127, 127 (photo) popular mobilization and, 116–117 rapid economic growth and, 114–116 since Peace Accord, 126–133 war and peace of, 124–126 Elections Bush administration and, 233–234 citizen attitudes and participation in,	Front (FMLN), 120, 124, 126–133, 259  FDCR. See Democratic Front Against Repression  FDR. See Revolutionary Democratic Front.  Femicides, 154  Figueres Ferrer, José "Pepe", 64  Final Peace Accord, Guatemala, 148  Flores Facussé, Carlos Roberto, 171–172  Flores, Francisco, 128–129  FMLN. See Farabundo Martí National
insurrection in, 114–126 challenge to sovereignty in, 120–124 conclusions regarding, 133 government repression of, 117–120 human rights abuses in, 126–127, 127 (photo) popular mobilization and, 116–117 rapid economic growth and, 114–116 since Peace Accord, 126–133 war and peace of, 124–126 Elections Bush administration and, 233–234 citizen attitudes and participation in, 206–207	Front (FMLN), 120, 124, 126–133, 259  FDCR. See Democratic Front Against Repression  FDR. See Revolutionary Democratic Front.  Femicides, 154  Figueres Ferrer, José "Pepe", 64  Final Peace Accord, Guatemala, 148  Flores Facussé, Carlos Roberto, 171–172  Flores, Francisco, 128–129  FMLN. See Farabundo Martí National Liberation Front
insurrection in, 114–126 challenge to sovereignty in, 120–124 conclusions regarding, 133 government repression of, 117–120 human rights abuses in, 126–127, 127 (photo) popular mobilization and, 116–117 rapid economic growth and, 114–116 since Peace Accord, 126–133 war and peace of, 124–126 Elections Bush administration and, 233–234 citizen attitudes and participation in, 206–207 democracy and, 214	Front (FMLN), 120, 124, 126–133, 259  FDCR. See Democratic Front Against Repression  FDR. See Revolutionary Democratic Front.  Femicides, 154  Figueres Ferrer, José "Pepe", 64  Final Peace Accord, Guatemala, 148  Flores Facussé, Carlos Roberto, 171–172  Flores, Francisco, 128–129  FMLN. See Farabundo Martí National Liberation Front  Food production, 20–21
insurrection in, 114–126 challenge to sovereignty in, 120–124 conclusions regarding, 133 government repression of, 117–120 human rights abuses in, 126–127, 127 (photo) popular mobilization and, 116–117 rapid economic growth and, 114–116 since Peace Accord, 126–133 war and peace of, 124–126 Elections Bush administration and, 233–234 citizen attitudes and participation in, 206–207 democracy and, 214 in El Salvador, 132–133, 236–237	Front (FMLN), 120, 124, 126–133, 259  FDCR. See Democratic Front Against Repression  FDR. See Revolutionary Democratic Front.  Femicides, 154  Figueres Ferrer, José "Pepe", 64  Final Peace Accord, Guatemala, 148  Flores Facussé, Carlos Roberto, 171–172  Flores, Francisco, 128–129  FMLN. See Farabundo Martí National Liberation Front  Food production, 20–21  See also Resources, natural
insurrection in, 114–126 challenge to sovereignty in, 120–124 conclusions regarding, 133 government repression of, 117–120 human rights abuses in, 126–127, 127 (photo) popular mobilization and, 116–117 rapid economic growth and, 114–116 since Peace Accord, 126–133 war and peace of, 124–126 Elections Bush administration and, 233–234 citizen attitudes and participation in, 206–207 democracy and, 214 in El Salvador, 132–133, 236–237 of Guatemala, 149, 150, 153–154	Front (FMLN), 120, 124, 126–133, 259  FDCR. See Democratic Front Against Repression  FDR. See Revolutionary Democratic Front.  Femicides, 154  Figueres Ferrer, José "Pepe", 64  Final Peace Accord, Guatemala, 148  Flores Facussé, Carlos Roberto, 171–172  Flores, Francisco, 128–129  FMLN. See Farabundo Martí National Liberation Front  Food production, 20–21  See also Resources, natural  "Fourteen families" of El Salvador, 112
insurrection in, 114–126 challenge to sovereignty in, 120–124 conclusions regarding, 133 government repression of, 117–120 human rights abuses in, 126–127, 127 (photo) popular mobilization and, 116–117 rapid economic growth and, 114–116 since Peace Accord, 126–133 war and peace of, 124–126 Elections Bush administration and, 233–234 citizen attitudes and participation in, 206–207 democracy and, 214 in El Salvador, 132–133, 236–237 of Guatemala, 149, 150, 153–154 in Honduras, 162–163, 170, 171, 172,	Front (FMLN), 120, 124, 126–133, 259  FDCR. See Democratic Front Against Repression  FDR. See Revolutionary Democratic Front.  Femicides, 154  Figueres Ferrer, José "Pepe", 64  Final Peace Accord, Guatemala, 148  Flores Facussé, Carlos Roberto, 171–172  Flores, Francisco, 128–129  FMLN. See Farabundo Martí National Liberation Front  Food production, 20–21  See also Resources, natural  "Fourteen families" of El Salvador, 112  Freire, Paulo, 215–216, 219
insurrection in, 114–126 challenge to sovereignty in, 120–124 conclusions regarding, 133 government repression of, 117–120 human rights abuses in, 126–127, 127 (photo) popular mobilization and, 116–117 rapid economic growth and, 114–116 since Peace Accord, 126–133 war and peace of, 124–126 Elections Bush administration and, 233–234 citizen attitudes and participation in, 206–207 democracy and, 214 in El Salvador, 132–133, 236–237 of Guatemala, 149, 150, 153–154 in Honduras, 162–163, 170, 171, 172, 173–174, 175	Front (FMLN), 120, 124, 126–133, 259  FDCR. See Democratic Front Against Repression  FDR. See Revolutionary Democratic Front.  Femicides, 154  Figueres Ferrer, José "Pepe", 64  Final Peace Accord, Guatemala, 148  Flores Facussé, Carlos Roberto, 171–172  Flores, Francisco, 128–129  FMLN. See Farabundo Martí National Liberation Front  Food production, 20–21  See also Resources, natural  "Fourteen families" of El Salvador, 112  Freire, Paulo, 215–216, 219  FSLN. See Sandinista National Liberation
insurrection in, 114–126 challenge to sovereignty in, 120–124 conclusions regarding, 133 government repression of, 117–120 human rights abuses in, 126–127, 127 (photo) popular mobilization and, 116–117 rapid economic growth and, 114–116 since Peace Accord, 126–133 war and peace of, 124–126 Elections Bush administration and, 233–234 citizen attitudes and participation in, 206–207 democracy and, 214 in El Salvador, 132–133, 236–237 of Guatemala, 149, 150, 153–154 in Honduras, 162–163, 170, 171, 172, 173–174, 175 interference in, 234, 252	Front (FMLN), 120, 124, 126–133, 259  FDCR. See Democratic Front Against Repression  FDR. See Revolutionary Democratic Front.  Femicides, 154  Figueres Ferrer, José "Pepe", 64  Final Peace Accord, Guatemala, 148  Flores Facussé, Carlos Roberto, 171–172  Flores, Francisco, 128–129  FMLN. See Farabundo Martí National Liberation Front  Food production, 20–21  See also Resources, natural  "Fourteen families" of El Salvador, 112  Freire, Paulo, 215–216, 219  FSLN. See Sandinista National Liberation Front
insurrection in, 114–126 challenge to sovereignty in, 120–124 conclusions regarding, 133 government repression of, 117–120 human rights abuses in, 126–127, 127 (photo) popular mobilization and, 116–117 rapid economic growth and, 114–116 since Peace Accord, 126–133 war and peace of, 124–126 Elections Bush administration and, 233–234 citizen attitudes and participation in, 206–207 democracy and, 214 in El Salvador, 132–133, 236–237 of Guatemala, 149, 150, 153–154 in Honduras, 162–163, 170, 171, 172, 173–174, 175 interference in, 234, 252 of Nicaragua, 97–98, 101, 106–107, 247	Front (FMLN), 120, 124, 126–133, 259  FDCR. See Democratic Front Against Repression  FDR. See Revolutionary Democratic Front.  Femicides, 154  Figueres Ferrer, José "Pepe", 64  Final Peace Accord, Guatemala, 148  Flores Facussé, Carlos Roberto, 171–172  Flores, Francisco, 128–129  FMLN. See Farabundo Martí National Liberation Front  Food production, 20–21  See also Resources, natural  "Fourteen families" of El Salvador, 112  Freire, Paulo, 215–216, 219  FSLN. See Sandinista National Liberation Front  Funes Cartagena, Mauricio, 10, 132–133,
insurrection in, 114–126 challenge to sovereignty in, 120–124 conclusions regarding, 133 government repression of, 117–120 human rights abuses in, 126–127, 127 (photo) popular mobilization and, 116–117 rapid economic growth and, 114–116 since Peace Accord, 126–133 war and peace of, 124–126 Elections Bush administration and, 233–234 citizen attitudes and participation in, 206–207 democracy and, 214 in El Salvador, 132–133, 236–237 of Guatemala, 149, 150, 153–154 in Honduras, 162–163, 170, 171, 172, 173–174, 175 interference in, 234, 252	Front (FMLN), 120, 124, 126–133, 259  FDCR. See Democratic Front Against Repression  FDR. See Revolutionary Democratic Front.  Femicides, 154  Figueres Ferrer, José "Pepe", 64  Final Peace Accord, Guatemala, 148  Flores Facussé, Carlos Roberto, 171–172  Flores, Francisco, 128–129  FMLN. See Farabundo Martí National Liberation Front  Food production, 20–21  See also Resources, natural  "Fourteen families" of El Salvador, 112  Freire, Paulo, 215–216, 219  FSLN. See Sandinista National Liberation Front

GANA. See Grand National Alliance	economic development of, 7, 26
Gangs, 4, 44, 129–131, 151–152, 173,	(table)
238–239	global forces and conflict in, 139-144
Gasiorowski, Mark, 32	historical background of, 135–138
GDP (gross domestic product)	income ratio of, 20
in Costa Rica, 66	integrating population of, 7, 9
of El Salvador, 116	low legitimacy norms among, 201
in Honduras, 164	(table)
of Nicaragua, 84	massacres in, 148-149, 151-152, 154
poverty and, 18	Mayans of, 155-156, 159
regimes and, 199	party systems of, 259
socioeconomic change and,	Peace accords and contemporary
57–58	politics of, 148–156
Genocide, Guatemalan, 149	political instability in, 1–2
Geopolitics, 37–38, 39	poverty and schooling dynamics in, 19
Gerardi Conedara, Juan, 148–149	(table), 20
Global forces	regime changes of, 29, 30 (table), 38
causing economic change, 15-16	Spanish conquests of, 48, 50
Costa Rica and, 65–69	Guatemalan National Revolutionary
in Guatemala, 139–144	Union (Unidad Revolucionaria
of Honduras, 163–171	Nacional Guatemalteca—URNG),
in Nicaragua, 84–88	143–144, 145, 146–147, 148
See also El Salvador, global forces and	Guerrilla groups, 141–142, 166–167
insurrection in	Gutierrez, Carlos, 235
Globalization	
defined, 4-5, 72-73	Handal, Shafick, 130
of economies and democracies,	Health care, 21, 94
261–263	Heavily Indebted Poor Countries (HIPC)
Nicaragua and, 82	initiative, 171, 174
Goldstone, Jack, 33	Hernández Martínez, Maximiliano,
González, Viquez, Cleto, 63	112–113
Grand National Alliance (Gran Alianza	Historical Clarification Commission
Nacional-GANA), 153-154,	(CEH), 149
259	Honduran Liberal Party (Partido Liberal
Grassroots organizations, 218–219	de Honduras—PLH), 160–161
See also specific Grassroots	Honduras
organizations by name	biodynamic data of, 8 (table)
Gross domestic product. See GDP	conclusions regarding, 177–178
Guardado, Facundo, 128	contemporary politics of, 171-177
Guardia, Tomás, 62–63	coup d'état in, 1, 3, 59, 176-177,
Guatemala, 6, 49, 135	203–204, 206, 233–234, 253–254,
biodynamic data of, 8 (table)	257, 260, 264–265
civilian transitional regime and civil	economic development of, 7, 26 (table)
war in, 144–148	global forces of, 163-171
conclusions regarding, 156	government transitions of, 245
coup d'état in, 42	historical background of, 159-163
demobilization programs and, 227	low legitimacy norms among citizens,
democratic transition of, 53, 246-247	201 (table)

Honduras (continued)	International Commission Against
overview, 159	Impunity in Guatemala (Comisión
party systems and, 257–258	Internacional Contra la Impunidad
political stability in, 1–2	en Guatemala—CICIG), 152
poverty and schooling dynamics in, 19	International Monetary Fund, 102
(table), 20	Internet, 8 (table)
regime changes of, 29–30, 30 (table),	Iran-Contra scandal, 91
39, 41	
with United States against Sandinistas,	Jarquín, Edmundo, 105
90–91	Jesuit massacre, 126, 127 (photo)
Human rights	Jiménez Oreamuno, Ricardo, 63
demobilization programs and, 227,	John XXIII, Pope, 216
228–229	Joint National Directorate (Dirección
in El Salvador, 131	Nacional Conjunta—DNC), 87
in Guatemala, 142, 154	,
Honduras and, 172, 173	Kennan, George, 221
support for political systems and,	Kennedy, John F., 113, 114, 212
202–203	Kissinger Commission report, 243
Hurricane Mitch, 102–103, 171–172,	
174	La Prensa (newspaper), 94–95
	Laugerud García, Eugenio Kjell, 141
Immigration, 235–237	Leftist groups
Impeachment, 176–177	demobilization campaigns
Import substitution industrialization	and, 227
(ISI) development, 70	distrust of US sponsored electoral
Income	democracy, 10, 38–39
in Costa Rica, 66, 75–76	in El Salvador, 207
in Guatemala, 139–140, 141	fear of, 16–17, 211, 212, 249
of Honduras, 164–166	in Honduras, 166–167
inequality, 18–21, 19 (table), 75–76,	in Nicaragua, 258
84, 164–165	uprising of, 53
in Nicaragua, 84	voting for, 68, 71
remittances and, 235–237	See also specific Leftist groups by name
See also wages	Lewites, Herty, 105
Index of Human Development, 75	Liberal Constitutionalist Party (Partido
Indigenous peoples, 95, 155–156	Liberal Constitucionalista—PLC),
Inequality and power	103, 104, 107
conclusions regarding, 239–240	Liberal-Conservative governments.
crisis and, 244	See Conservative-Liberal
income and, 18–21, 19 (table), 75–76,	governments
84, 164–165	Libertarian Movement Party of Costa
problem of, 212–213	Rica (Partido Movimiento
rebellions from, 69	Libertario de Costa Rica—PML), 75
in system change, 15–16	Likins, Rose, 130
Infant mortality, 8 (table)	Limón riot of 1979, 69
Insurrection, 84–88	Literacy, 8 (table)
See also El Salvador, global forces and	See also Education
insurrection in: Rebellions	Lobo Sosa Porfirio "Pepe" 173–174

Lopez Arellano, Oswaldo, 162, 167	National Liberation Party (Partido de
Lucas Garcia, Fernando Romeo, 142	Liberación Nacional, PLN)
	in Costa Rica, 64, 65, 68, 75, 76, 78
Maduro, Ricardo, 172–173	party systems and, 257, 259
Maisto, John, 233	National Opposition Union (Unión
	**
Managua earthquake, 84–85	Nacional Opositora—UNO), 86,
Marxist revolutionary movements,	97–98, 100, 233
224–225	National Party of Honduras, 166
Mayans, 155–156, 159	National Revolutionary Movement
Mejía Victores, Oscar Humberto, 227	(Movimiento Nacional
Melgar Castro, Juan Alberto, 162, 167	Revolucionario—MNR), 116, 119
Menchú Tum, Rigoberta, 150–151, 153	National Security Council document,
Méndez Montenegro, Julio César, 138	221–222
Menjívar, Violeta, 131	National Security Decision Directive, 230
Mexico, 50	National War, The, 54
Micheletti, Roberto, 30, 175, 176,	Nationalist Democratic Organization
176–177, 206	(Organización Democrática
	•
Migration, 4, 95	Nacionalista—ORDEN), 117–118,
Military	124
authoritarian regime, 29, 245	Nationalist Republican Alliance Party
of Honduras, 169–170, 171–172	(Alianza Republicana
of projections, prospects of,	Nacionalista—ARENA), 121, 122,
259–260	125, 127–133, 236–237, 247, 258
reformism, 36	Neoliberalism
Military coups d'etat. See Coups d'etat	economic crisis and, 58-59
Miskito Indians, 95	economic model of, 71
MLN. See National Liberation	globalized economies and democracy,
Movement	261–262
MNR. See National Revolutionary	as harmful to PLN, 73
Movement.	in Honduras, 171
Mobilization, 215–219	introduced, 9, 72–73
See also Demobilization; Popular	of Nicaragua, 98
mobilization	poverty and, 27–28
Molina, Arturo Armando, 114, 117, 228	Nicaragua, 5, 6
	biodynamic data of, 8 (table)
Monge, Luis Alberto, 70	
Montealegre, Mrs. Eduardo, 104–105	capitalist factions of in 1960s and 70s,
Moore, Barrington, 31–32	85
Morales, Jaime, 104	civil society activism and, 255
National Advancement Party (PAN), 147,	conclusions regarding, 107–108
259	contemporary politics of, 102–107
National Assembly of Sandinistas, 93–94	demobilization programs and,
National Association of Private	229–230, 232
Enterprises (Asociación Nacional	democratic transition of, 246, 247, 253
de Empresas Privadas—ANEP),	economic development of, 6-7, 26
121	(table), 58
National Liberation Movement	GDP per capita of, 18
(Movimiento de Liberación	global forces and insurrection in,
Nacional—MLN), 137, 140–141	84–88

Nicaragua (continued)	contemporary Nicaraguan politics
health care, 94	and, 102–103, 104, 105, 107
historical background of, 81-84	democratic consolidation and, 253
low legitimacy norms among, 201 (table)	party systems and, 258
overview, 81	PAC. See Citizen Action Party
poverty and schooling dynamics in, 19	Pacheco de la Espriella, Abel, 76
(table), 20	PAN (National Advancement Party), 147,
regime changes of, 29, 30 (table), 38	259
Somoza regime of, 10, 31, 40, 41, 53	Panama, 5, 54
Spanish conquests of, 48	PARLACEN murders, 152
Nicaraguan Revolution, 88–97, 89	Participation. See Political participation
(photo), 92 (photo)	by citizens
conclusions regarding, 107–108	Party systems, 75, 257–259
economy and, 96–97	Pathologies. See Social pathologies
overview, 88–89	Patria, La (newspaper), 112
revolutionary government of, 91–96	Patrullas de Autodefensa Civil (PAC), 149
US-Nicaraguan Relations and the	Paz García, Policarpio, 162–163, 168
Contra War, 90–91	PDC. See Christian Democratic Party
See also Contra war; Sandinista	Peace accords, 126–133, 147, 148–156,
National Liberation Front; Somoza	229
regime	See also Central American Peace
Nicaraguan Revolution, replacing,	Accord
97–107, 99 (photo)	Peace Corps, 216
1990 election and, 97–98	Peeler, John, 252–253
the 1996 Election and Alemán	Pérez Molina, Otto, 153–154
Administration, 101	Personalistic military regime, 29
and the Chamorro years, 98–101	Pineda, Rafael, 172
North, Oliver, 91	PLC. See Liberal Constitutionalist Party
	PLH. See Honduran Liberal Party
Obama administration	PLN. See National Liberation Party
beginning administration of, 10, 240	PML. See Libertarian Movement Party of
El Salvador and, 132	Costa Rica
geopolitics and, 38	Political attitudes of citizens, 191–198
Honduras coup of 2009 and, 233-234	conclusions regarding, 205–209
Nicaragua and, 250	democratic norms of, 194–197
Obando y Bravo, Miguel, 95–96, 104	factors shaping, 198–204, 201 (table)
O'Donnell, Guillermo, 31–32	military coup d'etats and, 193-194
ORDEN. See Nationalist Democratic	overview, 181–182, 192 (table)
Organization	regarding authoritarianism, 191, 193
Organization of American States (OAS),	system support and, 197–198
249	Political development
Organization of Petroleum Exporting	of Conservatives and Liberals,
Countries (OPEC), 84	51–53
Ortega Saavedra, Humberto, 100	of contemporary Costa Rica, 75–78
Ortega Saavedra, Daniel, 10, 93, 97–98, 99	in Costa Rica, 68, 72–75
(photo), 200, 250	See also Regimes, changes of; System
conclusions regarding 108	change political and economic

Political participation by citizens,	Presidents, 200
181–191, 254–256	See also specific Presidents by name and
campaigning and partisan activism	administration
and, 184–187	Products. See Resources, natural
in civil society, 187–188, 200, 251,	Projections
254–256	conclusions regarding, 263–265
communal activism and, 187	external setting of, 248–250
conclusions regarding, 205–209	internal factors of, 250–251
contacting public officials, 188–189	Projections, prospects of, 251–260
factors shaping, 198–204, 201 (table)	of armed forces, 259–260
overview, 181–182, 183 (table),	civil society and participation in,
189–191	254–256
protest participation and, 189	elite settlement and, 252-254
voting and, 182, 183–184	overview, 251–252
Political pathologies, 4	party systems and, 257-259
See also Social pathologies	protests and, 189, 264
Political science literatures, 31–34	of public attitudes and culture, 256–257
Political systems, 35	Protests, 189, 264
political terror and violence (PTS), 199	See also Political participation by
Polyarchies, 34, 42, 215	citizens
Popular mobilization	PRUD. See Revolutionary Party of
in Costa Rica, 67–69	Democratic Unification
in El Salvador, 116–117	Public attitudes and culture, 256–257
of Guatemala, 140–141	Public Security Forces (Fuerzas de
of Honduras, 166–171	Seguridad Pública—FUSEP), 168,
and mobilization, 215-219	169–171
in Nicaragua, 86	PUSC. See Social Christian Unity Party
See also Demobilization	·
Population growth and migration, 4, 5	Reagan administration
biodynamic table of, 8 (table)	and Costa Rica, 70
in El Salvador, 131	demobilization programs and,
poverty and, 21–22	228–229, 230
Portillo, Alfonso, 149–150	El Salvador and, 121, 124
Poverty, 3, 7, 9	Honduras and, 245
after World War II, 16	rebellions in Central America and, 10
causes of, 17, 22-28, 26 (table)	Sandinistas and, 90–91
dependency syndrome of, 23–26	Rebellions
of El Salvador, 130–131	of 1970s and 80s, 69
in Guatemala, 152–153	in Costa Rica, 66, 69, 76
measured, 18, 19 (table), 20-22	dependency syndrome and, 25–26
mobilization and, 215-216	in El Salvador, 112, 117–119
in Nicaragua, 105–106	liberation theology of Catholic Church
population growth and, 21–22	in, 39
support from other countries and,	political science literatures on, 32-33
26–27	poverty and, 17
Power and inequality. See Inequality and	against Somoza regime, 10, 31
power	See also Revolutions
Presidential elections. See Elections	Recessions, 4, 264

Reflections, 243–248, 263–265	in Guatemala, 139–140
Reformist military regime, 29	of Honduras, 160
Regimes	as modest, 5–6
Batista, Fulgencio, 55, 56, 223	of Nicaragua, 82, 85
citizen attitudes and participation in,	overview, 55–59
205–209	people as, 6, 7, 9
civilian democratic, 29, 265	poverty and, 22
leftist, 38	Spanish conquests and, 50
military, 29, 245	See also GDP
support of, 199, 201 (table)	Revolutionary Democratic Front (FDR),
Tinoco brothers, 63	120
See also Somoza regime	Revolutionary Party of Democratic
Regimes, changes of	Unification (Partido
causes of, 30–31, 40	Revolucionario de Unificación
civilian transitional, 29, 144-148, 169	Democrática—PRUD), 113
crisis and, 35–36	Revolutions, 1–2, 9–10, 17
discussion regarding, 42-45, 43 (fig.),	See also Nicaraguan Revolution;
44 (fig.)	Rebellions
economic crisis and, 58	Ríos Mott, Efraín, 142-144, 146, 147, 150
explaining, 37–42	demobilization programs and, 227
overview, 28–30	democratic consolidation and, 253
political science literatures about, 31-34	retirement of, 149
revolutionary transitional, 29	Rizo Castellón, José, 105
shaped by foreign policies, 34-35	Robinson, Bill, 27, 34, 70
theories of, 31–37	Rodríguez, José J., 63, 76
in third edition, 2	Rohrabacher, Dana, 132
types of from 1970 to 2009, 30 (table),	Romero, Carlos Humberto, 117, 119, 228
39–40	Romero, Oscar Arnulfo, 118
Reina, Carlos Roberto, 170–171	Rosenberg, Roderigo, 154–155
Religion, 95–96	Rueschemeyer, Dietrich, 32
See also Catholic Church; specific	
religious organizations by name	Saca, Antonio, 130–131, 132, 236
Remittances, 235–237	Samayoa, Rodrigo, 131
Repression	Sánchez Ceren, Salvador, 132
crisis and, 244	Sandinista National Liberation Front
in El Salvador, 117–124	(Frente Sandinista de Liberación
in Guatemala, 141–144	Nacional, FSLN), 38, 53, 86–88
in Honduras, 167–168	Chamorro years and, 98–101
levels of, 254	communism and, 223–225
in Nicaragua, 86–88	current Nicaraguan politics and,
political participation and, 254–255	102–108
public attitudes and, 256	demobilization programs and,
and violence, 43–45, 44 (fig.)	232–233
Republican Front of Guatemala (Frente	democracy and, 214, 246, 247
Republicano de Guatemala—FRG),	female guerrillas of, 125 (photo)
147, 149, 150	Nicaraguan Revolution and, 89, 96–97
Resources, natural	party systems and, 258, 259
in Costa Rica, 63	remittances and TPS and, 236–237
of El Salvador, 112	revolutionary government of, 91–96

United States fight against, 55, 90–92,	Terrorism
95	of Contras, 230, 232
See also Contra war; Somoza regime	in El Salvador, 117–119, 131
Sandinista Renovation Movement	in Guatemala, 143
(MRS), 105	levels of, 254
Sandino, Augusto C., 25, 83	low legitimacy norms and, 199, 201
Sandoval, Ernesto, 172	(table)
Santos Ordóñez, Elvin Ernesto, 175	See also Violence
September 11 terrorist attacks, 103	Tilly, Charles, 33
Serrano Elías, Jorge, 146–147, 227	Tinoco regime, 63
Silva, Héctor, 128, 129	TPS (temporary protected status), 236
Social Christian Unity Party (Partido de	Transitions from Authoritarian Rule, The
Unidad Social Cristiano—PUSC),	(O'Donnell), 32
68, 71, 74, 75, 78, 257, 259	Truth Commission Report (El Salvador),
Social development, 55–59	126–127
Social formations. See Elites	120-127
	Ubica Jarga 52 126
Social pathologies	Ubico, Jorge, 53, 136
globalized economies and democracy, 262–263	UDEL (Democratic Liberation Union), 86
of Nicaragua during Chamorro years,	Ulate, Otilio, 64
98–101	Understanding Central America, editions
as reason for ongoing study of Central	1-4, 2-3
America, 4	Unions, 67–68, 73–74
Solís, Ottón, 74, 76	United Fruit Company (UFCO), 136
Somoza Debayle, Anastasio, 55, 83, 85, 86	United Nations, 147
Somoza, Debayle, Luis, 83	United Provinces of Central America
Somoza García, Anastasio, 83, 89 (photo)	(Central American Republic), 5,
Somoza regime, 10, 31, 40, 41	50–51
demobilization programs and,	United States
229–230, 231 (photo), 232	assistance to Central American
establishment of, 53	countries, 2, 9–10, 26, 70, 250
terrorizing and violence of in 1974,	bitter competition with Central
86–88	America, 248
United States involvement with, 83-84	Cold War and, 233–239
See also Nicaraguan Revolution	consumerism of, 23–25
Soto, Marco Aurelio, 160	in Costa Rica, 70
Spanish conquests of Central America,	demobilization programs and, 227,
47–51, 53	228–229, 230, 232–233
Special Anti-Terrorism Law, 131	El Salvador and, 113, 121, 122, 124,
Stephens, Evelyne and John, 32	126, 130, 132
Stewart, Bill, 88	GDP per capita of, 18
Structural adjustment agreements	in Guatemala, 137–138, 142, 146–147,
(SAAs), 70	149
Suazo Córdova, Roberto, 163, 168-169	in Honduras, 169
Summit of the Americas 1993, 233	during late 1800s and early 1900s, 54-55
Supreme Electoral Council (CSE) of	in Nicaragua, 82-84, 90-91, 95, 97-98
Nicaragua, 106, 107	overview, 211, 244
System change, political and economic,	regime changes of Central America
15-17, 25-28	and, 37–38

, , , , , , , , , , , , , , , , , ,	
United States (continued)	Wages
roots of policy in Central America,	in Costa Rica, 66
219–222, 239–240	in El Salvador, 114
as superpower, 249	in Nicaragua, 85, 86
See also CIA; specific US presidential	See also Income
administrations by name	Walker, William, 54, 82
UNO. See National Opposition Union	Walton, John, 33
URNG. See Guatemalan National	War of the Comuneros of 1881, 82
Revolutionary Union	Wealth
US Agency for International	of Costa Rica, 67
Development (USAID), 98-99,	of Guatemala, 139-140
100–101, 145, 166, 216	of Honduras, 165–166
US Census Bureau, 4	of Nicaragua, 81
	Wickham-Crowley, Timothy, 33
Vanderbilt, Cornelius, 54	World economy. See Geopolitics; Global
Vásquez, Romeo, 176	forces; Globalization
Venezuela, 106, 249–250	World War II
Viceroyalty of New Spain (Mexico), 49	Central American economies
Villeda Morales, Ramón, 161, 162	after, 16
Violence	democracies after, 64-65
after civil war in Guatemala, 151-152	mobilization and, 215
in Costa Rica, 69	public health since, 21
crime and, 247–248	socioeconomic change after,
demobilization programs and, 228	57–58
in El Salvador, 131	United States assistance during,
femicides and, 154	55
gangs and, 4, 44, 129-131, 151-152,	
173, 238–239	Ydígoras Fuentes, Miguel, 137–138
in Honduras, 172–173, 175	
leftist rebellions and, 16–17	Zacapa campaign of Guatemala, 138
ongoing study of Central America and,	Zamora, Rubén, 127, 247
1–3	Zelaya, José Santos, 54, 82, 206
and repression, 43-45, 44 (fig.)	Zelaya Rosales, José Manuel, 38, 173–177
victims of and political attitudes	208, 233–234
towards, 200	Hugo Chávez's assistance to, 250
Voting, 182, 183–184	Honduran coup d'etat and, 1, 30,
See also Political participation by	41–42, 253–254, 257, 260
citizens	transitions of government and, 245
	=